

Item # 8-3B

**City of Carson City
Agenda Report**

Date Submitted: December 24, 2009

Agenda Date Requested: January 7, 2009
Time Requested: Consent

To: Mayor and Supervisors
From: Purchasing and Contracts

Subject Title: Action to determine that Contract No. 0910-130 is a contract for supplies, materials or equipment that are available pursuant to an agreement with a vendor that has entered into an agreement with the General Services Administration or another governmental agency located within or outside this State and therefore not suitable for public bidding pursuant to NRS 332.115 and to approve Contract No. 0910-130 a request for one time purchase of a SnoGo model WK 800 self-contained loader mounted snow blower from Wausau-Everest through the State of Minnesota to be funded from Sewer Equipment/Storm Drain Equipment, Streets Equipment Funds as provided in FY 2009/2010. (*Sandy Scott*)

Staff Summary: In preparation of taking ownership of numerous State streets, Carson City Public Works must purchase a snow blower to pick up snow from Carson Street and others as no storage space is available in the downtown corridors. This unit will also enable us to clear the business district more efficiently and provide a means to clear and widen the roads in higher elevations with less damage to curbs and other fixed facilities when necessary. It was originally planned to purchase the blower next year, however due to the long lead time, staff is recommending that the purchase be made now to ensure that the equipment is here for next year.

Type of Action Requested: (check one)

- Resolution
- Formal Action/Motion
- Ordinance
- Other (Specify)

Does This Action Require A Business Impact Statement: Yes No

Recommended Board Action: I move to determine that Contract No. 0910-130 is a contract for supplies, materials or equipment that are available pursuant to an agreement with a vendor that has entered into an agreement with the General Services Administration or another governmental agency located within or outside this State and therefore not suitable for public bidding pursuant to NRS 332.115 and to approve Contract No. 0910-130 a request for one time purchase of a SnoGo model WK 800 self-contained loader mounted snow blower from Wausau-Everest through the State of Minnesota to be funded from Sewer Equipment/Storm Drain Equipment, Streets Equipment Funds as provided in FY 2009/2010. (*Sandy Scott*)

Explanation for Recommended Board Action: Pursuant to **NRS 332.115 subsection 1 (m) and NRS 332.195**, staff is requesting the Board of Supervisors declare that the contract is not adapted to award by competitive bidding and authorize all city departments to be able to place

orders from this contract providing Carson City's approved funding and purchasing procedures are followed.

NRS 332.195 Joinder or mutual use of contracts by governmental entities.

1. A governing body or its authorized representative and the State of Nevada may join or use the contracts of local governments located within or outside this State with the authorization of the contracting vendor. The originally contracting local government is not liable for the obligations of the governmental entity which joins or uses the contract.

2. A governing body or its authorized representative may join or use the contracts of the State of Nevada or another state with the authorization of the contracting vendor. The State of Nevada or other state is not liable for the obligations of the local government which joins or uses the contract.

(Added to NRS by 1975, 1539; A 1985, 357; 1999, 1686; 2001, 1320; 2003, 2263; 2005, 2556)

Applicable Statute, Code, Policy, Rule or Regulation: NRS 332.115 subsection 1 (m) and NRS 332.195



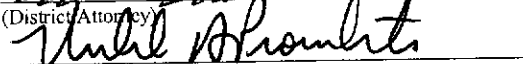

Fiscal Impact: \$91,194.00

Explanation of Impact: The amount of purchase

Funding Source: 510-3203-434-7775 (\$46,000); 505-3702-437-7775 (\$36,100) and 256-3038-431-7775 (\$9,094.00)

Supporting Material: Letter from Vendor, State of Minnesota Contract

Prepared By: Sandy Scott, Purchasing and Contracts Coordinator

| | | |
|---------------------|---|-----------------------|
| Reviewed By: |  | Date: <u>12-29-09</u> |
| | (Public Works) | |
| |  | Date: <u>12/29/09</u> |
| | (City Manager) | |
| |  | Date: <u>12-29-09</u> |
| | (District Attorney) | |
| |  | Date: <u>12-29-09</u> |
| | (Finance Director) | |

Board Action Taken:

| | | |
|---------------|----------|---------|
| Motion: _____ | 1) _____ | Aye/Nay |
| | 2) _____ | _____ |
| | | _____ |
| | | _____ |
| | | _____ |

(Vote Recorded By)



***** PRICE CONFIRMATION*****

TO: Carson City, Nevada
Street Department

ATTENTION: Daren Selby
REF: 775-887-2355 x 30403
DATE: December 10, 2009

In reply to your inquiry dated 12-10-09 we are pleased to offer you the following pricing which will remain in effect for 45 days from this date.

| QTY | DESCRIPTION | PRICE |
|-------------------------|---|--------------------|
| (1) | SnoGo model WK 800 self contained loader mounted snow blower equipped with Tier III turbo diesel engine, muffler, turret and telescopic loading chute, automatic shutdown system for high temperature, low oil pressure, heater fuel water separator, quick coupler for L70 wheel loader, freight to customer location. | |
| Total Price..... | | \$91,194.00 |

Above prices are: Your Cost

F.O.B. Carson City, NV

Delivery: 60-75 days

Terms: To Be Arranged

Comments: _____

John Lemke
Regional Sales Manager

e-mail: jlemke@wausau-everest.com

Corporate Headquarters:
Wausau-Everest L.P.
1905 South Moorland Road
New Berlin, WI 53151-2321 U.S.A.
800-788-6066
262-784-6066
262-784-6720 fax
www.wausau-everest.com

Wausau Equipment Company, Inc.
1905 South Moorland Road
New Berlin, WI 53151-2321 U.S.A.
800-788-6066
262-784-6066
262-784-6720 fax
www.wausau-everest.com
ISO 9001:2000 Certified

Everest Equipment Co.
1077 Westmount
Ayer's Cliff, Quebec J0B 1C0
CANADA
819-838-4257
819-838-5653 fax
www.wausau-everest.com

WAUSAU • EVEREST
HEAVY-DUTY SNOW & ICE CONTROL



December 10, 2009

Mr. Daren Selby
Carson City, Nevada
Street Department
775-887-2355 x 30403

dselby@ci.carson-city.nv.us

Dear Daren:

As a follow up to our telephone conversation please let this letter serve as verification that Wausau Equipment Company Inc. will accept and order for a WK800, self contained snow blower, utilizing the pricing structure published in the Minnesota State Contract. I have included a copy of that contract as it relates to the pricing of the WK 800 SnoGo blower.

Additionally, I would like to offer a special freight rate of \$1976.00 to Carson City. This is a better value than the mileage charges in the contract that do not consider shipping such great distances.

Daren, thank you for your interest and please do not hesitate to call me with any questions that you may have.

Best Regards,

A handwritten signature in black ink, appearing to read 'John Lemke'.

John Lemke
Regional Sales Manager

Corporate Headquarters:
Wausau-Everest L.P.
1905 South Moorland Road
New Berlin, WI 53151-2321 U.S.A.
800-788-6066
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262-784-6720 fax
www.wausau-everest.com
ISO 9001:2000 Certified

Everest Equipment Co.
1077 Westmount
Ayer's Cliff, Quebec J0B 1C0
CANADA
819-838-4257
819-838-5653 fax
www.wausau-everest.com

SEQ # 832-506

STATE OF MINNESOTA
PRICING PAGE
(Typed Responses Required)

VENDOR NAME

MacQueen Equipment

MAKE AND MODEL

Snogo WK 800

| Spec # | Description | Qty | Price | Subtotal |
|--------|--|-----|--------------|----------|
| 1.0 | Price for base unit: | | \$ 85,786.00 | \$ - |
| 2.0 | <div style="border: 1px solid black; padding: 5px;"> <p>Chute Options: Use this section to offer chute options such as truck loading chute, deflector flap, extensions, etc. Number these items starting with 2.1, 2.2, 2.3, etc. until you have listed all chute options.</p> </div> | | | |
| 2.1 | Telescopic Chute - Standard | | | \$ - |
| 2.2 | Lap Remote Control | | \$ 535.00 | \$ - |
| 2.3 | 12" Loading Chute Extension | | \$ 994.00 | |
| 2.? | | | | \$ - |
| 3.0 | <div style="border: 1px solid black; padding: 5px;"> <p>Blower Options: Use this section to offer blower options such as steering vanes, caster wheels, replacement blades and shoes, etc. Number these items starting with 3.1, 3.2, 3.3, etc..</p> </div> | | | |
| 3.1 | Steering Vane | | \$ 5,017.00 | \$ - |
| 3.2 | Carbide Cutting Edge | | \$ 1,594.00 | \$ - |
| 3.3 | Ice Chippers Per Auger | | \$ 535.00 | |
| 3.4 | Carbide Skid Shoes | | \$ 2,920.00 | |
| 3.5 | Plastice Cutting Edge | | \$ 206.00 | |
| 3.6 | Snow Wheel System | | \$ 8,924.00 | |
| 3.7 | Radio Remote/Less Cable & Box | | \$ 3,950.00 | \$ - |
| 4.0 | <div style="border: 1px solid black; padding: 5px;"> <p>Engine Options: Use this section to offer engine options such as starting aids, residential muffler, etc. Number these items starting with 4.1, 4.2, 4.3, etc.</p> </div> | | | |
| 4.1 | Low Water/High Temp Shut Down - Included | | | |
| 4.2 | Muffler - Included | | | |
| 4.3 | Air Restriction Indicator - Included | | | |
| 4.4 | Engine Panel Instruments | | \$ 370.00 | |
| 4.5 | Turbo II Pre-Cleaner | | \$ 781.00 | |
| 4.6 | Racor Fuel/Water Separator | | \$ 600.00 | |
| 4.7 | Racor Fuel/Water Separator Heated | | \$ 932.00 | \$ - |

STATE OF MINNESOTA
PRICING PAGE
(Typed Responses Required)

| Spec # | Description | Qty | Price | Subtotal |
|--------|--|-----|------------------|----------|
| 5.0 | Other Options: Use this section to offer options such as work lights, quick attachment hitch, standard attachment hitch, etc. Number these items starting with 9.1, 9.2, 9.3, etc. | | | |
| 5.1 | Headlights W/Guards | | \$ 734.00 | \$ - |
| 5.2 | Quick Attachment Hitch - Several sizes & models available. Price bid is for suggested size to match carrier & blower. | | \$ 2,500.00 | \$ - |
| 5.3 | Pin On Style Hitch | | \$ 2,500.00 | |
| 5.4 | Install controls in cab | | \$ 1,210.00 | |
| 5.5 | Special Paint (Industrial Paint Only) | | \$ 644.00 | |
| 5.6 | Poly Lining of Impeller Housing & Chute | | \$ 4,818.00 | |
| 6.0 | Performance option: Use this section to offer extended warranties. | | | |
| 6.1 | One Year Warranty - Included | | | \$ - |
| 6.2 | | | | \$ - |
| 6.7 | | | | \$ - |
| 7.0 | Delivery charge: State delivery charge per loaded mile from the delivery starting point. | | | |
| 7.1 | FOB St. Paul | | \$ 4.50 | \$ - |
| | | | Total Unit Cost: | \$ - |

SEQ # 832-1007

STATE OF MINNESOTA
PRICING PAGE
 (Typed Responses Required)

Price quote for: **ENGINE DRIVEN SNOW BLOWER & ATTACHMENTS**

Vendor Name: **Mac Queen Equipment**
 Contact Person: **Dan Gage**
 Street Address: **595 Aldine Street**
 P.O. Box:
 City, State, Zip: **St. Paul, MN 55104**
 Phone #: **651-645-5726**
 Toll Free #: **800-832-6417**
 Fax #: **651-645-6668**
 Email Address: dgage@macqueeneq.com

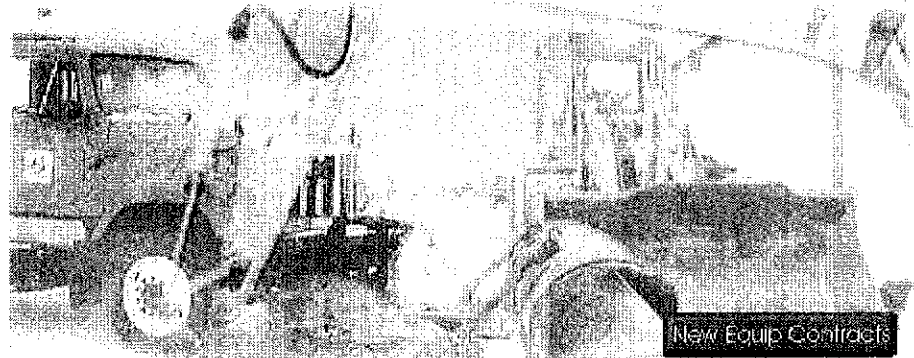
Version of Excel used: **Exel 2003**

| Spec # | Information Requested | Answer |
|--------|--------------------------------|---|
| 1.0 | Make & Model | Snogo WK 800 |
| | Price for base unit | \$85,786.00 |
| | Number of stages | 2 Stage |
| | Engine Type and net HP | Cummins QSB-160 / CAT 174 |
| | Instrument panel gauges | Tachometer, Oil Pressure, Water Temp., Voltmeter, Key Starter, Dashlights, Impeller Housing Rotation, Loading Chute, Clutch Control, Electric Throttle, Auto Shutdown, Hourmeter, Fuel Gauge |
| | Alternator size | 95 |
| | Fuel tank size | 40 Gallon |
| | Drive line system | Double Plate 11" over center clutch, hydraulically controlled from cab. |
| | Hydraulic system info | Vane Type pump |
| | Auger information | Three 12 inch full length augers, supported by ball bearings, shear pin protected |
| | Impeller information | Heavy duty steel impeller weldment, 38 diameter, Six alloy Steel replaceable fan blades, Heavy duty fan housing: 3/16 hot rolled steel plate, Fan Housing throat size 14", Fan Housing rotates through arc of 130 degrees, controlled from cab |

SEQ # 832-1007

STATE OF MINNESOTA
PRICING PAGE
(Typed Responses Required)

| Spec # | Information Requested | Answer |
|--------|---------------------------------|---|
| | Chute rotation | Three section design Telescopic 280 degrees |
| | Shoes/Scraper blade information | Skid Shoes with Replaceable Scraper |
| | Performance (tons/hour) | 1500 Tons Per Hour |
| | Carrier requirements | 1 1/2 to 2 Yard Loader |
| | Clearing width | 102 |
| | Clearing height | 42 |
| | Overall width | 102 |
| | Overall height | 122 |
| | Total weight | 6100lbs approx. |
| | Warranty | One Year |



Office of Maintenance

Maintenance Home

- Facilities
- Equipment
- Operations
- Research
- Logo Signs
- Adopt-A-Highway
- Training
- Bulletins

Contact Us

Mn/DOT Home

- FAQ
- Site Map
- Search
- Info@DOT



Office of Maintenance
Equipment Section

- New Equip Contracts
- Used Equip Sales
- Equipment Forms
- Fleet Forms

Fleet Management

The Equipment Section is responsible for setting policy and procedures on Mn/DOT fleet management. This includes providing and supporting the department's Equipment Management System (M5) and automated fueling system. The section provides fleet information products for the department as needed along with fleet training.

Equipment Purchasing

The Equipment Section is responsible for department equipment purchasing, that includes development of detailed technical specifications. Procurement contracts are prepared to not only serve Mn/DOT internal customers, but also other units of local government throughout Minnesota. This section also provides equipment sales, services for surplus and replaced used equipment.

Plow Truck Fabrication

The Equipment Section is responsible for engineering, and fabrication of snow plow trucks for the department. Some of the fabrication is done in-house with certain portions being managed and outsourced to private vendors.

Equipment Maintenance

The Equipment Section vehicle repair shop is responsible for preventive maintenance and repair of all Central Office equipment which ranges from automobiles to soils drill rigs.

Inventory/Supplies Management

The Equipment Section is responsible for purchasing and inventory management for all shop, fabrication, plow truck parts, office, electrical services, highway signs and other miscellaneous materials for several functions within Mn/DOT.

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325 John Ireland Boulevard • St. Paul, MN 55155-1100
Phone: 651.557.3174 • 800.552.8228 • TTY: Voice: 651.557.3174
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Contract Specifications Index

[Back to Mn/DOT Maintenance Equipment Homepage](#)

| Contract Name | Contract # | Status | Renewal Date | Assigned to |
|---|------------|---------|--------------|--------------|
| Air Compressors | A-209(5) | Active | 02-28-2010 | Ed/Steve G. |
| Arrowboards | A-210(5) | Active | 06-30-2010 | Joan/Andy |
| Auction Services | S-955 | Active | 04-30-2010 | Renee/Bob E. |
| Automobiles - Contract Release - See Admin's Website for Pricing and Details | A-175(5) | Active | 10-31-2010 | Jackie/Andy |
| Brush Chippers | C-796(5) | Active | 12-31-2010 | Ed/Andy |
| Changeable Message Boards | A-210(5) | Active | 06-30-2010 | Joan/Andy |
| Crack/Joint Sealing Trailer & Pavement Cutters | C-810(5) | Active | 05-31-2010 | Ed/John |
| Cranes/Air Compressor, Truck Mounted | C-798(5) | Active | 04-30-2010 | Ed/John |
| Crawler Dozer | T-641(5) | Active | 09-30-2010 | Ed/Jeff |
| Excavator | E-95(5) | Active | 01-31-2010 | Renee/Jeff |
| Forklift Trucks | F-475(5) | Active | 03-31-2010 | Luke/Jeff |
| Jetter / Sewer Vacuum & Hydro Excavation Units | W-196(5) | EXPIRED | 09-30-2009 | Ed/John |
| Loader, Articulating | L-331(5) | Active | 06-30-2010 | Ed/Jeff |
| Motorgrader | M-439(5) | Active | 02-28-2010 | Ed/Jeff |
| Mowers, Commercial Riding | M-448(5) | EXPIRED | 11-30-2009 | Renee/Jeff |
| Oil Distributor Equipment | O-84(5) | Active | 12-31-2009 | Renee/John |
| Pickups - Contract Release - See Admin's Website for Pricing and Details | T-642(5) | Active | 08-31-2010 | Jackie/Andy |
| Pothole Patch, Asphalt Recycler & Pothole Velocity Equipment | P-844(5) | Active | 09-30-2010 | Renee/John |
| Roller, Steel Drum & Pneumatic | R-642(5) | Active | 04-30-2010 | Ed/Steve G. |

| | | | | |
|--|----------|--------|------------|----------------|
| Salt Brine Production System | S-829(5) | Active | 12-31-2009 | Ed/John |
| Sewer/Pipeline Camera Systems | S-986(5) | Active | 05-31-2010 | Renee/Andy |
| Skidsteers and Attachments | T-631(5) | Active | 01-31-2010 | Ed/Jeff |
| Snow Blower, Engine Driven | S-854(5) | Active | 01-31-2010 | Ed/Jeff |
| Snow Plow Truck Bodies & Snow Fighting Components | S-863(5) | Active | 09-30-2010 | Luke/John |
| Sport Utility Vehicle- Contract Release - See Admin's Website for Pricing and Details | A-175(5) | Active | 10-31-2010 | Jackie/Andy |
| Sprayer: Skid Mounted Right of Way | S-981(5) | Active | 03-31-2010 | Renee/Andy |
| Sweeper, Directional Road | S-846(5) | Active | 01-31-2010 | Renee/Steve G. |
| Sweeper, 3 & 4 Pickup Street | S-843(5) | Active | 04-30-2010 | Renee/Andy |
| Sweeper/Scrubber, Industrial Contract Release Pricing Pages on soon | S-871(5) | Active | 04-30-2010 | Renee/Steve G. |
| Tanks, Molded for Dump Bodies Contract Release | T-741 | Active | 12-31-2009 | Renee/John |
| Testing and Inspection of Aerial Units, Cranes, etc. | T-546 | Active | 08-31-2010 | Ed/John |
| Tractor, Municipal Utility | T-652(5) | Active | 09-30-2010 | Renee/Jeff |
| Tractor, Attachments | T-632(5) | Active | 06-30-2010 | Ed/Jeff |
| Tractor, Compact Utility, Utility, Wide Front Row Crop & BiDirectional | T-628(5) | Active | 02-28-2010 | Renee/Jeff |
| Tractor, Garden | T-708(5) | Active | 04-30-2010 | Renee/Jeff |
| Tractor, Loader Backhoe | T-622(5) | Active | 06-30-2010 | Ed/Jeff |
| Trailers | T-603(5) | Active | 11-30-2010 | Ed/John |
| Trailer: Single Axle Utility for Collapsible Signs | T-738(5) | Active | 04-30-2010 | Renee/Jeff |
| Truck Body Components and Attachments | T-699(5) | Active | 03-31-2010 | Renee/Andy |
| Truck, Single & Tandem Axle Cab & Chassis, 26,000 GVW/ larger | T-647(5) | Active | 01-31-2010 | Luke/John |
| Truck Bodies, Custom Steel Fabricated | B-330(5) | Active | 9-30-2010 | Ed/Steve B. |
| Truck Mounted Attenuator (TMA) | A-210(5) | Active | 06-30-2010 | Joan/Andy |

| | | | | |
|--|----------|--------|------------|-------------|
| Truck Chassis 9,000 GVW thru 19,500 GVWR - Contract Release See Admin's Website for Pricing and Details | T-636(5) | Active | 10-31-2010 | Luke/Andy |
| Vans - Cargo - Contract Release - See Admin's Website for Pricing and Details | A-175(5) | Active | 10-31-2010 | Jackie/Andy |
| Vans - Passenger - Contract Release - See Admin's Website for Pricing and Details | A-175(5) | Active | 10-31-2010 | Jackie/Andy |

Contract Release: S-854(5)

TRADE-IN EQUIPMENT. If requested by the purchaser, the Contract Vendor will allow equipment to be used as trade-in against new equipment purchases. This will be allowed on a case by case basis, and the purchaser has the right to refuse any offer made by the Contract Vendor.

In all cases, State agencies must obtain approval from the Department of Administration and must follow the requirements for liquidation of surplus goods. CPV members are solely responsible for compliance with their local government's requirements for liquidation of surplus goods.

Trade-in will occur when the new equipment is complete, delivered and accepted unless otherwise agreed by the Contract Vendor and the purchaser. The time of the transfer of the equipment will be mutually arranged between the purchaser and the Contract Vendor. The purchaser assumes all costs associated with the transfer of the trade-in equipment unless otherwise agreed by the Contract Vendor and the purchaser. Title of the trade-in equipment shall be provided to the Contract Vendor by the purchaser in accordance with Minn. Stat. § 168A.11. All equipment will be traded "as is, where is," with no guarantee expressed or implied.

EQUIPMENT RENTAL PROGRAM. If listed on the Price Schedule, the Contract Vendor may offer rental equipment. The Contract Vendor agrees to accept a State agency or CPV member purchase order and will not require the State agency or CPV member to sign a rental agreement.

| <u>PRODUCT OR SERVICE</u> | <u>KLIN</u> | <u>ENV. CODE</u> | <u>COMMODITY CODE</u> |
|---------------------------------------|-------------|------------------|-----------------------|
| 1. Snow & Ice Removal Equip (Powered) | 00001 | NO | 386-05-000000 |
| 2. Freight Service | 00002 | NO | 010-02-000000 |

CONTRACT EQUIPMENT INFORMATION

Manufacturer/Model

Kodiak Model SLMSC160 and Options
Kodiak Model SLMSC200 and Options
Kodiak Model LMSC3030 and Options
Kodiak Model LMSC3636 and Options
Kodiak Model LMSC3644 and Options
Kodiak Model LMSC4448 and Options
Kodiak Model LMSC4848 and Options

Vendor

Kodiak Northwest Inc.
Kodiak Northwest Inc.
Kodiak Northwest Inc.
Kodiak Northwest Inc.
Kodiak Northwest Inc.
Kodiak Northwest Inc.
Kodiak Northwest Inc.

Manufacturer/Model

Oshkosh Model H2718B and Options
R.P.M. Tech HS108 and Options
SnoGo WK 800 and Options
SnoGo MP-3D and Options
SnoGo MP-318 and Options
SnoGo LR-44 and Options

Vendor

MacQueen Equipment, Inc.
MacQueen Equipment, Inc.
MacQueen Equipment, Inc.
MacQueen Equipment, Inc.
MacQueen Equipment, Inc.
MacQueen Equipment, Inc.

Manufacturer/Model

Tenco Model TSC-172 LMM and Options
Tenco Model TSC-202 LMM and Options
Tenco Model DV4000 and Options

Vendor

Road Machinery and Supplies
Road Machinery and Supplies
Road Machinery and Supplies

Manufacturer/Model

Masaba Model 8500 and Options

Vendor

St. Joseph Equipment, Inc.

Manufacturer/Model

Fair Manufacturing Model Snocrete 842SI (125 HP) and Options
Fair Manufacturing Model Snocrete 948IC (250 HP) and Options

Vendor

Trueman Welters Inc.
Trueman Welters Inc.

Contract Release: S-854(5)

| <u>CONTRACT VENDOR</u> | <u>CONTRACT NO.</u> | <u>TERMS</u> | <u>DELIVERY</u> |
|---|---------------------|--------------|-----------------|
| TRUEMAN WELTERS INC. 1600 Highway 55 East Buffalo, MN 55313 | 440418 | NET 30 | 30-90 DAYS ARO |

| | | |
|--------------------------|---------------------|--|
| VENDOR NO.: 008674005-00 | CONTACT: Jon Ferris | PHONE: 763.682.2200 FAX: 763.682.6141 |
|--------------------------|---------------------|--|

CONTRACT USERS. This Contract is available to State agencies and to members of the State's Cooperative Purchasing Venture (CPV) program at the same prices, terms, and conditions.

STATE AGENCY CONTRACT USE. This Contract must be used by State agencies unless a specific exception is granted by the Acquisition Management Specialist listed above.

AGENCY ORDERING INSTRUCTIONS. Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

SCOPE. The purpose of the Contract is to provide a source for Snow Blowers, Engine Driven and Attachments.

PRICES. Pricing information is available on the Mn/DOT web page www.dot.state.mn.us/equipment, click on "New Equipment Contracts." Contract Craig Gardner, Mn/DOT, at 651.366.5709 for questions regarding Mn/DOT webpage information.

SHIPPING REQUIREMENTS. All deliveries are to be FOB Destination. The Contract Vendor has stated the delivery charge per loaded mile and the delivery starting point on the Price Schedule. Mileage distance will be the distance from the delivery starting point to the purchaser's delivery point only. Mileage distances will be determined from calculations using "http://maps.yahoo.com". The ordering agency may use the Contract Vendor delivery, may pick up the equipment, or may contract for delivery with anyone it chooses.

DELIVERY REQUIREMENTS. The Contract Vendor must notify the receiving agency at least 72 hours before delivery to allow for inspection and compliance. No delivery can be made on State holidays, Saturday or Sunday or after 4:00 p.m., on weekdays without prior approval by the agency to which the equipment is being delivered. The Contract Vendor must confirm delivery locations and requirements with the purchaser.

BILLING REQUIREMENTS. The Contract Vendor must submit separate detailed invoices (one original and two copies) for each purchase order to the "bill-to" address as shown on the purchase order.

If requested, the Contract Vendor must submit one copy of the original purchase order issued from the State agency or CPV member and one copy of the final invoice for each transaction against the Contract to the AMS. The invoice must be itemized per the detail in the Manufacturer's Vendor Price Schedule that is submitted with the RFB. The State intends that the final invoice is generated only after the equipment has been delivered, inspected, approved and accepted.

EQUIPMENT LITERATURE. Upon request by a State agency or CPV member, the Contract Vendor shall provide literature at no cost for the equipment offered in its response.

EQUIPMENT WARRANTY. The Contract Vendor shall furnish a standard manufacturer's warranty. The Contract Vendor shall be responsible for the cost of any inspections, adjustments, parts, labor, travel, pickup and/or delivery charges that are a result of equipment failure(s) during the warranty period. This shall be performed immediately without any delay. This warranty shall commence when the unit is put into service. The responder shall also state the warranty for all items offered on the Price Schedule.

EQUIPMENT TRAINING. The cost of the equipment must include training to the purchaser that includes, but is not limited to, equipment operating instructions, mounting, removal, operating and safety instructions. The Contract Vendor should provide the training before the purchase of equipment will be considered complete. No additional training fees may be charged to the purchaser.

Admin Minnesota

Materials Management Division

Room 112 Administration Bldg., 50 Sherburne Ave., St. Paul, MN 55155; Phone: 651.296.2600, Fax: 651.297.3996
For TTY/TDD communication, contact us through the Minnesota Relay Service at 1.800.627.3529.

CONTRACT RELEASE: S-854(5)

DATE: JANUARY 6, 2009

PRODUCT/SERVICE: SNOW BLOWERS, ENGINE DRIVEN AND ATTACHMENTS

CONTRACT PERIOD: JANUARY 6, 2009, THROUGH JANUARY 31, 2010

EXTENSION OPTIONS: NONE

ACQUISITION MANAGEMENT SPECIALIST: ED SCHUEBEL

PHONE: 651.201.2447 E-MAIL: ed.schuebel@state.mn.us WEB SITE: www.mmd.admin.state.mn.us

| <u>CONTRACT VENDOR</u> | <u>CONTRACT NO.</u> | <u>TERMS</u> | <u>DELIVERY</u> |
|---|---------------------------|--------------|--|
| KODIAK NORTHWEST INC. 1350 Pomerelle Avenue Burley, Idaho 83318 | 440414 | NET 30 | 180-210 DAYS ARO |
| VENDOR NO.: 200502278-00 | CONTACT: Kent Pilling | | PHONE: 208.438.8248 FAX: 208.438.8502 |
| ***** | | | |
| MACQUEEN EQUIPMENT, INC. 595 Aldine Street St. Paul, MN 55104 | 440415 | NET 30 | 120 DAYS ARO |
| VENDOR NO.: 044843001-00 | CONTACT: William McCarthy | | PHONE: 651.645.5726 FAX: 651.645.6668 |
| ***** | | | |
| ROAD MACHINERY & SUPPLIES 5633 W. Hwy 13 Savage, MN 55378 | 440416 | NET 30 | 30-90 DAYS ARO |
| VENDOR NO.: 200407589-02 | CONTACT: Jim Connelly | | PHONE: 612.618.0024 FAX: 952.895.9564 |
| ***** | | | |
| ST. JOSEPH EQUIPMENT, INC. 6340 County Road 101 E. Shakopee, MN 55379 | 440417 | NET 30 | 30-45 DAYS ARO |
| VENDOR NO.: 113874008-02 | CONTACT: Andy Bethel | | PHONE: 952.445.5400 FAX: 952.445.0365 |

**STATE OF MINNESOTA
EQUIPMENT SPECIFICATION**

SPECIFICATION: 832-1108

November 13, 2008
Page 1 of 1

1.0 SCOPE

ENGINE DRIVEN SNOW BLOWER & ATTACHMENTS

This unit shall be the most current advertised production model as modified per specifications and approved by MN/DOT furnished with all standard equipment advertised whether or not specifically called for here except where the item is replaced by optional over standard equipment or conflicting equipment is specified. The unit shall be complete with all equipment required and ready for immediate operation to function as listed below. The unit must meet applicable codes and standards.

2.0 SNOW BLOWER REQUIREMENTS

- 2.1 Pricing will be accepted for snow blowers that have their own power source and are installed on loaders, tractor loader backhoes, industrial tractors.
- 2.2 Snow blowers must be complete and include all mounting hardware and controls so unit is complete ready to operate.
- 2.3 Price for base unit shall not include female coupler unit or standard hitch system. These items should be included in Section 5.0 as an option.
- 2.4 Snow blower unit shall be delivered with one complete additional set of OEM. air and fluid filters.
- 2.5 Manufacturer's standard color acceptable, lead free paint.
- 2.6 The Contract Vendor shall give adequate training in mounting, removal, operation, safety and maintenance of supplied equipment before the order will be considered complete.
- 2.7 Each snow blower unit shall be supplied with one set of parts, service, repair and operation manuals.
- 2.8 The Contract Vendor shall furnish a standard manufacturer's warranty. The vendor shall be responsible for the cost of any inspections, adjustments, parts, labor, travel, pickup and/or delivery charges that are a result of equipment failure(s) during the warranty period. This shall be performed without any delay. This warranty shall commence when the unit is put into service. The Contract Vendor shall state warranty for all items requested on the pricing page.

3.0 VENDOR INSTRUCTIONS

- 3.1 Responders shall make a pricing page for each model of snow blower unit they are offering. Do not put two or more models on one pricing page. Be complete, especially when offering options. If you do not list an option you cannot legally sell it on the contract.
- 3.2 Responders shall use the pricing page included so there is consistency for purchasers to compare engine driven snow blowers and options when determining what they want to purchase. This includes the base unit product information requested at the beginning of the pricing page. Deviating from using the pricing page is reason for rejecting a bid. MN/DOT will convert Contract Vendor's pricing page to a contract pricing page for communication to State Agencies and Cooperative Purchasing Venture members.
- 3.3 For optional items which are in lieu of standard items such as truck loading chute, etc., price shall be the difference paid to achieve the upgrade rather than full purchase price.
- 3.4 When making downtime offering and extended warranty, a copy of all terms and conditions pertaining to the agreement must be submitted as part of bid package.
- 3.5 Delivery costs are to be for loaded miles only. Responders shall state starting location. Mileage distances will be determined from the website, <http://maps.yahoo.com>.
- 3.6 The Responder shall state company name, address, contact, phone number, fax number and toll-free number if they have one at top of each pricing page submitted for each model submitted.
- 3.7 Trade-ins will be allowed. Trade-in value will be offered by Contract Vendor representative on a case by case basis, buyer has last right of refusal. All pertinent surplus property rules prevail.

SNOWBLOWER ATTACHMENT

(ENGINE DRIVEN)

Contract Release - 3 pages

Equipment Specification - 1 pages

| Make & Model | # of Pages | Vendor |
|--|-------------------|-------------------------------|
| Fair Manufacturing Model Snocrete 842SI (125 HP) & Options | 5 | Trueman Welters Inc |
| Fair Manufacturing Model Snocrete 948IC (250 HP) & Options | 5 | Trueman Welters Inc |
| Kodiak Model SLMSC160 & Options | 4 | Kodiak Northwest Inc |
| Kodiak Model SLMSC200 & Options | 4 | Kodiak Northwest Inc |
| Kodiak Model LMSC3030 & Options | 4 | Kodiak Northwest Inc |
| Kodiak Model LMSC3636 & Options | 4 | Kodiak Northwest Inc |
| Kodiak Model LMSC3644 & Options | 4 | Kodiak Northwest Inc |
| Kodiak Model LMSC4448 & Options | 4 | Kodiak Northwest Inc |
| Kodiak Model LMSC4848 & Options | 4 | Kodiak Northwest Inc |
| Masaba Model 8500 & Options | 4 | St. Joseph Equipment, Inc |
| Oshkosh H2718B & Options | 4 | MacQueen Equip. Inc |
| R.P.M. Tech HS 108 & Options | 4 | MacQueen Equip. Inc |
| Snogo WK-800 & Options | 4 | MacQueen Equip. Inc |
| Snogo MP-3D & Options | 4 | MacQueen Equip. Inc |
| Snogo MP-318 & Options | 4 | MacQueen Equip. Inc |
| Snogo LR-44 & Options | 4 | MacQueen Equip. Inc |
| Tenco TSC-172 LMM & Options | 4 | Road Machinery & Supplies Co. |
| Tenco TSC-202 LMM & Options | 4 | Road Machinery & Supplies Co. |
| Tenco DV4000 & Options | 4 | Road Machinery & Supplies Co. |

John Lemke

From: Darren Selby [DSelby@ci.carson-city.nv.us]
Sent: Thursday, December 10, 2009 5:56 PM
To: John Lemke
Subject: Re: Blower Quote

John,
Can you get the following info for me when you have some time.
Thanks,
Darren

INFORMATION ABOUT THE JOINDER CONTRACT:

Name of Government Entity: State of Minnesota
Bid/Contract #: SEQ # 932-506 S-854 (5)
Title of Their Bid/Contract: SNOW BLOWER / ENGINE DRIVEN
Date of Award: _____
Term of Contract: 1 YEAR
Term of Renewals: RENEWAL DATE 1-31-2010
Contact Person/Title: ED OR JEFF
Telephone # (651) 366 - 3500 ext _____ Fax # (651) 366 - 3555 -
E-Mail Address: maintwebadmin@state.mn.us

Copy of Government Entity=s Board/Council Approval must be attached. This approval must contain the following information: date of approval, term of contract, any renewals, full vendor information on the awardee(s), and items & prices awarded.

INFORMATION ABOUT VENDOR:

Vendor: Wausau-Everest
Contact Person/Title: JOHN LEMKE / REGIONAL SALES MANAGER
Complete Mailing Address: 1905 S. MOORLAND ROAD, NEW BERLIN, WI 53151
Telephone # (262) 784 - 6066 ext 129 Fax # (262) 784 - 16720 -
E-Mail Address: jlemke@wausau-everest.com

Darren Selby
Public Works Operations Manager
Carson City Public Works
3505 Butti Way
Carson City, NV 89701
775 887-2355 ext. 30403 off.