CARSON CITY PURCHASING AND CONTRACTS 201 North Carson Street, Suite 3 Carson City, NV 89701 775-283-7137/FAX 887-2107 http://www.carson.org/index.aspx?page=998

RFP #1213-116

December 17, 2012

Addendum No. 1

Please make the following additions/changes to the above referenced project.

1. The date and time for receiving proposals has been changed.

January 9, 2013, at 11:00 a.m.

- 2. Page 3 Section 3.1 change the last sentence to read: Deliveries are desired by **the same** day, depending on the time the order is placed, but not required.
- Page 3 and 4 Section 5.1.3.1 <u>Pricing</u> paragraph: Remove Second paragraph which states: "Pricing of pharmaceuticals must include a fully integrated correctional specific electronic health record."
- 4. Page 4 Section 5.1.3.1 <u>Pricing</u> paragraph: **Generic Drugs** paragraph: Remove Second and Third Sentence. Generic Drugs paragraph should read:

Generic Drugs: The use of generic drugs will be acceptable when the Physician permits substitution of the written prescription, or authorizes it by telephone or fax.

- 5. Page 5 Remove Section 8.1 8.1.3 and replace with the following:
 - 8.1 Carson City reserves the right to terminate the contract if the Consultant does not perform as required by the terms of the contract.
- 6. Replace Response/Pricing Page with the attached revised page.

As of 12/13/2012, the following questions have been received. Answers are provided in italics and red:

- 1) Who is the current vendor for pharmacy services? *Medcare Pharmacy*
- 2) How long has this vendor been in place? *Approximately 5 years; there is no formal contract in place*.
- 3) What is the current pricing formula offered by this vendor? *Unknown* Is the pricing based on AWP, as instructed in this RFP? *Unknown*
- 4) Is the delivery service SAME DAY an absolute requirement? Using a next-day mail order service such as ours could save the city significantly and the need for same day delivery can be easily mitigated through the proper use of stock and

- emergency backup pharmacy. Should not be required. See above change to RFP.
- 5) What is the expected length of term of a contract for awarded vendor? *One year, with the option to renew for an additional year.*
- 6) When does the current vendor arrangement expire? N/A
- 7) Is there a breakdown of how proposals will be scored? See Section 5.2 of RFP. Is price the determining factor if all vendors can meet the requirements? It's a major factor. Is there any weighting to price, requirements, etc.? The whole picture will be looked at but a big determinant is to save money.
- 8) Do you expect to narrow down submitted vendors, and then ask for oral presentations to help determine services offered better? Will depend on the responses received.
- 9) Does the current pharmacy provide a correctional-specific electronic health record, as required in the RFP? Should not be required. See above change to RFP.
- 10) Because of the significant expense in an electronic health record, would you be willing to look at pricing for pharmaceuticals both with and without the health record system? Yes Inclusion of the health record, without more specifics as to its requirements, can greatly skew the straightforward pricing for pharmaceuticals.
- 11) Who is the current Pharmacy Provider? See (1) answer.
- 12) What was your annual pharmaceutical spending for the year 2011? *Approximately* \$100,000.00.
- 13) What is the current contract pricing? Unknown.
- 14) How long has this pharmacy vendor been in place? See (2) answer.
- 15) How are pharmacy orders currently being transmitted? Orders are faxed.
- 16) What is the average number of prescriptions filled per month over the past 12 months? *Approximately 30-75.*
- 17) What is the current contract rate/bid rate for your current pharmacy services provider? *No contract rate/bid rate set at this time*.
- 18) Who is your current pharmacy services provider? See (2) answer.
- 19) What percentage of your prescriptions is currently billed to third party insurance? Currently we do not bill insurance, but would like to institute this.
- 20) What percentage of medications is dispensed as stock? As patient-specific? *Unknown*.
- 21) Does your facility have a state pharmacy or clinic license? There is no state dispensing license.
- 22) Is your facility accredited by the National Commission on Correctional Health Care (NCCHC) or American Correctional Association (ACA)? If not, do you expect to seek accreditation during the term of contract? No.
- 23) The Prescription Drug Marketing Act of 1987 (PDMA) requires vendors to provide electronic pedigree papers (ePedigrees) with all stock medications. Will you require the pharmacy vendor to provide FDA-mandated pedigree papers for stock medications? Yes we would need pedigrees.
- 24) True unit-dose dispensing is required in many states before a pharmacy vendor is allowed to accept returns and provide credit on returned medications. A pharmacy vendor that dispenses medications in blister cards (both stock and patient-specific) must individually label each bubble of the blister card with a medication's name, strength, manufacturer, NDC number, lot, and expiration date. Will you mandate that the pharmacy vendor be in complete compliance at time of proposal submission with this requirement? *No.*
- 25) Does your facility use and enforce a formulary? No.

- 26) What is your current medication return policy? How does your current vendor destroy controlled substances, as they cannot be returned? *None in place, currently no drugs have been returned at the jail.*
- 27) Do you currently receive inspections and, if so, how frequently? *Annually*.
- 28) What currently established committees require a pharmacist to attend? There are no committees set at this time; this may change. How frequently do they meet?

 N/A
- 29) Page 2 of the RFP, Section 1.1 states that some pharmaceuticals will include bulk form pharmaceuticals. A company must be a FDA Registered Repackager to legally repackage stock medications into blister cards. (1) Will you mandate that the pharmacy vendor use a FDA Registered Repacker? (2) Will you require bidders to provide evidence that they use an FDA Registered Repackager (such as provide the repacker's license and labeler code)? (3) Will you require documentation to be submitted as part of the proposal? *No.*
- 30) Page 2 of the RFP, Section 1.1 states that some pharmaceuticals will include bulk form pharmaceuticals. A vendor is required by law to be a licensed wholesaler in a particular state to distribute wholesale quantities of stock medications in that state. (1) Will you require bidders to provide evidence that they are a licensed wholesaler in the bidder's home state and in your state? Yes. (2) Will you require documentation to be submitted as part of the proposal? No.
- 31) Will you mandate that the pharmacy vendor be a National Association of Boards of Pharmacy (NABP) Verified-Accredited Wholesale Distributor (VAWD) to provide bulk stock medications to your facility? Will you require documentation to be submitted as part of the proposal? No.
- 32) Page 3 of the RFP, Section 3.1 states that deliveries are desired by the same day. If a mail-order pharmacy can provide clear documentation of significant cost savings over other bidders and is permitted to provide emergency stock medications at your facility as well as coordinate all emergency prescription needs through a contracted local backup pharmacy (which is standard practice in the correctional pharmacy industry) would you consider repealing this requirement and modifying it to read, "all orders must be received within 24 hours of prior day's cutoff time," to permit use of a mail-order pharmacy vendor? Yes. See RFP change.
- 33) Page 4 of the RFP, Section 5.1.3.1 states that for generic drugs, the Federal Upper Limit (FUL) based on the Medicaid FUL be utilized for pricing and that generic drug pricing should be FUL or Medicaid maximum Allowable Allowance (MAC) whichever is less. Please provide the source/website that Carson City will use to verify this pricing. See RFP change.
- 34) Page 5 of the RFP, Section 5.2 describes the evaluation criteria. How will each criterion be weighted? That is, what percentages of the overall score will be based on (1) references, (2) scope of services, and (3) cost? *Cost is primary.*
- 35) Page 5 of the RFP, Section 8.1.2 mentions a principal team that is to be submitted. Please clarify Carson City's expectations regarding this requirement, including the City's expectations regarding desired staffing. See RFP change.
- 36) Page 7 of the RFP, Section 11 asks for a quoted "price per mile." Please clarify this requirement, as delivery to the facility typically is included in the dispensing fee or the discount to AWP? *Delivery should be included and not calculated per mile.* See RFP change.
- 37) Does your facility currently use an electronic health record (EHR)/electronic medical record (EMR) system? (1) If so, what system does your facility use? (2) Is an interface required to connect with the system to transmit prescriptions? (3) If

- not, has Carson City spoken with an EHR vendor, or does Carson City have a preferred EHR system it would like to have implemented? (4)Will the pharmacy vendor be responsible for hardware or Internet access to support the EHR as these are typical costs borne of the facility? *Currently do not have EHR in the jail and have no plans to implement one at this time.*
- 38) Can you provide the name of the Correctional Facility Inmate Management Software or Jail Management System? Will the Inmate Management Software support an HL7 interface? *Tiburon*.
- 39) If bidders offer services beyond your proposal specifications—such as free electronic prescribing and an electronic medical administration record (MAR) program—can we submit that information in our proposal and would those services be considered in the evaluation criteria? Yes.
- 40) Will there be an opportunity to ask more questions in the event responses are not clear? Yes. Questions will be due by January 7, 2013.

11 Response/Pricing Page

Address:

In compliance with the Request for Proposal and subject to all the conditions thereof, the Firm agrees to furnish the services/equipment/supplies requested and proposed and certifies he/she has read, understands, and agrees to all terms, conditions and requirements of this proposal and is authorized to contract on behalf of the firm named below: (Note: this form must be signed. All signatures must be original and not photocopies).

Company/Firm Name:_____

Telephone:	Fax:
Federal Tax ID (or Social Security	#):
Print Name:	Title:
Signature:	Date:
E-Mail Address:	
medications and supplies as indica-	opose to furnish and deliver prescriptions ated in this Bid Form, provided to Carson City so prepaid, and for the price quoted below.
Description	Price
Name Brand Drugs: % Discount of Wholesale Price (AWP) Generic Drugs: % Discount off of	\$ firm
Wholesale Price (AWP) or Medical Maximum Allowable Cost (MAC)	0
Dispensing Fee per Prescription (Mof \$4.00)	firm \$ firm
Price List Utilized for Pricing	
percent discount does not apply.	ific type medications/drugs to which the above Enter those medications/drugs and percen
discount below:	
discount below:	
discount below:	

End of Addendum 1