Hem# 4-4

City of Carson City Agenda Report

Date Submitted: February 26, 2008

Agenda Date Requested: March 6, 2008

Time Requested: Consent

To: Mayor and Supervisors

From: Public Works Department

Subject Title: Action to appoint and authorize the Mayor, the City Clerk Recorder, or designee to swear Johnson & Perkins (Mrs. Cindy Fogel, representative) as the appraiser for Carson City with regard to the self-contained appraisal of the following property in Carson City for both Temporary and Permanent Water Line Easements, APN; 4-022-01, APN; 4-021-13.

Staff Summary: Appraisals are required by state law in order to determine the value of property that may be purchased. This action is for appointment of Johnson & Perkins (Cindy Fogel representative) as the appraiser for the property, as required by N.R.S. 244.275. The funds will be paid from the Public Works budget for work related to the new Arsenic Treatment Plant.

| Type of Action Requested: (check one) | | | |
|--|--------------------|--------|----------|
| () Resolution | () Ordin | ance | |
| (<u>x</u>) Formal Action/Motion | () Other (Specify) | | |
| Does This Action Require a Business Impact | Statement: | () Yes | (_X_) No |

Recommended Board Action: I move to appoint and authorize the Mayor, the City Clerk Recorder, or designee to swear Johnson & Perkins (Mrs. Cindy Fogel, representative) as the appraiser for Carson City with regard to the self-contained appraisal of the following property in Carson City for both Temporary and Permanent Water Line Easements APN; 4-022-01, APN; 4-021-13.

Explanation for Recommended Board Action: State law requires the appointment of an appraiser who shall be sworn to make a true appraisement of the subject property according to the best of their knowledge and ability. The appraisal is required in order to determine the value of property in question. For clarification, this action does not require compliance with the list of appraisers that the Board recently approved as part of AB 312 as codified in N.R.S. 244.2795. This list is used only when the City wishes to sell or lease City property. The provisions of N.R.S. 244.275 are used in this case where the City is considering buying property. This action is in keeping with the recommendation of the Public Works Department and the Board of Supervisors' previous actions to authorize staff to explore the feasibility of an arrangement with the State of Nevada and the Anderson Family Trust for temporary and permanent construction easements for a new water transmission main line to be located on property owned by said parties.

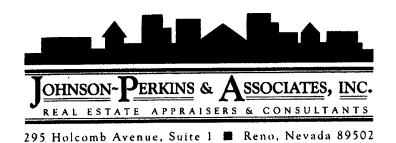
Applicable Statute, Code, Policy, Rule or Regulation: NRS. 244.275

Fiscal Impact: Approximately \$4,000

order to establish the fair market value of the property. Funding Source: Arsenic Treatment Plant, 520-3505-435-78-70 Alternatives: Not to approve and swear Johnson & Perkins as the appraiser for this transaction. Supporting Material: Copy of N.R.S. 244.275 Proposal from Johnson & Perkins Prepared By: Andrew Burnham, Public Works Director _____ Date: 201108 Reviewed By: Mark Brethauer, P.E. Senior Project Manager Larry Werner, City Manager Finance Department **Board Action Taken:** Motion: 1: _____ Aye/Nay

(Vote Recorded By)

Explanation of Impact: This action is required by N.R.S. 244.275. An appraisal is required in



January 2, 2008

VIA EMAIL: <u>patty@property-specialists.net</u> <u>proullier@juno.com</u>

Ms. Patty Paulson, SR/WA, President Property Specialists, Inc. 975 Roberta Lane, Suite 104-B Sparks, Nevada 89431

Re: Little Lane Water Line Easements – Carson City, Nevada Andersen Family Associates, APN 004-021-07 and 13

Dear Ms. Paulson:

This letter is in response to your request for a fee proposal regarding the preparation of a complete, summary appraisal report of various permanent and temporary construction easements to be located on Carson City Assessor's Parcel Numbers 004-021-07 and 13. The subject parcels are located on the north side of Little Lane approximately 700 feet east of South Roop Street. The permanent and temporary construction easements are required for installation of a water line. The subject properties are currently vacant and are owned by Andersen Family Associates.

It is our understanding that you are requesting an estimate of the Market Value and recommended Just Compensation due to the owners of the properties, as a result of the proposed permanent easement acquisitions and the Market Rent of the temporary construction easements, as of a current date of valuation. The intended use of the appraisal is to assist Property Specialists, Inc. and Carson City, in negotiations to acquire the permanent easements and obtaining temporary work space for the installation of the Little Lane Water Line.

A summary appraisal report is intended to comply with the reporting requirements set forth under Standards Rule 2-2(b) of the *Uniform Standards of Professional Appraisal Practice*. As such, it presents only summary discussions of the data, reasoning and analyses

which have been used in the appraisal process to develop the appraisers' opinion of value. Supporting documentation concerning the data, reasoning and analyses is retained in the appraisers' file. The depth of discussion contained in the report is specific to the needs of the client and for the intended use as stated herein. The appraisers' are not responsible for unauthorized use of the report.

Based upon a review of the scope of the proposed assignment, our firm hereby proposes to prepare a complete, summary appraisal report on the properties described above for a fee of not less that \$3,500 and not more than \$4,000. It should be noted that this fee addresses the cost of preparing the appraisal report only. In the event that extraordinary client meetings, property owner meetings, and various other consultations are requested you will be billed in addition to the fee set forth above for these additional services.

Based upon a review of our current work schedule and the scope of the proposed assignment, we hereby propose to deliver the completed appraisal report within 30 days from receipt of your acceptance of this proposal. The anticipated delivery date is contingent upon these appraisers receiving access to the subject property as well as all necessary maps, plans, preliminary title reports, engineering reports, specification, or other items in a timely fashion. Unexpected delays over which these appraisers have no control may affect the delivery date.

The appraisal fee, as set forth above, does not include provisions for additional professional services which may be required to complete the appraisal analysis, such as engineering, soils testing, cost estimates or preliminary title reports. If such professional services are required, these costs will be billed in addition to the above appraisal fee. Prior to incurring such expense, your review and authorization will be requested.

In the event that we are required to provide expert testimony in regard to the appraisal, you will be billed, in addition to the fee as set forth above, for pretrial preparation, conferences, depositions and expert testimony at the then prevailing rates. The current litigation rate for the Principal Appraiser is \$275.00 per hour, while the fee for Associate Appraisers ranges between \$75.00 and \$200.00 per hour. Additional costs such as photo enlargements, trial exhibits, aerial photography and other items will be billed based on their actual cost.

All appraisal services provided by this firm will be developed and prepared in conformity with and subject to the requirements of the Code of Professional Ethics and Standards of Professional Practice of the Appraisal Institute, as well as the Uniform Standards of Professional Appraisal practice as promulgated by the Appraisal Foundation.

The appraisal report will be prepared in accordance with the requirements of Nevada Revised Statute 645C.

The appraisal report will be prepared in accordance with out Standard Assumptions and Limiting Conditions, which by reference are incorporated in this fee proposal, and which will be set forth in the completed appraisal report. The acceptance of this proposal indicates your acceptance and concurrence with the Standard Assumptions and Limiting Conditions under which your assignment will be prepared.

The appraisal fee and estimated date of completion, as set forth herein, are valid for a period of ten days from the date of this letter, after which this firm can no longer guarantee the amount of the fee nor the estimated delivery date.

Should the above meet with your approval, please signify by signing, dating and returning one copy of this proposal along with the required retainer to us.

We appreciate being considered for this assignment. If you have any additional questions, please contact us.

Respectfully Submitted,

Stephen R. Johnson, MAI, SREA

Nevada Certified General Appraiser

License Number A.0000003-CG

Cindy Land Fogel, MAI

Nevada Certified General Appraiser

License Number A.0002312-CG

ACKNOWLEDGED AND ACCEPTED:

Signature

Print/Type Name

Title

Date

Enclosures

STANDARD ASSUMPTIONS AND LIMITING CONDITIONS

The acceptance of this appraisal assignment and the completion of the appraisal report submitted herewith are contingent upon the following assumptions and limiting conditions:

LIMITS OF LIABILITY

The liability of Johnson-Perkins & Associates, Inc., its employees and associates is limited to the client only and to the fee actually received by the appraisal firm. There is no accountability, obligation, or liability to any third party. If the appraisal report is disseminated to anyone other than the client, the client shall make such party or parties aware of all limiting conditions and assumptions affecting the appraisal assignment. Neither the appraisers nor the appraisal firm is in any way to be responsible for any costs incurred to discover or correct any physical, financial, and/or legal deficiencies of any type present in the subject property. In the case of limited partnerships or syndication offerings or stock offerings in real estate, the client agrees that in the event of a lawsuit brought by a lender, a partner or part owner in any form of ownership, a tenant, or any other party, the client will hold the appraiser(s) and the appraisal firm completely harmless in such action with respect to any and all awards or settlements of any type in such lawsuits.

COPIES, PUBLICATION, DISTRIBUTION AND USE OF REPORT

Possession of this report or any copy thereof does not carry with it the right of publication, nor may it be used for any purpose or any function other than its intended use, as stated in the body of the report. The appraisal fee represents compensation only for the analytical services provided by the appraiser(s). The appraisal report remains the property of the appraisal firm, though it may be used by the client in accord with these assumptions and limiting conditions.

The Bylaws and Regulations of the Appraisal Institute require each Member and Candidate to control the use and distribution of each appraisal report signed by such Member or Candidate. Except as hereinafter provided, the client may distribute copies of this appraisal report in its entirety to such third parties as he may select. However, selected portions of this appraisal report shall not be given to third parties without the prior written consent of those signing the appraisal report. Neither all nor any part of this appraisal report shall be disseminated to the general public by use of advertising media, public relations media, news media, sales media, or other media for public communication without the prior written consent of the appraisal firm.

This appraisal is to be used only in its entirety, and no part is to be used without the whole report. All conclusions and opinions concerning the analysis as set forth in the report were prepared by the appraiser(s) whose signature(s) appear(s) on the appraisal report, unless it is indicated that one or more of the appraisers was acting as "Review Appraiser." No change of any item in the report shall be made by anyone other than the appraiser(s). The appraiser(s) and the appraisal firm shall bear no responsibility for any such unauthorized changes.

CONFIDENTIALITY

Except as provided for subsequently, neither the appraiser(s) nor the appraisal firm may divulge the analyses, opinions, or conclusions developed in the appraisal report, nor may they give a copy of the report to anyone other than the client or his designee as specified in writing.

However, this condition does not apply to any requests made by the Appraisal Institute for purposes of confidential ethics enforcement. Also, this condition does not apply to any order or request issued by a court of law or any other body with the power of subpoena.

INFORMATION SUPPLIED BY OTHERS

Information (including projections of income and expenses) provided by informed local sources, such as governmental agencies, financial institutions, realtors, buyers, sellers, property owners, bookkeepers, accountants, attorneys, and others, is assumed to be true, correct, and reliable. No responsibility for the accuracy of such information is assumed by the appraiser. Neither the appraiser(s) nor the appraisal firm is liable for any information or the work product provided by subcontractors. The client and others utilizing the appraisal report are advised that some of the individuals associated with Johnson-Perkins & Associates, Inc. are independent contractors and may sign the appraisal report in that capacity. The comparable data relied upon in this report has been confirmed with one or more parties familiar with the transaction or from affidavit or other sources thought reasonable. To the best of our judgment and knowledge, all such information is considered appropriate for inclusion. In some instances, an impractical and uneconomic expenditure of time would be required in attempting to furnish absolutely unimpeachable verification. The value conclusions set forth in the appraisal report are subject to the accuracy of said data. It is suggested that the client consider independent verification as a prerequisite to any transaction involving a sale, a lease, or any other commitment of funds with respect to the subject property.

TESTIMONY, CONSULTATION, COMPLETION OF CONTRACT FOR APPRAISAL SERVICE

The contract for each appraisal, consultation, or analytical service is fulfilled, and the total fee is payable upon completion of the report. The appraisers(s) or those assisting in the preparation of the report will not be asked or required to give testimony in court or in any other hearing as a result of having prepared the appraisal, either in full or in part, except under separate and special arrangements at an additional fee. If testimony or a deposition is required because of any subpoena, the client shall be responsible for any additional time, fees, and charges, regardless of the issuing party. Neither the appraiser(s) nor those assisting in the preparation of the report is required to engage in post-appraisal consultation with the client or other third parties, except under a separate and special arrangement and at an additional fee.

EXHIBITS AND PHYSICAL DESCRIPTIONS

It is assumed that the improvements and the utilization of the land are within the boundaries of the property lines of the property described in the report and that there is no encroachment or trespass unless noted otherwise within the report. No survey of the property has been made by the appraiser(s), and no responsibility is assumed in connection with such matters. Any maps, plats, or drawings reproduced and scale. The reliability of the information contained on any such map or drawing is assumed accurate by the appraiser and is not guaranteed to be correct.

TITLE, LEGAL DESCRIPTIONS, AND OTHER LEGAL MATTERS

No responsibility is assumed by the appraiser(s) or the appraisal firm for matters legal in character or nature. No opinion is rendered as to the status of title to any property. The title is presumed to be good and merchantable. The property is appraised as if free and clear, unless otherwise stated in the appraisal report. The legal description, as furnished by the client, his designee, or as derived by the appraiser(s), is assumed to be correct as reported. The appraisal is

not to be construed as giving advice concerning liens, title status, or legal marketability of the subject property.

ENGINEERING, STRUCTURAL, MECHANICAL, ARCHITECTURAL CONDITIONS

This appraisal should not be construed as a report on the physical items that are a part of any property described in the appraisal report. Although the appraisal may contain information about these physical items (including their adequacy and/or condition), it should be clearly understood that this information is only to be used as a general guide for property valuation and not as a complete or detailed report on these physical items. The appraiser(s) is/are not a construction, engineering, or architectural expert(s), and any opinion given on these matters in this report should be considered tentative in nature and is subject to modification upon receipt of additional information from appropriate experts. The client is advised to seek appropriate expert opinion before committing any funds to the property described in the appraisal report.

Any statement in the appraisal regarding the observed condition of the foundation, roof, exterior walls, interior walls, floors, heating system, plumbing, insulation, electrical service, all mechanicals, and all matters relating to construction is based on a casual inspection only. Unless otherwise noted in the appraisal report, no detailed inspection was made. For instance, the appraiser is not an expert on heating systems, and no attempt was made to inspect the interior of the furnace. The structures were not investigated for building code violations, and it is assumed that all buildings meet the applicable building code requirements unless stated otherwise in the report.

Such items as conditions behind walls, above ceilings, behind locked doors, under the floor, or under the ground are not exposed to casual view and, therefore, were not inspected unless specifically so stated in the appraisal. The existence of insulation, if any is mentioned, was discovered through conversations with others and/or circumstantial evidence. Since it is not exposed to view, the accuracy of any statements regarding insulation cannot be guaranteed.

Because no detailed inspection was made, and because such knowledge goes beyond the scope of this appraisal, any comments on observed conditions given in this appraisal report should not be taken as a guarantee that a problem does not exist. Specifically, no guarantee is given as to the adequacy or condition of the foundation, roof, exterior walls, interior walls, floors, heating systems, air conditioning systems, plumbing, electrical service, insulation, or any other detailed construction matters. If any interested party is concerned about the existence, condition, or adequacy of any particular item, we would strongly suggest that a mechanical and/or structural inspection be made by a qualified and licensed contractor, a civil or structural engineer, an architect, or other experts.

This appraisal report is based on the assumption that there are no hidden, unapparent, or apparent conditions on the property site or improvements which would materially alter the value as reported. No responsibility is assumed for any such conditions or for any expertise or engineering to discover them. All mechanical components are assumed to be in operable condition and standard for the properties of the subject type. Conditions of heating, cooling, ventilating, electrical, and plumbing equipment are considered to be commensurate with the condition of the balance of the improvements unless otherwise stated. No judgment is made in the appraisal as to the adequacy of insulation, the type of insulation, or the energy efficiency of the improvements or equipment which is assumed to be standard for the subject's age, type, and condition.

AMERICANS WITH DISABILITIES ACT COMPLIANCE

The Americans with Disabilities Act (ADA) became effective January 26, 1992. Unless otherwise noted in this report, we have not made a specific compliance survey or analysis of this property to determine whether or not it is in conformance with the various detailed requirements of the ADA. It is possible that a compliance survey of the property, together with a detailed analysis of the requirements of the ADA, would reveal that the property is not in compliance with one or more requirements of the Act. If so, this fact could have a negative effect on the value of the property. Since we have no direct evidence relating to this issue, and since these appraisers are not experts at identifying whether a property complies or does not comply with the ADA, we did not consider possible non-compliance with the requirements of ADA in estimating the value of the property. Before committing funds to any property, it is strongly advised that appropriate experts be employed to ascertain whether the existing improvements, if any, comply with the ADA. Should the improvements be found to not comply with the ADA, a re-appraisal at an additional cost may be necessary to estimate the effects of such circumstances.

TOXIC MATERIALS AND HAZARDS

Unless otherwise stated in the appraisal report, no attempt has been made to identify or report any toxic materials and/or conditions such as asbestos, urea-formaldehyde foam insulation, or soils or ground water contamination on any land or improvements described in the appraisal report. Before committing funds to any property, it is strongly advised that appropriate experts be employed to inspect both land and improvements for the existence of such toxic materials and/or conditions. If any toxic materials and/or conditions are present on the property, the value of the property may be adversely affected, and a re-appraisal at an additional cost may be necessary to estimate the effects of such circumstances.

SOILS, SUB-SOILS, AND POTENTIAL HAZARDS

It is assumed that there are no hidden or unapparent conditions of the soils or sub-soil which would render the subject property more or less valuable than reported in the appraisal. No engineering or percolation tests were made, and no liability is assumed for soil conditions. Unless otherwise noted, sub-surface rights (mineral and oil) were not considered in making this appraisal. Unless otherwise noted, the land and the soil in the area being appraised appeared to be firm, but no investigation has been made to determine whether or not any detrimental sub-soil conditions exist. Neither the appraiser(s) nor the appraisal firm is/are liable for any problems arising from soil conditions. These appraisers strongly advise that, before any funds are committed to a property, the advice of appropriate experts be sought.

If the appraiser(s) has/have not been supplied with a termite inspection report, survey or occupancy permit, no responsibility is assumed, and no representation is made for any costs associated with obtaining same or for any deficiencies discovered before or after they are obtained.

Neither the appraiser(s) nor the appraisal firm assume(s) responsibility for any costs or for any consequences arising from the need or lack of need for flood hazard insurance. An agent for the Federal Flood Insurance Program should be contacted to determine the actual need for flood hazard insurance.

LEGALITY OF USE

This appraisal report assumes that there is full compliance with all applicable federal, state, and local environmental regulations and laws, unless non-compliance is stated, defined, and considered in the appraisal report. It is assumed that all applicable zoning and use regulations and restrictions have been complied with, unless a non-conformity has been stated, defined, and considered in the appraisal report. It is assumed that all required licenses, consents, or other legislative or administrative authority from any local, state, or national government, private entity, or organization have been or can be obtained or renewed for any use on which the value estimate contained in this report is based.

COMPONENT VALUES

If the total property value set forth in this report is distributed between land and improvements, this distribution applied only under the existing program of utilization as set forth in the appraisal. The separate valuations for land and buildings must not be used in conjunction with any other appraisal and are invalid if so used.

AUXILIARY AND RELATED STUDIES

No environmental or impact studies, special market studies or analyses, special highest and best use studies, or feasibility studies have been requested or made by the appraiser(s) unless otherwise specified in an agreement for services and so stated in the appraisal report.

DOLLAR VALUES AND PURCHASING POWER

The estimated market value set forth in the appraisal report and any cost figures utilized are applicable only as of the date of valuation of the appraisal report. All dollar amounts are based on the purchasing power and price of the dollar as of the date of value estimates.

VALUE CHANGE, DYNAMIC MARKET, ALTERATION OF ESTIMATE BY APPRAISER

All values shown in the appraisal report are projections based on our analysis as of the date of valuation of the appraisal. These values may not be valid in other time periods or as conditions change. Projected mathematical models set forth in the appraisal are based on estimates and assumptions which are inherently subject to uncertainty and variations related to exposure, time, promotional effort, terms, motivation, and other conditions. The appraiser(s) do(es) not represent these models as indicative of results that will actually be achieved. The value estimates consider the productivity and relative attractiveness of a property only as of the date of valuation set forth in the report.

In cases of appraisals involving the capitalization of income benefits, the estimate of market value, investment value, or value in use is a reflection of such benefits and of the appraiser's interpretation of income, yields, and other factors derived from general and specific client and market information. Such estimates are as of the date of valuation of the report. They are subject to change as market conditions change.

This appraisal is an estimate of value based on analysis of information known to us at the time the appraisal was made. The appraiser(s) do(es) not assume any responsibility for incorrect analysis because of incorrect or incomplete information. If new information of significance comes to light, the value given in this report is subject to change without notice. The appraisal report

itself and the value estimates set forth therein are subject to change if either the physical or legal entity or the terms of financing are different from what is set forth in the report.

EXCLUSIONS

Furnishings, equipment, other personal property, and value associated with a specific business operation are excluded from the value estimate set forth in the report unless otherwise indicated. Only the real estate is included in the value estimates set forth in the report unless otherwise stated.

PROPOSED IMPROVEMENTS, CONDITIONED VALUE

It is assumed in the appraisal report that all proposed improvements and/or repairs, either onsite or off-site, are completed in a good and workmanlike manner in accord with plans, specifications, or other information supplied to these appraisers and set forth in the appraisal report. In the case of proposed construction, the appraisal is subject to change upon inspection of the property after construction is completed. The estimate of Market Value is as of the date specified in the report. Unless otherwise stated, the assumption is made that all improvements and/or repairs have been completed according to the plans and that the property is operating at levels projected in the report.

MANAGEMENT OF PROPERTY

It is assumed that the property which is the subject of the appraisal report will be under typically prudent and competent management, which is neither inefficient nor super-efficient.

FEE

The fee for any appraisal report, consultation, feasibility, or other study is for services rendered and, unless otherwise stated in the service agreement, is not solely based upon the time spent on any assignment.

CHANGES AND MODIFICATIONS

The appraiser(s) reserve(s) the right to alter statements, analyses, conclusions, or any value estimates in the appraisal if any new facts pertinent to the appraisal process are discovered which were unknown when the appraisal report was prepared.

The acceptance and/or use of the appraisal report by the client or any third party constitutes acceptance of the *Assumptions And Limiting Conditions* set forth in the preceding paragraphs. The appraiser's liability extends only to the specified client, not to subsequent parties or users. The appraiser's liability is limited to the amount of the fee received for the services rendered.

QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON

| D. C. Janel Designations | |
|--|-----------|
| Professional Designations MAI - Member Appraisal Institute | 1976 |
| (Certified through 2007) | 1570 |
| (Certified through 2007) | |
| SREA - Senior Real Estate Analyst; Society of Real Estate Appraisers | 1984 |
| State Licensing and Certification | |
| Certified General Appraiser-State of Nevada | 1991 |
| License # A.0000003-CG | |
| (Certified through 4/30/2007) | |
| Certified General Appraiser-State of California | 1992 |
| License # AG007038 | |
| (Certified through 6/18/2009) | |
| A PART IN THE BARRIES AND IN | |
| Association Memberships and Affiliations Member Reno Board of Realtors | |
| Member Nevada Association of Realtors | |
| | |
| International Right-of-Way Association | 1984-1991 |
| Member Nevada State Board of Equalization - (Appointed by Governor Richard Bryan, January 1984 & 1988) | 1704-1771 |
| | 2000-2008 |
| (Appointed by Governor Kenny C. Guinn, March 2000 & 2004) | 1989-1994 |
| Member Nevada Commission of Appraisers of Real Estate - | 1707-1774 |
| (Appointed by Governor Bob Miller, August 7, 1989) | |
| Offices Held | |
| Chairman, National Ethics Administration Division | 1995 |
| Vice Chairman, National Ethics Commission | 1993/94 |
| Regional Member, Ethics Administration | |
| Appraisal Institute, Region 1 | 1989-1992 |
| President, Sierra-Nevada Chapter #60, AIREA - | 1989 |
| Vice President, Sierra-Nevada Chapter #60, AIREA - | 1988 |
| Secretary, Sierra-Nevada Chapter #60, AIREA - | 1987 |
| Vice Governor District 3 (Northern California & Nevada) | |
| Society of Real Estate Appraisers (SREA) - | 1980-1981 |
| Past President & Membership Chairman - | |
| Reno/Carson/Tahoe Chapter #189 | |
| Member 1976 Young Men's Council, SREA, Atlanta, Georgia | |
| Discussion Leader 1977 Young Men's Council, SREA, | |
| Las Vegas, Nevada | |

QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON

Offices Held (continued) Elected 1 of 2 National Representatives to the International Board of Governors of the SREA, representing 1977 the Young Men's Council -International Professional Practice Committee, SREA -1978-1981 1978 & 1979 International Conference Committee, SREA -National Candidates Guidance Committee of the American 1978-1981 Institute of Real Estate Appraisers (AIREA) -Chairman National Division of Member and Chapter Services, AIREA -1981 Board of Directors Northern California Chapter #11, AIREA -1 1980 Admissions Committee, Sierra-Nevada Chapter #60, AIREA Board of Directors, Sierra-Nevada Chapter #60, AIREA 1984-1986 Board of Directors, Reno-Carson-Tahoe Chapter

Appraisal Experience Independent Fee Appraisar

| Independent Fee Appraiser | 1976 to present |
|--|-------------------|
| President, Stephen R. Johnson & Associates | 1976-1992 |
| President, Johnson - Wright & Associates | |
| President, Johnson - Perkins & Associates | 1994 to present |
| (Staff of 11 Appraisers) | - |
| Alves Appraisal Associates | 1 972-1976 |
| Alves-Kent Appraisal Associates | 1970-1972 |

Qualified as an Expert Witness

Nevada District Courts:

Washoe County, Carson City, Douglas County, and Elko County

U.S. Bankruptcy Courts:

Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California

United States Tax Court

Arizona Superior Court, Maricopa County, Phoenix

Douglas County Board of Equalization

Washoe County Board of Equalization

Nevada State Board of Equalization

King County Superior Court, Seattle, Washington

QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON

| Formal Education | |
|---|------|
| Reno High School Graduate - | 1966 |
| Bachelor of Science Degree in Business Administration | |
| Majoring in Real Estate, from the University of | |
| Nevada, Reno | 1972 |
| Appraisal Education | |
| University of Nevada: | |
| B.A. 430 Real Estate Evaluation | 1970 |
| B.A. 432 Real Estate Appraisal Problems | 1971 |
| American Institute of Real Estate Appraisers: | |
| Course 1A Basic Appraisal Principles, Methods | |
| & Techniques, San Francisco, CA | 1972 |
| Course 1B Capitalization Theory & Techniques, | |
| San Francisco, California | 1973 |
| Course 2 Urban Properties, | |
| San Francisco, California | |
| Course 6 Investment Analysis, | |
| Memphis, Tennessee | 1976 |
| Society of Real Estate Appraisers: | |
| Course 301 Special Applications of Appraisal | |
| Analysis, Pomona, California | 1974 |
| | |

Numerous Continuing Education Seminars and Courses

Appraisal Instructor

Nevada Association of Realtors

Department of Commerce, Real Estate Division, State of Nevada

Appraisal "A" Residential Appraising

Appraisal "B" Apartment and Commercial Property Appraising

Western Nevada Community College

R.E. 206 Real Estate Appraising

Northern Nevada Real Estate School

Real Estate Appraisal

QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON REPRESENTATIVE APPRAISAL CLIENTS AND PROPERTIES

BARTON MEMORIAL HOSPITAL CITY OF RENO CITY OF SPARKS COLONIAL BANK R.J.B. DEVELOPMENT COMPANY CARSON CITY DOUGLAS COUNTY LINCOLN COUNTY LYON COUNTY WASHOE COUNTY MINERAL COUNTY EMERALD BAY POST OFFICE **NEVADA STATE PARK SYSTEM** NEVADA STATE DEPT. OF TRANSPORTATION NEVADA STATE DIVISION OF LANDS **NEVADA ATTORNEY GENERAL'S OFFICE** U.S. DEPARTMENT OF NAVY U.S. FOREST SERVICE **FNMA - REGIONAL OFFICE** INTERNAL REVENUE SERVICE FEDERAL TRADE COMMISSION WASHOE COUNTY REGIONAL TRANS. RENO TAHOE AIRPORT AUTHORITY TAHOE REGIONAL PLANNING AGENCY CALIFORNIA ATTY GENERAL'S OFFICE CALIFORNIA TAHOE CONSERVANCY CITY OF SOUTH LAKE TAHOE PLACER COUNTY REDEVELOPMENT AGENCY NEW HAMPSHIRE DEPARTMENT OF JUSTICE MISSOURI HWY AND TRANS. DEPT COMMISSION IDAHO TRANSPORTATION DEPARTMENT COLONIAL BANK **PLUMAS BANK** SECURITY BANK OF NEVADA LIBERTY BANK FIRST INDEPENDENT BANK OF NV NORTHERN NEVADA BUSINESS BANK NEVADA STATE BANK UNION BANK VALLEY BANK OF NEVADA BANK OF AMERICA THE BANK OF CALIFORNIA CROCKER NATIONAL BANK WELLS FARGO BANK B OF A TRUST DEPARTMENT FIRST FEDERAL SAVINGS & LOAN FIRST WESTERN SAVINGS & LOAN AMERICAN SAVINGS AND LOAN NEVADA SAVINGS & LOAN DILORETO CONST. & DEVELOPMENT DERMODY PROPERTIES TRAMMELL CROW CO. MCKENZIE PROPERTIES HOMEWOOD HIGH & DRY MARINA TAHOE KEYS MARINA

TAHOE CITY MARINA

WASHOE MEDICAL CENTER PLAZA RESORT CLUB ROYAL BANK OF SCOTLAND CARSON-TAHOE HOSPITAL JOHNNY RIBEIRO BUILDER KEEVER CONSTRUCTION COMPANY SIERRA PACIFIC POWER COMPANY SOUTH LAKE TAHOE PUBLIC UTILITY DIST. TAHOE DOUGLAS SEWER DISTRICT GLENBROOK WATER COMPANY TAHOE PARK WATER COMPANY NORTH FOOTHILL APARTMENTS MEADOWOOD APARTMENTS WOODSIDE VILLAGE APARTMENTS SIERRA WOODS APARTMENTS AMESBURY PLACE APARTMENTS SUNDANCE APARTMENTS KEYSTONE SQUARE SHOPPING CTR. POZZI MOTORS CARSON CITY DATSUN-AMC-JEEP LEMMON VALLEY LAND COMPANY CONSOLIDATED FREIGHTWAYS RINGSBY UNITED SYSTEMS 99 EASTMAN KODAK HALLMARK CARDS OSCAR MEYER AND COMPANY GENERAL ELECTRIC **CHEMETRO** CITY SERVICES MINERAL CO. SUPERIOR OIL COMPANY TRAVELERS INSURANCE FARMERS INSURANCE COMPANY FIRST AMERICAN TITLE CO. OF NV. FIDELITY TITLE INSURANCE CO MERRILL LYNCH RELOCATION YOUNG ELECTRIC SIGN COMPANY THE TRUST FOR PUBLIC LANDS THE TRUCKEE DONNER LAND TRUST THE CONSERVATION FUND THE NATURE CONSERVANCY SUGAR BOWL SKI RESORT THE FEATHER RIVER LAND TRUST SKI INCLINE RESORT KIRKWOOD ASSOCIATES NORTHSTAR SQUAW VALLEY U.S.A. LEWIS HOMES OF NEVADA SYNCON HOMES MGM GRAND HOTEL CASINO & THEME PARK EL DORADO HOTEL - CASINO COMSTOCK HOTEL - CASINO LAKESIDE INN HOTEL - CASINO

RAMADA EXPRESS HOTEL - CASINO

| QUALIFICATIONS OF APPRAISER CINDY LUND FOGEL | | |
|---|--|--|
| Professional Designations | | |
| MAI - Member of the Appraisal Institute | 2000 | |
| State Licensing and Certification | | |
| Nevada Certified General Appraiser License #A.0002312-CG (Certified through 5/31/08) | 1996 | |
| Offices Held | | |
| Secretary, Reno/Carson/Tahoe Chapter Appraisal Institute Treasurer, Reno/Carson/Tahoe Chapter Appraisal Institute Vice President, Reno/Carson/Tahoe Chapter Appraisal Institute President, Reno/Carson/Tahoe Chapter Appraisal Institute Education Chair, Reno/Carson/Tahoe Chapter Appraisal Institute Education Chair, Reno/Carson/Tahoe Chapter Appraisal Institute Board of Trustees, Reno/Carson/Tahoe Chapter Appraisal Institute Education Chair, Reno/Carson/Tahoe Chapter Appraisal Institute Education Chair, Reno/Carson/Tahoe Chapter Appraisal Institute | 1998 1999 2000 2001 2002 2003 2004 2006 | |
| Appraisal Education & Technical Training | | |
| Real Estate 103 and 202 Truckee Meadows Community College Real Estate Financing Truckee Meadows Community College | 1986 1986 | |
| American Institute of Real Estate Appraisers Course 1A-1 "Real Estate Appraisal Principles" Arizona State University, Tempe | 1991 | |
| Course 1A-2 "Basic Valuation Procedures" University of Colorado, Boulder | | |
| Course 1BA "Cap Theory & Tech, Part A" Portland State University, Portland | 1992 | |
| Course 1BB "Cap Theory & Tech, Part B" Portland State University, Portland | | |
| Nevada Law (NRS 645C) Standards of Professional Practice Parts A & B | 1993 1993 | |

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QUALIFICATIONS OF APPRAISER CINDY LUND FOGEL

Appraisal Education & Technical Training (Continued)

| mont noncontrol to recommend training (| |
|--|-------------|
| Advanced Applications Portland State University, Portland | 1993 |
| Report Writing and Valuation Analysis University of San Diego, California | 1995 |
| Case Studies in Law and Ethics Las Vegas Chapter of the Appraisal Institute | 1998 |
| Standards of Professional Practice, Part C Las Vegas Chapter of the Appraisal Institute | 1998 |
| Course 510 – Advanced Income Capitalization University of San Diego, California | 1999 |
| Standards of Professional Practice, Part C. Reno-Carson-Tahoe Chapter of the Appraisal Institute | 2000 & 2002 |
| Appraisal Consulting: A Solutions Approach for Professionals Reno – Carson – Tahoe Chapter of the Appraisal Institute | 2002 |
| Scope of Work Seminar Reno – Carson – Tahoe Chapter of the Appraisal Institute | 2003 |
| 7-Hour National USPAP Update Course Reno – Carson – Tahoe Chapter of the Appraisal Institute | 2004 |
| Appraisal Valuation Modeling Reno – Carson – Tahoe Chapter of the Appraisal Institute | 2004 |
| Subdivision Valuation Sacramento - Sierra Chapter of the Appraisal Institute | 2004 |
| The Road Less Traveled: Special Purpose Properties Sacramento - Sierra Chapter of the Appraisal Institute | 2004 |
| Analyzing Distressed Properties Appraisal Institute Online Course | 2005 |

QUALIFICATIONS OF APPRAISER CINDY LUND FOGEL

| Appraisal Education & Technical Training (Continued) | |
|--|----------------|
| Appraising From Blueprints and Specifications Appraisal Institute Online Course | 2005 |
| Market Analysis and Site to do Business Reno - Carson - Tahoe Chapter of the Appraisal Institute | 2006 |
| 7-Hour National USPAP Update Course Reno – Carson – Tahoe Chapter of the Appraisal Institute | 2006 |
| Cost Approach to Commercial Appraising Appraisal Institute Online Course | 2006 |
| Formal Education | |
| University of Nevada-Reno Bachelor of Arts, College of Arts and Science | 1989 |
| Truckee Meadows Community College, Associate in Arts Sparks High School, Sparks, Nevada | 1984 1975 |
| Occupational History | |
| Johnson - Perkins & Associates Real Estate Appraiser | 1994 - Present |
| Johnson - Wright & Associates Real Estate Appraiser | 1992 - 1994 |
| Stephen R. Johnson & Associates | 1990 - 1992 |
| Real Estate Appraiser Cake and Flower Shoppe | 1989 - 1990 |
| Head Floral Designer Western Florist Manager | 1975 - 1989 |

Admitted as Expert Witness

Washoe County Board of Equalization Nevada State Board of Equalization