# City of Carson City Agenda Report

Hem# 16-1C

Date Submitted: April 6, 2010

Agenda Date Requested: April 15, 2010

To: Board of Supervisors

Time Requested: Consent

From: Joe McCarthy, Office of Business Development

**Subject Title:** Action to adopt a resolution authorizing the expenditure of \$75,500 from the Revolving Fund for the Redevelopment Agency to support a 15-week Curry Street Promenade, including the Summer Concerts 2010, the Saturday Morning Farmers' Market and related family activities along Curry Street and at the Brewery Arts Center, as expenses incidental to the carrying out of the redevelopment plan. (Joe McCarthy)

Pursuant to NRS 279.628, this Resolution must be adopted by a twothirds vote of the Board of Supervisors.

**Staff Summary:** On April 5, 2010, the Redevelopment Authority Citizens Committee (RACC) recommended approval of funding to expend \$75,500 from the Revolving Fund to support a 15-week Curry Street Promenade, including the Summer Concerts 2010, the Saturday Morning Farmers' Market and related family activities along Curry Street and at the Brewery Arts Center, as expenses incidental to the carrying out of the redevelopment plan.

Type of Action Requested:  (_X_) Resolution  () Formal Action/Motion	(check one) () Ordinance () Other (Specify)		
Does This Action Require A Busi	ness Impact Statement:	(	) Yes (X) No

**Recommended Board Action:** I move to adopt a resolution authorizing the expenditure of \$75,500 from the Revolving Fund for the Redevelopment Agency to support a 15week Curry Street Promenade, including the Summer Concerts 2010, the Saturday Morning Farmers' Market and related family activities along Curry Street and at the Brewery Arts Center, as expenses incidental to the carrying out of the redevelopment plan.

Pursuant to NRS 279.628, this Resolution must be adopted by a twothirds vote of the Board of Supervisors.

Explanation for Recommended Board Action: The Redevelopment Plan adopted by the Carson City Board of Supervisors provides that a purpose of the Plan is to "encourage and assist in providing 'people oriented areas' in the Downtown for daytime and evening special events and promotional activities," and "establish the highest level of ecreational opportunity for residents and visitors of all age levels." Based upon previous years, the 15week Curry Street Promenade, including the Saturday Morning Farmers' Market and related family activities along Curry Street and at the Brewery Arts Center and Summer Concerts 2010; music for all ages, attracts thousands to our Downtown during times that are otherwise quiet and inactive. The increased foot traffic generated by the Curry Street Promenade within this "people oriented area" has a directinpact on the success of many small businesses and cultural facilities throughout the area. Thus, there is a casual connection between this redevelopment effort and the need for the expenses. Finally, this funding is incidental to overall cost of implementing the redevelopment plan. NRS 279.628 permits the expenditure of money from the redevelopment revolving fund for the purpose of any expenses necessary or incidental to the carrying out of the redevelopment plan adopted by the Carson City Board of Supervisors.

Applicable Statue, Code, Policy, Rule or Regulation: NRS 279.382 - 279.685

Fiscal Impact: \$75,500 has been budgeted this yethis event.	ear to support the production	and success of
Explanation of Impact: Incidental to redevelopme	ent's overall annual budget	
Funding Source: Redevelopment's annual budge	et for special events	
Alternatives: Not approve the funding program, w	hole or in part	
Supporting Material: Application		
Reviewed By:  (City Manager)  (District Attorney)  (Finance Director)  Prepared By:  (City Manager)  (District Attorney)  (Finance Director)	Date: 4-6-2  Date: 4-6-2  Date: 4-6-10  Date: 4-6-10	
Motion:	1)	Aye/Nay
(Vote Recorded By)		

A RESOLUTION AUTHORIZING THE EXPENDITURE OF \$75,500 FROM THE REVOLVING FUND FOR THE REDEVELOPMENT AUTHORITY TO SUPPORT A 15-WEEK CURRY STREET PROMENADE, INCLUDING THE SUMMER CONCERTS 2010, THE SATURDAY MORNING FARMERS' MARKET AND RELATED FAMILY ACTIVITIES ALONG CURRY STREET AND AT THE BREWERY ARTS CENTER.

**WHEREAS**, pursuant to NRS 279.628, the Carson City Board of Supervisors must approve by resolution, adopted by a two-thirds vote, the expenditure of money from the Revolving Fund for the Redevelopment Authority for any expenses incidental to the carrying out of the Redevelopment Plan adopted by the Carson City Board of Supervisors; and

WHEREAS, the Redevelopment Plan for Redevelopment Project Area No. 1 encourages redevelopment assistance for daytime and evening special events and promotional activities and the highest level of recreational opportunities for residents and visitors of all age levels and thus, there is a causal connection between this redevelopment effort and the need for this expenditure; and

**WHEREAS**, this incidental expense is necessary to ensure the Redevelopment Plan's objectives have been met; and

**WHEREAS**, the incidental expense is minor compared to the funds needed for the overall Redevelopment Plan.

**NOW, THEREFORE, BE IT RESOLVED** that the Carson City Board of Supervisors hereby authorizes the expenditure of \$75,500 from the Revolving Fund for the Redevelopment Authority for the support a 15-week Curry Street Promenade, including the Summer Concerts 2010, the Saturday Morning Farmers' Market and related family activities along Curry Street and at the Brewery Arts Center.

Upon seconded b	motion	n by Supervis	or _			the	foregoi	n
Resolution	was	passed a passed by	nd the	adopted following v	this rote:		day	0
		AYES	i:				educación pico money altra continuente.	
		NAYS	:		and the principal and the same of the Alberta			
		ABSE	NT:					_
		ABST	AIN:	***				
					L. Crowe City, Ne		or .	
ATTEST:								
Alan Glover, Carson City		а						

# Consolidated Municipality of Carson City Office of Business Development



# **Events Program Application**

Organization Name: Carson City Office of Business Development	nent	Date: <b>April 1, 2010</b>
Organization Mailing Address: 201 N. Carson St, Suite #2 Carson City, NV 89701		
Organization URL Address: www.carsonc	itvecondev.co	om
Contact Name for Project: Tammy Wester	gard	Contact Phone Number: 887-2101x2
Address for Project Contact: 201 N. Carson Street, Suite #2		Contact Fax: 887-2286
Carson City, NV 89701		Contact E-mail: twestergard@ci.carson- city.nv.us
Name of Event		URL of Event:
<b>Curry Street Promenade 2010</b>		www.downtowncarsoncity.com
Purpose of Organization:  To promote business development.		Fax of Event: same
		E-mail of Event: same
Annual Budget of Organization: (see attack  Last Year Present Year Income: \$ \$	Next Year	How event vision complies with objectives of redevelopment agency plan: See attached
Expenses: \$ \$	\$	Why are redevelopment funds needed? See attached
Reserves: \$ \$	\$	
How long Organization formally organized?	•	
Event Name:		
Curry Street Promenade 2010		Project Area: (check one)  • Area #1 X  • Area #2
		*

Previous Redevelopment	Authority Grant Fund	ding Received, If an	y: see attached	l
Year: 2008 amount:	Year: 2009, amount:	Year:	, amount:	
Year:, amount:	Year:	, amount:	Year:	, amount:
Year:, amount:				
Event Director Name:	Tammy Westerga	rd		
Event Director Resum	e: (please attach) <b>na</b>	Event Directe	or Address::	same
Event Director Phone:		E Di	ъ	
Cell:	same	Event Directo	or Email: san	1e
Land: -				
Event Description and	Brief Objectives: se	e attached		
	•			
Proof entity has	T			
authority to conduct special event. na				
special event. <b>na</b>				
List all permits at				
right:				
Subject to funding				
approval, prior to				
permit request				
Total Event Cost	Φ.			1.
	\$	\$		\$
Breakdown: (list at right)	\$	\$		\$
See attached	\$	\$		\$
	\$	\$		\$
	\$	\$		\$
V	\$	\$		\$
D D 5 5	Total			
Pro Forma Profit and	Revenue	Expense		Reserves
Loss statement for				
Event: (list at right)				
See attached				
OV HISHUHUU				

	Total			
Total Estimated Event		\$		
Total Incentive Funds	Requested	\$		
Incentive as a % of tot	tal project	%		
Attach current financia	al statements including a	balance sheet ar	nd profit	and loss statement
with explanations rega	ording the valuation of ass	sets and recogni	tions of 1	evenues and
expenses. Correspondi	ing tax returns should also	o be included.		
Identify current banking references:	ng relationships and majo	or credit	LIST HER	E:
Estimated Event Comp	pletion Date			
Will your organization	benefit from event?	□ Yes	T	X No
If yes, how:				1110
Will your event	X Yes	□ No		
increase business in	Consider American Section 1			
the plan area?				
If yes, how? Increase f	oot traffic			T T
	arketing and promotiona	l plan: see attacl	ned	
What facilities in the R	Redevelopment Plan Area	will be used?	icu	
Streets & parking lots		will be asea.		
	taking place at the same t	time as your eve	nt? If	Describe all
yes, name and define.	Prince at the same t	inite as your eve	110. 11	partnerships from
				other businesses in
				service of your
				event. See attached
<ul> <li>Expected</li> </ul>	Name all vendors	Define how ev	ent will	become totally self
attendance:	and associated	funding?		John John John
ą	fees.			
Name all team	*Architect /			
members and attach	*Designer			
resumes:				
	*Contractor(s)			
	*Attorney			
	*Accountant			
	*Project Manager		79	
<ul> <li>Your project mu</li> <li>Shop drawings r beginning work.</li> </ul>	ust conform to all applical must also be submitted fo	ble codes, ordina or review for all	ances, an	d regulations nd signs prior to
Acknowledgen	nent of Application Prov	visions: (please che	ck each that	you acknowledge)

well as the common principles for Downtown Ca	able codes, ordinances and regulations, as
☐ All applicable permits will be obtained for thi	s project and all accompanying inspections
will be successfully completed to receive reimbu	
☐ I affirm that I am in good standing with the C	onsolidated Municipality of Carson City with
respect to taxes, fees, loans or other financial obl	igations to the City.
☐ If this event is selected for an incentive from	the Consolidated Municipality of Carson
City, I acknowledge that photographs of my ever	nt may be used in promotional materials for
Downtown Carson City.	
Applicants Signature	Date:
*	
*Note: ALL project related invoices must be sub	omitted for review at conclusion of the
project prior to reimbursement. In addition, appr	oved copies of required City building, sign
and other permits must be submitted as a condition	on of reimbursement and in order for any and
all liens to be released.	
(For Internal Use Only)	
(For Internal Use Only)	Date
(For Internal Use Only) Application Approved:	Date
Application Approved:	Date
	Date
Application Approved:  Event Commenced:	Date
Application Approved:	Date
Application Approved:  Event Commenced:  Event Completed:	Date
Application Approved:  Event Commenced:  Event Completed:  Reimbursement Request submitted to Finance	Date
Application Approved:  Event Commenced:  Event Completed:  Reimbursement Request submitted to Finance Department	Date
Application Approved:  Event Commenced:  Event Completed:  Reimbursement Request submitted to Finance	Date

Prepared by: Carson City Office of Business Development

# Curry Street Promenade\_2010 Summer Concert Series\_2010



The purpose of this application is to secure the annual RDA funding amount of \$75,500 to support the Curry Street Promenade\_2010 and the Summer Concert Series\_2010. The Office of Business Development will continue to monitor the success of this project via foot traffic counts to downtown, increases in sales tax collections for food services and drinking places and numbers of public safety calls.

What follows describes the activities of the Curry Street Promenade Project and Downtown Carson City Summer Concerts. It also describes the managerial and operational requirements of this events venture which is expected to begin in June, 2010.

The purpose of this request is to support the continued development of street life activities in the downtown redevelopment district of Carson City. The Curry Street Promenade and Downtown Carson City Summer Concerts is a partnership of Saturday Morning Farmer's Market Board, the Carson City Downtown Consortium, the Downtown Business Association, the Nevada Certified Farmers Market Association, the Brewery Arts Center and the City of Carson City, Nevada. As was last year, it is estimated that the overall summer program total costs will be greater than \$443,640.00. The RDA contribution will be 17% of the costs. The Curry Street Promenade and Downtown Carson City Summer Concerts will provide many benefits to the local community including:

- Seasonal access for consumers and businesses to locally grown food
- Increase access to the arts to low income households, seniors, children and residents of Carson City
- More direct marketing opportunities to sustain small family farms
- Support small independent businesses, both established and start-up
- Increase access to affordable locally grown foods to low income households, seniors, children, and residents of Carson City
- Provide a public meeting place for the community
- Strengthen the interdependence of urban and rural communities and sustain the flow of healthy resources between the two
- Strengthen the interdependence of downtown and the rest of the community and sustain the flow of healthy resources between the two

The Curry Street Promenade and Downtown Carson City Summer Concerts will have three main components – an outdoor seasonal Saturday Morning Farmer's Market (SMFM) – in the 3<sup>rd</sup> Street parking lot, family oriented Pop-Up-Park – located this year in concert with the SMFM, and Downtown Carson City Summer Concerts. The SMFM is also an umbrella for small independent businesses and community outreach and advocacy for Carson City's not for profit entities. Two other activities will also be consolidated in the SMFM, and include gardening demonstrations and a Bike the Blue Line kiosk in the Curry / Proctor Street parking lot. The SMFM activities will launch in tandem. The Downtown Carson City Summer Concerts will launch at coordinated but different days and times.

The Curry Street Promenade and Downtown Carson City Summer Concerts are already regarded as local leaders, supporting independently-owned companies, downtown businesses, restaurants, locally-produced foods and preserving the downtown district. The programs have increased access to the arts and affordable locally grown foods to low income households in the redevelopment district area. The Curry Street Promenade and Downtown Carson City Summer Concerts are actively involved in improving the quality of life in Carson City.

## 1. Outdoor Seasonal Farmer's Market

- A. To be held at the 3<sup>rd</sup> Street Parking Lot
- B. Vendor mix will be farmers, prepared and packaged food, arts & crafts, downtown merchants, retail, and nonprofit organizations
- C. Market may include entertainment, children's activities and cooking demonstrations.
- D. Market will be held Saturday mornings from 9-1

## 2. Family Pop-Up Park

The pop-up park will continue its success in attracting families to downtown. Its features will include:

- A. 6-10 young-person activity centers, 1-3 anchor restaurants, artisans
- B. 3-6 vendor spaces
- C. A common area to be used as a public gathering place.
- D. Special events food, artisans, and crafts
- E. The Pop Up Park will serve as a central location for community advocacy and resources. Entities will bring their products to the Pop-Up Park for self-distribution and community conversation.
- F. Location 3<sup>rd</sup> Street Parking Lot

#### 3. Summer Concert Series

(classical, bluegrass, jazz, blues, bluegrass & contemporary)

The concert series will continue its success in attracting families, artists and visitors (both from our neighboring communities and from afar) to downtown. Its features will include:

- A. 16 shows total
- B. Shows in venues from Fleishmann Ave. to 9<sup>th</sup> Street (including Telegraph Square, Laxalt Plaza, Proctor Street.
- C. 1-3 anchor restaurants
- D. 3-6 vendor spaces
- E. Common area to be used as a public gathering places.
- C. Special events food, artisans, and crafts

# CRITERIA for STREETLIFE MUST LEAD TO:

- Positive change in consumer behaviors ie: increase foot traffic to area
- Increase in "local consumer spending"
- Recirculation of money locally
- Use local labor, goods and services
- Retain profits staying in Carson City
- Generate increase in food services and drinking places
- Stabilize local businesses in a down economy

In summary, the Curry Street Promenade and Downtown Carson City Summer Concerts will provide high quality music and products to a niche market that is looking for quality, value, uniqueness, wholesome activity. The Curry Street Promenade will provide high quality products and exceptional customer service. The target market for the Curry Street Promenade and Downtown Carson City

Summer Concerts will be extensive - college-educated consumers, age 25+, environmentally & health conscious, tourists, downtown residents and seniors and low-income recipients.

In partnership with the City of Carson City, the Curry Street Promenade and Downtown Carson City Summer Concerts hope to continue the "by example" successes and receive financial assistance from Carson City Redevelopment Authority and from area business partners.

#### **STRUCTURE**

The Curry Street Promenade and Downtown Carson City Summer Concerts events will be facilitated and overseen by the City of Carson City's Office of Business Development. As the primary, the City will be the entity insuring the events, engaging and contracting professional services and executing the promotional plan. It will be affiliated with the Nevada Certified Farmers Market Association (NCFMA), a 501(c)6 nonprofit corporation incorporated in the state of Nevada, the Saturday Morning Farmer's Market Advisory Board, the Carson City Downtown Consortium a 501(c)6 nonprofit corporation incorporated in the state of Nevada, the Downtown Business Association and the Carson City Convention and Visitor's Bureau. As the sponsor, the City will have will have responsibility for the Curry Street Promenade and Downtown Summer Concert Series activity.

#### MANAGEMENT EXPERTISE

The Office of Business Development will rely on its own experience and management expertise as well as that from the Redevelopment Advisory Citizen's Committee (RACC). As the advisory board to the Redevelopment Authority, RACC's complexion offers extensive experience in retail sales, business development and special events. They are Carson City residents who are dedicated to preserving the local business and agricultural economy. Additional advice will be gleaned from the CCCVB, CCCC, CC Parks and Recreation Department.

## FINANCIAL INFORMATION

Projected sources of cash for 2010 Curry Street Promenade and Downtown Carson City Summer Concerts are provided below. Grants, sponsorships, donations, and merchant investments, if this plan is approved, will begin to be secured immediately, and decisions will be made as funds are committed.