Carson City Board of Supervisors Agenda Report

Date Submitted: September 6, 2012

Agenda Date Requested: September 20, 2012 Time Requested: 10 minutes

To: Mayor and Supervisors

From: Public Works

Subject Title: For Possible Action: To approve and authorize the Mayor to sign an agreement by and between WILLIAM BURNAUGH TRUST, DATED OCTOBER 9, 2008 and CARSON CITY for Burnaugh to acquire permanent easements on City property located adjacent to Capitol City Loans at 5951 Highway 50 East, APN 008-523-09, for a purchase price of \$30,000.00. (Jeff Sharp)

Staff Summary: Burnaugh has existing improvements along the frontage of Highway 50 East that encroach onto property formerly owned by BLM and now owned by Carson City through the Lands Bill. The easements are necessary to provide Burnaugh with legal access and drainage from Highway 50 East as well as to allow existing parking, signage, vehicle display area and building improvements to remain. Burnaugh was permitted to construct the existing improvements and paid property taxes for years on property along Highway 50 East that was thought to be owned by Burnaugh but actually owned by BLM, and now owned by Carson City. Burnaugh's acquisition of permanent easements will legitimize the existing improvements. The \$30,000 purchase price is based on an appraisal by Johnson Perkins.

 Type of Action Requested:
 (check one)

 (____) Resolution
 (___) Ordinance

 (____) Formal Action/Motion
 (___) Other (Specify)

Does This Action Require A Business Impact Statement: (___) Yes (_X_) No

Recommended Board Action: I move to approve and authorize the Mayor to sign an agreement by and between WILLIAM BURNAUGH TRUST, DATED OCTOBER 9, 2008 and CARSON CITY for Burnaugh to acquire permanent easements on City property located adjacent to Capitol City Loans at 5951 Highway 50 East, APN 008-523-09, for a purchase price of \$30,000.00.

Explanation for Recommended Board Action: See Staff Summary above.

Applicable Statute, Code, Policy, Rule or Regulation: N/A

Fiscal Impact: None

Explanation of Impact: Burnaugh will pay \$30,000 for the easements. The City is required to relinquish the proceeds to BLM since the land was acquired through the Lands Bill.

Funding Source: N/A

Alternatives: Do not approve the Agreement.

Supporting Material: Agreement with Exhibits. Appraisal documents by Johnson Perkins.

Prepared By: Jeff Sharp, City Engineer

Board Action Report Easements for Burnaugh Page 2

Reviewed By: [≮]	Date Sm	
	(Public Works) Director)	
	(City Manager)	

(Finance Director) (Finance Director)

Date: 9/11/12Date: 9/11/12Date: 9/11/12Date: 9/11/12

Board Action Taken:

Motion:	1)	Aye/Nay
	2)	
	3)	
	4)	
	5)	
	_	

(Vote Recorded By)

APN 008-523-08, 09, 10

AFTER RECORDING RETURN TO:

JEFF SHARP CARSON CITY PUBLIC WORKS 3505 BUTTI WAY CARSON CITY, NV 89701-3498

AGREEMENT

THIS AGREEMENT, made this _____day of ______, 20____, between WILLIAM BURNAUGH TRUST, DATED OCTOBER 9, 2008, hereinafter called BURNAUGH, and CARSON CITY, NEVADA, A CONSOLIDATED MUNICIPALITY, hereinafter called the CITY,

WITNESSETH:

1. BURNAUGH, in consideration of the promises and covenants of the CITY hereinafter set forth, agrees as follows:

(a) To pay the CITY \$30,000.00 for acquisition of easements for existing improvements located on property owned by the CITY as hereinafter described.

To the fullest extent permitted by law, BURNAUGH shall (b) indemnify, hold harmless and defend, not excluding the CITY's right to participate, the CITY from and against all liability, claims, actions, damages, losses, and expenses, including, without limitation, reasonable attorneys' fees and costs, arising out of any alleged negligent or willful acts or omissions of BURNAUGH, their officers, employees and/or agents arising out of performance of the AGREEMENT. Such obligation shall not be construed to negate, abridge, or otherwise reduce any other right or obligation of indemnity which would otherwise exist as to any party or person described herein. This Indemnification obligation is conditioned upon receipt of written notice by the indemnifying party within thirty (30) days of the indemnified party's notice of actual or pending claim or cause of action. The indemnifying party shall not be liable to hold harmless any attorneys' fees and costs for the indemnified party's chosen right to participate with legal counsel.

2. The CITY, in consideration of the promises and covenants of Burnaugh hereinabove set forth, agrees as follows:

(a) To convey a permanent Access and Drainage Easement No. 1 upon, over and across the subject property (APN 008-523-09) to BURNAUGH, its assigns; said easement situate, lying and being in Carson City, State of Nevada, and more particularly described in EXHIBITS "A" and "B" attached hereto and made a part hereof.

(b) To convey a permanent Access and Drainage Easement No. 2 upon, over and across the subject property (APN 008-523-09) to BURNAUGH, its assigns; said easement situate, lying and being in Carson City, State of Nevada, and more particularly described in EXHIBITS "C" and "D" attached hereto and made a part hereof.

(c) To convey a permanent Building Easement upon, over and across the subject property (APN 008-523-09) to BURNAUGH, its assigns; said easement situate, lying and being in Carson City, State of Nevada, and more particularly described in EXHIBITS "E" and "F" attached hereto and made a part hereof.

(d) To convey a permanent Parking Easement upon, over and across the subject property (APN 008-523-09) to BURNAUGH, its assigns; said easement situate, lying and being in Carson City, State of Nevada, and more particularly described in EXHIBITS "G" and "H" attached hereto and made a part hereof.

(e) To convey a permanent Sign and Exhibit Easement upon, over and across the subject property (APN 008-523-09) to BURNAUGH, its assigns; said easement situate, lying and being in Carson City, State of Nevada, and more particularly described in EXHIBITS "J" and "K" attached hereto and made a part hereof.

(f) To the fullest extent permitted by law, the CITY shall indemnify, hold harmless and defend, not excluding BURNAUGH's right to participate, BURNAUGH from and against all liability, claims, actions, damages, losses, and expenses, including, without limitation, reasonable attorneys' fees and costs, arising out of any alleged negligent or willful acts or omissions of the CITY, their officers, employees and/or agents arising out of performance of the AGREEMENT. Such obligation shall not be construed to negate, abridge, or otherwise reduce any other right or obligation of indemnity which would otherwise exist as to any party or person described herein. This Indemnification obligation is conditioned upon receipt of written notice by the indemnifying party within thirty (30) days of the indemnified party's notice of actual or pending claim or cause of action. The indemnifying party shall not be liable to hold harmless any attorneys' fees and costs for the indemnified party's chosen right to participate with legal counsel.

3. It is mutually agreed and understood by BURNAUGH and the CITY as follows:

(a) If BURNAUGH or the CITY fails, neglects, or refuses to do or perform any act or thing herein covenanted and agreed to be done or performed, such failure, neglect, or refusal will constitute a default breach of this agreement.

(b) The illegality or invalidity of any provision or portion of this agreement shall not affect the validity of any remaining provision.

(c) The laws of the State of Nevada shall be applied in interpreting and construing this agreement.

(d) This AGREEMENT shall constitute the entire contract between the parties hereto, and no modification hereof shall be binding unless endorsed hereon in writing.

(e) All covenants and agreement herein contained shall extend to and be obligatory upon the heirs, executors, administrators, successors and assigns, as the case may be, of the respective parties.

(f) The regulations pertaining to nondiscrimination and Title VI of the Civil Rights Act of 1964, as contained in Title 23, Code of Federal Regulations Part 200, and Title 49, Code of Federal Regulations Part 21, are hereby incorporated by reference and made a part of this agreement.

IN WITNESS WHEREOF the parties hereto have executed this agreement the day and year first above written.

WILLIAM BURNAUGH TRUST, DATED OCTOBER 9, 2008 By: Title STATE OF NOVAG SS. COUNTY OF (CURSON This instrument was acknowledged before me on by Charlette Nummer 2012 for WILLIAM BURNAUGH as NATAM OCTOBER 9, 2008. S ED CHARLOTTE NORDMAN NOTARY PUBLIC STATE OF NEVADA Commission Expires: 10-15-**NOTARY PUBLIC** rtificate No: 09-11221-9

CITY:

REVIEWED AND RECOMMENDED BY:

Jeff Sharp, P.E., City Engineer Date

APPROVED FOR LEGALITY AND FORM:

Carson City District Attorney

Robert Crowell, Mayor

Date

Date

ATTEST:

Alan Glover, Clerk-Recorder

Date



TRI STATE SURVEYING, LTD.

425 East Long Street Carson City, Nevada 89706 Telephone (775) 887-9911 ♦ FAX (775) 887-9915 Toll Free: 1-800-411-3752

Job No. 09004.07.CM

EXHIBIT "A" Access and Drainage Easement No. 1

An Easement, situate within a portion of the Southeast 1/4 of Section 2, Township 15 North, Range 20 East, M.D.M., Carson City, State of Nevada, being more particularly described as follows:

BEGINNING at a point on the North line of Parcel B of that Parcel Map for LJ Dossey Jr. and Edward R. Weninger recorded on January 25th, 1980 in Book 3, Page 798 as File No. 93910 in the Official Records of Carson City, NV, from which the Northeast corner of said Parcel bears South 89°16'46" East, 139.92 feet;

THENCE from the POINT OF BEGINNING, along said North line, North 89°16'46" West, 42.19;

THENCE departing said North line, North 27°27'12" West, 41.32 feet;

THENCE South 62°32'48" West, 77.14 feet to a point on said North line of Parcel B;

THENCE along said North line, North 89°16'46" West, 31.77 feet;

THENCE departing said North line, North 62°32'48" East, 77.27 feet;

THENCE North 27°27'12" West, 63.97 feet to a point on the Southerly right-of-way line of U.S. Highway 50;

THENCE along said Southerly right-of-way line, North 62°30'37" East, 28.28 feet;

THENCE departing said Southerly right-of-way line, South 36°09'32" East, 74.92 feet to the beginning of a non-tangent 20.00 foot radius curve, from which a radial line bears South 28°56'34" East;

THENCE 31.92 feet along said curve, through a central angle of 91°25'47";

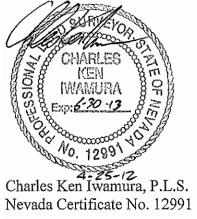
THENCE South 85°53'28" East, 11.92 feet;

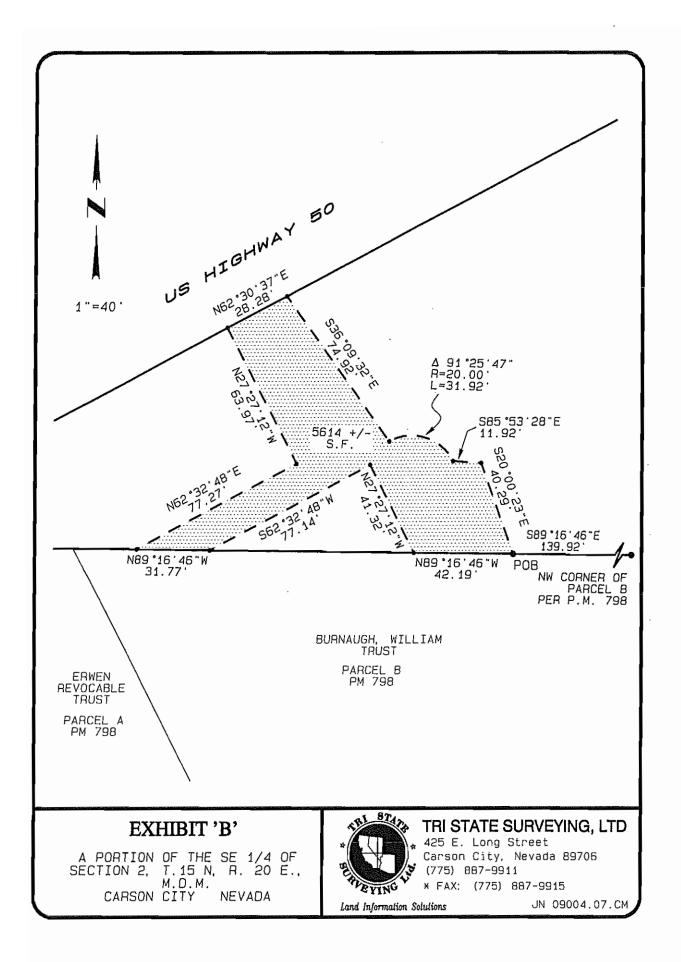
THENCE South 20°00'23" East, 40.29 feet to the POINT OF BEGINNING;

Contains 5614 square feet, more or less.

The basis of bearings for this description is North 89°16'46" West, being the bearing of the North line of Parcel B of the above-mentioned Parcel Map for LJ Dossey Jr. and Edward R. Weninger.

Prepared by: TRI STATE SURVEYING, LTD.







TRI STATE SURVEYING, LTD.

425 East Long Street Carson City, Nevada 89706 Telephone (775) 887-9911 ♦ FAX (775) 887-9915 Toll Free: 1-800-411-3752

Job No. 09004.07.CM

EXHIBIT "C" Access and Drainage Easement No. 2

An Easement, situate within a portion of the Southeast 1/4 of Section 2, Township 15 North, Range 20 East, M.D.M., Carson City, State of Nevada, being more particularly described as follows:

BEGINNING at a point on the North line of Parcel B of that Parcel Map for LJ Dossey Jr. and Edward R. Weninger recorded on January 25th, 1980 in Book 3, Page 798 as File No. 93910 in the Official Records of Carson City, NV, from which the Northeast corner of said parcel bears South 89°16'46" East, 312.48 feet;

THENCE from the POINT OF BEGINNING, along said North line, North 89°16'46" West, 31.86;

THENCE departing said North line, North 27°45'37" West, 43.62 feet to a point on the Southerly right-of-way line of U.S. Highway 50;

THENCE along said Southerly right-of-way line, North 62°30'37" East, 28.00 feet;

THENCE departing said Southerly right-of-way line, South 27°45'37" East, 58.68 feet to the POINT OF BEGINNING.

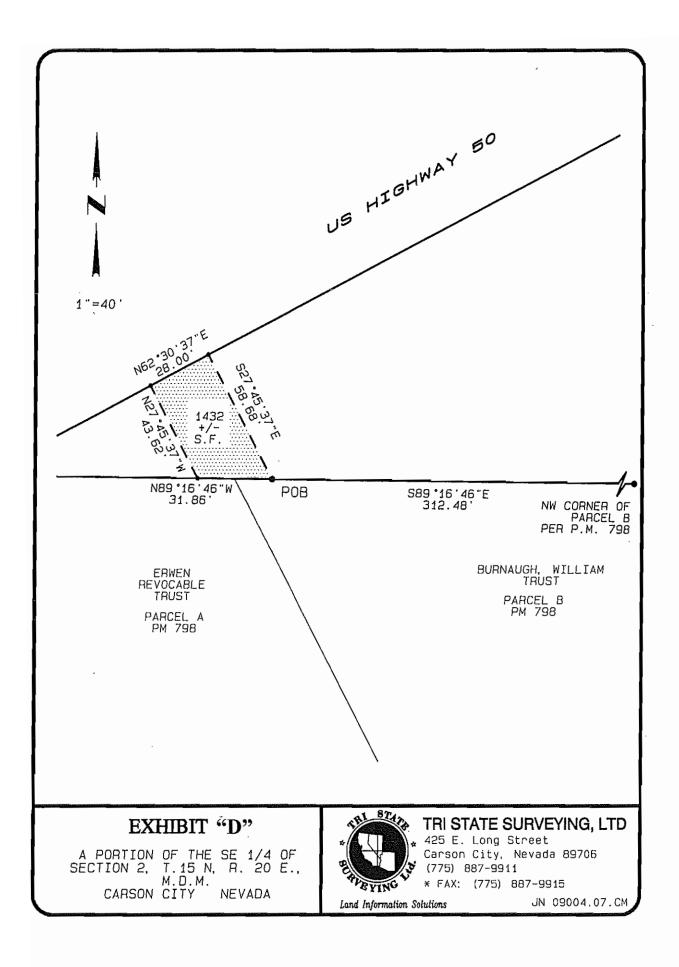
Contains 1432 square feet, more or less.

The basis of bearings for this description is North 89°16'46" West, being the bearing of the North line of Parcel B of the above-mentioned Parcel Map for LJ Dossey Jr. and Edward R. Weninger.

Prepared by: TRI STATE SURVEYING, LTD.

Charles Ken Iwamura, P.L.S. Nevada Certificate No. 12991







TRI STATE SURVEYING, LTD.

425 East Long Street Carson City, Nevada 89706 Telephone (775) 887-9911 ♦ FAX (775) 887-9915 Toll Free: 1-800-411-3752

Job No. 09004.07.CM

EXHIBIT "E" Building Easement

An Easement, situate within a portion of the Southeast 1/4 of Section 2, Township 15 North, Range 20 East, M.D.M., Carson City, State of Nevada, being more particularly described as follows:

BEGINNING at a point on the North line of Parcel B of that Parcel Map for LJ Dossey Jr. and Edward R. Weninger recorded on January 25th, 1980 in Book 3, Page 798 as File No. 93910 in the Official Records of Carson City, NV, from which the Northeast corner of said parcel bears South 89°16'46" East, 182.12 feet;

THENCE from the POINT OF BEGINNING, along said North line, North 89°16'46" West, 45.15 feet;

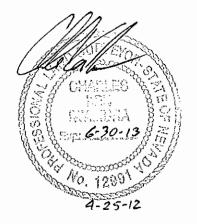
THENCE departing said line, North 62°32'48" East, 39.80 feet;

THENCE South 27°27'12" East, 21.32 feet to the POINT OF BEGINNING.

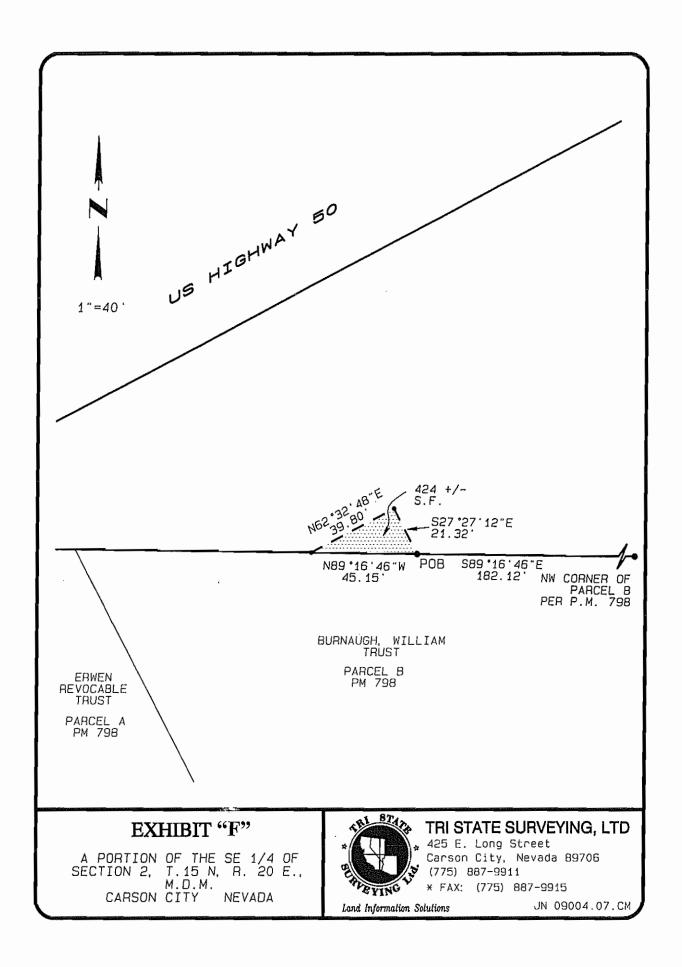
Contains 424 square feet, more or less.

The basis of bearings for this description is North 89°16'46" West, being the bearing of the North line of Parcel B of the above-mentioned Parcel Map for LJ Dossey Jr. and Edward R. Weninger.

Prepared by: TRI STATE SURVEYING, LTD.



Charles Ken Iwamura, P.L.S. Nevada Certificate No. 12991





TRI STATE SURVEYING, LTD.

425 East Long Street Carson City, Nevada 89706 Telephone (775) 887-9911 ♦ FAX (775) 887-9915 Toll Free: 1-800-411-3752

Job No. 09004.07.CM

EXHIBIT "G" Parking Easement

An Easement, situate within a portion of the Southeast 1/4 of Section 2, Township 15 North, Range 20 East, M.D.M., Carson City, State of Nevada, being more particularly described as follows:

BEGINNING at a point on the North line of Parcel B of that Parcel Map for LJ Dossey Jr. and Edward R. Weninger recorded on January 25th, 1980 in Book 3, Page 798 as File No. 93910 in the Official Records of Carson City, NV, from which the Northeast corner of said parcel bears South 89°16'46" East, 227.27 feet;

THENCE from the POINT OF BEGINNING, along said North line, North 89°16'46" West, 42.36 feet;

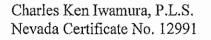
THENCE departing said North line, North 62°32'48" East, 77.14 feet; THENCE South 27°27'12" East, 20.00 feet;

THENCE South 62°32'48" West, 39.80 feet to the POINT OF BEGINNING.

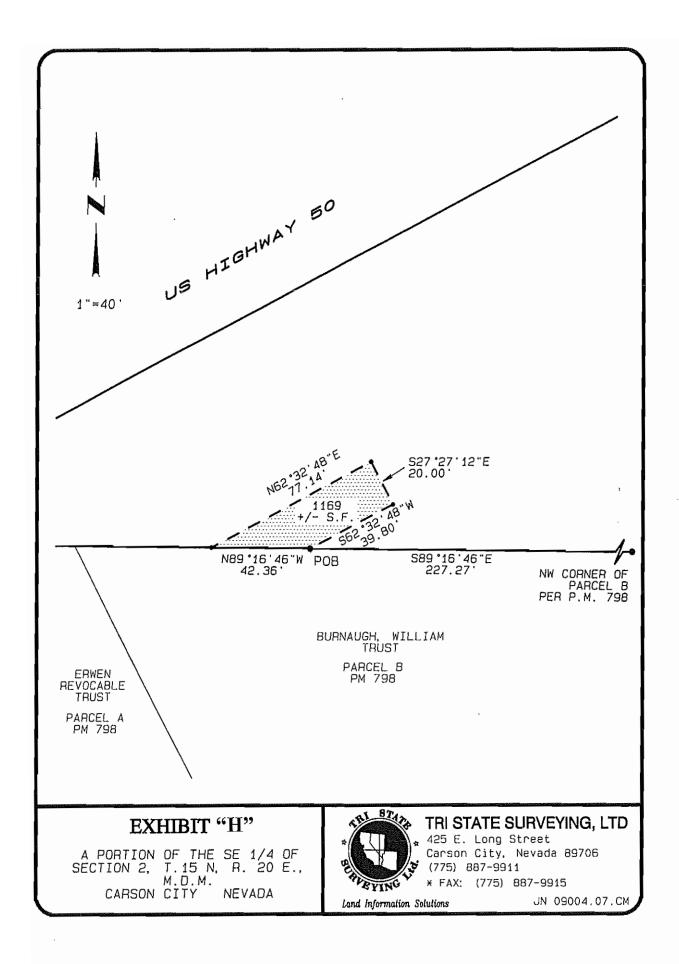
Contains 1169 square feet, more or less.

The basis of bearings for this description is North 89°16'46" West, being the bearing of the North line of Parcel B of the above-mentioned Parcel Map for LJ Dossey Jr. and Edward R. Weninger.

Prepared by: TRI STATE SURVEYING, LTD.









TRI STATE SURVEYING, LTD.

425 East Long Street Carson City, Nevada 89706 Telephone (775) 887-9911 ♦ FAX (775) 887-9915 Toll Free: 1-800-411-3752

Job No. 09004.07.CM

EXHIBIT "J" Sign and Exhibit Easement

An Easement, situate within a portion of the Southeast 1/4 of Section 2, Township 15 North, Range 20 East, M.D.M., Carson City, State of Nevada, being more particularly described as follows:

BEGINNING at a point on the North line of Parcel B of that Parcel Map for LJ Dossey Jr. and Edward R. Weninger recorded on January 25th, 1980 in Book 3, Page 798 as File No. 93910 in the Official Records of Carson City, NV, from which the Northeast corner of said parcel bears South 89°16'46" East, 301.40 feet;

THENCE from the POINT OF BEGINNING, along said North line, North 89°16'46" West, 11.08;

THENCE departing said North line, North 27°45'37" West, 58.68 feet to a point on the Southerly right-of-way line of U.S. Highway 50;

THENCE along said Southerly right-of-way line, North 62°30'37" East, 87.35 feet;

THENCE departing said Southerly right-of-way line, South 27°27'12" East, 63.97 feet;

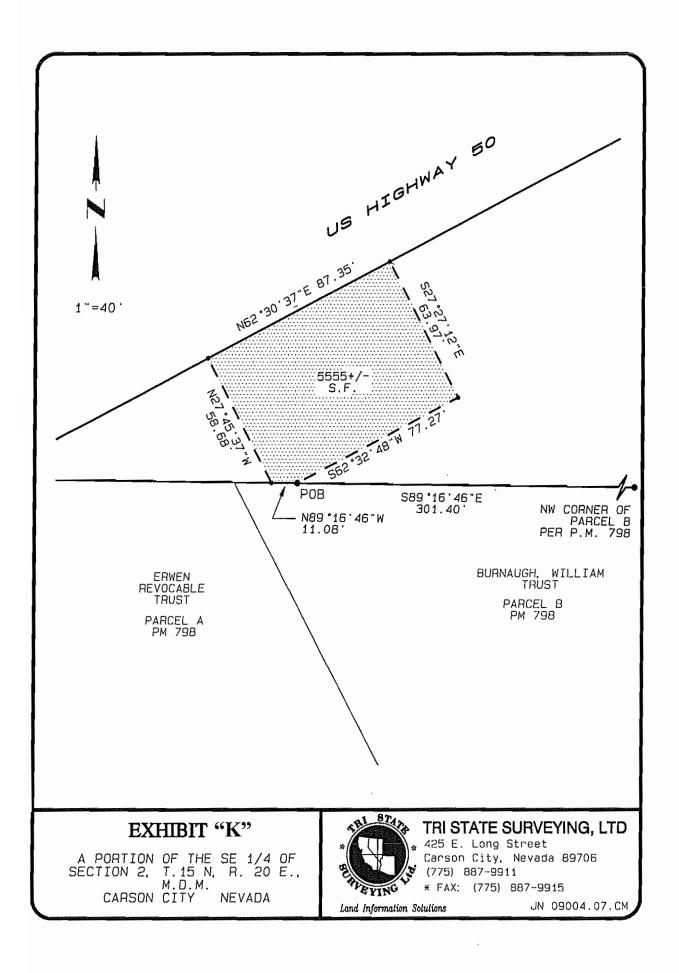
THENCE South 62°32'48" West, 77.27 feet to the POINT OF BEGINNING;

Contains 5555 square feet, more or less.

The basis of bearings for this description is North 89°16'46" West, being the bearing of the North line of Parcel B of the above-mentioned Parcel Map for LJ Dossey Jr. and Edward R. Weninger.

Prepared by: TRI STATE SURVEYING, LTD. 30 NEYON ADLES C SSIONA -11 10//Alix Exo: 6-30-13 4-25-12 Twamur No. 12991

Charles Ken Iwamura, P.L.S. Nevada Certificate No. 12991



OHNSON $\sim P$ ERKINS & A SSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS Main Office: 295 Holcomb Avenue, Suite 1 # Reno, Nevada 89502 # Telephone (775) 322-1155 Lake Tahoe Office: P.O. Box 11430 Zephyr Cove, Nevada 89448 Telephone (775) 588-4787 FAX: Main Office (775) 322-1156 Lake Tahoe Office (775) 588-8295 E-mail: jpareno@johnsonperkins.com
jpatahoe@johnsonperkins.com Stephen R. Johnson, MAI, SREA Karen K. Sanders Gregory D. Ruzzine Reese Perkins, MAI, SRA Chad Gerken Cynthia Johnson, SRA Cindy Lund Fogel, MAI Scott Q. Griffin, MAI Daniel B. Oaks, MAI Benjamin Q. Johnson, MAI August 31, 2012 Mr. Juan Guzman **Open Space Manager** Carson City Parks and Recreation Department 3303 Butti Way, Building 9 Carson City, Nevada 89701 Update Valuation of Proposed Easements/U.S. Highway 50 East and Sheep Drive Re: (Asphalt Drive), Carson City, Nevada Dear Mr. Guzman: This is in response to your request for an updated valuation of the proposed easements which are planned to be placed on the property situated on the southwest corner of U.S. Highway 50 and Sheep Drive (Asphalt Drive), Carson City, Nevada. The subject property is identified as Carson City Assessor's Parcel Number 008-523-09 and is owned by Carson City. The subject site contains a total land area of 44,627± square feet or 1.0245± acres of land area. Although there are a number of existing easements encumbering the subject property, Carson City is currently considering granting additional easements which will further encumber the subject property. The proposed easements include a Building Easement, Parking Easement, a Display and Sign Easement, and an Access and Drainage Easement. On July 21, 2011, this firm issued a summary appraisal report addressing the Market Value of the subject property. We subsequently conducted an updated appraisal with an effective date of valuation of August 23, 2012. These appraisals addressed the subject property as encumbered by the existing easements. Based upon the analysis set forth in the

updated appraisal, the Market Value of the subject property, in its "as-is" condition as of August 23, 2012, was estimated to be \$145,000. It is noted that the Market Value conclusions for the subject property, as of the effective updated date of valuation, remain the same as set forth in the original summary appraisal report.

🚃 Reno 🛯 Lake Tahoe

$\underline{OHNSON} - \underline{P}\underline{ERKINS} & \underline{A}\underline{SSOCIATES}, \underline{INC}.$

REAL ESTATE APPRAISERS & CONSULTANTS

Page 2

On March 30, 2012 this firm issued a supplemental letter to the original summary appraisal report addressing the proposed easements which are planned to be placed on the subject property. The effective date of valuation was June 23, 2011, the date utilized in the original summary report. This letter is intended to be an addendum to the original summary appraisal, the updated appraisal report and the supplemental letter. It is assumed that the reader has access to and has carefully reviewed the original summary appraisal report, the update appraisal as well as the supplemental letter, as a result, the descriptive information and valuation analyses set forth in the prior appraisal analyses will not be repeated in this update letter.

The purpose of this letter is to update the estimated Market Value of the proposed new easements as they relate to the subject property. The intended use of this update valuation analysis is to assist Carson City in establishing a price for possible sale of the easements to an adjacent property owner.

The proposed easements involve a Building Easement containing $424\pm$ square feet, a Parking Easement which will involve $1,169\pm$ square feet, a Display and Sign Easement which will encumber $5,555\pm$ square feet and an Access and Drainage Easement which will encumber $5,614\pm$ square feet. The above land area calculations have been prepared by Ken Iwamura, P.L.S., with Tri State Surveying LTD, of Carson City, Nevada. For the purposes of this valuation analysis, it is assumed that the land area calculations as provided by Tri State Surveying LTD are accurate. For a detailed description of the proposed new easements the reader is referred to the supplemental letter of March 30, 2012 addressing the valuation of the proposed easements.

As previously noted, the Market Value conclusions for the subject property, as of the August 23, 2012 updated date of valuation, remain the same as set forth in the original summary appraisal report.

Based upon a careful review of our supplemental letter of March 30, 2012 and update analysis, it is our opinion that the Market Value of the proposed new easements, as part of the subject's larger parcel, as of August 23, 2012, remain the same as set forth in the supplemental letter at \$30,000. Set out following is a chart summarizing the valuation of the subject's four proposed easement areas and a final estimate of the value of these easements.

$\underline{OHNSON} - \underline{PERKINS} & \underline{ASSOCIATES}, \underline{INC}.$

REAL ESTATE APPRAISERS & CONSULTANTS

				Ра
Summary of Valuation of Proposed E	ase	ments	-	
Proposed Building Easement				
(424± sf @ \$8.00 x 95%)			\$	3,222
Proposed Parking Easement				
(1,169± sf @ \$8.00 x 50% x 90%)			\$	4,208
Proposed Display Sign Easement				
Previously Encumbered				
(3,854± sf @ \$8.00 x 50% x 90%)	\$	13,874		
Not Previously Encumbered				
(1,701± sf @ \$8.00 x 90%)	\$	12,247	_	
Value of Display and Sign Easement			\$	26,121
Proposed Access and Drainage Easement				
Previously Encumbered				
(4,133± sf @ \$8.00 x 50% x 80%)	\$	13,226		
Not Previously Encumbered				
(1,481± sf @ \$8.00 x 80%)	\$	9,478	_	
Value to Access and Drainage Easement			\$	22,704
Fotal Value (Before Water and Sewer)			\$	56,255
Rounded To			\$	55,000
Less Allowance for Water and Sewer Extensions			\$	(25,000)
Final Value Conclusion of Proposed Easements			\$	30,000

As is set out on the previous chart, the value of the subject's proposed Building Easement was estimated to be \$3,222; the value of the Parking Easement was estimated to be \$4,208; the value of the proposed Display and Sign Easement was estimated to be \$26,121; and the value of the proposed Access and Drainage Easement was estimated to be \$22,704. This totaled an indicated value for the subject's four proposed easements of \$56,255, which was rounded to \$55,000. Deducting the proportional allowance for water and sewer extensions of \$25,000, results in a final indication of the value of the subject's proposed easements of \$30,000.

 $\underbrace{\text{OHNSON}}_{\text{PERKINS}} \& \underbrace{\text{Associates, inc.}}$

REAL ESTATE APPRAISERS & CONSULTANTS

Page 4

<u>\$30,000</u>

Based upon a careful review and analysis of all data available and these appraisers' understandings of the intent of the proposed easements, it is our opinion that the Market Value, as part of the subject's larger parcel, as of August 23, 2012, is \$30,000.

FINAL UPDATED MARKET VALUE CONCLUSION (Four Proposed Easements as of August 23, 2012)

The reader is reminded that this updated valuation analysis is intended to be an addendum to the original summary appraisal, the updated appraisal report and the supplemental letter addressing the proposed new easements, therefore, this letter should only be utilized in conjunction with the prior appraisals.

We appreciate the opportunity of preparing this appraisal and should you have any additional questions, please do not hesitate to contact us.

Respectfully Submitted,

Stephen R. Johnson, MAI, SREA Nevada Certified General Appraiser License Number A.0000003-CG

Cindy Jand Fogel, MAI Nevada Certified General Appraiser License Number A.0002312-CG

 \underline{OHNSON} $\overline{PERKINS} \& \underline{ASSOCIATES}, \underline{INC}$. ESTATE APPRAISERS & CONSULTANTS Main Office: 295 Holcomb Avenue, Suite 1 Reno, Nevada 89502 Telephone (775) 322-1155 Lake Tahoe Office: P.O. Box 11430 Zephyr Cove, Nevada 89448 Telephone (775) 588-4787 FAX: Main Office (775) 322-1156 Lake Tahoe Office (775) 588-8295 E-mail: jpareno@johnsonperkins.com a jpatahoe@johnsonperkins.com Stephen R. Johnson, MAI, SREA Karen K. Sanders Reese Perkins, MAL SRA Gregory D. Ruzzine Cynthia Johnson, SRA Chad Gerken Cindy Lund Fogel, MAI Scott Q. Griffin, MAI Daniel B. Oaks, MAI Benjamin Q. Johnson, MAI August 31, 2012 Mr. Juan Guzman **Open Space Manager** Carson City Parks and Recreation Department 3303 Butti Way, Building 9 Carson City, Nevada 89701 Re: Update Valuation of the U.S. Highway 50 East and Sheep Drive (Asphalt Drive) Property, Carson City, Nevada as Encumbered with Existing and Proposed Easements Dear Mr. Guzman: This is in response to your request for an updated valuation of the property situated on the southwest corner of U.S. Highway 50 and Sheep Drive (Asphalt Drive), Carson City, Nevada. You requested that this update valuation address the value of the subject property as encumbered with the existing and proposed easements. The subject property is identified as Carson City Assessor's Parcel Number 008-523-09 and is owned by Carson City. The subject site contains a total land area of 44,627± square feet or 1.0245± acres of land area. Although there are a number of existing easements encumbering the subject property, Carson City is currently considering granting additional easements which will further encumber the subject property. The proposed easements include a Building Easement, Parking Easement, a Display and Sign Easement, and an Access and Drainage Easement. On July 21, 2011, this firm issued a summary appraisal report addressing the Market

On July 21, 2011, this firm issued a summary appraisal report addressing the Market Value of the subject property. We subsequently conducted an updated appraisal with an effective date of valuation of August 23, 2012. These appraisals addressed the subject property as encumbered by the existing easements. Based upon the analysis set forth in the updated appraisal, the Market Value of the subject property, in its "As-Is" condition as of August 23, 2012, was estimated to be \$145,000. It is noted that the Market Value conclusions for the subject property, as of the effective updated date of valuation, remain the same as set forth in the original summary appraisal report.

🛾 Reno 🔳 Lake Tahoe 🖬

$\underline{\mathsf{OHNSON}} \sim \underline{\mathsf{P}}\underline{\mathsf{ERKINS}} \And \underline{\mathsf{A}}\underline{\mathsf{SSOCIATES}}, \underline{\mathsf{INC}}.$

REAL ESTATE APPRAISERS & CONSULTANTS

Page 2

On March 30, 2012 this firm issued a supplemental letter to the original summary appraisal report addressing the value of the subject property as encumbered with the existing and proposed easements. The effective date of valuation was June 23, 2011, the date utilized in the original summary report. This letter is intended to be an addendum to the original summary appraisal, the updated appraisal report and the supplemental letter. It is assumed that the reader has access to and has carefully reviewed the original summary appraisal report, the updated appraisal as well as the supplemental letter, as a result, the descriptive information and valuation analyses set forth in the prior appraisal analyses will not be repeated in this update letter.

The purpose of this update letter is to establish the Market Value of the subject property as encumbered by the existing easements and the proposed new easements, as of a current date of valuation. The intended use of this updated valuation analysis is to assist Carson City in establishing a price for possible sale of the subject property as encumbered by the existing easements and further being encumbered by the new proposed easements. This valuation analysis assumes that the new easements are in place and do encumber the subject property. As the original summary appraisal report addressed the market value of the subject property as encumbered by the existing easements, while the supplemental letter of March 30, 2012 focused on the valuation of the underlying fee interest of the areas within the new proposed easements. Detailed descriptions of the proposed new easements and valuation analyses are set out in the supplemental letter.

The proposed easements involve a Building Easement containing $424\pm$ square feet, a Parking Easement which will involve $1,169\pm$ square feet, a Display and Sign Easement which will encumber $5,555\pm$ square feet and an Access and Drainage Easement which will encumber $5,614\pm$ square feet. The above land area calculations have been prepared by Ken Iwamura, P.L.S., with Tri State Surveying LTD, of Carson City, Nevada. For the purposes of this valuation analysis, it is assumed that the land area calculations as provided by Tri State Surveying LTD are accurate.

As previously noted, the Market Value conclusions for the subject property, as of the August 23, 2012 updated date of valuation, remain the same as set forth in the original summary appraisal report.

Based upon a careful review of our supplemental letter of March 30, 2012 and update analysis, it is our opinion that the Market Value of the subject property as encumbered with existing and proposed easements, as of August 23, 2012, remain the same as set forth in the supplemental letter at \$115,000. Set out following is a chart summarizing the valuation of the subject property as encumbered by the existing and proposed easements.

OHNSON-PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

Page 3

Summary of Valuatio	n			
(As Encumbered with Existing and Pro	posed	Easeme	ents])
Value of Remaining Underlying Values				
Proposed Building Easement				
(424± sf@ \$8.00 x 5%)			\$	170
Proposed Parking Easement				
(1,169± sf@ \$8.00 x 50% x 10%)			\$	468
Proposed Display and Sign Easement				
Previously Encumbered				
(3,854± sf@ \$8.00 x 50% x 10%)	\$	1,542		
Not Previously Encumbered				
(1,701± sf@ \$8.00 x 10%)	\$	1,361		
Underlying Value Display and Sign Easement			\$	2,903
Proposed Access and Drainage Easement				
Previously Encumbered				
$(4,133 \pm \text{sf}@\$8.00 \times 50\% \times 20\%)$	\$	3,306		
Not Previously Encumbered				
$(1,481 \pm \text{sf}@\$8.00 \times 20\%)$	\$	2,370	_	
Underlying Value Display and Sign Easement			\$	5,676
Unencumbered Land Area				
(19,077± sf @ \$8.00)			\$	152,616
Remaining Encumbered Land Area				
(12,788± sf@ \$8.00 x 50%)			\$	51,152
Total Value (Unencumbered + Encumbered)			\$ 3	212,985
Rounded To			\$ 2	215,000
Less Cost of Water and Sewer			\$(100,000
Final Property Value Conclusion				115,000
(As Encumbered with Existing and Proposed Easeme	nts)			

The value of the residual underlying interest in the proposed building easement was estimated to have a value of \$170. The underlying value of the Parking Easement area was estimated to be \$468. The residual value of the area underlying the proposed Display and Sign Easement, was estimated to have a value of \$2,903. The value of the land underlying the proposed Access and Drainage Easement, was estimated to have a residual value of \$5,676. The remaining unencumbered land area is estimated to have a value of \$152,616. The

OHNSON-PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

Page 4

remaining area, which was previously encumbered, was estimated to have a value of \$51,152. The total value of the subject property as encumbered with the existing and proposed easements is \$212,985, which has been rounded to \$215,000. This value does not include consideration of the allocation for the cost of extending water and sewer. Deducting the proportional allowance for water and sewer extension of \$100,000 results in an indicated value of the subject property as encumbered with the existing and proposed easements of \$115,000.

Based upon a careful review and analysis of all data available and these appraisers' understandings of the intent of the proposed easements, it is these appraisers' opinion that the Market Value of the subject property as encumbered with existing and proposed easements, as of August 23, 2012, is \$115,000.

UPDATED FINAL MARKET VALUE CONCLUSION
(As Encumbered by the Existing & Proposed Easements as of August 23, 2012)\$115,000

The reader is reminded that this updated valuation analysis is intended to be an addendum to the original summary appraisal, the updated appraisal report and the supplemental letter addressing the value of the subject property, as encumbered with existing and proposed easements, therefore, this letter should only be utilized in conjunction with the prior appraisals.

We appreciate the opportunity of preparing this appraisal and should you have any additional questions, please do not hesitate to contact us.

Respectfully Submitted,

Stephen R. Johnson, MAI, SREA Nevada Certified General Appraiser License Number A.0000003-CG

Cindy Jund Fogel, MAI Nevada Certified General Appraiser License Number A.0002312-CG

OHNSON~PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS Main Office: 295 Holcomb Avenue, Suite 1
Reno, Nevada 89502 Telephone (775) 322-1155 Lake Tahoe Office: P.O. Box 11430 Zephyr Cove, Nevada 89448 Telephone (775) 588-4787 FAX: Main Office (775) 322-1156 Lake Tahoe Office (775) 588-8295 E-mail: jpareno@johnsonperkins.com
jpatahoe@johnsonperkins.com Stephen R. Johnson, MAI, SREA Karen K. Sanders Reese Perkins, MAI, SRA Gregory D. Ruzzine Chad Gerken Cynthia Johnson, SRA Cindy Lund Fogel, MAI Scott Q. Griffin, MAI Daniel B. Oaks, MAI Benjamin Q. Johnson, MAI August 31, 2012 Mr. Juan Guzman **Open Space Manager** Carson City Parks and Recreation Department 3303 Butti Way, Building 9 Carson City, Nevada 89701 Re: Update Appraisal of a Parcel of Land Located at the Southwest Corner of Highway 50 East and Asphalt Drive, Carson City, Nevada Dear Mr. Guzman: This is in response to your request for an updated appraisal regarding the property located at the southwest corner of Highway 50 East and Asphalt Drive, Carson City, Nevada. The subject property is identified as Carson City Assessor's Parcel Number 008-523-09 and is owned by Carson City. The subject site contains $44,627\pm$ square feet or $1.0245\pm$ acres of land area. On July 21, 2011, this firm issued a summary appraisal report addressing the Market Value of the subject property's fee simple estate as of June 23, 2011. The effective date of this update appraisal is August 23, 2012. This update appraisal is intended to be used in

valuation analysis set forth in the original report will not be repeated in this update analysis.

conjunction with the original summary appraisal report. The descriptive information and

OHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

Page 2

The purpose of this update appraisal is to estimate the Market Value of the subject property's fee simple estate, as of the current date of value. The intended users of the appraisal report include Carson City (the seller) and Mr. William Burnaugh (the potential buyer) and their representatives. The intended use of the appraisal is to assist in establishing a sale price with respect to the subject property. Any other use requires the prior written authorization of this appraisal firm.

This is an update appraisal report that is intended to comply with the Advisory Opinion 3 (AO-3) of the *Uniform Standards of Professional Appraisal Practice*. In an updated appraisal analysis, the appraiser addresses any changes in market conditions and the status of the subject since the effective date of the original appraisal, and analyzes the effect of these changes in arriving at a current value opinion for the subject property.

This update appraisal report has been prepared in accordance with the Assumptions and Limiting Conditions and Certification of Appraiser as set forth in the original appraisal report.

The subject site was inspected on August 9, 2012 by Mr. Johnson and Ms. Fogel and on August 23, 2012 by Ms. Fogel. Based upon our physical inspection of the subject property it appears to be physically unchanged from our original date of valuation. A review of the zoning, master plan and flood zone for the subject indicates that these factors remain the same. Set out following is a summary of salient facts for the subject as of the current date of valuation of August 23, 2012.

J<u>OHNSON</u>~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

	Page 3
SUMMARY OF SALIENT FACT	IS AND IMPORTANT CONCLUSIONS
Property Type	Vacant Land
Location	Southwest corner Highway 50 East and Asphalt Drive, Carson City, Nevada
Legal Description	A portion of the Southeast 1/4 of Section 2, Township 15 North, Range 20 East, M.D.B.&M. as per Parcel Map No. 2636, recorded February 9, 2007 in the Official Records of Carson City, Nevada at File Number 364305.
Assessor's Parcel Number	008-523-09
Owner of Record	According to the Preliminary Title Report Prepared by Northern Nevada Title Company, Order No. 1095634-TO, Title is Vested in Carson City
Zoning	PC (Public Community)
Master Plan	C/RC (Community/Regional Commercial)
Total Land Area	44,627± Square Feet (1.0245± Acres)
Shape	Triangle
Topography	Generally Level
Flood Zone	"X"
Highest and Best Use	Secondary Commercial or Industrial- Commercial Uses
Type of Report	Update Appraisal Report, (Advisory Opinion AO-3)
Completion Date of Report	August 31, 2012
Effective Date of Valuation	August 23, 2012
<u>FINAL "AS IS" MARKET VALUE CO</u>	NCLUSION \$145,000

🖬 Reno 🔳 Lake Tahoe

Page 4

UPDATED VALUATION ANALYSIS

OHNSON~PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

In our original appraisal, we utilized a Market Approach to Value to establish the Market Value of the subject property. The Market Approach is based on the principle of substitution which holds that the value of the subject property tends to be set by the price that would be paid to acquire a substitute property of similar utility and desirability.

As discussed in our original appraisal report, the primary constraints in development of the subject property are its triangular shape and the presence of multiple utility and access easements which traverse the site. It is noted that these include surface, overhead and underground easements. The location and burden of the various easements on the site is considered to limit the subject's developable land area. The subject's triangular shape is also felt to pose constraints on development of the site. Municipal water and sewer service will need to be extended to the site prior to development of the property. Water service is available along the south side of Highway 50 East 1,070± linear feet to the west of the subject. Sewer service is indicated to be available from the intersection of Highway 50 East (south side) and Deer Run Road approximately 1,570 feet to the west of the subject parcel.

Although we did conduct a search in the Carson City area for recent sales of vacant parcels with similar limitations as the subject, no current similar comparable sales were found. As a result, it will be necessary to utilize a multiple step valuation process.

First, the unencumbered fee simple value of the subject's whole parcel will be estimated. In order to estimate the updated unencumbered fee simple value of the subject, we have utilized recent commercial land sales and listings in the subject market area. Once the fee simple value of the subject parcel has been estimated, the value of the subject's net useable land area will be estimated.

In order to estimate an updated value of the subject's land area which is encumbered or has limited use, a percentage factor will be selected which reflects the impact of the

🖬 Reno 🔳 Lake Tahoe

OHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

Page 5

easements encumbering the subject site. The selected factor will then be applied to the unencumbered fee simple value to arrive at an estimate of the market value of the subject owner's remaining interest in the encumbered/limited use portions of the subject site.

As noted above, neither water nor sewer services have been extended to the subject site. As the vast majority of the comparable sales have all utilities immediately available, for the purposes of this portion of the analysis it has been assumed that the subject also has immediate available of all utilities. Subsequently, an allowance for the cost of extension of water and sewer to the subject will be deducted to arrive at an estimate of the market value of the subject in its "As Is" condition.

To establish an updated estimate of the Market Value of the subject, we have searched the Official Records of Carson City for current sales which have occurred since the date of our original appraisal report. We have also researched current listings of parcels similar to the subject. Summarized following are the current sales and listing.

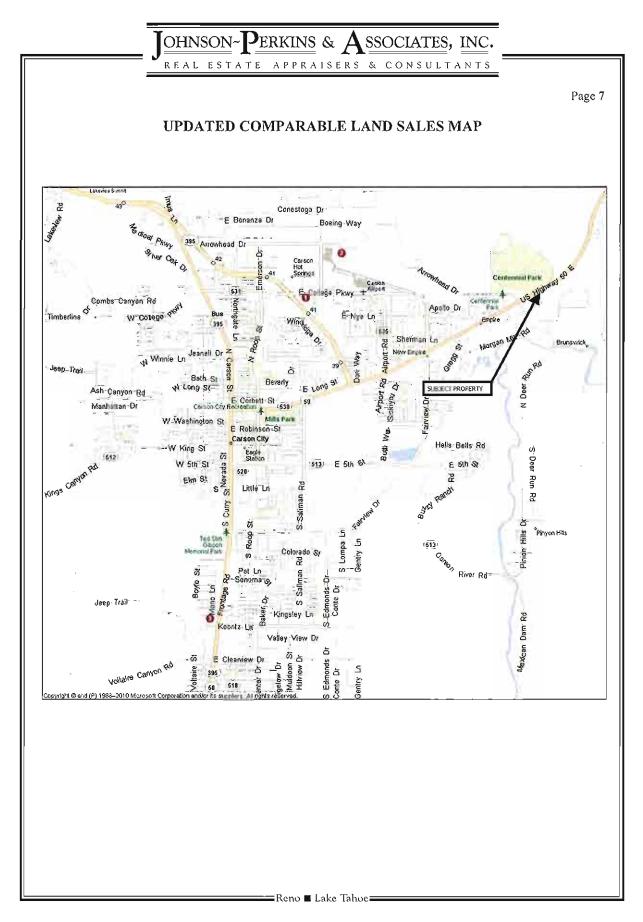
$\underline{OHNSON} \sim \underline{P}\underline{ERKINS} \And \underline{A}\underline{SSOCIATES}, \underline{INC}.$

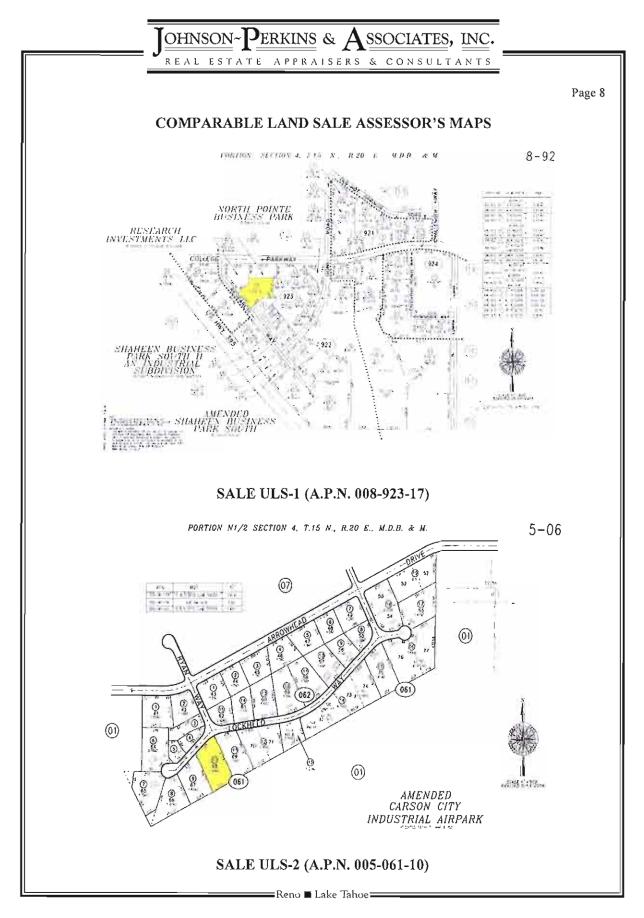
REAL ESTATE APPRAISERS & CONSULTANTS

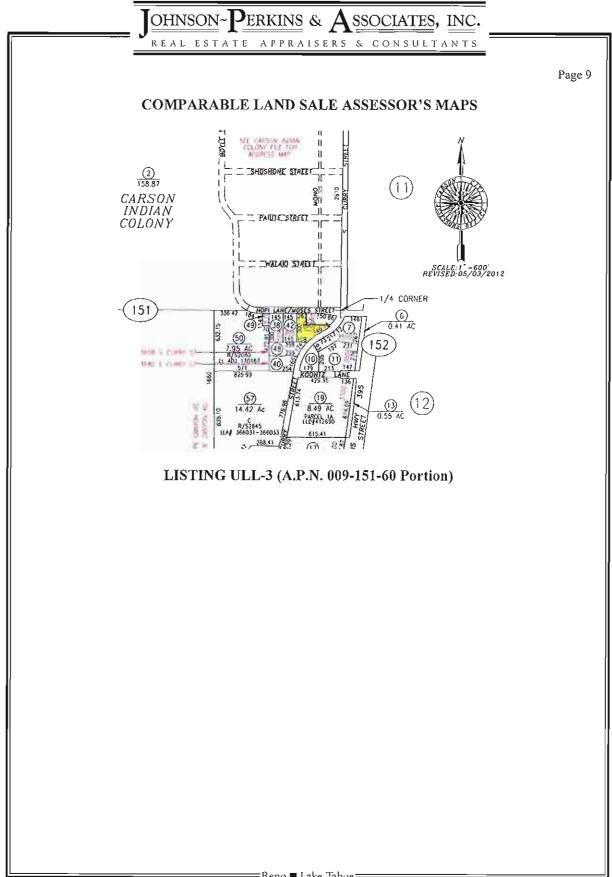
Page 6

UPDATED COMPARABLE LAND SALES CHART

Sale No.	A.P.N. Location	Sale Date Sale Price	Zoning Topography Flood Zone	Document No. Grantee Terms of Sale	Land Area	Sale Price Per SF
ULS-1 New Sale	008-923-17 E/S Research Way, 295±' S. of College Pkwy	05-12-11 \$925,000	LI Level X500	411870 Nevada Health Centers, LLC Seller Financing	1.64± Ac 71,438± SF	\$12.95
ULS-2 New Sale	005-061-10 Industrial Air Park S/S Lockheed Way, at the S. Terminus of Ryan Way	12-29-11 \$400,000	AIP Level X	418322 Click Bond, Inc. Cash	1.96± AC 85,378± SF	\$4.69
ULL-3	Ptn 009-151-60 321 Moses Street, N/S South Curry St., S/S Moses Street, behind Capital Ford Dealership	Current Listing 08-23-12 \$375,000	GC Level AH/D	Owner of Record T. & L. Morsani, Et al C/O Campagni Properties N/A	1.03± Ac 44,867± SF	Asking \$8.36
Subject Property	008-523-09 SWC Highway 50 East & Asphalt Dr.	Date of Valuation 08-23-12	PC C/RC Level X		1.0245± Ac 44,627± SF	







OHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

Page 10

UPDATED COMPARABLE LAND SALES DISCUSSION AND COMPARISON (Unencumbered Fee Simple Interest, as of August 23, 2012)

In this analysis, the unencumbered fee simple value of the subject parcel will be estimated. As the comparable sales have all utilities immediately available, for the purposes of this analysis it has been assumed that the subject also has immediate available of all utilities. Therefore, an allowance for the cost to extend water and sewer to the subject will be deducted to arrive at the market value of the subject in its "As Is" condition.

In analyzing current market conditions, we discussed listings and sales activities with buyers, sellers and brokers. Each of the interviewees indicated that in 2011/2012 the decline in prices for development land had slowed considerably from the dramatic decreases seen in the prior three years. It was the sense of the interviewees that while the real estate market remains soft for development land, that there are some signs of stabilization. Based upon interviews with market participants, and with consideration to the limited sales activity in the land submarket, no adjustments have been made to the 2011 sales for market conditions.

Updated Sale ULS-1 is the May 2011 sale of a $1.64\pm$ acre site located on the east side of Research Way, 295 \pm feet south of College Parkway. This parcel was purchased by Nevada Health Centers, LLC and has subsequently been improved with a medical clinic. In comparison to the subject, this comparable is considered to be a very high indicator primarily due to its much superior closer in location proximate to the U.S. 395 Freeway/College Parkway interchange.

Updated Sale ULS-2 is the December 2011 sale of a $1.96\pm$ acre parcel located on the south side of Lockheed Way, at the south terminus of Ryan Way. This property is located in the Airport industrial submarket area. This parcel was purchased by the adjoining property owner, Click Bond, Inc. as plottage. This comparable is inferior to the subject as the subject has direct frontage on U.S. Highway 50 East, a major arterial and as the subject is a corner

REAL ESTATE APPRAISERS & CONSULTANTS

Page 11

site and is zoned for commercial uses. Overall, this comparable, at \$4.69 per square foot is felt to be a very low indicator of an appropriate per unit land value for the subject.

Listing ULL-3 is the current listing of 1.03± acres located on the north side of South Curry Street, and the south side of Moses Street in west Carson City. This site is irregular in shape and has level topography. This parcel is located in a Flood Zone AH (High Risk of Flood Hazard) and D (possible, but undetermined flood hazards). This site is situated directly west of the Capital Ford Dealership. Surrounding properties to the west and south are improved with primarily automotive service related operations. In comparison to the subject, this comparable requires a large downward adjustment due to its closer-in location. A downward adjustment is necessary due to this comparable's listing status. On the other hand, upward adjustment is necessary as this comparable is partially situated in a floodplain. An upward adjustment is required due to the subject's frontage on U.S. Highway 50. Overall, this comparable, at \$8.36 per square foot, is considered to be a slightly high indicator of an appropriate per unit land value for the subject.

In summary, Sale ULS-1 at \$12.95 per square foot, is considered to be a very high indicator of an appropriate per square foot value for the subject property. On the other hand, Sale ULS-2, at \$4.69 per square foot, is considered to be a very low indicator of an appropriate per square foot value. Listing ULL-3, at \$8.36 per square foot, was considered to be a slightly high indicator of an appropriate per square foot value for the subject property.

We have also reviewed the sales and valuation analysis as set forth in our original appraisal.

Five sales and four comparable listings were considered in the original appraisal report, indicating a range in prices from \$4.61 to \$11.94 per square foot. A per unit land value applicable to the subject's $1.0245\pm$ acre parcel, as of June 23, 2011, was concluded at \$8.00 per square foot.

=Reno 🔳 Lake Tahoe=

REAL ESTATE APPRAISERS & CONSULTANTS

Page 12

A review of the records of the Carson City Assessor's offices indicates that none of the listings utilized in our original report had sold as of the current date of valuation. The asking prices for three of the four listings utilized remain unchanged as of a current date of valuation. The asking price for Listing LL-8 has been reduced from \$9.62 to \$8.50 per square foot.

As discussed in our original appraisal, Listings LL-6 and LL-7, at \$15.00 and \$16.03 per square foot, were considered to be extremely high indicators primarily due to their locations at a signalized intersection at two arterial roadways, listing status, and superior shape.

Listing LL-8, now at \$8.50 per square foot, is considered to be a high indicator of an appropriate per unit land value for the subject due to its closer-in location, listing status and superior shape.

Listing LL-9, at \$6.01 per square foot, was considered to be a low indicator of an appropriate per unit land value for the subject primarily due to its interior situs, lacking direct street frontage and exposure, and its inferior access

Summary and Updated Conclusion

In estimating an appropriated per square foot land value for the subject, consideration has been given to its Highway 50 East frontage, corner situs and access. Consideration is given to its level topography, size and other physical characteristics. Consideration is also given to its location on the outskirts of northeast Carson City and its triangular shape. Consideration is also given to the limited demand for development land and current real estate market conditions.

Based upon a review of the available data, and with consideration given to the analysis as set forth above, it is our opinion that our value of \$8.00 per square foot, as estimated in our original report, is still applicable to the subject's land area, as of a current date of value.

=Reno 🖿 Lake Tahoe=

$\underline{OHNSON} \sim \underline{PERKINS} \& \underline{A} \underline{SSOCIATES}, \underline{INC}.$

REAL ESTATE APPRAISERS & CONSULTANTS

Page 13

As previously discussed, the subject property is currently encumbered with multiple existing public utility and access easements. The next step in this analysis is to apply a percentage factor to the subject's unencumbered fee simple value which reflects the impact of the easements encumbering the subject site. The selected factor of 50%, as derived in our original report, is applied to the unencumbered fee simple value to arrive at an estimate of the market value of the subject owner's remaining interest in the encumbered/limited use portions of the subject site.

Calculations prepared by Tri State Surveying indicate that the subject's useable land area is indicated to be $22,504\pm$ square feet. The remaining $22,123\pm$ square feet constitutes the land area which is either encumbered or has very limited use.

Set out following is a summary of the values of the various components of the subject parcel, assuming immediate availability of utilities.

Land Value Indications - With Utilities to Site

Total	Useable	Land	Area
-------	---------	------	------

22,504± Square Feet x \$8.00/SF	\$180,032
Total Encumbered and Limited Use Land Area	
22,123± Square Feet x \$8.00/SF @ 50%*	\$88,492
	\$268,524
<u>Total Land Value (Rounded)</u>	\$270,000

(As Encumbered by Existing Easements)

*Property Owner's Remaining Interest as Encumbered

In the immediately preceding analysis, it has been assumed that municipal water and sewer service has been extended to the subject site. In discussions with Jeff Sharp, P.E., City Engineer with the Carson City Public Works Department, it was indicated that neither municipal water nor sewer service have been extended to the subject parcel. As the subject site is zoned for commercial uses, prior to development, water and sewer service would be required to be extended to the site.

=Reno ∎ Lake Tahoe;

JOHNSON ~ PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

Page 14

In our original report an estimate of the total cost to extend water and sewer service to the subject of \$188,000 was provided by the Carson City Public Works Department. In recent discussion with Jeff Sharp, P.E., it was indicated that the cost estimate is still applicable as of a current date.

As outlined in our original report, it is our opinion that a perspective buyer of the subject property would deduct an allowance of 60% to 70% of the cost of extending these utilities, with the anticipation that one or more of the intervening ownerships would pay for the remaining costs. Applying the 60% to 70% factor range to the \$188,000 estimated cost, results in an estimate of the cost which would be the responsibility of the subject property owners of \$112,800 to \$131,600, which is correlated to \$125,000.

Deducting the cost of the extension of municipal water and sewer to the subject from the total underlying fee simple land value of \$270,000, results in a Market Value estimate for the subject in its "As Is" condition as of August 23, 2012, of \$145,000.

The \$145,000 conclusion results in an overall per square foot value for the subject's $44,627\pm$ square foot parcel of \$3.25 per square foot.

As a check of reasonableness as to the per square foot value for the subject, we have reviewed the land sales utilized earlier in this report as well as the sales data from our original report. Sale LS-4 from our original report is located in the immediate neighborhood, to the north of the subject, and is considered most similar to the subject as to the availability of utilities. However, the site is currently served by a septic system and a well, requiring a downward adjustment. This property sold in May of 2010 for \$4.77 per square foot of land area. This parcel is improved with an older metal industrial building which can provide interim income to the site, requiring a downward adjustment.

$\underline{\mathsf{OHNSON}} \sim \underline{\mathsf{P}}\underline{\mathsf{ERKINS}} \And \underline{\mathsf{A}}\underline{\mathsf{SSOCIATES}}, \underline{\mathsf{INC}}.$

REAL ESTATE APPRAISERS & CONSULTANTS

Page 15

We have also reviewed a current listing in the immediate subject neighborhood. A $6.5\pm$ acre industrial site, located on the south side of Sheep Drive, $650\pm$ feet north of Highway 50 East, is currently available at an asking price of \$2.91 per square foot. This site was previously used by Granite Construction and is improved with a $3,000\pm$ square foot maintenance/shop structure and two smaller buildings that were utilized as office space with restroom facilities. This listing is similar to the subject as to the availability of utilities. In comparison to the subject, this parcel is much larger in size than the subject, but does include some building improvements. This property is inferior to the subject as is located off the highway and is zoned for industrial uses.

These comparables indicate a range of \$2.91 to \$4.77 per square foot of land area. Overall, the \$3.25 per square foot value indication for the subject falls within the range indicated by these comparables and is considered reasonable.

This update letter is an addendum to our original report and is intended to be used in conjunction with the initial appraisal. The real property, which is the subject of this update letter, was valued, as of August 23, 2012, as follows:

FINAL UPDATED 'AS IS' MARKET VALUE CONCLUSION (As of August 23, 2012)

<u>\$145,000</u>

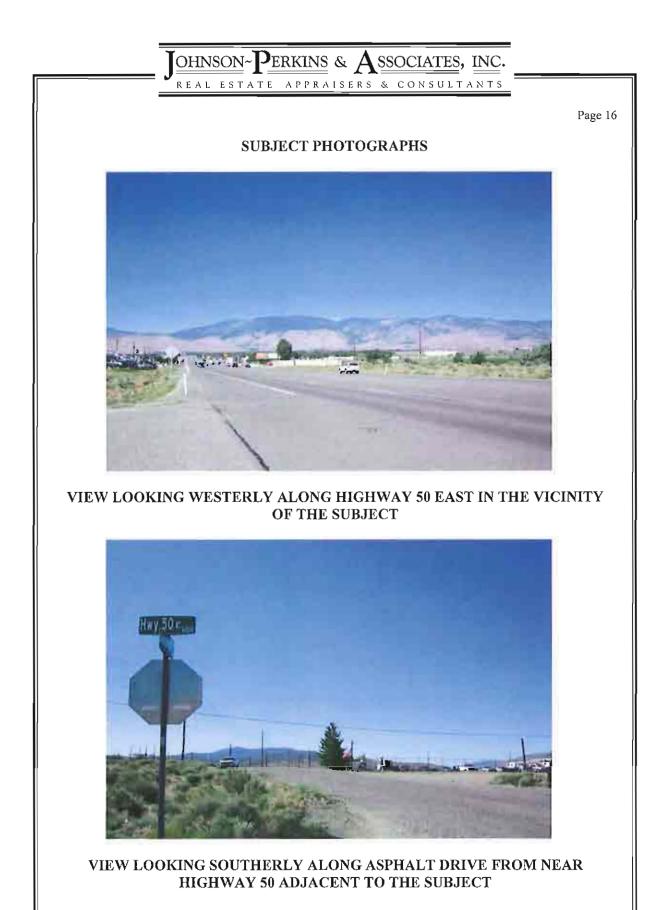
Respectfully submitted,

Stephen R. Johnson, MAI, SREA Nevada Certified General Appraiser License Number A.0000003-CG

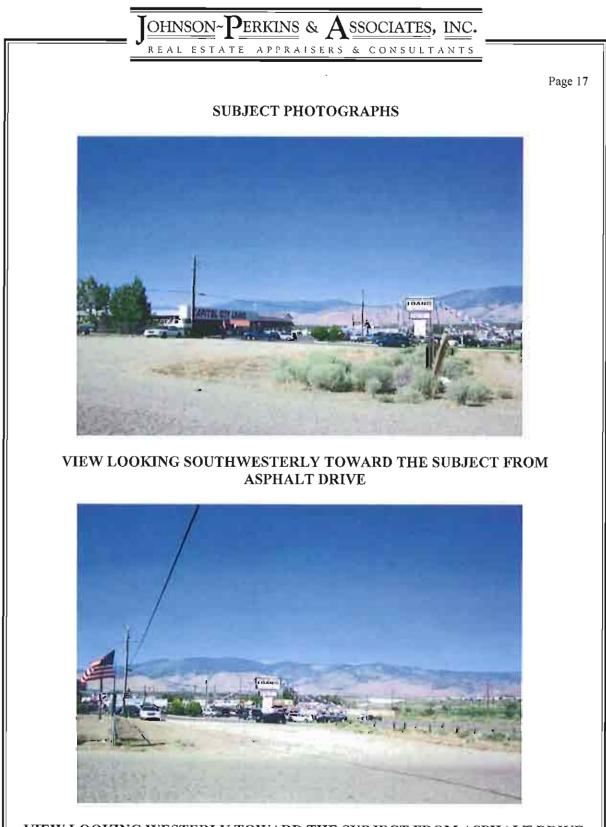
Cindy Lund Fogel, MAI

Nevada Certified General Appraiser License Number A.0002312-CG

Reno 🔳 Lake Tahoe

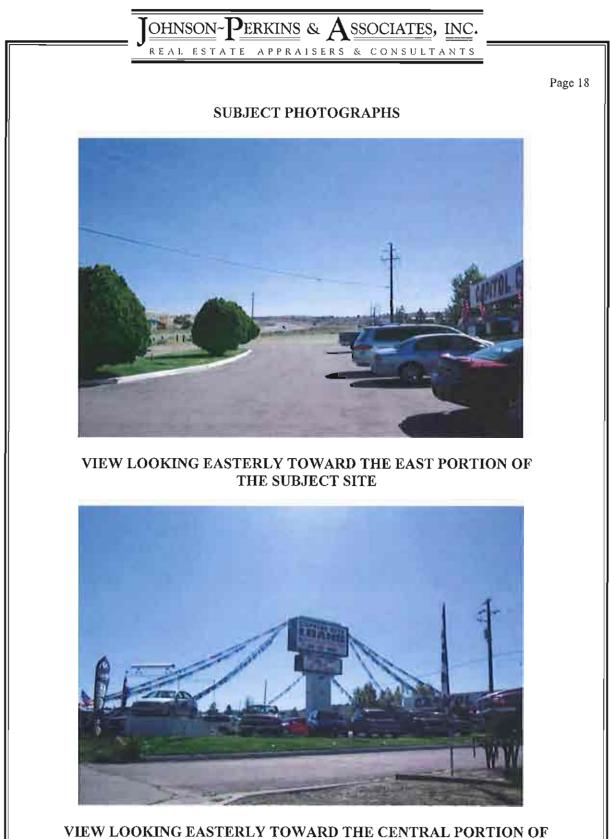


Reno ■ Lake Tahoe



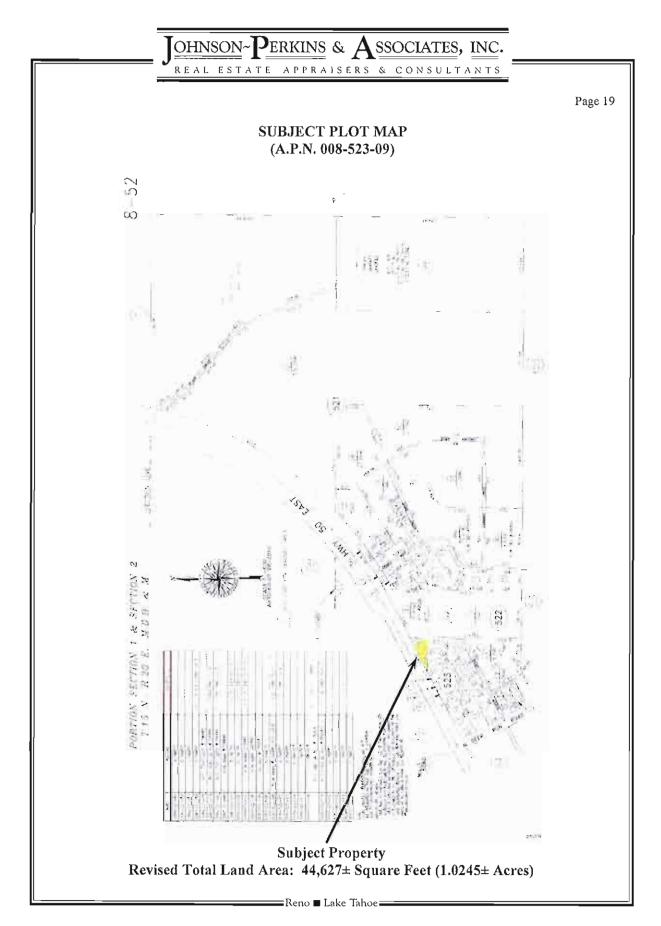
VIEW LOOKING WESTERLY TOWARD THE SUBJECT FROM ASPHALT DRIVE

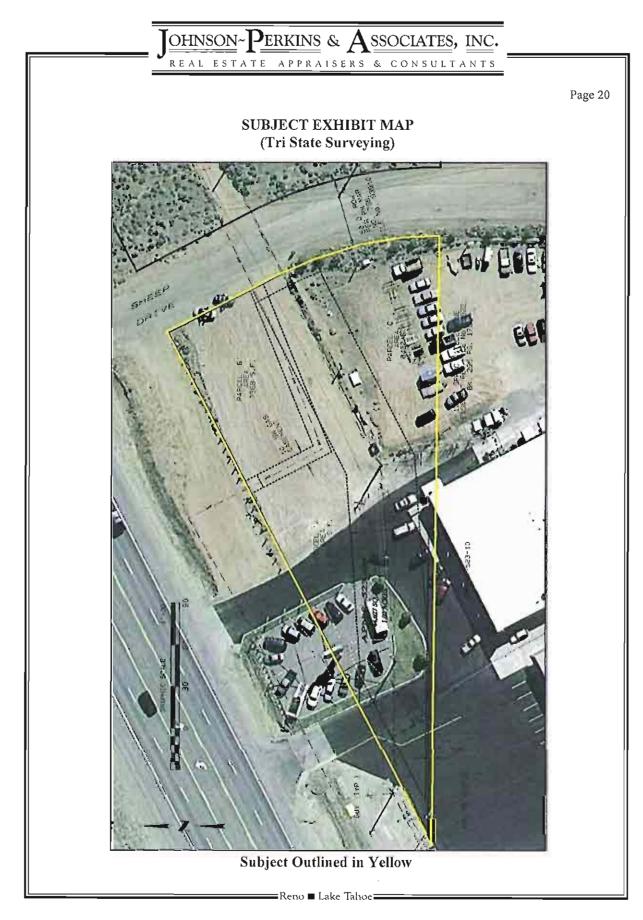
Reno ■ Lake Tahoe=

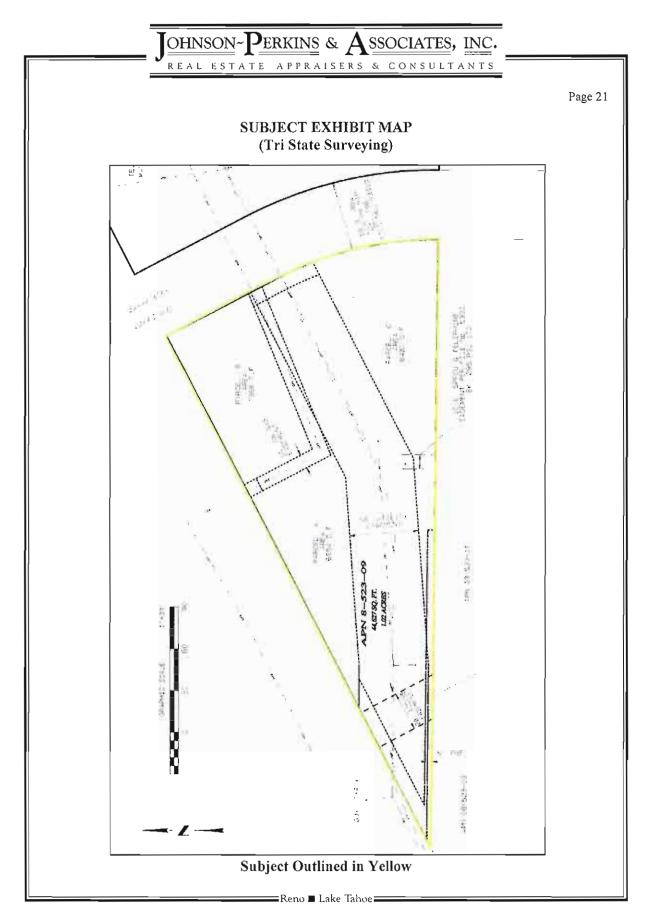


VIEW LOOKING EASTERLY TOWARD THE CENTRAL PORTION OF THE SUBJECT SITE

—Reno ■ Lake Tahoe—







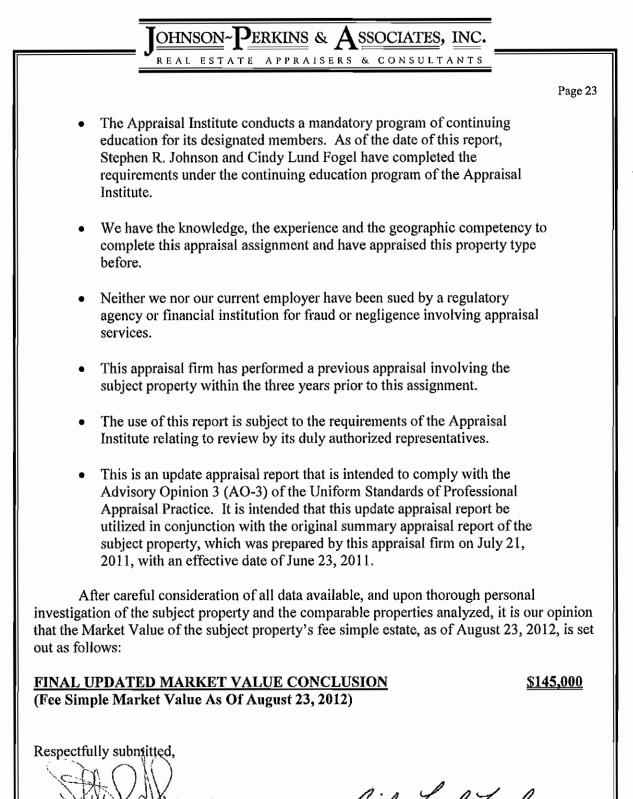
REAL ESTATE APPRAISERS & CONSULTANTS

Page 22

APPRAISER'S CERTIFICATION

Each of the undersigned do hereby certify that, unless otherwise noted in this appraisal report:

- We have made a personal inspection of the property that is the subject of this report.
- We have no present or contemplated future interest in the real estate that is the subject of this appraisal report.
- We have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- To the best of our knowledge and belief, the statements of fact contained in this appraisal report, upon which the analysis, opinions, and conclusions herein are based, are true and correct.
- This report sets forth all the limiting conditions (imposed by the terms of my assignment or by the undersigned) affecting the analysis, opinions, and conclusions contained in this report.
- The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the *Code* of Professional Ethics & Standards of Professional Appraisal Practice of the Appraisal Institute, which include the Uniform Standards of Professional Appraisal Practice.
- Our compensation is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value estimate, the attainment of a stipulated result, or the occurrence of a subsequent event.
- The appraisal was not based upon a requested minimum valuation, a specific valuation, or the approval of a loan.
- Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- No one other than the undersigned prepared the analyses, conclusions and opinions concerning real estate that are set forth in this appraisal report.



Stephen R. Johnson, MAI, SREA Nevada Certified General Appraiser License Number A.0000003-CG

dun. Cindy Lund Fogel, MAI Nevada Certified General Appraiser License Number A.0002312-CG

■Reno ■ Lake Tahoe

OHNSON~PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS Main Office: 295 Holcomb Avenue, Suite 1 = Reno, Nevada 89502 = Telephone (775) 322-1155 Lake Tahoe Office: P.O. Box 11430 Zephyr Cove, Nevada 89448 Telephone (775) 588-4787 FAX: Main Office (775) 322-1156 Lake Tahoe Office (775) 588-8295 E-mail: jpareno@johnsonperkins.com
jpatahoe@johnsonperkins.com Karen K. Sanders Stephen R. Johnson, MAJ, SREA Reese Perkins, MAI, SRA Gregory D. Ruzzine Cynthia Johnson, SRA Chad Gerken Cindy Lund Fogel, MAI Scott Q. Griffin, MAI Daniel B. Oaks, MAI March 30, 2012 Benjamin Q. Johnson, MAI Mr. Juan Guzman **Open Space Manager** Carson City Parks and Recreation Department 3303 Butti Way, Building 9 Carson City, Nevada 89701 RE: Valuation of the U.S. Highway 50 East and Sheep Drive (Asphalt Drive) Property, Carson City, Nevada as Encumbered with Existing and Proposed Easements Dear Mr. Guzman: This is in response to your request for a valuation of the property situated on the southwest corner of U.S. Highway 50 and Sheep Drive (Asphalt Drive), Carson City, Nevada.

southwest corner of U.S. Highway 50 and Sheep Drive (Asphalt Drive), Carson City, Nevada. You requested that this valuation address the value of the subject property as encumbered with the existing and proposed easements. The subject property is identified as Carson City Assessor's Parcel Number 008-523-09 and is owned by Carson City. The subject site contains a total land area of 44,627± square feet or 1.0245± acres of land area. Although there are a number of existing easements encumbering the subject property, Carson City is currently considering granting additional easements which will further encumber the subject property. The proposed easements include a Building Easement, Parking Easement, a Display and Sign Easement, and an Access and Drainage Easement. These new easements will be more thoroughly described in the following sections of this letter.

On July 21, 2011, this firm issued a summary appraisal report addressing the Market Value of the subject property. This appraisal addressed the subject property as encumbered

<u>JOHNSON-PERKINS & ASSOCIATES, INC.</u>

REAL ESTATE APPRAISERS & CONSULTANTS

Page 2

by the existing easements. Based upon the analysis set forth in this appraisal, the Market Value of the subject property, in its "as-is" condition as of June 23, 2011, was estimated to be \$145,000. As this letter is intended to be an addendum to the summary appraisal, the description of the subject property and the surrounding neighborhood, the valuation methodology, and the valuation analysis of the subject property as encumbered with the existing easements will be utilized as the basis of this valuation. It is assumed that the reader has access to and has carefully reviewed the original summary appraisal report.

For the purposes of this valuation analysis, the effective date of valuation will be June 23, 2011, the date utilized in the summary report.

The purpose of this valuation is to establish the Market Value of the subject property as encumbered by the existing easements and the proposed new easements. The intended use of this valuation is to assist Carson City in establishing a price for possible sale of the subject property as encumbered by the existing easements and further being encumbered by the new proposed easements. This valuation analysis assumes that the new easements are in place and do encumber the subject property. As the original summary appraisal report addressed the market value of the subject property as encumbered by the existing easements, this valuation analysis will focus on establishing the underlying fee interest of the areas within the new proposed easements. Each of the proposed easements will be discussed below and the residual underlying value analyzed.

The proposed easements involve a Building Easement containing $424\pm$ square feet, a Parking Easement which will involve $1,169\pm$ square feet, a Display and Sign Easement which will encumber $5,555\pm$ square feet and an Access and Drainage Easement which will encumber $5,614\pm$ square feet. The above land area calculations and all other calculations set forth in this letter have been prepared by Ken Iwamura, P.L.S., with Tri State Surveying LTD, of Carson City, Nevada. For the purposes of this valuation analysis, it is assumed that the land area calculations as provided by Tri State Surveying LTD are accurate.

JOHNSON ~ PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

Page 3

In the original summary appraisal report the unencumbered fee simple Market Value of the subject land was estimated to be \$8.00 per square foot before addressing the cost of water and sewer extensions. The previously encumbered areas were estimated to reduce the value of the subject property by 50% in those areas. Finally, it was estimated in the original report that the appropriate allowance for the extension of water and sewer to the subject property was \$125,000. The final value established in the appraisal, in its "as-is" condition, was \$145,000.

The proposed Building Easement is a triangular shaped parcel located centrally along the south property line of the subject property. This easement contains 424± square feet of land area and will address a building encroachment by the abutting property owner to the south. It is these appraisers' assumption that this easement will allow for the building encroachment to continue through the remaining life of the building. This easement essentially transfers all of the property rights to the easement holder. The easement holder will control all use of the property with the underlying fee interest only having the distant future potential for receiving the reversion of the underlying land when the building is removed from the property.

As the underlying fee owner will have very little rights associated with this easement area, a residual value of 5% of the unencumbered fee simple value will be utilized. The actual mathematical calculations will be summarized on a chart at the end of this letter.

The proposed Parking Easement is located immediately northwest of and adjacent to the Building Easement. This easement is being established in order to protect parking in front of the adjacent building. It is these appraisers' understanding that this proposed easement will provide exclusive parking to the adjacent building. As a result, there will be very little underlying value associated with this area. As this area was encumbered by existing easements or was felt to have restricted development potential due to the existence of the existing easements, this area was valued at 50% of the unencumbered fee simple value as set

REAL ESTATE APPRAISERS & CONSULTANTS

Page 4

forth in the original summary appraisal report. As the proposed exclusive parking easement will be for the sole use of the adjacent property owner, it is felt that the easement represents a vast majority of the remaining value of this area. As a result, the underlying residual area of the proposed parking easement will be valued at 10% of the remaining 50% value of the unencumbered fee simple interest.

The proposed Display and Sign Easement will contain 5,555± square feet of land area and is situated along the northwest property line, approximately 110 feet northeast of the subject's westerly tip. The proposed easement will have approximately 85 feet of frontage along the highway and will extend to a depth of approximate 65 feet. This easement will allow for the property owner abutting to the south to maintain a display area for his business and will also allow for him to maintain the on-premise sign which is located in this area. It is these appraisers' understanding that this easement will provide the adjacent property owner with exclusive use of this property. As a result, there will be very limited uses or rights which would be available to the underlying fee title owner. Based upon calculations prepared by Tri State Surveying, 3,854 square feet of this proposed easement was previously encumbered. As a result, the underlying value was 50% of the unencumbered fee simple value before the imposition of the new easement. As was previously indicated, it is felt that the proposed easement will essentially encompass most of the remaining rights to this property. For the purposes of this valuation, the underlying residual previously encumbered area will be valued at 10% of the previously encumbered value.

Tri State Surveying has also indicated that $1,701\pm$ square feet of the Display and Sign Easement was not previously encumbered. As was indicated above, it is felt that this new easement will essentially encompass most of the property rights associated with this portion of the property. As a result, the value of the underlying residual land will be 10% of the unencumbered fee simple value for this area. The value of the previously encumbered area and the unencumbered area will be totaled to arrive at a value of the underlying residual land

$\underline{\mathsf{J}_{\underline{\mathsf{OHNSON}}}} \sim \underline{\mathsf{P}_{\underline{\mathsf{ERKINS}}}} \And \underline{\mathsf{A}}_{\underline{\mathsf{SSOCIATES}}}, \ \underline{\mathsf{INC}}.$

REAL ESTATE APPRAISERS & CONSULTANTS

Page 5

area of the proposed Display and Sign Easement. The mathematical calculations will be set out on a summary chart at the end of this letter.

The proposed Access and Drainage Easement will contain 5,614± square feet of land area. This easement will be located along the northeast and southeast boundaries of the proposed Display and Sign Easement area. This easement will also extend along the northwest line of the proposed Parking Easement and then will extend to the east of the proposed Building Easement, in order to allow for delivery truck access to the building situated south of the subject property. Tri State Surveying has estimated that $4,133\pm$ square feet of the proposed easement was previously encumbered with easements, while 1,481± square feet was unencumbered. The proposed easement will allow for access to the building abutting the subject to the south and will also allow for installation of drainage improvements. As the terms of the easement will require that this portion of the subject property remain open for access purposes, there are very few other uses to which the easement area could be put. As a result, it is felt that the new easement will encumber a significant portion of the underlying value of this area. For the purposes of this analysis, the percentage factor which will be utilized for underlying residual land value for this easement area is 20%. For the underlying land value of the previously encumbered area, the value will be established by applying a 50% factor for the existing easements and then applying a 20% factor to the remaining value to address the underlying value of the easement area. For the unencumbered areas, an 20% factor will be applied to the unencumbered fee simple value. These calculations will be summarized at the conclusion of this letter.

In addition to the land areas underlying the proposed easement areas, the subject property will also have areas of unencumbered land remaining and areas which were previously encumbered by easements. Tri State Surveying has estimated that there will be 3,444± square feet of unencumbered land lying east of the new Access and Drainage Easement and west of the 10 foot southwest Gas Easement. They have also estimated that there will be 7,368± square feet of unencumbered land area at the southwest corner of U.S.

JOHNSON ~ PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

Page 6

Highway 50 and Sheep Drive. Finally, they have estimated that there will be $8,265\pm$ square feet of unencumbered land located south of the existing easements and east of the new Access and Drainage Easement. This totals $19,077\pm$ square feet of remaining land area which will be unencumbered by any easements. As has previously been indicated, this unencumbered land was estimated to have a Market Value of \$8.00 per square foot. The calculation of the value of the unencumbered remaining land area is set forth on a chart at the end of this letter.

There will also be $12,788\pm$ square feet of remaining land which has previously been encumbered by existing easements. This remaining land is valued by applying the \$8.00 per square foot unencumbered value to the remaining land area. A 50% factor is then applied to account for the existing easements. These calculations are summarized at the end of this report.

In the original summary appraisal report, an allowance of \$125,000 was deducted for water and sewer extension considerations. It is felt that this allowance must be deducted from the underlying residual value on a proportional basis. As will be set forth subsequently in this report, the underlying value of the subject property before consideration of water and sewer extensions is \$215,000. Based upon the \$270,000 value established in the original report, the remaining underlying value represents 80% of the value. Applying an 80% factor to the \$125,000 allowance for water and sewer extensions indicates that \$100,000 is applicable to the remaining underlying value. The \$100,000 allowance for water and sewer will be deducted to arrive at the final value of the subject property as encumbered by the existing and proposed easements.

$\underline{OHNSON} \sim \underline{P}\underline{ERKINS} & \underline{A}\underline{SSOCIATES}, \underline{INC}.$

REAL ESTATE APPRAISERS & CONSULTANTS

Page 7

Set out following is a chart summarizing the valuation of the subject property as encumbered by the existing and proposed easements.

Summary of Valuation (As Encumbered with Existing and Proposed Easements)				
				·
Value of Remaining Underlying Values				
Proposed Building Easement				
(424± sf @ \$8.00 x 5%)			\$	170
Proposed Parking Easement				
(1,169± sf @ \$8.00 x 50% x 10%)			\$	468
Proposed Display and Sign Easement				
Previously Encumbered				
(3,854± sf @ \$8.00 x 50% x 10%)	\$	1,542		
Not Previously Encumbered				
(1,701± sf @ \$8.00 x 10%)	<u>\$</u>	1,361		
Underlying Value Display and Sign Easement			\$	2,903
Proposed Access and Drainage Easement				
Previously Encumbered				
(4,133± sf @ \$8.00 x 50% x 20%)	\$	3,306		
Not Previously Encumbered				
(1,481± sf @ \$8.00 x 20%)	\$	2,370	_	
Underlying Value Display and Sign Easement			\$	5,676
Unencumbered Land Area				
(19,077± sf @ \$8.00)			\$	152,616
Remaining Encumbered Land Area				
(12,788± sf @ \$8.00 x 50%)			\$	51,152
Total Value (Unencumbered + Encumbered)			\$	212,985
Rounded To			\$	215,000
Less Cost of Water and Sewer			\$	(100,000)
Final Property Value Conclusion			\$	115,000
As Encumbered with Existing and Proposed Easemen	ts)			

JOHNSON ~ PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

Page 8

The value of the residual underlying interest in the proposed building easement was estimated to have a value of \$170. The underlying value of the Parking Easement area was estimated to be \$468. The residual value of the area underlying the proposed Display and Sign Easement, was estimated to have a value of \$2,903. The value of the land underlying the proposed Access and Drainage Easement, was estimated to have a residual value of \$5,676. The remaining unencumbered land area is estimated to have a value of \$152,616. The remaining area, which was previously encumbered, was estimated to have a value of \$51,152. The total value of the subject property as encumbered with the existing and proposed easements is \$212,985, which has been rounded to \$215,000. This value does not include consideration of the allocation for the cost of extending water and sewer. Deducting the proportional allowance for water and sewer extension of \$100,000 results in an indicated value of the subject property as encumbered with the existing and proposed easements of \$115,000.

Based upon a careful review and analysis of all data available and these appraisers' understandings of the intent of the proposed easements, it is these appraisers' opinion that the Market Value of the subject property as encumbered with existing and proposed easements, as of June 23, 2011, is \$115,000.

FINAL MARKET VALUE CONCLUSION (As Encumbered by the Existing and Proposed Easements)

<u>\$115,000</u>

$\underline{OHNSON} \sim \underline{P}\underline{ERKINS} & \underline{ASSOCIATES}, \underline{INC}.$

REAL ESTATE APPRAISERS & CONSULTANTS

Page 9

The reader is reminded that this valuation analysis is intended to be an addendum to the original summary appraisal; therefore, this letter should only be utilized in conjunction with the original appraisal.

We appreciate the opportunity of preparing this appraisal and should you have any additional questions, please do not hesitate to contact us.

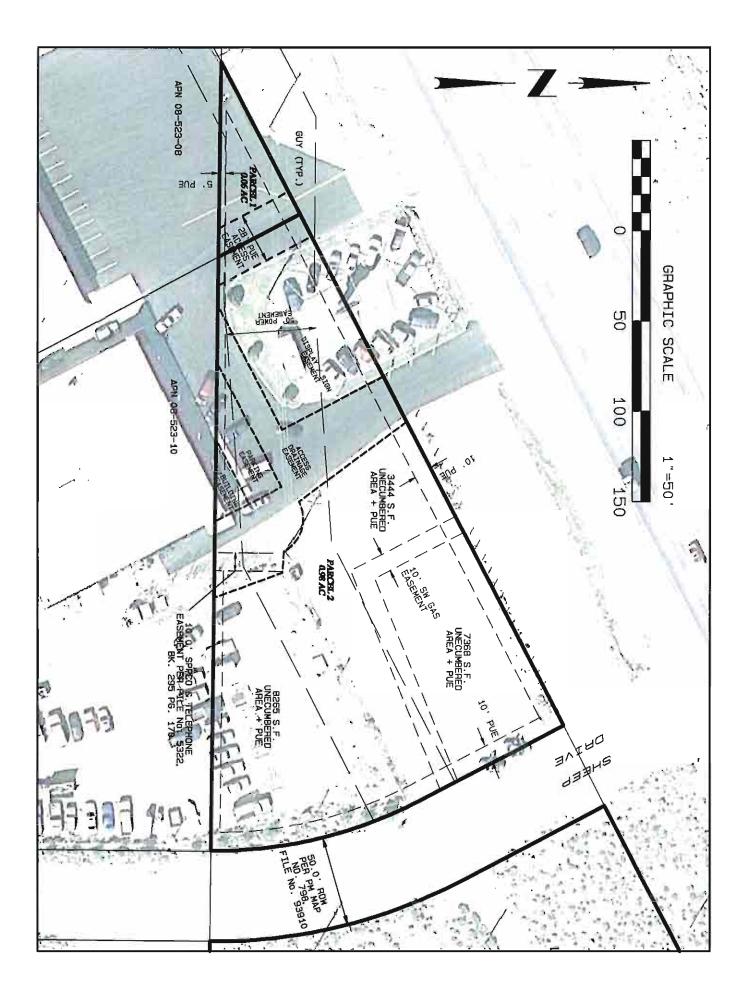
Respectfully Submitted,

Stephen R. Johnson, MAI, SREA Nevada Certified General Appraiser License Number A.0000003-CG

un

Cindy Land Fogel, MAI Nevada Certified General Appraiser License Number A.0002312-CG

=Reno 🔳 Lake Tahoe=



REAL ESTATE APPRAISERS & CONSULTANTS

STANDARD ASSUMPTIONS AND LIMITING CONDITIONS

The acceptance of this appraisal assignment and the completion of the appraisal report submitted herewith are contingent upon the following assumptions and limiting conditions.

LIMITS OF LIABILITY

This report was prepared by Johnson-Perkins and Associates, Inc. All opinions, recommendations, and conclusions expressed during the course of this assignment are rendered by the staff of Johnson-Perkins and Associates, as employees, not as individuals. The liability of Johnson-Perkins & Associates, Inc. and its employees and associates is limited to the client only and to the fee actually received by the appraisal firm. There is no accountability, obligation, or liability to any third party. If the appraisal report is disseminated to anyone other than the client, the client shall make such party or parties aware of all limiting conditions and assumptions affecting the appraisal assignment. Neither the appraisers nor the appraisal firm is in any way to be responsible for any costs incurred to discover or correct any physical, financial and/or legal deficiencies of any type present in the subject property. In the case of limited partnerships or syndication offerings or stock offerings in real estate, the client agrees that in the event of a lawsuit brought by a lender, a partner or part owner in any form of ownership, a tenant or any other party, the client will hold the appraiser(s) and the appraisal firm completely harmless in such action with respect to any and all awards or settlements of any type in such lawsuits.

COPIES, PUBLICATION, DISTRIBUTION AND USE OF REPORT

Possession of this report or any copy thereof does not carry with it the right of publication, nor may it be used for any purpose or any function other than its intended use, as stated in the body of the report. The appraisal fee represents compensation only for the analytical services provided by the appraiser(s). The appraisal report remains the property of the appraisal firm, though it may be used by the client in accord with these assumptions and limiting conditions.

This appraisal is to be used only in its entirety, and no part is to be used without the whole report. All conclusions and opinions concerning the analysis as set forth in

■Reno ■ Lake Tahoe

$\underline{\mathsf{OHNSON}} \sim \underline{\mathsf{P}} \underline{\mathsf{ERKINS}} \And \underline{\mathsf{A}} \underline{\mathsf{SSOCIATES}}, \underline{\mathsf{INC}}.$

REAL ESTATE APPRAISERS & CONSULTANTS

the report were prepared by the appraiser(s) whose signature(s) appears on the appraisal report, unless it is indicated that one or more of the appraisers was acting as "Review Appraiser." No change of any item in the report shall be made by anyone other than the appraiser(s). The appraiser(s) and the appraisal firm shall bear no responsibility for any such unauthorized changes.

CONFIDENTIALITY

Except as provided for subsequently, neither the appraiser(s) nor the appraisal firm may divulge the analyses, opinions or conclusions developed in the appraisal report, nor may they give a copy of the report to anyone other than the client or his designee as specified in writing. However, this condition does not apply to any requests made by the Appraisal Institute for purposes of confidential ethics enforcement. Also, this condition does not apply to any order or request issued by a court of law or any other body with the power of subpoena.

INFORMATION SUPPLIED BY OTHERS

Information (including projections of income and expenses) provided by informed local sources, such as government agencies, financial institutions, Realtors, buyers, sellers, property owners, bookkeepers, accountants, attorneys, and others is assumed to be true, correct and reliable. No responsibility for the accuracy of such information is assumed by the appraiser(s). Neither the appraiser(s) nor the appraisal firm is liable for any information or the work product provided by subcontractors. The client and others utilizing the appraisal report are advised that some of the individuals associated with Johnson-Perkins & Associates, Inc. are independent contractors and may sign the appraisal report in that capacity. The comparable data relied upon in this report has been confirmed with one or more parties familiar with the transaction or from affidavit or other sources thought reasonable. To the best of our judgment and knowledge, all such information is considered appropriate for inclusion. In some instances, an impractical and uneconomic expenditure of time would be required in attempting to furnish absolutely unimpeachable verification. The value conclusions set forth in the appraisal report are subject to the accuracy of said data. It is suggested that the client consider independent verification as a prerequisite to any transaction

$\underline{\mathsf{OHNSON}} = \underline{\mathsf{P}}_{\underline{\mathsf{ERKINS}}} & \underline{\mathsf{A}}_{\underline{\mathsf{SSOCIATES}}}, \underline{\mathsf{INC}}.$

REAL ESTATE APPRAISERS & CONSULTANTS

involving a sale, a lease or any other commitment of funds with respect to the subject property.

TESTIMONY, CONSULTATION, COMPLETION OF CONTRACT FOR APPRAISAL SERVICE

The contract for each appraisal, consultation or analytical service is fulfilled and the total fee is payable upon completion of the report. The appraisers(s) or those assisting in the preparation of the report will not be asked or required to give testimony in court or in any other hearing as a result of having prepared the appraisal, either in full or in part, except under separate and special arrangements at an additional fee. If testimony or a deposition is required, the client shall be responsible for any additional time, fees and charges, regardless of the issuing party. Neither the appraiser(s) nor those assisting in the preparation of the report is required to engage in post- appraisal consultation with the client or other third parties, except under a separate and special arrangement and at an additional fee.

EXHIBITS AND PHYSICAL DESCRIPTIONS

It is assumed that the improvements and the utilization of the land are within the boundaries of the property lines of the property described in the report and that there is no encroachment or trespass unless noted otherwise within the report. No survey of the property has been made by the appraiser(s) and no responsibility is assumed in connection with such matters. Any maps, plats, or drawings reproduced and included in the report are there to assist the reader in visualizing the property and are not necessarily drawn to scale. They should not be considered as surveys or relied upon for any other purpose, nor should they be removed from, reproduced or used apart from the report.

TITLE, LEGAL DESCRIPTIONS, AND OTHER LEGAL MATTERS

No responsibility is assumed by the appraiser(s) or the appraisal firm for matters legal in character or nature. No opinion is rendered as to the status of title to any property. The title is presumed to be good and merchantable. The property is appraised as if free and clear, unless otherwise stated in the appraisal report. The legal description, as furnished by the client, his designee or as derived by the appraiser(s), is

<u>JOHNSON</u>~<u>PERKINS</u> & <u>ASSOCIATES</u>, <u>INC</u>.

REAL ESTATE APPRAISERS & CONSULTANTS

assumed to be correct as reported. The appraisal is not to be construed as giving advice concerning liens, title status, or legal marketability of the subject property.

ENGINEERING, STRUCTURAL, MECHANICAL, ARCHITECTURAL CONDITIONS

This appraisal should not be construed as a report on the physical items that are a part of any property described in the appraisal report. Although the appraisal may contain information about these physical items (including their adequacy and/or condition), it should be clearly understood that this information is only to be used as a general guide for property valuation and not as a complete or detailed report on these physical items. The appraiser(s) is not a construction, engineering, or architectural expert, and any opinion given on these matters in this report should be considered tentative in nature and is subject to modification upon receipt of additional information from appropriate experts. The client is advised to seek appropriate expert opinion before committing any funds to the property described in the appraisal report.

Any statement in the appraisal regarding the observed condition of the foundation, roof, exterior walls, interior walls, floors, heating system, plumbing, insulation, electrical service, all mechanicals, and all matters relating to construction is based on a casual inspection only. Unless otherwise noted in the appraisal report, no detailed inspection was made. For instance, the appraiser is not an expert on heating systems, and no attempt was made to inspect the interior of the furnace. The structures were not investigated for building code violations, and it is assumed that all buildings meet the applicable building code requirements unless stated otherwise in the report.

Such items as conditions behind walls, above ceilings, behind locked doors, under the floor, or under the ground are not exposed to casual view and, therefore, were not inspected, unless specifically so stated in the appraisal. The existence of insulation, if any is mentioned, was discovered through conversations with others and/or circumstantial evidence. Since it is not exposed to view, the accuracy of any statements regarding insulation cannot be guaranteed.

=Reno ■ Lake Tahoe=

JOHNSON ~ PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

Because no detailed inspection was made, and because such knowledge goes beyond the scope of this appraisal, any comments on observed conditions given in this appraisal report should not be taken as a guarantee that a problem does not exist. Specifically, no guarantee is given as to the adequacy or condition of the foundation, roof, exterior walls, interior walls, floors, heating systems, air conditioning systems, plumbing, electrical service, insulation, or any other detailed construction matters. If any interested party is concerned about the existence, condition, or adequacy of any particular item, we would strongly suggest that a mechanical and/or structural inspection be made by a qualified and licensed contractor, a civil or structural engineer, an architect or other experts. This appraisal report is based on the assumption that there are no hidden, unapparent or apparent conditions on the property or improvements which would materially alter the value as reported. No responsibility is assumed for any such conditions or for any expertise or engineering to discover them. All mechanical components are assumed to be in operable condition and standard for the properties of the subject type. Conditions of heating, cooling, ventilating, electrical and plumbing equipment are considered to be commensurate with the condition of the balance of the improvements unless otherwise stated. No judgment is made in the appraisal as to the adequacy of insulation, the type of insulation, or the energy efficiency of the improvements or equipment which is assumed to be standard for the subject's age, type and condition.

TOXIC MATERIALS AND HAZARDS

Unless otherwise stated in the appraisal report, no attempt has been made to identify or report the presence of any potentially toxic materials and/or condition such as asbestos, urea formaldehyde foam insulation, PCBs, any form of toxic waste, polychlorinated biphenyl, pesticides, lead-based paints or soils or ground water contamination on any land or improvements described in the appraisal report. Before committing funds to any property, it is strongly advised that appropriate experts be employed to inspect both land and improvements for the existence of such potentially toxic materials and/or conditions are present on the property, the value of the property may be adversely affected and a re-appraisal at an additional cost may be necessary to estimate the effects of such circumstances.

$\underline{J_{OHNSON}} - \underline{P_{ERKINS}} & \underline{A}_{\underline{SSOCIATES}}, \underline{INC}.$

REAL ESTATE APPRAISERS & CONSULTANTS

SOILS, SUB-SOILS, AND POTENTIAL HAZARDS

It is assumed that there are no hidden or unapparent conditions of the soils or subsoil which would render the subject property more or less valuable than reported in the appraisal. No engineering or percolation tests were made and no liability is assumed for soil conditions. Unless otherwise noted, the land and the soil in the area being appraised appeared to be firm, but no investigation has been made to determine whether or not any detrimental sub-soil conditions exist. Neither the appraiser(s) nor the appraisal firm is liable for any problems arising from soil conditions. These appraisers strongly advise that, before any funds are committed to a property, the advice of appropriate experts be sought.

If the appraiser(s) has not been supplied with a termite inspection report, survey or occupancy permit, no responsibility is assumed and no representation is made for any costs associated with obtaining same or for any deficiencies discovered before or after they are obtained.

Neither the appraiser(s) nor the appraisal firm assumes responsibility for any costs or for any consequences arising from the need or lack of need for flood hazard insurance. An Agent for the Federal Flood Insurance Program should be contacted to determine the actual need for flood hazard insurance.

ARCHEOLOGICAL SIGNIFICANCE

No investigation has been made by the appraiser and no information has been provided to the appraiser regarding potential archeological significance of the subject property or any portion thereof. This report assumes no portion of the subject property has archeological significance.

LEGALITY OF USE

This appraisal report assumes that there is full compliance with all applicable federal, state and local environmental regulations and laws, unless non-compliance is stated, defined and considered in the appraisal report. It is assumed that all applicable zoning and use regulations and restrictions have been complied with, unless a non-conformity has been stated, defined and considered in the appraisal report. It is assumed that all required licenses, consents, or

OHNSON ~ PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

other legislative or administrative authority from any local, state or national government, private entity or organization have been or can be obtained or renewed for any use on which the value estimate contained in this report is based.

COMPONENT VALUES

Any distribution of the total value between the land and improvements, between partial ownership interests or any other partition of total value applies only under the stated use. Moreover, separate allocations between components are not valid if this report is used in conjunction with any other analysis.

COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT

The Americans with Disabilities Act ("ADA") became effective January 26, 1992. It is assumed that the property is in direct compliance with the various detailed requirements of the ADA.

AUXILIARY AND RELATED STUDIES

No environmental or impact studies, special market studies or analyses, special highest and best use studies or feasibility studies have been requested or made by the appraiser(s) unless otherwise specified in an agreement for services and so stated in the appraisal report.

DOLLAR VALUES AND PURCHASING POWER

The estimated market value set forth in the appraisal report and any cost figures utilized are applicable only as of the date of valuation of the appraisal report. All dollar amounts are based on the purchasing power and price of the dollar as of the date of value estimates.

ROUNDING

Some figures presented in this report were generated using computer models that make calculations based on numbers carried out to three or more decimal places. In the interest of simplicity, most numbers have been rounded. Thus, these figures may be subject to small rounding errors.

Johnson-Perkins & Associates, inc.

REAL ESTATE APPRAISERS & CONSULTANTS

QUANTITATIVE ANALYSIS

Although this analysis employs various mathematical calculations to provide value indications, the final estimate is subjective and may be influenced by our experience and other factors not specifically set forth in this report.

VALUE CHANGE, DYNAMIC MARKET, ALTERATION OF ESTIMATE BY APPRAISER

All values shown in the appraisal report are projections based on our analysis as of the date of valuation of the appraisal. These values may not be valid in other time periods or as conditions change. Projected mathematical models set forth in the appraisal are based on estimates and assumptions which are inherently subject to uncertainty and variations related to exposure, time, promotional effort, terms, motivation, and other conditions. The appraiser(s) does not represent these models as indicative of results that will actually be achieved. The value estimates consider the productivity and relative attractiveness of a property only as of the date of valuation set forth in the report.

In cases of appraisals involving the capitalization of income benefits, the estimate of market value, investment value or value in use is a reflection of such benefits and of the appraiser's interpretation of income, yields and other factors derived from general and specific client and market information. Such estimates are as of the date of valuation of the report, and are subject to change as market conditions change.

This appraisal is an estimate of value based on analysis of information known to us at the time the appraisal was made. The appraiser(s) does not assume any responsibility for incorrect analysis because of incorrect or incomplete information. If new information of significance comes to light, the value given in this report is subject to change without notice. The appraisal report itself and the value estimates set forth therein are subject to change if either the physical or legal entity or the terms of financing are different from what is set forth in the report.

ECONOMIC AND SOCIAL TRENDS

The appraiser assumes no responsibility for economic, physical or demographic factors which may affect or alter the opinions in this report if said economic, physical or demographic \underline{OHNSON} $\underline{PERKINS} \& \underline{ASSOCIATES}$, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

factors were not present as of the date of value of this appraisal. The appraiser is not obligated to predict future political, economic or social trends.

EXCLUSIONS

Furnishings, equipment, other personal property and value associated with a specific business operation are excluded from the value estimate set forth in the report unless otherwise indicated. Only the real estate is included in the value estimates set forth in the report unless otherwise stated.

SUBSURFACE RIGHTS

No opinion is expressed as to the value of subsurface oil, gas or mineral rights or whether the property is subject to surface entry for the exploration or removal of such materials, except as is expressly stated.

PROPOSED IMPROVEMENTS, CONDITIONED VALUE

It is assumed in the appraisal report that all proposed improvements and/or repairs, either on-site or off-site, are completed in an excellent workmanlike manner in accord with plans, specifications or other information supplied to these appraisers and set forth in the appraisal report, unless otherwise explicitly stated in the appraisal. In the case of proposed construction, the appraisal is subject to change upon inspection of the property after construction is completed. The estimate of market value is as of the date specified in the report. Unless otherwise stated, the assumption is made that all improvements and/or repairs have been completed according to the plans and that the property is operating at levels projected in the report.

MANAGEMENT OF PROPERTY

It is assumed that the property which is the subject of the appraisal report will be under typically prudent and competent management which is neither inefficient nor superefficient.

$\underline{OHNSON} \sim \underline{P}\underline{ERKINS} \And \underline{A}\underline{SSOCIATES}, \underline{INC}.$

REAL ESTATE APPRAISERS & CONSULTANTS

FEE

The fee for any appraisal report, consultation, feasibility or other study is for services rendered and, unless otherwise stated in the service agreement, is not solely based upon the time spent on any assignment.

LEGAL EXPENSES

Any legal expenses incurred in defending or representing ourselves concerning this assignment will be the responsibility of the client.

CHANGES AND MODIFICATIONS

The appraiser(s) reserves the right, at the cost of the client, to alter statements, analyses, conclusions, or any value estimates in the appraisal if any new facts pertinent to the appraisal process are discovered which were unknown on the date of valuation of this report.

DISSEMINATION OF MATERIAL

Neither all nor any part of the contents of this report shall be disseminated to the general public through advertising or sales media, public relations media, new media or other public means of communication without the prior written consent and approval of the appraiser(s).

The acceptance and/or use of the Appraisal Report by the client or any third party constitutes acceptance of the Assumptions and Limiting Conditions set forth in the preceding paragraphs. The appraiser's liability extends only to the specified client, not to subsequent parties or users. The appraiser's liability is limited to the amount of the fee received for the services rendered.

OHNSON~PERKINS & ASSOCIATES, INC.			
REAL ESTATE APPRAISERS & CONSULTANTS			
QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON			
Professional Designations			
MAI - Member Appraisal Institute (Certified through 2012)	1976		
SREA - Senior Real Estate Analyst; Society of Real Estate Appraisers	1984		
State Licensing and Certification			
Certified General Appraiser-State of Nevada	1991		
License #A.0000003-CG			
(Certified through 04/30/2013)			
Certified General Appraiser-State of California	1992		
License #AG007038			
(Certified through 06/18/2013)			
Association Memberships and Affiliations			
Member Reno Board of Realtors			
Member Nevada Association of Realtors			
International Right-of-Way Association			
Member Nevada State Board of Equalization -	1984-1991		
(Appointed by Governor Richard Bryan, January 1984 & 1988)			
(Appointed by Governor Kenny C. Guinn, March 2000 & 2004)	2000-2008		
Member Nevada Commission of Appraisers of Real Estate -	1989-1994		
(Appointed by Governor Bob Miller, August 7, 1989)			
Commissioner, Nevada Commission of Appraisers of Real Estate (Appointed by Governor Jim Gibbons)	2009-Present		
Offices Held			
Chairman, National Ethics Administration Division	1995		
Vice Chairman, National Ethics Commission	1993/94		
Regional Member, Ethics Administration	1000 1000		
Appraisal Institute, Region 1 President Signa Neuroda Chamter #60, AIREA	1989-1992		
President, Sierra-Nevada Chapter #60, AIREA - Vice President, Sierra-Nevada Chapter #60, AIREA -	1989		
Secretary, Sierra-Nevada Chapter #60, AIREA -	1988 1987		
Vice Governor District 3 (Northern California & Nevada)	1907		
Society of Real Estate Appraisers (SREA) -	1980-1981		
Past President & Membership Chairman -	1700-1701		
Reno/Carson/Tahoe Chapter #189			
Member 1976 Young Men's Council, SREA, Atlanta, Georgia			
Discussion Leader 1977 Young Men's Council, SREA,			
Las Vegas, Nevada			
Reno 🛛 Lake Tahoe			

REAL ESTATE APPRAISERS & CONSULTANTS

QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON

Offices Held (continued) Elected 1 of 2 National Representatives to the International Board of Governors of the SREA, representing the Young Men's Council -1977 International Professional Practice Committee, SREA -1978-1981 International Conference Committee, SREA -1978 & 1979 National Candidates Guidance Committee of the American Institute of Real Estate Appraisers (AIREA) -1978-1981 Chairman National Division of Member and Chapter Services, AIREA -1981 Board of Directors Northern California Chapter #11, AIREA -1 1980 Admissions Committee, Sierra-Nevada Chapter #60, AIREA Board of Directors, Sierra-Nevada Chapter #60, AIREA 1984-1986 Board of Directors, Reno-Carson-Tahoe Chapter **Appraisal Experience** Independent Fee Appraiser 1976 to present President, Stephen R. Johnson & Associates 1976-1992 President, Johnson - Wright & Associates President, Johnson - Perkins & Associates 1994 to present (Staff of 11 Appraisers) Alves Appraisal Associates 1972-1976 Alves-Kent Appraisal Associates 1970-1972 **Qualified as an Expert Witness** Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California United States Tax Court Arizona Superior Court, Maricopa County, Phoenix Douglas County Board of Equalization Washoe County Board of Equalization Nevada State Board of Equalization King County Superior Court, Seattle, Washington

OHNSON~PERKINS & ASSOCIATES, INC.	
REAL ESTATE APPRAISERS & CONSULTANTS	
QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON	
Formal Education Reno High School Graduate - Bachelor of Science Degree in Business Administration Majoring in Real Estate, from the University of Nevada, Reno -	1966 1972
Appraisal EducationUniversity of Nevada:B.A. 430 Real Estate EvaluationB.A. 432 Real Estate Appraisal ProblemsAmerican Institute of Real Estate Appraisers:Course 1A Basic Appraisal Principles, Methods& Techniques, San Francisco, CACourse 1B Capitalization Theory & Techniques,San Francisco, CaliforniaCourse 2 Urban Properties,San Francisco, CaliforniaCourse 6 Investment Analysis,Memphis, TennesseeSociety of Real Estate Appraisers:	1972 1970 1971 1972 1973 1976
Course 301 Special Applications of Appraisal Analysis, Pomona, California Numerous Continuing Education Seminars and Courses	1974
Appraisal InstructorNevada Association of RealtorsDepartment of Commerce, Real Estate Division, State of NevadaAppraisal "A" Residential AppraisingAppraisal "B" Apartment and Commercial Property AppraisingWestern Nevada Community CollegeR.E. 206 Real Estate AppraisingNorthern Nevada Real Estate SchoolReal Estate Appraisal	

<u>OHNSON</u>~<u>PERKINS</u> & <u>ASSOCIATES</u>, <u>INC</u>. REAL ESTATE APPRAISERS & CONSULTANTS

QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON REPRESENTATIVE APPRAISAL CLIENTS AND PROPERTIES

BARTON MEMORIAL HOSPITAL CITY OF RENO CITY OF SPARKS COLONIAL BANK R.J.B. DEVELOPMENT COMPANYCARSON CITY DOUGLAS COUNTY LINCOLN COUNTY LYON COUNTY WASHOE COUNTY MINERAL COUNTY EMERALD BAY POST OFFICE NEVADA STATE PARK SYSTEM NEVADA STATE DEPT. OF TRANSPORTATION NEVADA STATE DIVISION OF LANDS NEVADA ATTORNEY GENERAL'S OFFICE U.S. DEPARTMENT OF NAVY **U.S. FOREST SERVICE FNMA - REGIONAL OFFICE** INTERNAL REVENUE SERVICE FEDERAL TRADE COMMISSION WASHOE COUNTY REGIONAL TRANS. RENO TAHOE AIRPORT AUTHORITY TAHOE REGIONAL PLANNING AGENCY CALIFORNIA ATTY GENERAL'S OFFICE CALIFORNIA TAHOE CONSERVANCY CITY OF SOUTH LAKE TAHOE PLACER COUNTY REDEVELOPMENT AGENCY NEW HAMPSHIRE DEPARTMENT OF JUSTICE MISSOURI HWY AND TRANS. DEPT COMMISSION IDAHO TRANSPORTATION DEPARTMENT COLONIAL BANK PLUMAS BANK SECURITY BANK OF NEVADA LIBERTY BANK FIRST INDEPENDENT BANK OF NV NORTHERN NEVADA BUSINESS BANK NEVADA STATE BANK UNION BANK VALLEY BANK OF NEVADA BANK OF AMERICA THE BANK OF CALIFORNIA CROCKER NATIONAL BANK WELLS FARGO BANK B OF A TRUST DEPARTMENT FIRST FEDERAL SAVINGS & LOAN FIRST WESTERN SAVINGS & LOAN AMERICAN SAVINGS AND LOAN NEVADA SAVINGS & LOAN DILORETO CONST. & DEVELOPMENT DERMODY PROPERTIES TRAMMELL CROW CO. MCKENZIE PROPERTIES HOMEWOOD HIGH & DRY MARINA TAHOE KEYS MARINA TAHOE CITY MARINA

WASHOE MEDICAL CENTER PLAZA RESORT CLUB ROYAL BANK OF SCOTLAND CARSON-TAHOE HOSPITAL JOHNNY RIBEIRO BUILDER KEEVER CONSTRUCTION COMPANY SIERRA PACIFIC POWER COMPANY SOUTH LAKE TAHOE PUBLIC UTILITY DIST. TAHOE DOUGLAS SEWER DISTRICT GLENBROOK WATER COMPANY TAHOE PARK WATER COMPANY NORTH FOOTHILL APARTMENTS MEADOWOOD APARTMENTS WOODSIDE VILLAGE APARTMENTS SIERRA WOODS APARTMENTS AMESBURY PLACE APARTMENTS SUNDANCE APARTMENTS KEYSTONE SQUARE SHOPPING CTR. POZZI MOTORS CARSON CITY DATSUN-AMC-JEEP LEMMON VALLEY LAND COMPANY CONSOLIDATED FREIGHTWAYS RINGSBY UNITED SYSTEMS 99 EASTMAN KODAK HALLMARK CARDS OSCAR MEYER AND COMPANY GENERAL ELECTRIC CHEMETRO CITY SERVICES MINERAL CO. SUPERIOR OIL COMPANY TRAVELERS INSURANCE FARMERS INSURANCE COMPANY FIRST AMERICAN TITLE CO. OF NV. FIDELITY TITLE INSURANCE CO MERRILL LYNCH RELOCATION YOUNG ELECTRIC SIGN COMPANY THE TRUST FOR PUBLIC LANDS THE TRUCKEE DONNER LAND TRUST THE CONSERVATION FUND THE NATURE CONSERVANCY SUGAR BOWL SKI RESORT THE FEATHER RIVER LAND TRUST SKI INCLINE RESORT KIRKWOOD ASSOCIATES NORTHSTAR SQUAW VALLEY U.S.A. LEWIS HOMES OF NEVADA SYNCON HOMES MGM GRAND HOTEL CASINO & THEME PARK EL DORADO HOTEL - CASINO COMSTOCK HOTEL - CASINO LAKESIDE INN HOTEL - CASINO **RAMADA EXPRESS HOTEL - CASINO**

OHNSON~PERKINS & ASSOCIATES, INC.	
REAL ESTATE APPRAISERS & CONSULTANTS	
QUALIFICATIONS OF APPRAISER CINDY LUND FOGEL	
Professional Designations MAI – Member of the Appraisal Institute	2000
State Licensing and Certification Nevada Certified General Appraiser License #A.0002312-CG (Certified through 5/31/10)	1996
Offices Held President, Reno/Carson/Tahoe Chapter Appraisal Institute Vice President, Reno/Carson/Tahoe Chapter Appraisal Institute Education Chair, Reno/Carson/Tahoe Chapter Appraisal Institute Education Chair, Reno/Carson/Tahoe Chapter Appraisal Institute Education Chair, Reno/Carson/Tahoe Chapter Appraisal Institute President, Reno/Carson/Tahoe Chapter Appraisal Institute Vice President, Reno/Carson/Tahoe Chapter Appraisal Institute Treasurer, Reno/Carson/Tahoe Chapter Appraisal Institute Secretary, Reno/Carson/Tahoe Chapter Appraisal Institute	2009/2010 2008 2006 2003 2002 2001 2000 1999 1998
Occupational History Johnson - Perkins & Associates Real Estate Appraiser	1994 - Present
Johnson - Wright & Associates Real Estate Appraiser	1992 - 1994
Stephen R. Johnson & Associates Real Estate Appraiser	1990 - 1992
Admitted as Expert Witness Washoe County Board of Equalization Nevada State Board of Equalization Appraisal Education & Technical Training	
Real Estate 103 and 202 Real Estate Financing American Institute of Real Estate Appraisers Course 1A-1 "Real Estate Appraisal Principles" Course 1A-2 "Basic Valuation Procedures"	1986 1986 1991

JOHNSON~PERKINS & ASSOCIATES, INC.	
REAL ESTATE APPRAISERS & CONSULTANTS	
QUALIFICATIONS OF APPRAISER CINDY LUND FOGEL	
Appraisal Education & Technical Training (Continued)	
Course 1BA "Cap Theory & Tech, Part A"	1992
Course 1BB "Cap Theory & Tech, Part B"	
Nevada Law (NRS 645C)	1993
Standards of Professional Practice Parts A & B	1993
Advanced Applications	1993
Report Writing and Valuation Analysis	1995
Case Studies in Law and Ethics	1998
Standards of Professional Practice, Part C	1998
Advanced Income Capitalization	1999
Standards of Professional Practice, Part C	2000 & 2002
7-Hour National USPAP Update Course	2004
7-Hour National USPAP Update Course	2006
Cost Approach to Commercial Appraising	2006
Uniform Appraisal Standards/Federal Land Acquisitions	2007
7-Hour National USPAP Update Course	2007
7-Hour National USPAP Update Course	2008
Business Practices and Ethics	2008
Uniform Appraisal Standards for Federal Land Acquisitions (Yellow Book	c) 2009
Appraisal Seminars	
Forecasting Revenue/Appraising Distressed Commercial Real Estate	2009
Valuation of Easements and Other Partial Interests	2009
Construction Defects and Cost Trends & Feasibility Analysis	2009
Valuation of Detrimental Conditions	2008
Spotlight on Common Errors & Confidentiality USPAP Issues	2008
The Essentials, Current Issues & Misconceptions in Appraising	2007
Attacking & Defending an Appraisal in Litigation	2007
Market Analysis and Site to do Business	2006
Analyzing Distressed Properties	2005
Appraising From Blueprints and Specifications	2005
Appraisal Valuation Modeling	2004
Subdivision Valuation	2004
The Road Less Traveled: Special Purpose Properties	2004
Scope of Work Seminar	2003
Appraisal Consulting: A Solutions Approach for Professionals	2002
Formal Education	
University of Nevada-Reno: Bachelor of Arts, College of Arts and Science	1989
Truckee Meadows Community College, Associate in Arts	1989
Sparks High School, Sparks, Nevada	1984
sparre right series, sparre, retuin	1775

Reno 🔳 Lake Tahoe=

OHNSON~PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS Main Office: 295 Holcomb Avenue, Suite 1 Reno, Nevada 89502 Telephone (775) 322-1155 Lake Tahoe Office: P.O. Box 11430 Zephyr Cove, Nevada 89448 Telephone (775) 588-4787 FAX: Main Office (775) 322-1156 Lake Tahoe Office (775) 588-8295 E-mail: jpareno@johnsonperkins.com sjpatahoe@johnsonperkins.com Stephen R. Johnson, MAI, SREA Karen K. Sanders Gregory D. Ruzzine Reese Perkins, MAI, SRA Cynthia Johnson, SRA Chad Gerken Cindy Lund Fogel, MAI Scott Q. Griffin, MAI Daniel B. Oaks, MAI March 30, 2012 Benjamin Q. Johnson, MAI Mr. Juan Guzman **Open Space Manager** Carson City Parks and Recreation Department 3303 Butti Way, Building 9 Carson City, Nevada 89701 RE: Valuation of Proposed Easements/ U.S. Highway 50 East and Sheep Drive (Asphalt Drive), Carson City, Nevada Dear Mr. Guzman:

This is in response to your request for a valuation of the proposed easements which will be placed on the property situated on the southwest corner of U.S. Highway 50 and Sheep Drive (Asphalt Drive), Carson City, Nevada. The subject property is identified as Carson City Assessor's Parcel Number 008-523-09 and is owned by Carson City. The subject site contains a total land area of 44,627± square feet or 1.0245± acres of land area. Although there are a number of existing easements encumbering the subject property, Carson City is currently considering granting additional easements which will further encumber the subject property. The proposed easements include a Building Easement, Parking Easement, a Display and Sign Easement, and an Access and Drainage Easement. These new easements will be more thoroughly described and valued in the following sections of this letter.

On July 21, 2011, this firm issued a summary appraisal report addressing the Market Value of the subject property. This appraisal addressed the subject property as encumbered by the existing easements. Based upon the analysis set forth in this appraisal, the Market

$\underline{\mathsf{OHNSON}} - \underline{\mathsf{P}}\underline{\mathsf{ERKINS}} \And \underline{\mathsf{A}} \underline{\mathsf{SSOCIATES}}, \underline{\mathsf{INC}}.$

REAL ESTATE APPRAISERS & CONSULTANTS

Page 2

Value of the subject property, in its "as-is" condition as of June 23, 2011, was estimated to be \$145,000. As this letter is intended to be an addendum to the summary appraisal, the description of the subject property and the surrounding neighborhood, the valuation methodology, and the valuation analysis of the subject property as encumbered with the existing easements will be utilized as the basis of this valuation. It is assumed that the reader has access to and has carefully reviewed the original summary appraisal report.

For the purposes of this valuation analysis, the effective date of valuation will be June 23, 2011, the date utilized in the summary report.

The purpose of this valuation is to establish the contributory Market Value of the proposed easements as they relate to the subject property. The intended use of this valuation is to assist Carson City in establishing a price for possible sale of the easements to an adjacent property owner.

The proposed easements involve a Building Easement containing $424\pm$ square feet, a Parking Easement which will involve $1,169\pm$ square feet, a Display and Sign Easement which will encumber $5,555\pm$ square feet and an Access and Drainage Easement which will encumber $5,614\pm$ square feet. The above land area calculations and all other calculations set forth in this letter have been prepared by Ken Iwamura, P.L.S., with Tri State Surveying LTD, of Carson City, Nevada. For the purposes of this valuation analysis, it is assumed that the land area calculations as provided by Tri State Surveying LTD are accurate.

In the original summary appraisal report the unencumbered fee simple Market Value of the subject land was estimated to be \$8.00 per square foot before addressing the cost of water and sewer extensions. The previously encumbered areas were estimated to reduce the value of the subject property by 50% in those areas. Finally, it was estimated in the original report that the appropriate allowance for the extension of water and sewer to the subject

$\underline{\mathsf{OHNSON}} - \underline{\mathsf{P}}\underline{\mathsf{ERKINS}} \And \underline{\mathsf{A}}\underline{\mathsf{SSOCIATES}}, \underline{\mathsf{INC}}.$

REAL ESTATE APPRAISERS & CONSULTANTS

Page 3

property was \$125,000. The final value established in the appraisal, in its "as-is" condition, was \$145,000.

The proposed Building Easement is a triangular shaped parcel located centrally along the south property line of the subject property. This easement contains $424\pm$ square feet of land area and will address a building encroachment by the abutting property owner to the south. It is these appraisers' assumption that this easement will allow for the building encroachment to continue through the remaining life of the building. This easement essentially transfers all of the property rights to the easement holder. The easement holder will control all use of the property with the underlying fee interest only having the distant future potential for receiving the reversion of the underlying land when the building is removed from the property.

For the purposes of this valuation, this easement has been assigned a value of 95% of the unencumbered fee simple value. The actual mathematical calculations will be summarized on a chart at the end of this letter.

The proposed Parking Easement is located immediately northwest of and adjacent to the Building Easement. This easement is being established in order to protect parking in front of the adjacent building. It is these appraisers' understanding that this proposed easement will provide exclusive parking to the adjacent building. As a result, there will be very little underlying value associated with this area. As this area was encumbered by existing easements or was felt to have restricted development potential due to the existence of the existing easements, this area was valued at 50% of the unencumbered fee simple value as set forth in the original summary appraisal report. As the proposed exclusive parking easement will be for the sole use of the adjacent property owner, it is felt that the easement represents a vast majority of the remaining value of this area. As a result, the proposed parking easement will be valued at 90% of the remaining 50% value of the unencumbered fee simple interest.

Johnson-Perkins & Associates, inc.

REAL ESTATE APPRAISERS & CONSULTANTS

Page 4

The proposed Display and Sign Easement will contain 5,555± square feet of land area and is situated along the northwest property line, approximately 110 feet northeast of the subject's westerly tip. The proposed easement will have approximately 85 feet of frontage along the highway and will extend to a depth of approximate 65 feet. This easement will allow for the property owner abutting to the south to maintain a display area for his business and will also allow for him to maintain the on-premise sign which is located in this area. It is these appraisers' understanding that this easement will provide the adjacent property owner with exclusive use of this property. As a result, there will be very limited uses or rights which would be available to the underlying fee title owner. Based upon calculations prepared by Tri State Surveying, 3,854 square feet of this proposed easement was previously encumbered. As a result, the underlying value was 50% of the unencumbered fee simple value before the imposition of the new easement. As was previously indicated, it is felt that the proposed easement will essentially encompass most of the remaining rights to this property. For the purposes of this valuation, the previously encumbered area will be valued at 90% of the previously encumbered value.

Tri State Surveying has also indicated that $1,701\pm$ square feet of the Display and Sign Easement was not previously encumbered. As a result, the value of the easement will be 90% of the unencumbered fee simple value for this area. The value of the previously encumbered area and the unencumbered area will be totaled to arrive at a value of the proposed Display and Sign Easement. The mathematical calculations will be set out on a summary chart at the end of this letter.

The proposed Access and Drainage Easement will contain $5,641\pm$ square feet of land area. This easement will be located along the northeast and southeast boundaries of the proposed Display and Sign Easement area. This easement will also extend along the northwest line of the proposed Parking Easement and then will extend to the east of the proposed Building Easement, in order to allow for delivery truck access to the building situated south of the subject property. Tri State Surveying has estimated that $4,133\pm$ square

$\underline{J_{OHNSON}} \sim \underline{P_{ERKINS}} \& \underline{A} \underline{SSOCIATES}, \underline{INC}.$

REAL ESTATE APPRAISERS & CONSULTANTS

Page 5

feet of the proposed easement was previously encumbered with easements, while $1,481\pm$ square feet was previously not encumbered by any easements. The proposed easement will allow for access to the building abutting the subject to the south and will also allow for installation of drainage improvements. As the terms of the easement will require that this portion of the subject property remain open for access purposes, there are very few other uses to which the easement area could be put. As a result, it is felt that the new easement will encumber a significant portion of the underlying value of this area. For the purposes of this analysis, the percentage factor which will be utilized for the easement it 80%. For the value of the previously encumbered area, the easement value will be established by applying a 50% factor for the existing easements and then applying an 80% factor to the remaining value to address the value of the new proposed easement. For the unencumbered areas, an 80% factor will be applied to the unencumbered fee simple value. These calculations will be summarized at the conclusion of this letter.

In the original summary appraisal report, an allowance of \$125,000 was deducted for water and sewer extension considerations. It is felt that this allowance must be deducted from the easement valuation on a proportional basis. As will be set forth subsequently in this report, the value of the easements before consideration of water and sewer extensions is \$55,000. Based upon the \$270,000 value established in the original report, the easements represent 20% of the value. Applying a 20% factor to the \$125,000 allowance for water and sewer extensions indicates that \$25,000 is applicable to the new easements. The \$25,000 allowance for water and sewer will be deducted to arrive at the final value of the subject's new proposed easements.

OHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

Page 6

Set out following is a chart summarizing the valuation of the subject's four proposed easement areas and a final estimate of the value of these easements.

Summary of Valuation of Proposed E	ase	me nts		
Proposed Building Easement				
(424± sf @ \$8.00 x 95%)			\$	3,222
Proposed Parking Easement				
(1,169± sf @ \$8.00 x 50% x 90%)			\$	4,208
Proposed Display Sign Easement				
Previously Encumbered				
(3,854± sf @ \$8.00 x 50% x 90%)	\$	13,874		
Not Previously Encumbered				
(1,701± sf @ \$8.00 x 90%)	\$	12,247	_	
Value of Display and Sign Easement			\$	26,121
Proposed Access and Drainage Easement				
Previously Encumbered				
(4,133± sf @ \$8.00 x 50% x 80%)	\$	13,226		
Not Previously Encumbered				
(1,481± sf @ \$8.00 x 80%)	\$	9,478	_	
Value to Access and Drainage Easement			\$	22,704
Total Value (Before Water and Sewer)			\$	56,255
Rounded To			\$	55,000
Less Allowance for Water and Sewer Extensions			\$	(25,000)
Final Value Conclusion of Proposed Easements			\$	30,000

As is set out on the previous chart, the value of the subject's proposed Building Easement was estimated to be \$3,222; the value of the Parking Easement was estimated to be \$4,208; the value of the proposed Display and Sign Easement was estimated to be \$26,121; and the value of the proposed Access and Drainage Easement was estimated to be \$22,704. This totaled an indicated value for the subject's four proposed easements of \$56,255, which was rounded to \$55,000. Deducting the proportional allowance for water and sewer

$\underline{OHNSON} \sim \underline{P}\underline{ERKINS} \And \underline{A}\underline{SSOCIATES}, \underline{INC}.$

REAL ESTATE APPRAISERS & CONSULTANTS

Page 7

extensions of \$25,000, results in a final indication of the value of the subject's proposed easements of \$30,000.

Based upon a careful review and analysis of all data available and these appraisers' understandings of the intent of the proposed easements, it is our opinion that the Market Value, as part of the subject's larger parcel, as of June 23, 2011, is \$30,000.

FINAL MARKET VALUE CONCLUSION (Four Proposed Easements)

\$30,000

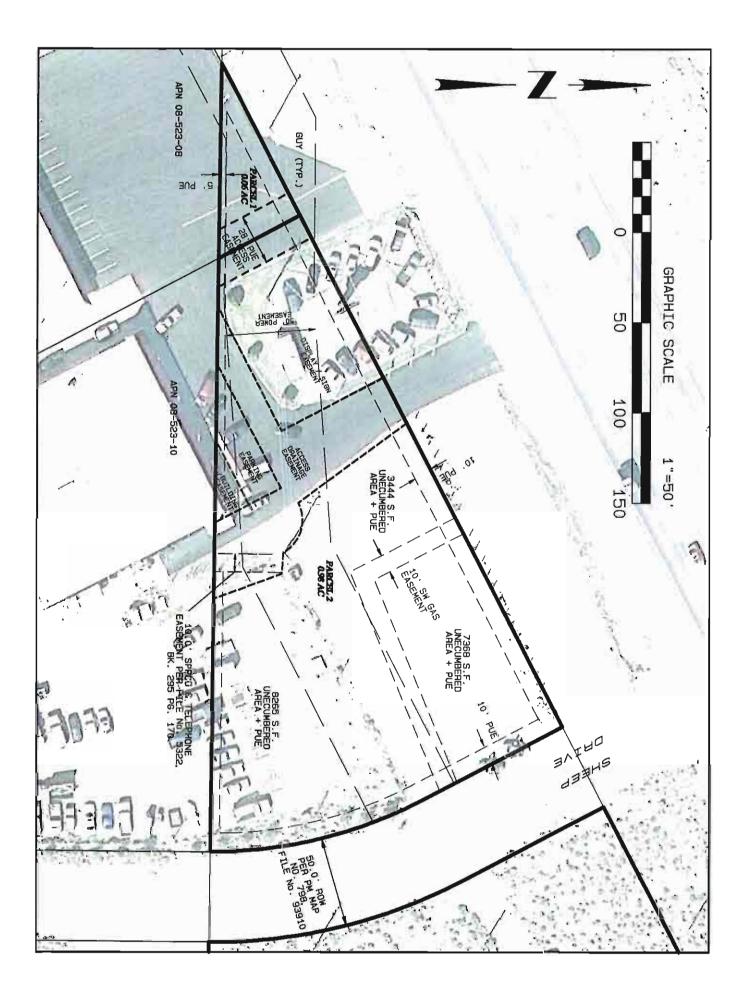
The reader is reminded that this valuation analysis is intended to be an addendum to the original summary appraisal; therefore, this letter should only be utilized in conjunction with the original appraisal.

We appreciate the opportunity of preparing this appraisal and should you have any additional questions, please do not hesitate to contact us.

Respectfully Submitted,

Stephen R. Johnson, MAI, SREA Nevada Certified General Appraiser License Number A.0000003-CG

Cindy Land Fogel, MAI Nevada Certified General Appraiser License Number A.0002312-CG



OHNSON-PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

STANDARD ASSUMPTIONS AND LIMITING CONDITIONS

The acceptance of this appraisal assignment and the completion of the appraisal report submitted herewith are contingent upon the following assumptions and limiting conditions.

LIMITS OF LIABILITY

This report was prepared by Johnson-Perkins and Associates, Inc. All opinions, recommendations, and conclusions expressed during the course of this assignment are rendered by the staff of Johnson-Perkins and Associates, as employees, not as individuals. The liability of Johnson-Perkins & Associates, Inc. and its employees and associates is limited to the client only and to the fee actually received by the appraisal firm. There is no accountability, obligation, or liability to any third party. If the appraisal report is disseminated to anyone other than the client, the client shall make such party or parties aware of all limiting conditions and assumptions affecting the appraisal assignment. Neither the appraisers nor the appraisal firm is in any way to be responsible for any costs incurred to discover or correct any physical, financial and/or legal deficiencies of any type present in the subject property. In the case of limited partnerships or syndication offerings or stock offerings in real estate, the client agrees that in the event of a lawsuit brought by a lender, a partner or part owner in any form of ownership, a tenant or any other party, the client will hold the appraiser(s) and the appraisal firm completely harmless in such action with respect to any and all awards or settlements of any type in such lawsuits.

COPIES, PUBLICATION, DISTRIBUTION AND USE OF REPORT

Possession of this report or any copy thereof does not carry with it the right of publication, nor may it be used for any purpose or any function other than its intended use, as stated in the body of the report. The appraisal fee represents compensation only for the analytical services provided by the appraiser(s). The appraisal report remains the property of the appraisal firm, though it may be used by the client in accord with these assumptions and limiting conditions.

This appraisal is to be used only in its entirety, and no part is to be used without the whole report. All conclusions and opinions concerning the analysis as set forth in

≡Reno ■ Lake Tahoe=

J<u>OHNSON</u>~PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

the report were prepared by the appraiser(s) whose signature(s) appears on the appraisal report, unless it is indicated that one or more of the appraisers was acting as "Review Appraiser." No change of any item in the report shall be made by anyone other than the appraiser(s). The appraiser(s) and the appraisal firm shall bear no responsibility for any such unauthorized changes.

CONFIDENTIALITY

Except as provided for subsequently, neither the appraiser(s) nor the appraisal firm may divulge the analyses, opinions or conclusions developed in the appraisal report, nor may they give a copy of the report to anyone other than the client or his designee as specified in writing. However, this condition does not apply to any requests made by the Appraisal Institute for purposes of confidential ethics enforcement. Also, this condition does not apply to any order or request issued by a court of law or any other body with the power of subpoena.

INFORMATION SUPPLIED BY OTHERS

Information (including projections of income and expenses) provided by informed local sources, such as government agencies, financial institutions, Realtors, buyers, sellers, property owners, bookkeepers, accountants, attorneys, and others is assumed to be true, correct and reliable. No responsibility for the accuracy of such information is assumed by the appraiser(s). Neither the appraiser(s) nor the appraisal firm is liable for any information or the work product provided by subcontractors. The client and others utilizing the appraisal report are advised that some of the individuals associated with Johnson-Perkins & Associates, Inc. are independent contractors and may sign the appraisal report in that capacity. The comparable data relied upon in this report has been confirmed with one or more parties familiar with the transaction or from affidavit or other sources thought reasonable. To the best of our judgment and knowledge, all such information is considered appropriate for inclusion. In some instances, an impractical and uneconomic expenditure of time would be required in attempting to furnish absolutely unimpeachable verification. The value conclusions set forth in the appraisal report are subject to the accuracy of said data. It is suggested that the client consider independent verification as a prerequisite to any transaction

OHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

involving a sale, a lease or any other commitment of funds with respect to the subject property.

TESTIMONY, CONSULTATION, COMPLETION OF CONTRACT FOR APPRAISAL SERVICE

The contract for each appraisal, consultation or analytical service is fulfilled and the total fee is payable upon completion of the report. The appraisers(s) or those assisting in the preparation of the report will not be asked or required to give testimony in court or in any other hearing as a result of having prepared the appraisal, either in full or in part, except under separate and special arrangements at an additional fee. If testimony or a deposition is required, the client shall be responsible for any additional time, fees and charges, regardless of the issuing party. Neither the appraiser(s) nor those assisting in the preparation of the report is required to engage in post- appraisal consultation with the client or other third parties, except under a separate and special arrangement and at an additional fee.

EXHIBITS AND PHYSICAL DESCRIPTIONS

It is assumed that the improvements and the utilization of the land are within the boundaries of the property lines of the property described in the report and that there is no encroachment or trespass unless noted otherwise within the report. No survey of the property has been made by the appraiser(s) and no responsibility is assumed in connection with such matters. Any maps, plats, or drawings reproduced and included in the report are there to assist the reader in visualizing the property and are not necessarily drawn to scale. They should not be considered as surveys or relied upon for any other purpose, nor should they be removed from, reproduced or used apart from the report.

TITLE, LEGAL DESCRIPTIONS, AND OTHER LEGAL MATTERS

No responsibility is assumed by the appraiser(s) or the appraisal firm for matters legal in character or nature. No opinion is rendered as to the status of title to any property. The title is presumed to be good and merchantable. The property is appraised as if free and clear, unless otherwise stated in the appraisal report. The legal description, as furnished by the client, his designee or as derived by the appraiser(s), is

 $\underline{I}_{\underline{OHNSON}}$ $\underline{P}_{\underline{ERKINS}} \& \underline{A}_{\underline{SSOCIATES}}, \underline{INC}.$

REAL ESTATE APPRAISERS & CONSULTANTS

assumed to be correct as reported. The appraisal is not to be construed as giving advice concerning liens, title status, or legal marketability of the subject property.

ENGINEERING, STRUCTURAL, MECHANICAL, ARCHITECTURAL CONDITIONS

This appraisal should not be construed as a report on the physical items that are a part of any property described in the appraisal report. Although the appraisal may contain information about these physical items (including their adequacy and/or condition), it should be clearly understood that this information is only to be used as a general guide for property valuation and not as a complete or detailed report on these physical items. The appraiser(s) is not a construction, engineering, or architectural expert, and any opinion given on these matters in this report should be considered tentative in nature and is subject to modification upon receipt of additional information from appropriate experts. The client is advised to seek appropriate expert opinion before committing any funds to the property described in the appraisal report.

Any statement in the appraisal regarding the observed condition of the foundation, roof, exterior walls, interior walls, floors, heating system, plumbing, insulation, electrical service, all mechanicals, and all matters relating to construction is based on a casual inspection only. Unless otherwise noted in the appraisal report, no detailed inspection was made. For instance, the appraiser is not an expert on heating systems, and no attempt was made to inspect the interior of the furnace. The structures were not investigated for building code violations, and it is assumed that all buildings meet the applicable building code requirements unless stated otherwise in the report.

Such items as conditions behind walls, above ceilings, behind locked doors, under the floor, or under the ground are not exposed to casual view and, therefore, were not inspected, unless specifically so stated in the appraisal. The existence of insulation, if any is mentioned, was discovered through conversations with others and/or circumstantial evidence. Since it is not exposed to view, the accuracy of any statements regarding insulation cannot be guaranteed.

$\underline{\mathsf{J}}_{\underline{\mathsf{OHNSON}}} \sim \underline{\mathsf{P}}_{\underline{\mathsf{ERKINS}}} \& \underline{\mathsf{A}}_{\underline{\mathsf{SSOCIATES}}}, \underline{\mathsf{INC}}.$

REAL ESTATE APPRAISERS & CONSULTANTS

Because no detailed inspection was made, and because such knowledge goes beyond the scope of this appraisal, any comments on observed conditions given in this appraisal report should not be taken as a guarantee that a problem does not exist. Specifically, no guarantee is given as to the adequacy or condition of the foundation, roof, exterior walls, interior walls, floors, heating systems, air conditioning systems, plumbing, electrical service, insulation, or any other detailed construction matters. If any interested party is concerned about the existence, condition, or adequacy of any particular item, we would strongly suggest that a mechanical and/or structural inspection be made by a qualified and licensed contractor, a civil or structural engineer, an architect or other experts. This appraisal report is based on the assumption that there are no hidden, unapparent or apparent conditions on the property or improvements which would materially alter the value as reported. No responsibility is assumed for any such conditions or for any expertise or engineering to discover them. All mechanical components are assumed to be in operable condition and standard for the properties of the subject type. Conditions of heating, cooling, ventilating, electrical and plumbing equipment are considered to be commensurate with the condition of the balance of the improvements unless otherwise stated. No judgment is made in the appraisal as to the adequacy of insulation, the type of insulation, or the energy efficiency of the improvements or equipment which is assumed to be standard for the subject's age, type and condition.

TOXIC MATERIALS AND HAZARDS

Unless otherwise stated in the appraisal report, no attempt has been made to identify or report the presence of any potentially toxic materials and/or condition such as asbestos, urea formaldehyde foam insulation, PCBs, any form of toxic waste, polychlorinated biphenyl, pesticides, lead-based paints or soils or ground water contamination on any land or improvements described in the appraisal report. Before committing funds to any property, it is strongly advised that appropriate experts be employed to inspect both land and improvements for the existence of such potentially toxic materials and/or conditions. If any potentially toxic materials and/or conditions are present on the property, the value of the property may be adversely affected and a re-appraisal at an additional cost may be necessary to estimate the effects of such circumstances.



REAL ESTATE APPRAISERS & CONSULTANTS

SOILS, SUB-SOILS, AND POTENTIAL HAZARDS

It is assumed that there are no hidden or unapparent conditions of the soils or subsoil which would render the subject property more or less valuable than reported in the appraisal. No engineering or percolation tests were made and no liability is assumed for soil conditions. Unless otherwise noted, the land and the soil in the area being appraised appeared to be firm, but no investigation has been made to determine whether or not any detrimental sub-soil conditions exist. Neither the appraiser(s) nor the appraisal firm is liable for any problems arising from soil conditions. These appraisers strongly advise that, before any funds are committed to a property, the advice of appropriate experts be sought.

If the appraiser(s) has not been supplied with a termite inspection report, survey or occupancy permit, no responsibility is assumed and no representation is made for any costs associated with obtaining same or for any deficiencies discovered before or after they are obtained.

Neither the appraiser(s) nor the appraisal firm assumes responsibility for any costs or for any consequences arising from the need or lack of need for flood hazard insurance. An Agent for the Federal Flood Insurance Program should be contacted to determine the actual need for flood hazard insurance.

ARCHEOLOGICAL SIGNIFICANCE

No investigation has been made by the appraiser and no information has been provided to the appraiser regarding potential archeological significance of the subject property or any portion thereof. This report assumes no portion of the subject property has archeological significance.

LEGALITY OF USE

This appraisal report assumes that there is full compliance with all applicable federal, state and local environmental regulations and laws, unless non-compliance is stated, defined and considered in the appraisal report. It is assumed that all applicable zoning and use regulations and restrictions have been complied with, unless a non-conformity has been stated, defined

OHNSON-PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

and considered in the appraisal report. It is assumed that all required licenses, consents, or other legislative or administrative authority from any local, state or national government, private entity or organization have been or can be obtained or renewed for any use on which the value estimate contained in this report is based.

COMPONENT VALUES

Any distribution of the total value between the land and improvements, between partial ownership interests or any other partition of total value applies only under the stated use. Moreover, separate allocations between components are not valid if this report is used in conjunction with any other analysis.

COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT

The Americans with Disabilities Act ("ADA") became effective January 26, 1992. It is assumed that the property is in direct compliance with the various detailed requirements of the ADA.

AUXILIARY AND RELATED STUDIES

No environmental or impact studies, special market studies or analyses, special highest and best use studies or feasibility studies have been requested or made by the appraiser(s) unless otherwise specified in an agreement for services and so stated in the appraisal report.

DOLLAR VALUES AND PURCHASING POWER

The estimated market value set forth in the appraisal report and any cost figures utilized are applicable only as of the date of valuation of the appraisal report. All dollar amounts are based on the purchasing power and price of the dollar as of the date of value estimates.

ROUNDING

Some figures presented in this report were generated using computer models that make calculations based on numbers carried out to three or more decimal places. In the interest of simplicity, most numbers have been rounded. Thus, these figures may be subject to small rounding errors.

J<u>OHNSON</u>~PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

QUANTITATIVE ANALYSIS

Although this analysis employs various mathematical calculations to provide value indications, the final estimate is subjective and may be influenced by our experience and other factors not specifically set forth in this report.

VALUE CHANGE, DYNAMIC MARKET, ALTERATION OF ESTIMATE BY APPRAISER

All values shown in the appraisal report are projections based on our analysis as of the date of valuation of the appraisal. These values may not be valid in other time periods or as conditions change. Projected mathematical models set forth in the appraisal are based on estimates and assumptions which are inherently subject to uncertainty and variations related to exposure, time, promotional effort, terms, motivation, and other conditions. The appraiser(s) does not represent these models as indicative of results that will actually be achieved. The value estimates consider the productivity and relative attractiveness of a property only as of the date of valuation set forth in the report.

In cases of appraisals involving the capitalization of income benefits, the estimate of market value, investment value or value in use is a reflection of such benefits and of the appraiser's interpretation of income, yields and other factors derived from general and specific client and market information. Such estimates are as of the date of valuation of the report, and are subject to change as market conditions change.

This appraisal is an estimate of value based on analysis of information known to us at the time the appraisal was made. The appraiser(s) does not assume any responsibility for incorrect analysis because of incorrect or incomplete information. If new information of significance comes to light, the value given in this report is subject to change without notice. The appraisal report itself and the value estimates set forth therein are subject to change if either the physical or legal entity or the terms of financing are different from what is set forth in the report.

ECONOMIC AND SOCIAL TRENDS

The appraiser assumes no responsibility for economic, physical or demographic factors which may affect or alter the opinions in this report if said economic, physical or demographic 10 HNSON-PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

factors were not present as of the date of value of this appraisal. The appraiser is not obligated to predict future political, economic or social trends.

EXCLUSIONS

Furnishings, equipment, other personal property and value associated with a specific business operation are excluded from the value estimate set forth in the report unless otherwise indicated. Only the real estate is included in the value estimates set forth in the report unless otherwise stated.

SUBSURFACE RIGHTS

No opinion is expressed as to the value of subsurface oil, gas or mineral rights or whether the property is subject to surface entry for the exploration or removal of such materials, except as is expressly stated.

PROPOSED IMPROVEMENTS, CONDITIONED VALUE

It is assumed in the appraisal report that all proposed improvements and/or repairs, either on-site or off-site, are completed in an excellent workmanlike manner in accord with plans, specifications or other information supplied to these appraisers and set forth in the appraisal report, unless otherwise explicitly stated in the appraisal. In the case of proposed construction, the appraisal is subject to change upon inspection of the property after construction is completed. The estimate of market value is as of the date specified in the report. Unless otherwise stated, the assumption is made that all improvements and/or repairs have been completed according to the plans and that the property is operating at levels projected in the report.

MANAGEMENT OF PROPERTY

It is assumed that the property which is the subject of the appraisal report will be under typically prudent and competent management which is neither inefficient nor superefficient.

OHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

FEE

The fee for any appraisal report, consultation, feasibility or other study is for services rendered and, unless otherwise stated in the service agreement, is not solely based upon the time spent on any assignment.

LEGAL EXPENSES

Any legal expenses incurred in defending or representing ourselves concerning this assignment will be the responsibility of the client.

CHANGES AND MODIFICATIONS

The appraiser(s) reserves the right, at the cost of the client, to alter statements, analyses, conclusions, or any value estimates in the appraisal if any new facts pertinent to the appraisal process are discovered which were unknown on the date of valuation of this report.

DISSEMINATION OF MATERIAL

Neither all nor any part of the contents of this report shall be disseminated to the general public through advertising or sales media, public relations media, new media or other public means of communication without the prior written consent and approval of the appraiser(s).

The acceptance and/or use of the Appraisal Report by the client or any third party constitutes acceptance of the Assumptions and Limiting Conditions set forth in the preceding paragraphs. The appraiser's liability extends only to the specified client, not to subsequent parties or users. The appraiser's liability is limited to the amount of the fee received for the services rendered.

OHNSON~PERKINS & ASSOCIATES, INC.	J
REAL ESTATE APPRAISERS & CONSULTANTS	
QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON	
Professional Designations	
MAI - Member Appraisal Institute (Certified through 2012)	1976
SREA - Senior Real Estate Analyst; Society of Real Estate Appraisers	1984
State Licensing and Certification	
Certified General Appraiser-State of Nevada	1991
License #A.0000003-CG	
(Certified through 04/30/2013)	
Certified General Appraiser-State of California	1992
License #AG007038	
(Certified through 06/18/2013)	ſ
Association Memberships and Affiliations	
Member Reno Board of Realtors	
Member Nevada Association of Realtors	
International Right-of-Way Association	
Member Nevada State Board of Equalization -	1984-1991
(Appointed by Governor Richard Bryan, January 1984 & 1988)	
(Appointed by Governor Kenny C. Guinn, March 2000 & 2004)	2000-2008
Member Nevada Commission of Appraisers of Real Estate -	1989-1994
(Appointed by Governor Bob Miller, August 7, 1989)	0000 D
Commissioner, Nevada Commission of Appraisers of Real Estate (Appointed by Governor Jim Gibbons)	2009-Present
Offices Held	
Chairman, National Ethics Administration Division	1995
Vice Chairman, National Ethics Commission	1 993/94
Regional Member, Ethics Administration	
Appraisal Institute, Region 1	1989-1992
President, Sierra-Nevada Chapter #60, AIREA -	1989
Vice President, Sierra-Nevada Chapter #60, AIREA -	1988
Secretary, Sierra-Nevada Chapter #60, AIREA -	1987
Vice Governor District 3 (Northern California & Nevada)	
Society of Real Estate Appraisers (SREA) -	1980-1981
Past President & Membership Chairman -	
Reno/Carson/Tahoe Chapter #189 Member 1076 Young Mon's Council SPEA Atlanta Georgia	
Member 1976 Young Men's Council, SREA, Atlanta, Georgia	
Discussion Leader 1977 Young Men's Council, SREA, Las Vegas, Nevada	
Lus vogus, novada	
Reno 🗖 Lake Tahoe	

VALA ESTATE APPRAISERS & CONSULTANTS QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON Offices Held (continued) Elected 1 of 2 National Representatives to the Inter- national Board of Governors of the SREA, representing the Young Men's Council - 1977 International Professional Practice Committee, SREA - 1978.1981 International Professional Practice Committee of the American Institute of Real Estate Appraisers (AIREA) - 1978.1981 Chairman National Division of Member and Chapter Services, AIREA - 1981 Board of Directors Northern California Chapter #11, AIREA -1 1980 Admissions Committee, Siera-Nevada Chapter #60, AIREA 1984-1986 Board of Directors, Reno-Carson-Tahoe Chapter 1976 to present President, Johnson - Perkins & Associates 1976.1992 President, Johnson - Perkins & Associates 1994 to present (Staff of 11 Appraisers) 1970-1972 Qualified as an Expert Witness 1970-1972 Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County 10 Los Angeles U.S. District Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California United States Tax Court
STEPHEN R. JOHNSON Offices Held (continued) Elected 1 of 2 National Representatives to the Inter- national Board of Governors of the SREA, representing the Young Men's Council - 1977 International Professional Practice Committee, SREA - 1978-1981 International Conference Committee, SREA - 1978 & 1979 National Candidates Guidance Committee of the American Institute of Real Estate Appraisers (AIREA) - 1978-1981 Chairman National Division of Member and Chapter Services, AIREA - 1981 Board of Directors Northern California Chapter #11, AIREA -1 1980 Admissions Committee, Sierra-Nevada Chapter #60, AIREA 1984-1986 Board of Directors, Sierra-Nevada Chapter #60, AIREA 1984-1986 Board of Directors, Reno-Carson-Tahoe Chapter 1976 to present President, Johnson - Wright & Associates 1976-1992 President, Johnson - Veright & Associates 1994 to present (Staff of 11 Appraisers) 1970-1972 Alves Appraisal Associates 1970-1972 Qualified as an Expert Witness Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County 19.8 U.S. Bankruptey Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California
STEPHEN R. JOHNSON Offices Held (continued) Elected 1 of 2 National Representatives to the Inter- national Board of Governors of the SREA, representing the Young Men's Council - 1977 International Professional Practice Committee, SREA - 1978-1981 International Conference Committee, SREA - 1978 & 1979 National Candidates Guidance Committee of the American Institute of Real Estate Appraisers (AIREA) - 1978-1981 Chairman National Division of Member and Chapter Services, AIREA - 1981 Board of Directors Northern California Chapter #11, AIREA -1 1980 Admissions Committee, Sierra-Nevada Chapter #60, AIREA 1984-1986 Board of Directors, Sierra-Nevada Chapter #60, AIREA 1984-1986 Board of Directors, Reno-Carson-Tahoe Chapter 1976 to present President, Johnson - Wright & Associates 1976-1992 President, Johnson - Veright & Associates 1994 to present (Staff of 11 Appraisers) 1970-1972 Alves Appraisal Associates 1970-1972 Qualified as an Expert Witness Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County 19.8 U.S. Bankruptey Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California
STEPHEN R. JOHNSON Offices Held (continued) Elected 1 of 2 National Representatives to the Inter- national Board of Governors of the SREA, representing the Young Men's Council - 1977 International Professional Practice Committee, SREA - 1978-1981 International Conference Committee, SREA - 1978 & 1979 National Candidates Guidance Committee of the American Institute of Real Estate Appraisers (AIREA) - 1978-1981 Chairman National Division of Member and Chapter Services, AIREA - 1981 Board of Directors Northern California Chapter #11, AIREA -1 1980 Admissions Committee, Sierra-Nevada Chapter #60, AIREA 1984-1986 Board of Directors, Sierra-Nevada Chapter #60, AIREA 1984-1986 Board of Directors, Reno-Carson-Tahoe Chapter 1976 to present President, Johnson - Wright & Associates 1976-1992 President, Johnson - Veright & Associates 1970-1972 Qualified as an Expert Witness 1970-1972 Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County 1970-1972 Us. Bankruptey Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California 1970-1972
Elected 1 of 2 National Representatives to the International Board of Governors of the SREA, representing 1977 International Professional Practice Committee, SREA - 1978-1981 International Conference Committee, SREA - 1978 & 1979 National Candidates Guidance Committee of the American 1978-1981 Institute of Real Estate Appraisers (AIREA) - 1978-1981 Chairman National Division of Member and Chapter 1981 Board of Directors Northern California Chapter #11, AIREA -1 1980 Admissions Committee, Sierra-Nevada Chapter #60, AIREA 1984-1986 Board of Directors, Sierra-Nevada Chapter #60, AIREA 1984-1986 Board of Directors, Reno-Carson-Tahoe Chapter 1976 to present President, Stephen R. Johnson & Associates 1976-1992 President, Johnson - Wright & Associates 1970-1992 President, Johnson - Perkins & Associates 1970-1972 Qualified as an Expert Witness 1970-1972 Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California 1970-1972
Elected 1 of 2 National Representatives to the International Board of Governors of the SREA, representing 1977 International Professional Practice Committee, SREA - 1978-1981 International Conference Committee, SREA - 1978 & 1979 National Candidates Guidance Committee of the American 1978-1981 Institute of Real Estate Appraisers (AIREA) - 1978-1981 Chairman National Division of Member and Chapter 1981 Board of Directors Northern California Chapter #11, AIREA -1 1980 Admissions Committee, Sierra-Nevada Chapter #60, AIREA 1984-1986 Board of Directors, Sierra-Nevada Chapter #60, AIREA 1984-1986 Board of Directors, Reno-Carson-Tahoe Chapter 1976 to present President, Stephen R. Johnson & Associates 1976-1992 President, Johnson - Wright & Associates 1970-1992 President, Johnson - Perkins & Associates 1970-1972 Qualified as an Expert Witness 1970-1972 Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California 1970-1972
national Board of Governors of the SREA, representing the Young Men's Council -1977International Professional Practice Committee, SREA -1978-1981International Conference Committee, SREA -1978 & 1979National Candidates Guidance Committee of the American Institute of Real Estate Appraisers (AIREA) -1978-1981Chairman National Division of Member and Chapter Services, AIREA -1978-1981Board of Directors Northern California Chapter #11, AIREA -11980Admissions Committee, Sierra-Nevada Chapter #60, AIREA Board of Directors, Reno-Carson-Tahoe Chapter1976 to presentPresident, Stephen R. Johnson & Associates President, Johnson - Wright & Associates President, Johnson - Perkins & Associates1972-1976Alves Appraisal Associates Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County1972-1976U.S. Bankruptey Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California1976-1092
the Young Men's Council -1977International Professional Practice Committee, SREA -1978-1981International Conference Committee, SREA -1978 & 1979National Candidates Guidance Committee of the American1978 & 1979Institute of Real Estate Appraisers (AIREA) -1978-1981Chairman National Division of Member and Chapter1978-1981Services, AIREA -1981Board of Directors Northern California Chapter #11, AIREA -11980Admissions Committee, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Reno-Carson-Tahoe Chapter1976 to presentPresident, Stephen R. Johnson & Associates1976 to presentPresident, Johnson - Wright & Associates1994 to present(Staff of 11 Appraisers)1972-1976Alves-Kent Appraisal Associates1972-1976Alves-Kent Appraisal Associates1970-1972Qualified as an Expert WitnessNevada District Courts:Washoe CountyU.S. Bankruptey Courts:Reno, Las Vegas, Sacramento, and Los AngelesU.S. District Court, San Francisco, California
International Professional Practice Committee, SREA -1978-1981International Conference Committee, SREA -1978 & 1979National Candidates Guidance Committee of the American1978 & 1979Institute of Real Estate Appraisers (AIREA) -1978-1981Chairman National Division of Member and Chapter1978-1981Services, AIREA -1981Board of Directors Northern California Chapter #11, AIREA -11980Admissions Committee, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Reno-Carson-Tahoe Chapter1976 to presentPresident, Stephen R. Johnson & Associates1976 to presentPresident, Johnson - Wright & Associates1994 to present(Staff of 11 Appraisers)1972-1976Alves-Kent Appraisal Associates1970-1972Qualified as an Expert Witness1970-1972Nevada District Courts:Washoe County, and Elko CountyU.S. Bankruptey Courts:Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California
International Conference Committee, SREA -1978 & 1979National Candidates Guidance Committee of the American Institute of Real Estate Appraisers (AIREA) -1978-1981Chairman National Division of Member and Chapter Services, AIREA -1981Board of Directors Northern California Chapter #11, AIREA -11980Admissions Committee, Sierra-Nevada Chapter #60, AIREA Board of Directors, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Reno-Carson-Tahoe Chapter1976 to presentPresident, Fee Appraiser President, Johnson - Wright & Associates President, Johnson - Wright & Associates1976-1992President, Johnson - Wright & Associates President, Johnson - Perkins & Associates1972-1976Alves Appraisal Associates1970-1972Qualified as an Expert Witness Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California1976
National Candidates Guidance Committee of the American Institute of Real Estate Appraisers (AIREA) -1978-1981Chairman National Division of Member and Chapter Services, AIREA -1981Board of Directors Northern California Chapter #11, AIREA -11980Admissions Committee, Sierra-Nevada Chapter #60, AIREA Board of Directors, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Sierra-Nevada Chapter #60, AIREA Board of Directors, Reno-Carson-Tahoe Chapter1976 to presentAppraisal Experience President, Stephen R. Johnson & Associates President, Johnson - Wright & Associates President, Johnson - Perkins & Associates President, Johnson - Perkins & Associates President, Johnson - Perkins & Associates 1972-1976 Alves-Kent Appraisal Associates1972-1976Qualified as an Expert Witness Nevada District Courts: Washoe County, u.S. Bankruptey Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California105
Institute of Real Estate Appraisers (AIREA) -1978-1981Chairman National Division of Member and Chapter Services, AIREA -1981Board of Directors Northern California Chapter #11, AIREA -11980Admissions Committee, Sierra-Nevada Chapter #60, AIREA Board of Directors, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Reno-Carson-Tahoe Chapter1976 to presentAppraisal Experience1976 to presentPresident, Stephen R. Johnson & Associates1976-1992President, Johnson - Wright & Associates1994 to present(Staff of 11 Appraisers) Alves Appraisal Associates1972-1976Alves-Kent Appraisal Associates1970-1972Qualified as an Expert Witness Nevada District Courts: Washoe County1904 Los Angeles Los Angeles L.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California10572-1976
Chairman National Division of Member and Chapter Services, AIREA -1981Board of Directors Northern California Chapter #11, AIREA -11980Admissions Committee, Sierra-Nevada Chapter #60, AIREA Board of Directors, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Sierra-Nevada Chapter #60, AIREA Board of Directors, Reno-Carson-Tahoe Chapter1984-1986Appraisal Experience Independent Fee Appraiser1976 to present 1976-1992 President, Stephen R. Johnson & Associates President, Johnson - Wright & Associates President, Johnson - Perkins & Associates 1976-1992 Alves Appraisal Associates1994 to present 1972-1976 1972-1976 Alves-Kent Appraisal AssociatesQualified as an Expert Witness Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California1981
Services, AIREA -1981Board of Directors Northern California Chapter #11, AIREA -11980Admissions Committee, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Reno-Carson-Tahoe Chapter1976 to presentAppraisal Experience1976 to presentIndependent Fee Appraiser1976-1992President, Stephen R. Johnson & Associates1994 to present(Staff of 11 Appraisers)1972-1976Alves Appraisal Associates1970-1972Qualified as an Expert Witness1970-1972Nevada District Courts:Washoe County, Carson City, Douglas County, and Elko CountyU.S. Bankruptcy Courts:Reno, Las Vegas, Sacramento, and Los AngelesU.S. District Court, San Francisco, California105
Board of Directors Northern California Chapter #11, AIREA -11980Admissions Committee, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Reno-Carson-Tahoe Chapter1976 to presentAppraisal Experience1976 to presentPresident, Stephen R. Johnson & Associates1976-1992President, Johnson - Wright & Associates1994 to present(Staff of 11 Appraisers)1972-1976Alves Appraisal Associates1970-1972Qualified as an Expert Witness1970-1972Nevada District Courts:Washoe County, Carson City, Douglas County, and Elko CountyU.S. Bankruptcy Courts:Reno, Las Vegas, Sacramento, and Los AngelesU.S. District Court, San Francisco, California100
Admissions Committee, Sierra-Nevada Chapter #60, AIREA Board of Directors, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Reno-Carson-Tahoe Chapter1976 to presentAppraisal Experience1976 to presentPresident, Stephen R. Johnson & Associates1976-1992President, Johnson - Wright & Associates1994 to present(Staff of 11 Appraisers)1972-1976Alves Appraisal Associates1972-1976Alves-Kent Appraisal Associates1970-1972Qualified as an Expert Witness Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County1000 Los Angeles U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California
Board of Directors, Sierra-Nevada Chapter #60, AIREA1984-1986Board of Directors, Reno-Carson-Tahoe Chapter1976Appraisal Experience1976 to presentIndependent Fee Appraiser1976 to presentPresident, Stephen R. Johnson & Associates1976-1992President, Johnson - Wright & Associates1994 to present(Staff of 11 Appraisers)1972-1976Alves Appraisal Associates1972-1976Alves-Kent Appraisal Associates1970-1972Qualified as an Expert Witness1900 NovemberNevada District Courts:Washoe County, Carson City, Douglas County, and Elko CountyU.S. Bankruptcy Courts:Reno, Las Vegas, Sacramento, and Los AngelesU.S. District Court, San Francisco, California1972-1976
Board of Directors, Reno-Carson-Tahoe Chapter Appraisal Experience Independent Fee Appraiser 1976 to present President, Stephen R. Johnson & Associates 1976-1992 President, Johnson - Wright & Associates 1976-1992 President, Johnson - Perkins & Associates 1994 to present (Staff of 11 Appraisers) 1972-1976 Alves Appraisal Associates 1970-1972 Qualified as an Expert Witness 1970-1972 Qualified as an Expert Witness Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California
Appraisal Experience1976 to presentIndependent Fee Appraiser1976-1992President, Stephen R. Johnson & Associates1976-1992President, Johnson - Wright & Associates1994 to present(Staff of 11 Appraisers)1994 to presentAlves Appraisal Associates1972-1976Alves-Kent Appraisal Associates1970-1972Qualified as an Expert Witness1970-1972Nevada District Courts:Washoe County, Carson City, Douglas County, and Elko CountyU.S. Bankruptcy Courts:Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California
Independent Fee Appraiser1976 to presentPresident, Stephen R. Johnson & Associates1976-1992President, Johnson - Wright & Associates1994 to present(Staff of 11 Appraisers)1992 to presentAlves Appraisal Associates1972-1976Alves-Kent Appraisal Associates1970-1972Qualified as an Expert Witness1970-1972Nevada District Courts:Washoe County, Carson City, Douglas County, and Elko CountyU.S. Bankruptcy Courts:Reno, Las Vegas, Sacramento, and Los AngelesU.S. District Court, San Francisco, California1970-1972
President, Stephen R. Johnson & Associates1976-1992President, Johnson - Wright & Associates1994 to presentPresident, Johnson - Perkins & Associates1994 to present(Staff of 11 Appraisers)1972-1976Alves Appraisal Associates1972-1976Alves-Kent Appraisal Associates1970-1972Qualified as an Expert Witness1970-1972Nevada District Courts:Washoe County, Carson City, Douglas County, and Elko CountyU.S. Bankruptcy Courts:Reno, Las Vegas, Sacramento, and Los AngelesU.S. District Court, San Francisco, California1970-1972
President, Johnson - Wright & Associates President, Johnson - Perkins & Associates (Staff of 11 Appraisers) Alves Appraisal Associates 1972-1976 Alves-Kent Appraisal Associates 1970-1972 Qualified as an Expert Witness Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California
President, Johnson - Perkins & Associates1994 to present(Staff of 11 Appraisers)1972-1976Alves Appraisal Associates1972-1976Alves-Kent Appraisal Associates1970-1972Qualified as an Expert WitnessNevada District Courts:1970-1972Washoe County, Carson City, Douglas County, and Elko County1984 to presentU.S. Bankruptcy Courts:1970-1972Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California1972-1976
(Staff of 11 Appraisers)1972-1976Alves Appraisal Associates1970-1972Alves-Kent Appraisal Associates1970-1972Qualified as an Expert Witness Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California
Alves Appraisal Associates1972-1976Alves-Kent Appraisal Associates1970-1972Qualified as an Expert Witness Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California1972-1976
Alves-Kent Appraisal Associates1970-1972Qualified as an Expert Witness Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California
Qualified as an Expert Witness Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California
Nevada District Courts: Washoe County, Carson City, Douglas County, and Elko County U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California
Washoe County, Carson City, Douglas County, and Elko County U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California
and Elko County U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California
U.S. Bankruptcy Courts: Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California
Reno, Las Vegas, Sacramento, and Los Angeles U.S. District Court, San Francisco, California
U.S. District Court, San Francisco, California
United States Tax Court
Arizona Superior Court, Maricopa County, Phoenix
Douglas County Board of Equalization
Washoe County Board of Equalization
Nevada State Board of Equalization
King County Superior Court, Seattle, Washington

$\underline{\text{OHNSON}}$ PERKINS & ASSOCIATES, INC.	
REAL ESTATE APPRAISERS & CONSULTANTS	
QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON	
Formal Education Reno High School Graduate - Bachelor of Science Degree in Business Administration Majoring in Real Estate, from the University of Nevada, Reno -	1966
Appraisal Education University of Nevada: B.A. 430 Real Estate Evaluation B.A. 432 Real Estate Appraisal Problems	1970 1971
American Institute of Real Estate Appraisers: Course 1A Basic Appraisal Principles, Methods & Techniques, San Francisco, CA Course 1B Capitalization Theory & Techniques, San Francisco, California	1972 1973
Course 2 Urban Properties, San Francisco, California Course 6 Investment Analysis, Memphis, Tennessee Society of Real Estate Appraisers: Course 301 Special Applications of Appraisal Analysis, Pomona, California	1976 1974
Numerous Continuing Education Seminars and Courses	
Appraisal Instructor Nevada Association of Realtors Department of Commerce, Real Estate Division, State of Nevada Appraisal "A" Residential Appraising Appraisal "B" Apartment and Commercial Property Appraising Western Nevada Community College R.E. 206 Real Estate Appraising Northern Nevada Real Estate School Real Estate Appraisal	
Beno 🗖 Lake Taboe	

≡Reno ■ Lake Tahoe≡

QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON REPRESENTATIVE APPRAISAL CLIENTS AND PROPERTIES

OHNSON ~ PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

BARTON MEMORIAL HOSPITAL CITY OF RENO CITY OF SPARKS COLONIAL BANK R.J.B. DEVELOPMENT COMPANYCARSON CITY DOUGLAS COUNTY LINCOLN COUNTY LYON COUNTY WASHOE COUNTY MINERAL COUNTY EMERALD BAY POST OFFICE NEVADA STATE PARK SYSTEM NEVADA STATE DEPT. OF TRANSPORTATION NEVADA STATE DIVISION OF LANDS NEVADA ATTORNEY GENERAL'S OFFICE U.S. DEPARTMENT OF NAVY U.S. FOREST SERVICE FNMA - REGIONAL OFFICE INTERNAL REVENUE SERVICE FEDERAL TRADE COMMISSION WASHOE COUNTY REGIONAL TRANS. RENO TAHOE AIRPORT AUTHORITY TAHOE REGIONAL PLANNING AGENCY CALIFORNIA ATTY GENERAL'S OFFICE CALIFORNIA TAHOE CONSERVANCY CITY OF SOUTH LAKE TAHOE PLACER COUNTY REDEVELOPMENT AGENCY NEW HAMPSHIRE DEPARTMENT OF JUSTICE MISSOURI HWY AND TRANS. DEPT COMMISSION IDAHO TRANSPORTATION DEPARTMENT COLONIAL BANK PLUMAS BANK SECURITY BANK OF NEVADA LIBERTY BANK FIRST INDEPENDENT BANK OF NV NORTHERN NEVADA BUSINESS BANK NEVADA STATE BANK UNION BANK VALLEY BANK OF NEVADA BANK OF AMERICA THE BANK OF CALIFORNIA CROCKER NATIONAL BANK WELLS FARGO BANK **B OF A TRUST DEPARTMENT** FIRST FEDERAL SAVINGS & LOAN FIRST WESTERN SAVINGS & LOAN AMERICAN SAVINGS AND LOAN NEVADA SAVINGS & LOAN **DILORETO CONST. & DEVELOPMENT** DERMODY PROPERTIES TRAMMELL CROW CO. MCKENZIE PROPERTIES HOMEWOOD HIGH & DRY MARINA TAHOE KEYS MARINA TAHOE CITY MARINA

WASHOE MEDICAL CENTER PLAZA RESORT CLUB ROYAL BANK OF SCOTLAND CARSON-TAHOE HOSPITAL JOHNNY RIBEIRO BUILDER KEEVER CONSTRUCTION COMPANY SIERRA PACIFIC POWER COMPANY SOUTH LAKE TAHOE PUBLIC UTILITY DIST. TAHOE DOUGLAS SEWER DISTRICT GLENBROOK WATER COMPANY TAHOE PARK WATER COMPANY NORTH FOOTHILL APARTMENTS MEADOWOOD APARTMENTS WOODSIDE VILLAGE APARTMENTS SIERRA WOODS APARTMENTS AMESBURY PLACE APARTMENTS SUNDANCE APARTMENTS KEYSTONE SOUARE SHOPPING CTR. POZZI MOTORS CARSON CITY DATSUN-AMC-JEEP LEMMON VALLEY LAND COMPANY CONSOLIDATED FREIGHTWAYS RINGSBY UNITED SYSTEMS 99 EASTMAN KODAK HALLMARK CARDS OSCAR MEYER AND COMPANY GENERAL ELECTRIC CHEMETRO CITY SERVICES MINERAL CO. SUPERIOR OIL COMPANY TRAVELERS INSURANCE FARMERS INSURANCE COMPANY FIRST AMERICAN TITLE CO. OF NV. FIDELITY TITLE INSURANCE CO MERRILL LYNCH RELOCATION YOUNG ELECTRIC SIGN COMPANY THE TRUST FOR PUBLIC LANDS THE TRUCKEE DONNER LAND TRUST THE CONSERVATION FUND THE NATURE CONSERVANCY SUGAR BOWL SKI RESORT THE FEATHER RIVER LAND TRUST SKI INCLINE RESORT KIRKWOOD ASSOCIATES NORTHSTAR SOUAW VALLEY U.S.A. LEWIS HOMES OF NEVADA SYNCON HOMES MGM GRAND HOTEL CASINO & THEME PARK EL DORADO HOTEL - CASINO COMSTOCK HOTEL - CASINO LAKESIDE INN HOTEL - CASINO **RAMADA EXPRESS HOTEL - CASINO**

OHNSON~PERKINS & ASSOCIATES, INC.	l
REAL ESTATE APPRAISERS & CONSULTANTS	i
QUALIFICATIONS OF APPRAISER CINDY LUND FOGEL	
Professional Designations MAI – Member of the Appraisal Institute	2000
State Licensing and Certification Nevada Certified General Appraiser License #A.0002312-CG (Certified through 5/31/10)	1996
Offices Held President, Reno/Carson/Tahoe Chapter Appraisal Institute Vice President, Reno/Carson/Tahoe Chapter Appraisal Institute Education Chair, Reno/Carson/Tahoe Chapter Appraisal Institute Education Chair, Reno/Carson/Tahoe Chapter Appraisal Institute Education Chair, Reno/Carson/Tahoe Chapter Appraisal Institute President, Reno/Carson/Tahoe Chapter Appraisal Institute Vice President, Reno/Carson/Tahoe Chapter Appraisal Institute Treasurer, Reno/Carson/Tahoe Chapter Appraisal Institute Secretary, Reno/Carson/Tahoe Chapter Appraisal Institute	2009/2010 2008 2006 2003 2002 2001 2000 1999 1998
Occupational History Johnson - Perkins & Associates Real Estate Appraiser	1994 - Present
Johnson - Wright & Associates Real Estate Appraiser	1992 - 1994
Stephen R. Johnson & Associates Real Estate Appraiser	1990 - 1992
 Admitted as Expert Witness Washoe County Board of Equalization Nevada State Board of Equalization Appraisal Education & Technical Training Real Estate 103 and 202 Real Estate Financing American Institute of Real Estate Appraisers Course 1A-1 "Real Estate Appraisal Principles" Course 1A-2 "Basic Valuation Procedures" 	1986 1986 1991
Beno 🗖 Lake Tahoe	

JOHNSON-PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

QUALIFICATIONS OF APPRAISER	
CINDY LUND FOGEL	
Appraisal Education & Technical Training (Continued)	
Course 1BA "Cap Theory & Tech, Part A"	1992
Course 1BB "Cap Theory & Tech, Part B"	
Nevada Law (NRS 645C)	1993
Standards of Professional Practice Parts A & B	1 993
Advanced Applications	1993
Report Writing and Valuation Analysis	1995
Case Studies in Law and Ethics	1998
Standards of Professional Practice, Part C	1998
Advanced Income Capitalization	1999
Standards of Professional Practice, Part C	2000 & 2002
7-Hour National USPAP Update Course	2004
7-Hour National USPAP Update Course	2006
Cost Approach to Commercial Appraising	2006
Uniform Appraisal Standards/Federal Land Acquisitions	2007
7-Hour National USPAP Update Course	2007
7-Hour National USPAP Update Course	2008
Business Practices and Ethics	2008
Uniform Appraisal Standards for Federal Land Acquisitions (Yellow Book)	2009
Appraisal Seminars	
Forecasting Revenue/Appraising Distressed Commercial Real Estate	2009
Valuation of Easements and Other Partial Interests	2009
Construction Defects and Cost Trends & Feasibility Analysis	2008
Valuation of Detrimental Conditions	2008
Spotlight on Common Errors & Confidentiality USPAP Issues	2008
The Essentials, Current Issues & Misconceptions in Appraising	2007
Attacking & Defending an Appraisal in Litigation	2007
Market Analysis and Site to do Business	2006
Analyzing Distressed Properties	2005
Appraising From Blueprints and Specifications	2005
Appraisal Valuation Modeling	2004
Subdivision Valuation	2004
The Road Less Traveled: Special Purpose Properties	2004
Scope of Work Seminar	2003
Appraisal Consulting: A Solutions Approach for Professionals	2002
Formal Education	
University of Nevada-Reno: Bachelor of Arts, College of Arts and Science	1989
Truckee Meadows Community College, Associate in Arts	1984
Sparks High School, Sparks, Nevada	1975

JOHNSON ~ PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

> A Summary Appraisal Of A

$1.0245 \pm$ Acre Vacant Parcel Of Land

Located At

The Southwest Corner of Highway 50 East and Asphalt Drive, Carson City, Nevada A.P.N. 008-523-09

Owned By

Carson City

Prepared For

Carson City

For the purpose of Estimating Market Value As of June 23, 2011

=Reno ■ Lake Tahoe=

OHNSON~ PERKINS & ASSOCIATES, INC. ESTATE APPRAISERS & CONSULTANTS REAL Main Office: 295 Holcomb Avenue, Suite 1 = Reno, Nevada 89502 = Telephone (775) 322-1155 Lake Tahoe Office: P.O. Box 11430 Zephyr Cove, Nevada 89448 / Telephone (775) 588-4787 FAX: Main Office (775) 322-1156 . Lake Tahoe Office (775) 588-8295 E-mail: jpareno@johnsonperkins.com .jpatahoe@johnsonperkins.com Stephen R. Johnson, MAI, SREA Karen K. Sanders Reese Perkins, MAI, SRA Gregory D. Ruzzine Cynthia Johnson, SRA Chad Gerken Cindy Lund Fogel, MAI Scott Q. Griffin, MA1 Daniel B. Oaks, MAI Benjamin Q. Johnson, MAL July 21, 2011 Mr. Juan Guzman **Open Space Manager Carson City Parks and Recreation Department** 3303 Butti Way, Building 9 Carson City, Nevada 89701 Re: A Parcel of Land Located at the Southwest Corner of Highway 50 East and Asphalt Drive, Carson City, Nevada This is in response to your request for a summary appraisal of a property located at southwest corner of Highway 50 East and Asphalt Drive, Carson City, Nevada. The subject property is identified as Carson City Assessor's Parcel Number 008-523-09 and is owned by Carson City. The subject site contains $44,627\pm$ square feet or $1.0245\pm$ acres of land area. The

subject property will be more thoroughly described in the following report.

This is a summary appraisal report which is intended to comply with the reporting requirements set forth under Standards Rule 2-2(b) of the Uniform Standards of Professional Appraisal Practice for a summary appraisal report. As such, it presents only summary discussion of the data, reasoning and analyses that were used in the appraisal process to develop our opinion of value. Supporting documentation concerning the data, reasoning and analyses is retained in these appraisers' file. The depth of discussion contained in this report is specific to the needs of the client and for the intended use as stated herein. This appraisal firm is not responsible for unauthorized use of this report.

JOHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

It is our understanding that you are requesting an estimate of the Market Value of the fee simple interest of the subject property as of a current date of valuation. The intended use of the appraisal is to assist in establishing a sale price with respect to the subject property. The intended users of the appraisal report include Carson City (the seller) and Mr. William Burnaugh (the potential buyer) and their representatives. Any other use of the appraisal report requires the prior written authorization of this appraisal firm.

After careful consideration of all data available, and upon thorough personal investigation of the subject property and comparable properties analyzed, it is our opinion that the Market Value of the subject property, as of June 23, 2011, is as follows:

FINAL "AS IS" MARKET VALUE CONCLUSION

<u>\$145,000</u>

Respectfully submitted,

Stephen R. Johnson, MAI, SREA Nevada Certified General Appraiser License Number A.0000003-CG

tune

Cindy Lyid Fogel, MAI Nevada Certified General Appraiser License Number A.0002312-CG

OHNSON-PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

PURPOSE OF APPRAISAL

This appraisal was prepared for the purpose of estimating the Market Value of the subject property as of a current date of valuation.

INTENDED USE OF APPRAISAL

The intended users of the appraisal report include Carson City (the seller) and Mr. William Burnaugh (the potential buyer) and their representatives. The intended use of the appraisal report is to assist the client, Carson City, in establishing a reasonable sale price for the subject property. Any other use of the appraisal report requires the prior written authorization of this appraisal firm.

SCOPE OF APPRAISAL

The preparation of this appraisal included:

- Identification, inspection and analysis of the subject property;
- Meetings with representatives of Carson City, the property owners, Tri State Surveying and Ms. Connie Muir, a representative of Mr. William Burnaugh, the potential buyer;
- Identification and analysis of the subject neighborhood;
- Completion of a Highest and Best Use Analysis;
- Research and analysis of recent comparable land sales and listings;
- Completion of a Sales Comparison Approach Analysis, utilizing a Price Per Square Foot Analysis;
- Correlation of the value indications to arrive at the "As Is" Market Value of the subject property as of the effective date of valuation;
- Preparation of a summary appraisal report.

$\underline{J}_{\underline{OHNSON}}$ - $\underline{P}_{\underline{ERKINS}} \& \underline{A}_{\underline{SSOCIATES}}, \underline{INC}$.

REAL ESTATE APPRAISERS & CONSULTANTS

MARKET VALUE DEFINED

Market Value means the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition are the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1) Buyer and seller are typically motivated;
- Both parties are well informed or well advised, and acting in what they consider their own best interests;
- 3) A reasonable time is allowed for exposure in the open market;
- Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- 5) The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by any one associated with the sale.¹

"AS-IS" MARKET VALUE

The "As-Is" Market Value of the subject property is the condition observed upon the day of inspection and as it physically and legally exists without hypothetical conditions, assumptions or qualifications.

PROPERTY RIGHTS APPRAISED

The subject property is appraised as held in fee simple ownership. Fee simple estate is defined as "Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat."²

 ¹ The Dictionary of Real Estate Appraisal, Fifth Edition; Appraisal Institute; 2010.
 ² Source: <u>The Dictionary of Real Estate Appraisal, Fifth Edition</u>, Appraisal Institute, 2010.

[∎]Reno 🔳 Lake Tahoe≡

<u>JOHNSON</u>~<u>PERKINS</u> & <u>ASSOCIATES</u>, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

EFFECTIVE DATE OF VALUATION

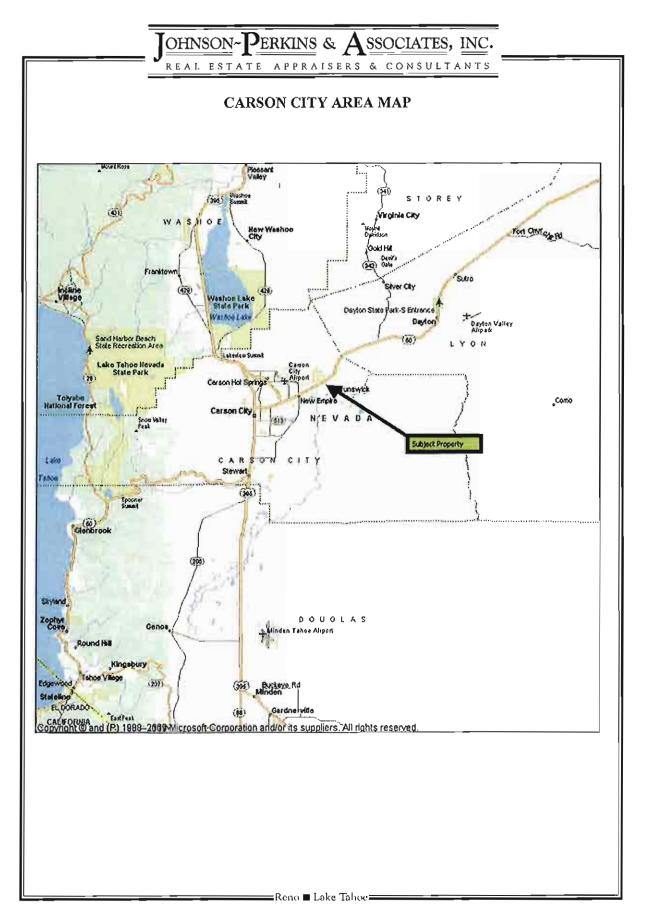
The opinions of value, as set forth in this report, apply as of June 23, 2011.

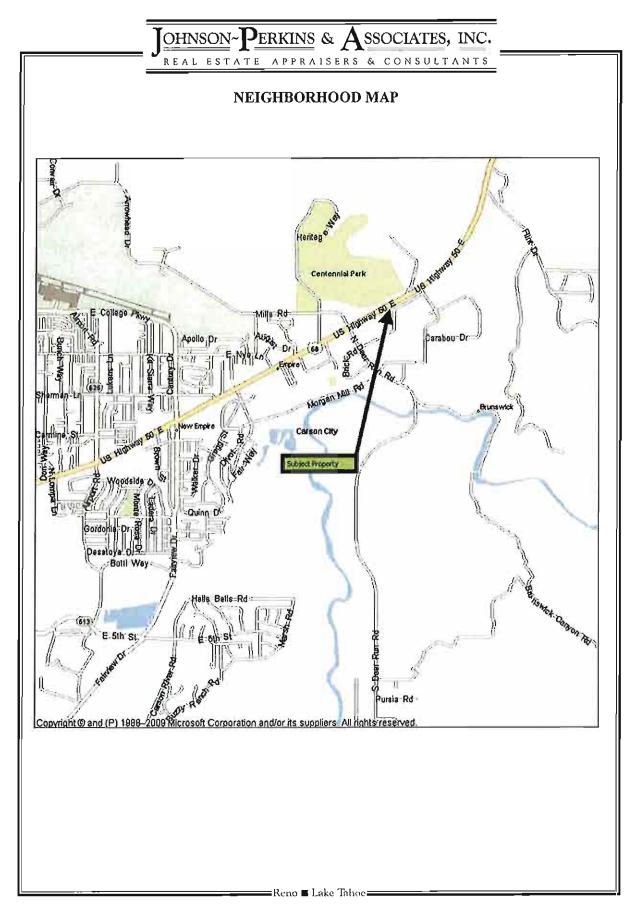
COMPLETION DATE OF REPORT

This appraisal report was completed on July 21, 2011.

TYPE OF REPORT

This is a summary appraisal report which is intended to comply with the reporting requirements set forth under Standards Rule 2-2(b) of the Uniform Standards of Professional Appraisal Practice for a summary appraisal report. As such, it presents only summary discussions of the data, reasoning, and analyses that were used in the appraisal process to develop the appraiser's opinion of value. Supporting documentation concerning the data, reasoning and analyses is retained in these appraisers' file. The depth of discussion contained in this report is specific to the needs of the client and for the intended use as stated herein. The appraisers are not responsible for unauthorized use of this report.





OHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

NEIGHBORHOOD DESCRIPTION

The subject neighborhood is located in the northeastern portion of Carson City. The subject neighborhood is generally formed by Airport Road to the west, Arrowhead Drive to the north, the city limits to the east, and Morgan Mill Road to the south.

Major roadways in the subject neighborhood include U.S. Highway 50, also known as East William Street, South Edmonds/Fairview Drive and Arrowhead Drive. Airport Road, which forms the westerly boundary of the subject neighborhood, becomes College Parkway near the Carson City Airport.

U.S. Highway 50 intersects with North Carson Street (U.S. Highway 395), just north of the downtown casino core area. This roadway provides access to the residential areas in eastern Carson City as well as to Moundhouse, Virginia City, Dayton, Silver Springs and Fallon. Most of the development on U.S. Highway 50 includes retail-commercial uses, office uses and some limited residential utilizations. U.S. Highway 50 (East William Street) experiences some of the highest traffic counts in the entire Carson City area. The new U.S. 395 Freeway Bypass has been completed to Fairview Drive in the westerly portion of the subject neighborhood. The Bypass currently diverts traffic from North Carson Street to Fairview Drive at the southern end of Carson City. Construction of the Bypass west of Fairview Drive, is ongoing and it will ultimately connect with Highway 50 West at U.S. 395 South. A full interchange with U.S. 395 is located at U.S. Highway 50.

The southern portion of the neighborhood, along U.S. Highway 50, includes primarily secondary commercial and industrial-commercial development such as retail stores, taverns, automobile repair facilities, building supply stores, service stations, mobile home sales lots and used car lots. Additionally, the Gold Dust West Casino is located on the south side of U.S. Highway 50 at Lompa Lane.

South Edmonds Drive, which becomes Fairview Drive in south central Carson City, is an arterial roadway through the westerly portion of the subject neighborhood. South

≡Reno ■ Lake Tahoc=

Edmonds Drive provides access from U.S. Highway 50 to the residential subdivisions to the south of the highway as well as to the Carson City Corporate Yard, the Nevada State Prison and eventually to Fairview Drive. There is a new full interchange at the U.S. 395 Freeway and Fairview Drive. Arrowhead Drive and Airport Road are secondary arterial streets, which provide access to the residential areas of northeast Carson City as well as to the industrial areas around the airport.

Overall, due to the arterial and collector streets, the subject neighborhood is considered to have good accessibility to most portions of the Carson City area.

The Carson City Airport is located in the northerly portion of the subject neighborhood off of College Parkway. There is no regularly scheduled commercial air service into the Carson City Airport. Most of the traffic is single or twin engine propeller aircraft or small private jets. The taxiways are asphalt paved and range in width from 35 to 50 feet. There are two primary aircraft parking aprons at the airport providing approximately 150 tie-down positions. The Airport does include airfield lighting and is equipped with an automated weather observation system. Fuel, maintenance and aircraft storage services are available on the airport property.

The heaviest concentration of industrial development in Carson City is located around the airport. Development in this area has been fostered by Carson City, the developer of the Carson City Airpark Industrial Park. The developments within the Carson City Airport market are primarily light industrial users. The majority of these improvements were constructed in the mid 1970's to the mid 1980's and include a variety of construction ranging from metal materials to concrete tilt-up and concrete block. A number of newer buildings have been constructed within the northerly portion of the subject neighborhood. These improvements generally include light manufacturing, light industrial and high-tech or fabricating type uses. These developments are both single tenant and multi-tenant projects. These improvements are currently in average condition.

Over the past decade, a second industrial area east of the airport has developed. This industrial area is known as the Arrowhead Business Park. Development within this park includes relatively newer buildings which include average to good quality construction and are currently in average to good condition, including Harley Davidson and CGI, Inc.

Additional industrial uses are situated in the southeast portion of the subject neighborhood, south of U.S. Highway 50. These industrial properties are generally located along North Deer Run Road or Morgan Mill Road and primarily consist of average to fair quality warehouse improvements. The Eagle Valley Commercial Center and the Deer Run Business Plaza are located along Deer Run Road. These business parks include single and multi-tenant industrial and industrial-commercial users. The Bureau of Land Management District Office for Carson City is located on Morgan Mill Road west of Deer Run Road.

The Deer Run Industrial Park is situated in the southeasterly portion of the subject neighborhood. This industrial park has vehicular access from Drako Way, via U.S. Highway 50, and by Morgan Mill Road which connects with Deer Run Road. Deer Run Road intersects U.S. Highway 50 a short distance to the southwest of the subject. For the most part, the Deer Run Industrial Park consist of vacant parcels ranging in size from 1.56± acres, a maximum parcel size of 37.30± acres and an average parcel size of 12.52± acres. All of the parcels within the Deer Run Industrial Park are zoned GI, General Industrial.

There are also various vacant industrial properties in the southerly portion of the subject neighborhood that have been purchased for the eventual extension of the V & T Railroad.

The primary residential development within the subject neighborhood is single family homes. These single family residential developments are situated both north and south of Highway 50 East. These homes were constructed in the late 1960's and early 1970's and are generally of average quality and fair to average condition. The properties in the vicinity of

Airport Road, south of Highway 50 East, involve a fairly high concentration of multi-family developments which are of average quality and are generally in average condition.

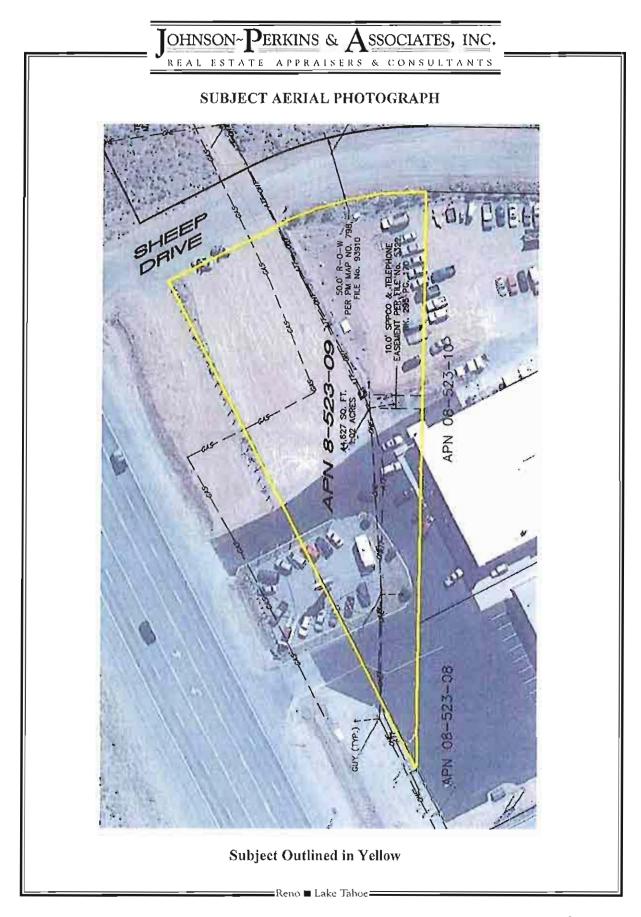
The topography of the subject neighborhood is gently sloping down from north to south. While most of the neighborhood is located in an area of minimal flooding, there is a large floodway extending in a northwesterly-southeasterly direction through the Steinheimer Trust Property, west of Airport Road. The floodway crosses Lompa Lane and U.S. Highway 50 onto the Lompa Ranch. Extensive flood control channels have been constructed along U.S. Highway 50 as well as along Lompa Lane in order to channelize flood flows and reduce the impact on surrounding properties.

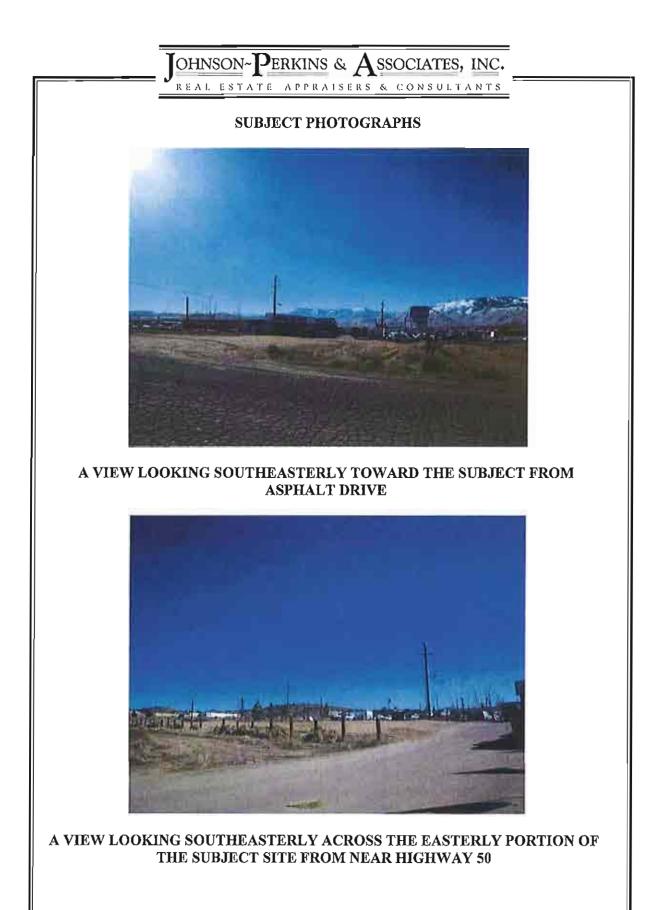
Recreational opportunities within the subject neighborhood include the Eagle Valley Golf Course, the Empire Ranch Golf Course, Riverview Park and the Carson River.

All public facilities are immediately available throughout the neighborhood. These include municipal water and sewer service, electrical service, natural gas, telephone and cable television. Police protection is provided by the Carson City Sheriff's Department, while fire protection is provided by the Carson City Fire Department. The Empire School is located in the southerly portion of the subject neighborhood.

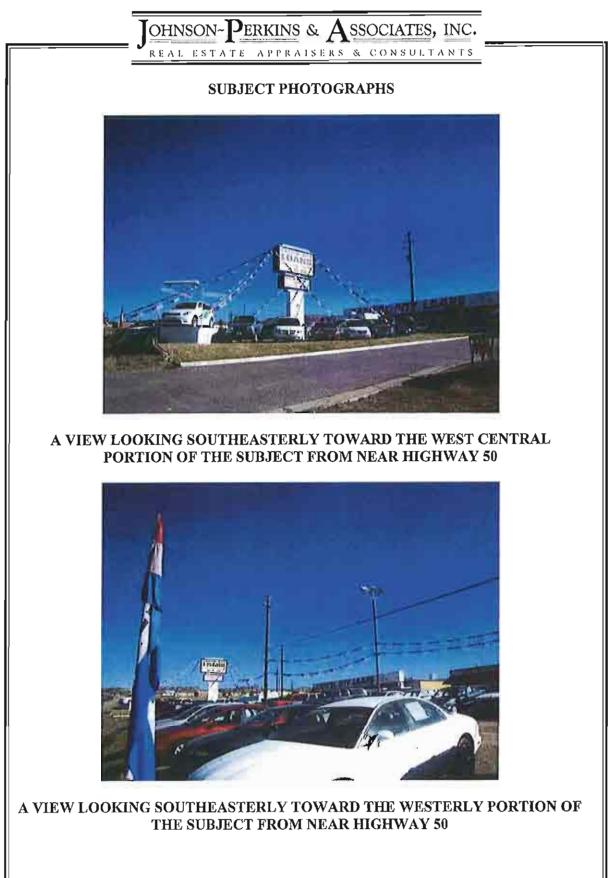
Similar to the rest of the U.S., the current recession has had a negative impact on most sectors of the local economy. The unemployment rate for the State of Nevada is currently reported at 12%, one of the highest in the nation. With the continued softness in the real estate market, the area has experienced a significant decline in demand for both residential and commercial development.

In summary, the subject neighborhood is located in the northeastern portion of Carson City, to the north and south of U.S. Highway 50 (East William Street) and west of the new U.S. 395 Freeway. The subject neighborhood is a mixture of residential, commercial, and industrial utilizations. The Carson City Airport is located in the northerly portion of the subject neighborhood.



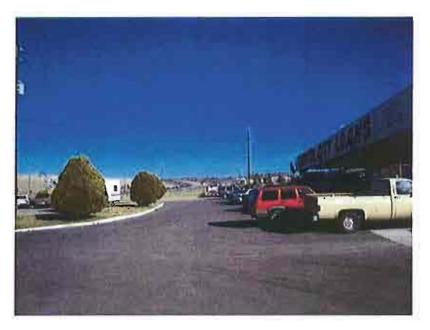


=Reno = Lake Taboe =



OHNSON~PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

SUBJECT PHOTOGRAPHS



A VIEW LOOKING EASTERLY TOWARD THE EAST PORTION OF THE SUBJECT SITE



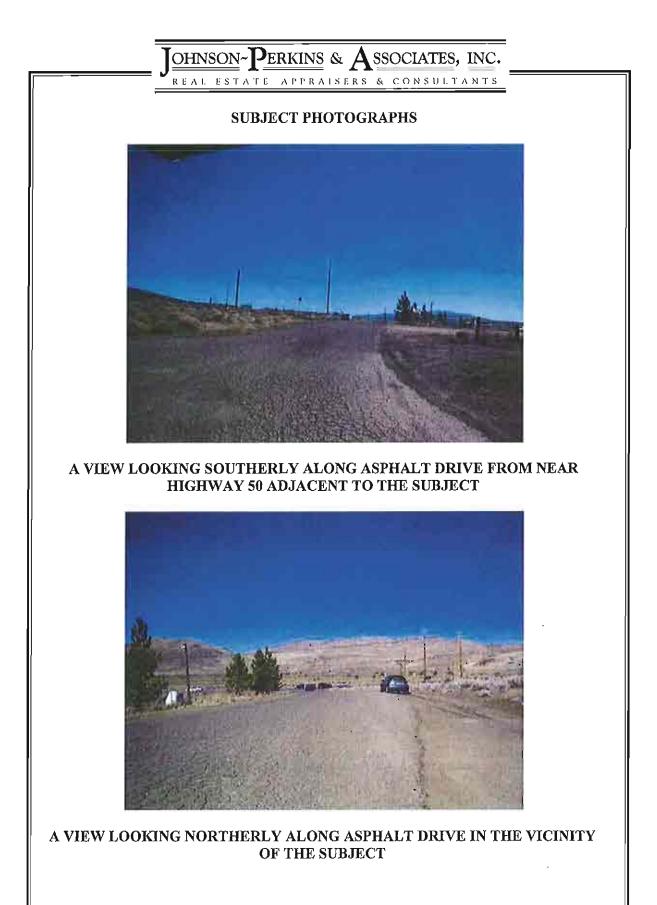
A VIEW LOOKING EASTERLY SHOWING THE OVERHEAD POWER LINES **BISECTING THE SUBJECT**

=Reno ∎ Lake Tahoc=

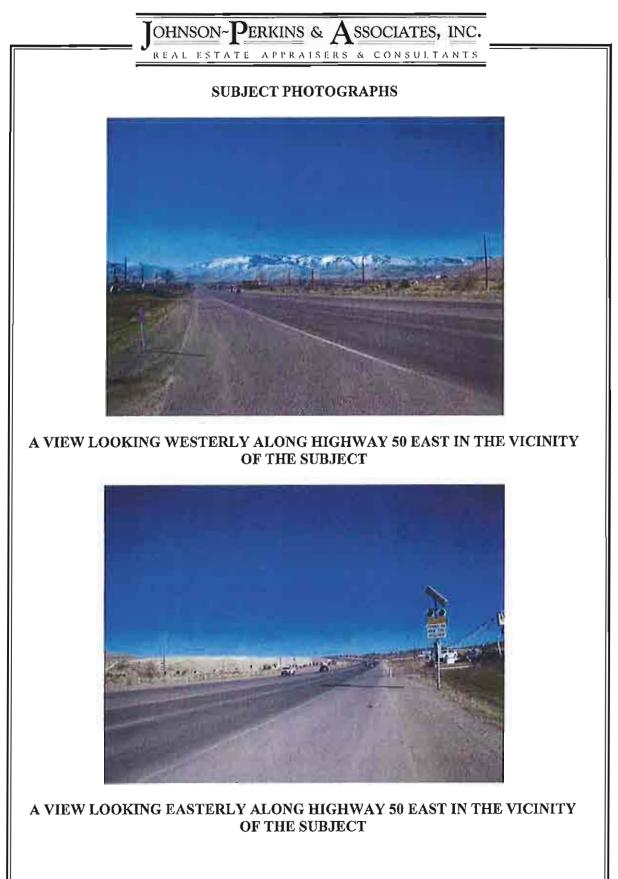
OHNSON~PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS SUBJECT PHOTOGRAPHS A VIEW LOOKING NORTHERLY ALONG THE SUBJECT'S EAST ACCESS **POINT FROM HIGHWAY 50**

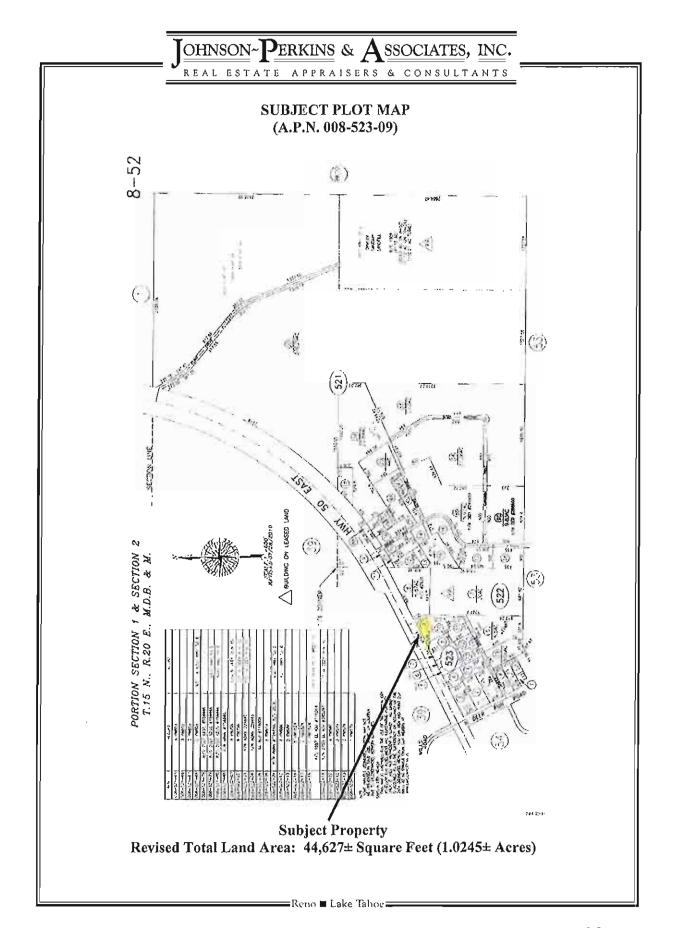
A VIEW LOOKING NORTHERLY TOWARD THE WEST ACCESS TO THE SUBJECT FROM HIGHWAY 50

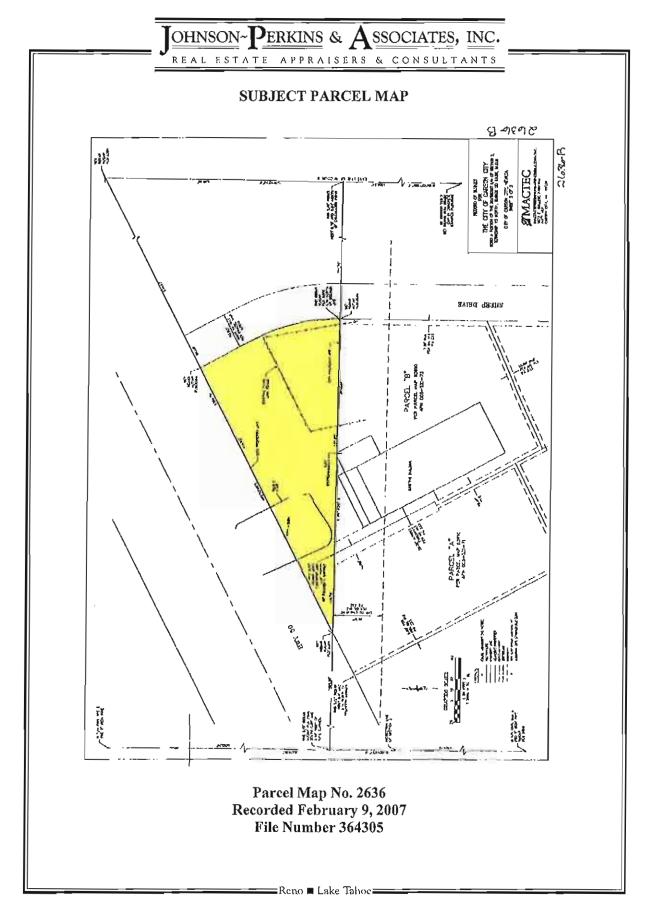
Reno ■ Lake Tahoe=

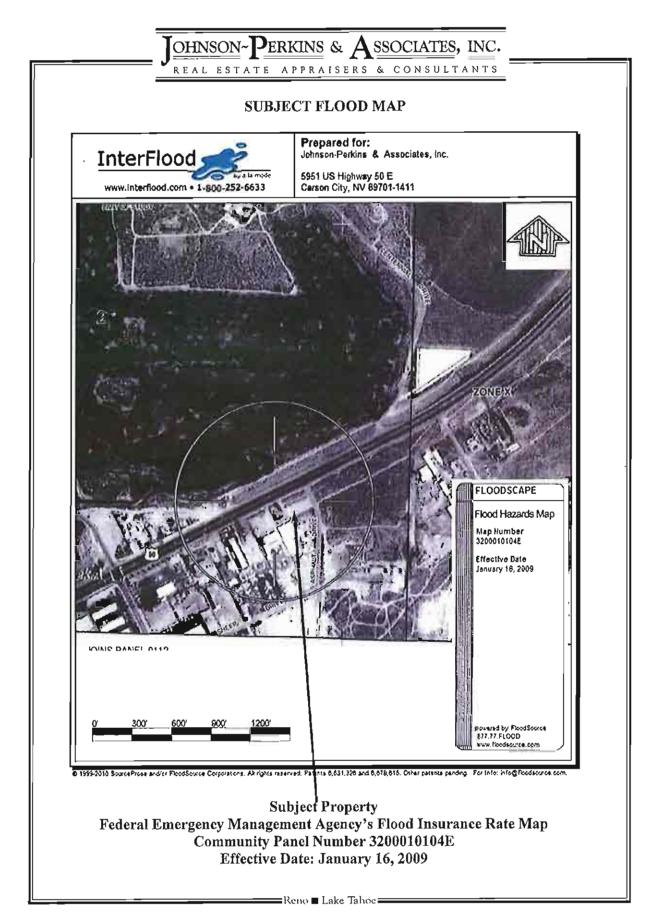


Reno ■ Lake Tahoe=









REAL ESTATE APPRAISERS & CONSULTANTS

SUBJECT IDENTIFICATION AND SITE DESCRIPTION

Property Type	Vacant Land	
Location	Southwest corner Highway 50 East and Asphalt Drive, Carson City, Nevada	
Legal Description	A portion of the Southeast 1/4 of Section 2, Township 15 North, Range 20 East, M.D.B.&M as per Parcel Map No. 2636, recorded February 9, 2007 in the Official Records of Carson City, Nevada at File Number 364305.	
Assessor's Parcel Number	008-523-09	
Owner of Record	According to the Preliminary Title Report Prepared by Northern Nevada Title Company, Order No. 1095634-TO, Title is Vested in Carson City	
Shape	Triangle	
Land Area	44,627± Square Feet (1.0245± Acres)	

The land area for the subject parcel is based upon the exhibit map for the subject prepared by Tri State Surveying, Ltd. and is assumed to be correct.

Access

٦.

 \mathbf{h}

The subject property has access from Asphalt Drive along its east property line and from Highway 50 East just to the north. It was noted at the time of inspection that the subject has two access points from Highway 50 East. Asphalt Drive, adjacent to the subject, is a twolane, two-way, asphalt paved rural roadway which is not improved with concrete curbs, gutters, or sidewalks. Asphalt Drive becomes Sheep Drive a short distance south of the subject. Highway 50 East, in the vicinity of the subject, is a four-lane, two way major arterial roadway which is improved with a center turn lane. This roadway, in the vicinity of the subject, is not improved with concrete curbs, gutters, or sidewalks. Overall, the subject property has adequate to good access.

=Reno 🔳 Lake Tahoe=

$\underline{\text{IOHNSON}}$ - $\underline{\text{Perkins}} \& \underline{\text{Associates}}, \underline{\text{Inc.}}$

REAL ESTATE APPRAISERS & CONSULTANTS

Zoning

PC (Public Community)

Public community (PC) means facilities and uses that serve primarily a large portion of Carson City. The purpose of the public community (PC) district is to achieve the following:

- 1. To accommodate the wide range of public institutional and auxiliary uses which are established in response to the health, safety, cultural and welfare needs of the citizens of the city.
- 2. To organize the assemblage of specific, nonprofit and profit public facilities into efficient functionally compatible, and attractively planned administrative centers in conformance with the master plan and to establish special use permit approval for all uses thereby ensuring compatibility with adjacent more restrictive districts. All public community (PC) district development standards relative to lot area, setbacks, building height, landscaping, off-street parking and signs shall be based on requirements and conditions of the special use permit.
- 3. To establish site plan approval for many uses thereby ensuring compatibility with adjacent more restrictive districts and to organize the assemblage of specific, nonprofit and profit public facilities into efficient functionally compatible and attractively planned uses in conformance with the master plan.

Master Plan

C/RC (Commercial/Regional Commercial)

The primary allowed uses in the Commercial/Regional Commercial master plan districts include a mix of retail and commercial services in a concentrated and unified center that serves the local community. Single use highway-oriented commercial activities will continue to occur in some areas. Secondary complementary uses include restaurants, specialty markets, specialty stores (such as furniture, computers, office supplies or clothing stores).

Soils and Topography

The subject parcel has generally level topography. These appraisers were not provided with a soil survey for the subject site. It has been noted that surrounding development does not appear to have been adversely impacted due to soil conditions. For the purposes of this appraisal, it is assumed that the soil conditions are adequate to support a wide variety of development.

JOHNSON ~ PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

Flood Zone FEMA Map Number Effective Date Flood Zone

3200010104E January 16, 2009 "X"

Reference to the Federal Emergency Management Agency (FEMA) Flood Insurance Rate Map for the subject indicates that the subject lies within a Flood Zone "X". A Flood Zone "X" designates areas of minimal flooding potential.

Earthquake Zone

Risk Zone 3

According to the most recent Uniform Building Code, the subject property is located in a Seismic Risk Zone 3. This zone encompasses areas which have a number of local faults and where there is relatively strong probability of moderate to strong seismic activity. Seismic Risk Zone 3 is characteristic of the entire area.

Hazardous Substances

Our standard on-site inspection of the subject property did not reveal any readily apparent evidence which would suggest the presence of contaminates or hazardous wastes on the subject property. For the purposes of this appraisal, it is assumed that the value of the subject property is not negatively impacted by the existence of toxic materials or hazardous waste.

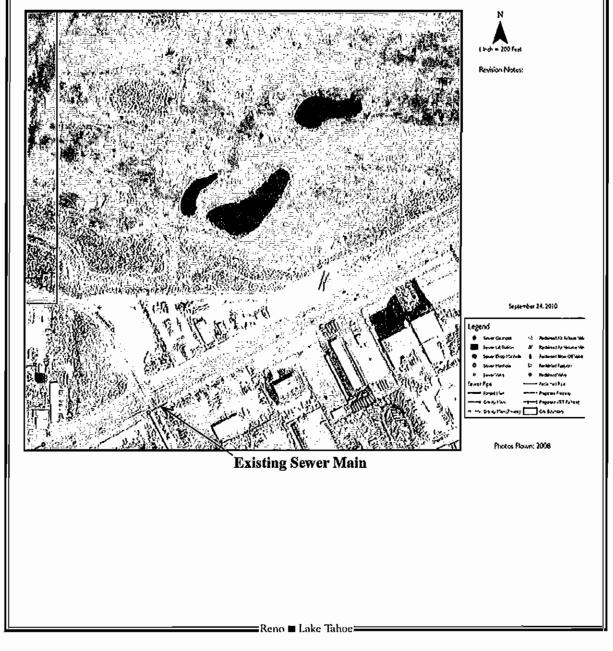
Utilities

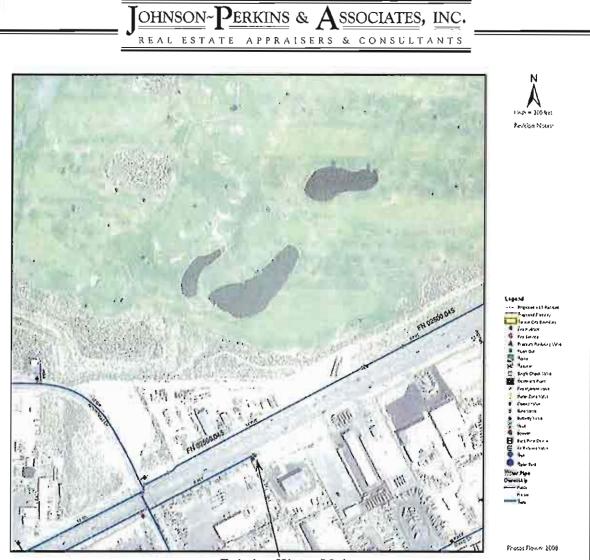
Water Sewer Natural Gas Electric Telephone Carson City needs to be extended Carson City needs to be extended Southwestern Gas NV Energy AT&T

Electric, telephone and natural gas service are immediately available to the subject property. In discussions with Jeff Sharp, P.E., City Engineer with the Carson City Public Works Department, it was indicated that neither municipal water nor sewer service have been extended to the subject parcel. As the subject site is zoned for commercial uses, prior to

JOHNSON-PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

development water and sewer service would be required to be extended to the site. Based upon a review of utility exhibit maps and calculations prepared by Carson City, it is indicated that water service is available along the south side of Highway 50 East 1,070± linear feet to the west of the subject. Sewer service is indicated to be available from the intersection of Highway 50 East (south side) and Deer Run Road approximately 1,570 feet to the west of the subject parcel.





Existing Water Main

Surrounding Development

The properties to the west of the subject are improved with conumercial and industrialcommercial uses including a used car lot, United Rentals and the Eagle Valley industrial business park. The property to the south of the subject is improved with the Capitol Loans commercial building and storage yard. The East Carson RV Storage facility is to the south of the Capitol Loans property. The property to the east of the subject, on the east side of Asphalt Drive, is a large tract of vacant land. The property to the southeast is improved with a power substation site. Older shop buildings and outside storage areas are situated on the properties on the south side of Shcep Drive, south of the subject, including the Granite Construction

REAL ESTATE APPRAISERS & CONSULTANTS

facility. The Eagle Valley golf course is located to the north of the subject on the north side of Highway 50 East.

Easements

We were provided with a Preliminary Title Report for the subject property prepared by Northern Nevada Title Company, dated January 21, 2011, Order No. CC-1095634-TO. A copy of the Preliminary Title Report for the subject is set out in the addenda. According to the Preliminary Title Report exceptions and exclusions include;

- Reservations as set forth in Patent from the United States of America, including rights for pipeline purposes granted to Southwest Gas Corporation, a Right-of-Way for a Federal Aid Highway, and those rights for transmission line purposes granted to Sierra Pacific Power Company, its successors or assigns;
- An easement granted to Sierra Pacific Power Co. (now NV Energy) to construct, erect, alter, improve, repair, operate and maintain an electric power distribution and transmission line;
- An easement granted to Sierra Pacific Power Co. (now NV Energy) and Nevada Bell (now AT&T) to construct, operate and maintain overhead and underground electric power and communications lines;
- Provisions of the General Highway Act for improvements, repairs or landscaping to the public highway (U.S. Highway 50), located along the boundary of the subject property;
- Resolution of Abandonment and a Resolution of Relinquishment of portions of State Highway Right-of-Way;
- Resolution of the Carson City board of Supervisors consenting to the Nevada Department of Transportation relinquishment of portions of U.S. Highway 50 East to Carson City;
- Multi-Use License executed between William & Jeana Burnaugh, Licensee and the State of Nevada, acting by and through its Department of Transportation, Licensor;
- Notes, easements and recitals as set forth on Record of Survey Map No. 2636.

In order to delineate the easements encumbering the subject site, Tri State Surveying, LTD has prepared an exhibit map for the subject. A review of the exhibit map indicates that there is an existing 10 foot wide gas pipeline easement encumbering the northeast corner of

=Reno 🔳 Lake Tahoe

the subject site. An overhead electric power line traverses the central portion of the subject parcel in a northeast to southwest direction. An underground communications line generally parallels the overhead electric power line. According to the exhibit map the power line and underground communications line easements combined, are 50 feet in width. A 10 foot wide Sierra Pacific Power Co. (now NV Energy) and Nevada Bell (now AT&T) easement is situated in the south central portion of the subject site and runs in a north/south direction. A 28 foot wide access easement is denoted in the westerly portion of the subject site. A review of the exhibit map also indicates that the very northeast corner of the adjacent (to the south) property owner's retail building is encroaching onto the subject site.

A review of the Exhibit Map indicates that the subject's useable land areas, lying outside the easement areas described above, include $6,654\pm$ square feet in the north central portion of the site, $7,368\pm$ square feet in the northeast corner of the site and $8,482\pm$ square feet in the southeast corner of the site. The total useable land area is indicated to be $22,504\pm$ square feet or $.517\pm$ acres.

The remainder of the subject land area is either encumbered with the existing easements as outlined previously, or involves long, narrow triangular shapes. The subject contains a total land area of $44,627\pm$ square feet. Deducting the useable land area of $22,504\pm$ square feet from the total land area of $44,627\pm$ square feet results in $22,123\pm$ square feet of land area which is encumbered or has limited use.

Total Land Area Subject Parcel

44,627± Square Feet

Useable Land Areas:

Parcel A (North Central Portion of Subject Site)6,654± Square FeetParcel B (Northeast Corner of Subject Site)7,368± Square FeetParcel C (Southeast Corner of Subject Site)8,482± Square FeetTotal Useable Land Area8,482± Square Feet

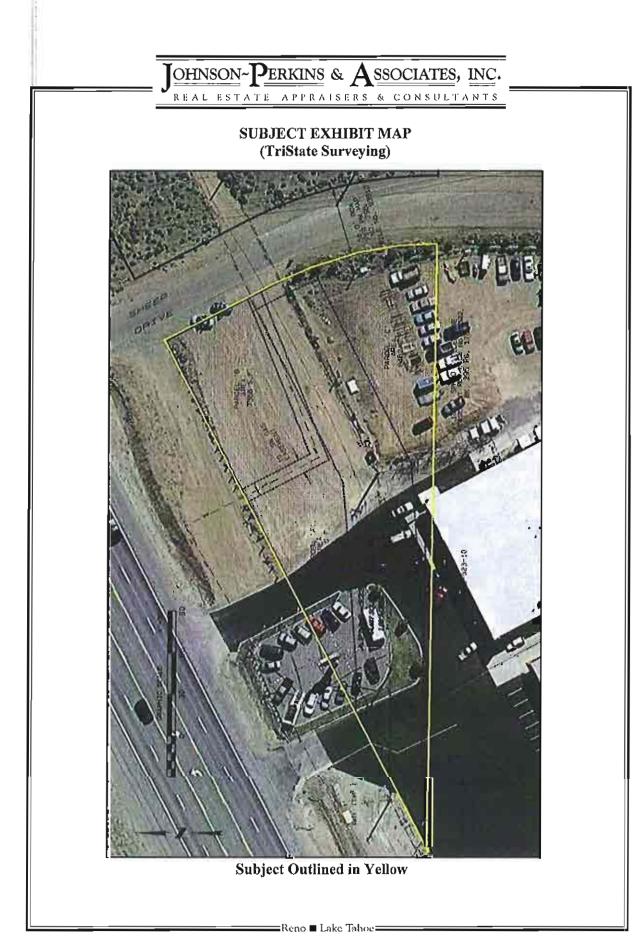
Feet <u>22,504± Square Feet</u> 22,123± Square Feet

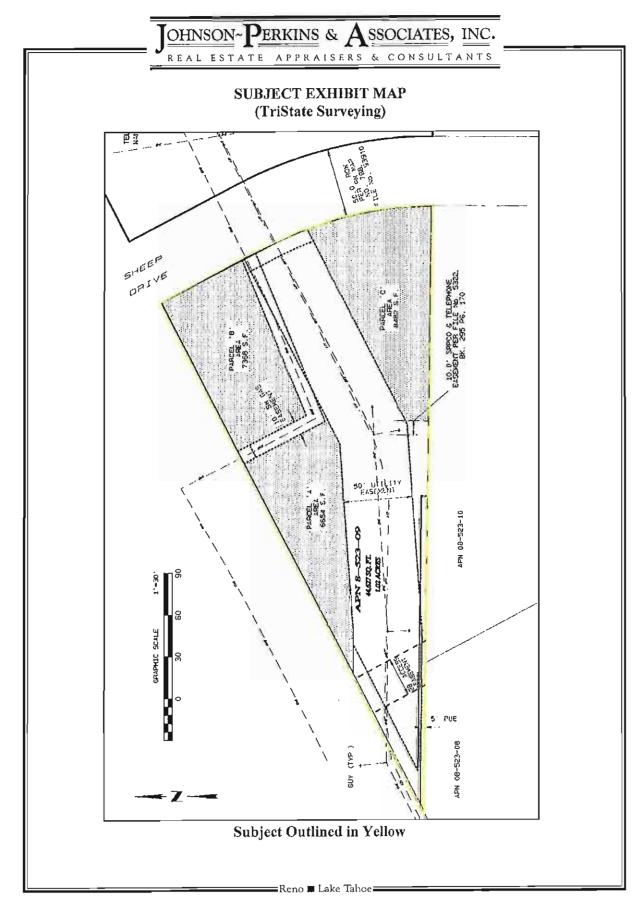
Encumbered/Limited Land Area

JOHNSON-PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

It is our understanding that no permanent structures may be constructed within the easement areas. It is further our understanding that the easement areas may be utilized for parking, access and landscaping is allowed. The presence of the multiple utility and access easements, which traverse the subject site, will impose constraints on development of the subject property. It is noted that these include surface, overhead and underground easements. The location and burden of the various easements and encroachments on the site is considered to limit the subject's developable land area. Prior to development, strategic planning on the location of any proposed improvements would need to occur.

The reader is referred to the Exhibit Map set forth on the following page to better visualize the easements and encumbrances on the subject property.





REAL ESTATE APPRAISERS & CONSULTANTS

Subject Sales History

There have been no arms length sales of the subject parcel in the past five years.

Tax Data

Tax Year	2010-2011	2011-2012	
Assessor's Parcel Number	008-523-09	008-523-09	
Assessed Values			
Land	\$93,305	\$77,754	
Improvements	\$0	\$0	
Total Assessed Values	\$93,305	\$77,754	
Exemptions	\$93,305	\$77,754 \$222,154 Exempt	
	\$266,586		
Taxes	Exempt		

Under Nevada State Law, the Carson Assessor's Office is required to estimate the taxable value of land based upon its full cash value. A 35% assessment ratio is then applied to the taxable value of the property to arrive at its assessed value.

Not-for-profit organizations, quasi-governmental, and governmental organizations are exempt from real estate taxes.

Improvements

It is our understanding that the subject land is currently leased to Capitol City Loans. There is chain link fencing and perimeter landscaping (along Asphalt Drive) in the southeast corner of the subject site, which is a portion of a fenced storage yard utilized by the tenant. There is asphalt paving and signage for Capitol City Loans in the west central portion of the site. The very northeast corner of the adjacent (to the south) property owner's retail building is encroaching onto the subject site. It is our understanding that these are tenant improvements which were installed by the owner of Capitol City Loans at his expense. As a result, these improvements will not be considered in the valuation of the subject land.

REAL ESTATE APPRAISERS & CONSULTANTS

Summary and Conclusion

In summary, the subject parcel is triangular in shape and contains $44,627\pm$ square feet or $1.0245\pm$ acres of land area. The property is located in northeast Carson City at the southwest corner of Highway 50 East and Asphalt Drive. The site is zoned Public Community and master planned Community/Regional Commercial. The site has generally level topography. Electric, gas and telephone services are immediately available to the subject site. Municipal water and sewer service will need to be extended to the site prior to development of the property.

Reference is made to photographs and plot plan contained elsewhere in this appraisal report, which will enable the reader to more clearly visualize the subject property.

Reno 🔳 Lake Tahoe=

REAL ESTATE APPRAISERS & CONSULTANTS

HIGHEST AND BEST USE ANALYSIS

Highest and best use is defined in the 5th Edition of *The Dictionary of Real Estate Appraisal* (Appraisal Institute, Chicago, 2010) as "The reasonably probable and legal use of vacant land or an improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value. The four criteria the highest and best use must meet are legal permissibility, physical possibility, financial feasibility, and maximum productivity."

Physically Possible

In assessing the areas of physical possibility, consideration is given to the subject's physical characteristics. Consideration is also given to any constraints on development of the subject site as a result of its location or physical features. The subject site is a vacant parcel of land containing a total land area of $44,627\pm$ square feet or $1.0245\pm$ acres of land area. The property is located in northeast Carson City at the southwest corner of Highway 50 East and Asphalt Drive. The subject is situated on the outskirts of the city, approximately one mile west of the Carson City/Lyon County line. The predominant land uses surrounding the subject site consist of a variety of secondary commercial and industrial-commercial utilizations and large tracts of vacant land. The subject parcel is triangular in shape and has level topography. Electric, gas and telephone services are immediately available to the subject site. Municipal water and sewer service will need to be extended to the site prior to development of the property. Based upon a review of utility exhibit maps and calculations prepared by Carson City, it is indicated that water service is available along the south side of Highway 50 East 1,070± linear feet to the west of the subject. Sewer service is indicated to be available from the intersection of Highway 50 East (south side) and Deer Run Road approximately 1,570 feet to the west of the subject parcel.

The subject property has street frontage on U.S. Highway 50 and Asphalt Drive. The subject has two access points from Highway 50 East and access from Asphalt Drive. Asphalt Drive becomes Sheep Drive a short distance south of the subject. Overall, the subject property is considered to have good access and good street exposure. There are no known,

∎Reno ■ Lake Tahoe=

REAL ESTATE APPRAISERS & CONSULTANTS

earthquake hazards, flood hazards or soils conditions which would impact the subject's development potential.

The primary development constraints of the subject property are its triangular shape and the presence of multiple public utility easements which traverse the north central, northeast and southeast portions of the site. It is noted that these include both overhead and underground easements. It is our understanding that no permanent structures may be constructed within the easement areas. The location and burden of the various easements on the site is considered to severely limit the subject's developable land area. Prior to development, municipal water and sewer service will need to be extended to the site. However, it is noted that both water and sewer service are reasonably available to the site. Existing water and sewer main lines are situated approximately one block to the south of the subject, proximate to the intersection of Highway 50 East and Arrowhead Drive.

Overall, the subject property has certain physical constraints for development including its triangular shape and as it is encumbered by a number of public utility easements.

Legally Permissible

The subject is zoned Public Community (PC). The purpose of the PC district is to accommodate public institutional and auxiliary uses which are established in response to the health, safety, cultural and welfare needs of the citizens of the city. It is further the purpose of the PC district to establish site plan approval for many uses, thereby ensuring compatibility with adjacent, more restrictive districts and to organize the assemblage of specific, nonprofit and profit public facilities into efficient functionally compatible and attractively planned uses in conformance with the master plan. The subject is master planned Commercial/Regional Commercial. The primary allowed uses in the Commercial/Regional Commercial master plan districts include a mix of retail and commercial services in a concentrated and unified center that serves the local community. Single use highway-oriented commercial activities will continue to occur in some areas.

=Reno ■ Lake Tahoe=

REAL ESTATE APPRAISERS & CONSULTANTS

Overall, the subject's legally permissible uses include a variety of public facility, retail and service oriented commercial uses.

Financially Feasible & Maximally Productive

The highest and best use of the subject site must be financially feasible. To be financially feasible, there must be adequate demand to support the highest and best use of the subject property. To be maximally productive, the highest and best use of the subject must be the most intense use to which the site could be developed and remain financially feasible.

In assessing the financially feasible and maximally productive uses of the subject parcel, consideration must be given to the subject's physical constraints and legally permissible uses. Development of the subject parcel is considered limited due to its triangular shape, and presence of multiple utility easements located throughout the site. The subject is zoned Public Community and is master planned Commercial/Regional Commercial. The subject's zoning and master plan designations would permit a variety of public facility, retail and service oriented commercial uses. As the subject is located on the outskirts of the city; it is our expectation that secondary commercial or industrial-commercial uses, similar to surrounding development, would represent the financially feasible and maximally productive uses of the site.

To be financially feasible, there must be adequate demand to support the highest and best use of the subject property. As previously noted, the real estate market has seen a significant slowdown over the past several years. As a result of the very limited demand for commercial or residential development, demand for development land has been extremely limited. Most land transactions, within the market, have involved residential sites with finished lots, or properties with partial approvals for development.

Due to the current soft market conditions, and with strong consideration given to the subject's physical constraints, it is these appraisers' opinion that it would be unlikely that the subject would be developed with any kind of project in the near future. Therefore, it is our

=Reno 🔳 Lake Tahoe=

JOHNSON-PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

opinion that the highest and best use of the property is for speculative holding, until demand warrants development with secondary commercial or industrial-commercial utilizations. It is recognized that development of structures would be constrained to the subject's land area outside of the multiple public utility easements areas located on the site. Those areas within the existing easements could be utilized for parking, storage yard, set backs or landscaping requirements. The subject's triangular shape is also felt to pose constraints on development of the site. Prior to development, municipal water and sewer service will need to be extended to the site.

With consideration given to the current soft economy and to the very limited demand for vacant development land, it is these appraisers' expectation that the most likely purchaser of the subject would be an investor who would anticipate a lengthy holding period until economic conditions improve. The subject site would also appeal to an adjacent property owner as plottage for future expansion, upon improved economic conditions, and could serve an interim use such as parking or outdoor storage.

$\underline{OHNSON} \sim \underline{PERKINS} \& \underline{A} \underline{SSOCIATES}, \underline{INC}.$

REAL ESTATE APPRAISERS & CONSULTANTS

INTRODUCTION TO VALUATION ANALYSIS

There are typically three approaches to value an appraiser generally considers in estimating the Market Value of a property. These approaches include the Cost Approach, the Income Approach and the Sales Comparison Approach. As the subject property is vacant land, the Income Approach to Value and the Cost Approach to Value are not considered applicable. For the purposes of this analysis, we will utilize a Sales Comparison Approach to Value.

As previously discussed, the primary constraints in development of the subject property are its triangular shape and the presence of multiple utility and access easements which traverse the site. It is noted that these include surface, overhead and underground easements. The location and burden of the various easements on the site is considered to limit the subject's developable land area. The subject's triangular shape is also felt to pose constraints on development of the site. Municipal water and sewer service will need to be extended to the site prior to development of the property. Water service is available along the south side of Highway 50 East 1,070± linear feet to the west of the subject. Sewer service is indicated to be available from the intersection of Highway 50 East (south side) and Deer Run Road approximately 1,570 feet to the west of the subject parcel.

The subject property is currently encumbered with multiple existing public utility and access easements, as described previously. Additionally, neither municipal water nor sewer service has been installed to the site. Although we did conduct a search in the Carson City area for vacant parcels with similar limitations as the subject, no current similar comparable sales were found. As a result, it will be necessary to utilize a multiple step valuation process.

First, the unencumbered fee simple value of the subject's whole parcel will be estimated. In order to estimate the unencumbered fee simple value of the subject, we have utilized recent commercial land sales and listings in the subject market area. Once the fee simple value of the subject parcel has been estimated, the value of the subject's net useable land area will be estimated.

Reno 🖬 Lake Tahoe

$\underline{\mathsf{OHNSON}} \sim \underline{\mathsf{P}}\underline{\mathsf{erkins}} \And \underline{\mathsf{Associates}}, \underline{\mathsf{inc}}.$

REAL ESTATE APPRAISERS & CONSULTANTS

In order to estimate the value of the subject's land area which is encumbered or has limited use, a percentage factor will be selected which reflects the impact of the easements encumbering the subject site. The selected factor will then be applied to the unencumbered fee simple value to arrive at an estimate of the market value of the subject owner's remaining interest in encumbered/limited use portions of the subject site.

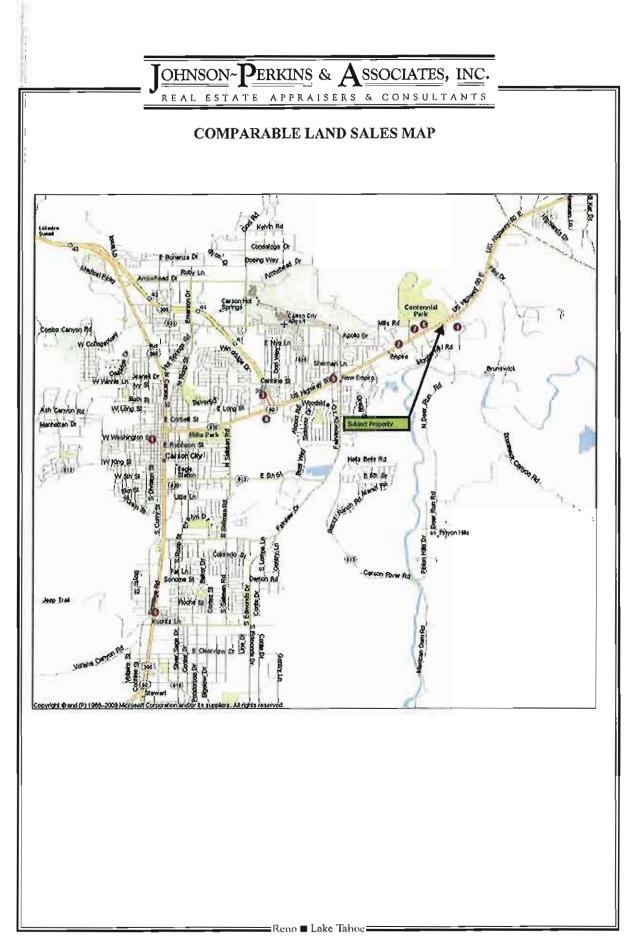
As noted above, neither water nor sewer services have been extended to the subject site. As the vast majority of the comparable sales have all utilities immediately available, for the purposes of this analysis it has been assumed that the subject also has immediate available of all utilities. As a result, an allowance for the cost of extension of water and sewer to the subject will be deducted to arrive at an estimate of the market value of the subject in its "As Is" condition.

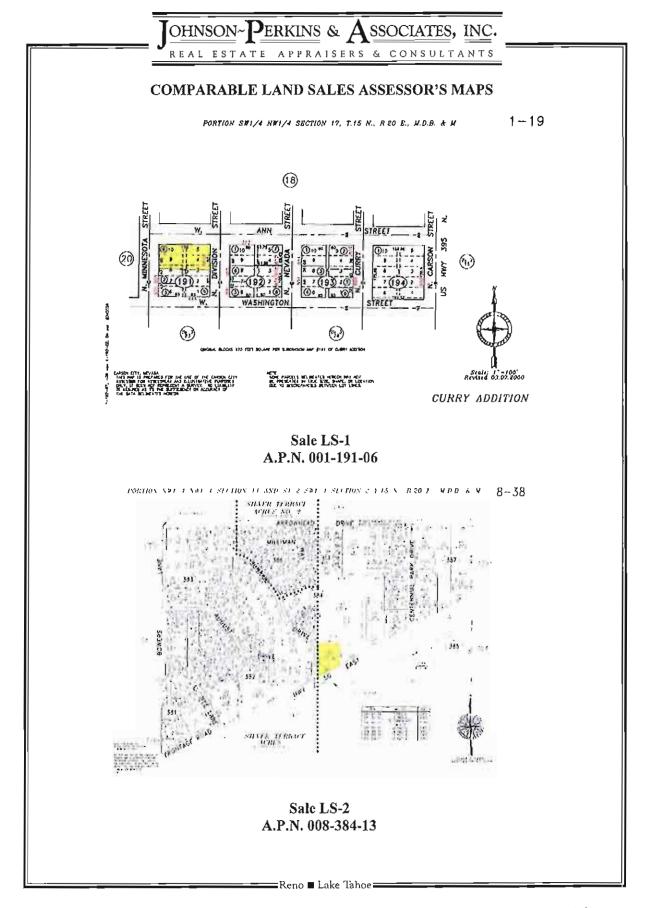
The following chart sets forth a summary of comparable land sales which are considered similar to the subject property. For the purposes of this analysis, the valuation analysis will be made on a price per square foot basis, assuming utilities are immediately available to the subject. JOHNSON-PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

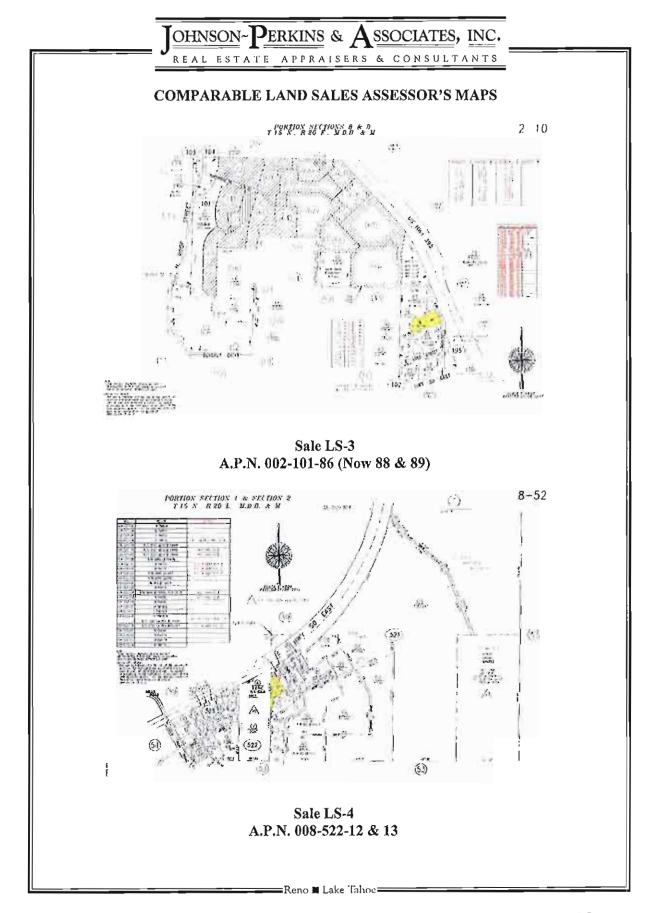
COMPARABLE LAND SALES CHART

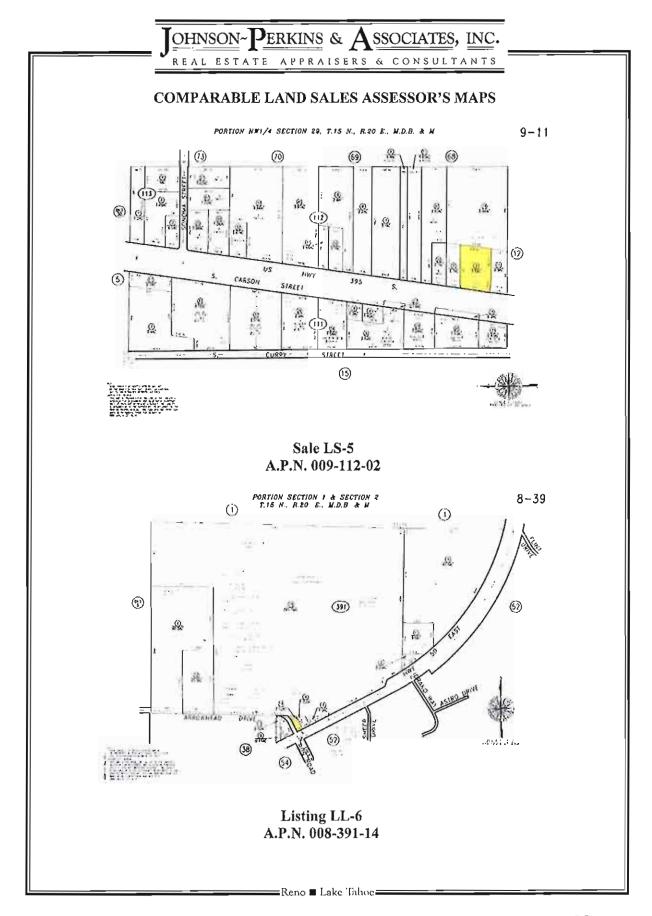
Sale No.	A.P.N. Location	Sale Date Sale Price	Zoning Topography Flood Zone	Document No. Grantee Terms of Sale	Land Area	Sale Price Per SF
LS-I	001-191-06 812 N. Division Street S/S of W. Ann Street, Btw. N. Division St. & N. Minnesota St.	12-10-09 \$120,000	RO Level Shaded X	396065 Herman Bauer Cash	.320± Ac 13,939± SF	\$8.61
LS-2	008-384-13 5130 Highway 50 East NEC Hwy 50 E. & Sunrise Dr.	02-26-10 \$520,000	GI Level X & AE	398248 Silver Sage Village, Ltd.	1.00± Ac 43,560± SF	\$11.94
L S-3	002-101-86 (Now 88 & 89) 1820 Russell Way W/S Russell Way, 930±' N. of Highway 50 East	05-20-10 \$700,000	MFA Level to Gentle AE	402972 Sierra Ridge Cash to Seller	3.484± Ac 151,763± SF	\$4.61
LS-4	008-522-12 & 13 6301 Highway 50 East 100±' S. of Highway 50E, 223±' W. of Drako Way	05-28-10 \$530,000	GI Level to Gentle X	401230 Ernest Chambers Seller Financing	2.55± Ac 111,078± SF	\$ 4.77
LS-5	009-112-02 3449 S. Carson St., N/S S. Carson St. (U.S. 395), 1/3± mile E. of Sonoma St.	10-22-10 \$714,000	RC Level AH	405670 Halle Propertics Cash to Seller	1.46± Ac 63,598± SF	\$11.23
LL-6	008-391-14 NEC Highway 50 East & Arrowhead Dr.	Current Listing 02-15-11 \$731,805	GI Level to Gentle X	N/A Carson Capital Investors, LP	1.12± Ac 48,787± SF	Asking \$15.00
LL-7	008-391-13 NWC Highway 50 Bast & Arrowhead Dr.	Current Listing 02-15-11 \$1,620,000	GI Level to Gentle X	N/A CBC, Ltd Joanne Ballardini	2.32± Ac 101,059± SF	Asking \$16.03
LL-8	008-152-06 S/S Highway 50 East, at the S. terminus of Humboldt St., 900±' W. of U.S. 395	Current Listing 02-15-11 \$1,600,000	GC Levei to Gentlc AE	N/A Maurice Crook, Trustee	3.82± Ac 166,399 ± SF	Asking \$9.62
LL-9	008-271-29 390±' W. of College Parkway and 140±' N. of Highway 50 East	Current Listing 05-19-11 \$225,000	GC Level X	Owner of Record LDS, LLC N/A	.86± Ac 37,462± SF	Asking \$6.01
Subject Property	008-523-09 SWC Highway 50 East & Asphalt Dr.	Date of Valuation 06-23-11	PC C/RC Level X		1.0245± Ac 44,627± SF	

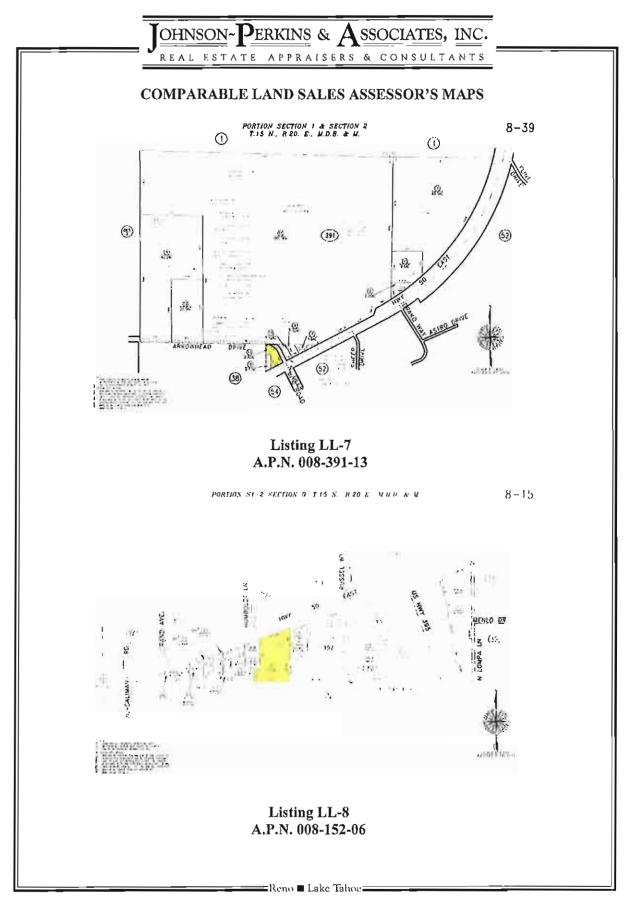
Reno ■ Lake Tahoe

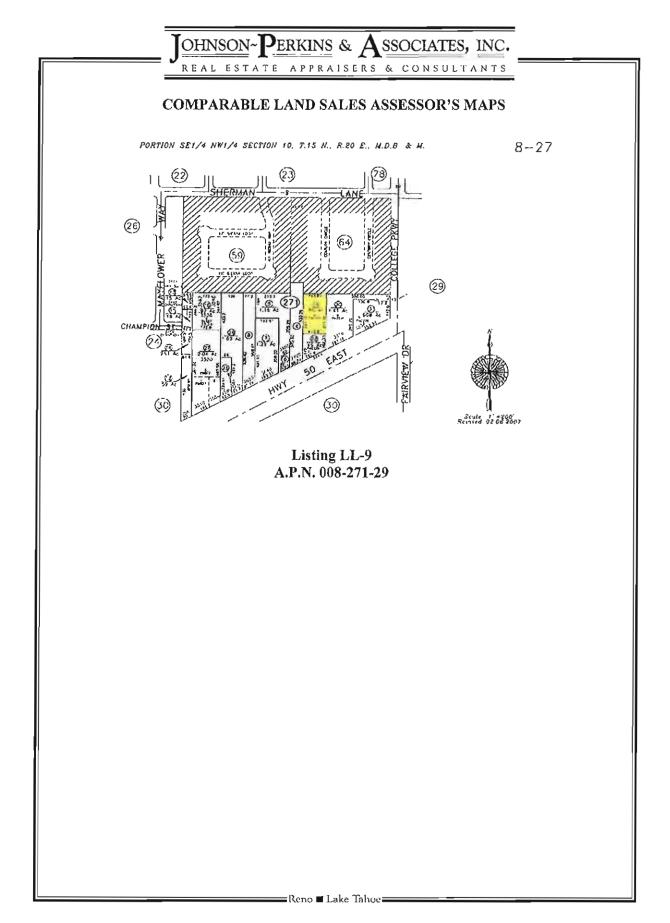












OHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

COMPARABLE LAND SALES DISCUSSION AND COMPARISON (Unencumbered Fee Simple Interest)

The comparable sales set out previously indicate dates of sale ranging from December of 2009 to December of 2010. The listings are current as of the date of valuation. The comparables range in size from $.32\pm$ acres to $3.82\pm$ acres as compared to the subject parcel, which contains $1.0245\pm$ acres. The sale prices range from \$4.61 to \$11.94. The asking prices for the listings range from \$6.01 to \$16.03 per square foot of land area. In this analysis, the unencumbered fee simple value of the subject parcel will be estimated.

As the vast majority of the comparable sales have all utilities immediately available, for the purposes of this analysis it has been assumed that the subject also has immediate available of all utilities. Therefore, an allowance for the cost to extend water and sewer to the subject will be deducted to arrive at the market value of the subject in its "As Is" condition.

As each of the sales involved cash or cash equivalent transactions, no adjustments are necessary due to terms of sale.

Sale LS-1 is located at 812 N. Division Street in central Carson City. This comparable is situated on the south side of West Ann Street between N. Division Street and N. Minnesota Street. This comparable has level topography and all utilities were installed to the site at the time of sale. This site is zoned Residential Office and is in a Flood Zone "Shaded X". This parcel contains $.32\pm$ acres or $13,939\pm$ square feet of land area. According to the listing agent, Mr. John Uhart, of John Uhart Commercial Real Estate Services, the existing older residential improvements were to be removed prior to sale. This property was listed for \$130,000. The sale price was \$120,000 which equates to \$8.61 per square foot.

In comparison with the subject, this comparable requires a large upward adjustment due to the subject's highway frontage. Further upward adjustment is required due to the subject's more intensive commercial development potential. On the other hand, a downward adjustment is necessary due to this comparable's older date of sale in a declining market.

=Reno ■ Lake Tahoe=

JOHNSON-PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

Downward adjustments are required due to this comparable's closer-in location, much smaller size, and superior shape. This comparable is similar to the subject in regards to corner situs, topography and flood zone. Overall, this comparable, at \$8.61 per square foot, is considered to be a high indicator of an appropriate per unit land value for the subject's unencumbered fee simple interest, with utilities immediately available.

Sale LS-2 is located at 5130 Highway 50 East in the subject neighborhood. This comparable is situated at the northeast corner of Highway 50 East and Sunrise Drive. This site was improved with the McKinnish RV sales lot. This parcel contains 1.00± acre or 43,560± square feet, has level topography and is slightly irregular in shape. This comparable is zoned General Industrial and all utilities were available to the site at the time of sale. This site is situated in a Flood Zone X, areas of minimal flooding potential, and Flood Zone AE, high risk flood hazard areas. This corner parcel has good highway visibility and adequate to good access. It is noted that this property was purchased by the adjoining property owner. This owner's adjacent property is improved with the Silver Sage Industrial Park.

In comparison with the subject, this comparable requires a minor upward adjustment as a portion of the site is in a Flood Zone AE, areas of high risk of flooding, whereas, the entire subject site is located outside the floodplain. On the other hand, a downward adjustment is necessary due to this comparable's date of sale in a declining market. A downward adjustment is required due to this comparable's somewhat superior location, proximate to more dense development including existing commercial and commercialindustrial uses. Downward adjustments are required due to this comparable's superior shape and plottage considerations. This comparable is similar to the subject in regards to highway frontage, corner situs, topography and development potential. Overall, this comparable, at \$11.94 per square foot, is considered to be a very high indicator of an appropriate per unit land value for the subject's unencumbered fee simple interest, with utilities immediately available.

JOHNSON-PERKINS & ASSOCIATES, INC.

Sale LS-3 is located at 1820 Russell Way, approximately 930 feet north of Highway 50 East. The site is situated a short distance northwest of the U.S. 395/Highway 50 East interchange. The site has level to gently sloping topography and all utilities were reasonably available at the time of sale. The property contains 3.484± acres of land area and is currently being improved with an apartment project. This parcel is slightly irregular in shape. This comparable is zoned Multi Residential and is situated in a Flood Zone AE, which denotes high risk flood hazard areas.

In comparison with the subject, this comparable requires upward adjustments due to its secondary location and due to the subject's superior highway frontage. Further upward adjustments are required due to this comparable's much larger size and due to the subject's commercial development potential. An upward adjustment is required due to the subject's corner situs. Further upward adjustment is necessary as this comparable is situated in a floodplain. On the other hand, a downward adjustment is necessary due to this comparable's date of sale. A downward adjustment is required due to this comparable's coverall, this comparable, at \$4.61 per square foot, is considered to be an extremely low indicator of an appropriate per unit land value for the subject's unencumbered fee simple interest, with utilities immediately available.

Sale LS-4 is located at 6301 Highway 50 East, in the immediate subject neighborhood. This property is situated approximately 100 feet south of Highway 50 East and $223\pm$ feet west of Drako Way. Access is provided to this property by a graded dirt access road via Drako Way. The site has level to gently sloping topography being several feet above grade with Highway 50 East. Electric and telephone service were immediately available at the time of sale. The property is served by a septic tank and well. The property consists of two adjoining parcels containing a total land area of $2.55\pm$ acres. The northerly parcel is improved with a fair to average quality older metal industrial building which was built in 1978. The southerly parcel is vacant and is enclosed with chain link fencing. It was noted at the time of inspection, that the central portion of the site is traversed by an overhead power

J<u>OHNSON</u>~<u>PERKINS</u> & <u>A</u><u>SSOCIATES</u>, <u>INC</u>.

line. This site is irregular in shape. This comparable is zoned General Industrial and is situated in a Flood Zone X, which denotes areas of minimal flood hazard.

In comparison with the subject, this comparable requires a large upward adjustment due to the subject's superior direct access from Highway 50 East. Further upward adjustment is required due to the subject's corner situs. Upward adjustments are required due to this comparable's larger size and as the central portion of the sale property is traversed by a major overhead power line. On the other hand, a downward adjustment is necessary due to this comparable's date of sale. A downward adjustment is required as this comparable's improvements can generate income as an interim use. This comparable is similar to the subject in regards to general location, shape, topography and flood zone. Overall, this comparable, at \$4.77 per square foot, is considered to be an extremely low indicator of an appropriate per unit land value for the subject's unencumbered fee simple interest, with utilities immediately available.

Sale LS-5 is located at 3449 South Carson Street (U.S. 395) in south Carson City. The site is situated on the north side of South Carson Street approximately 1/3 mile east of Sonoma Street. The site has generally level topography and all utilities were available at the time of sale. The property contains $1.46\pm$ acres of land area and is currently being improved with a Discount Tire store. This parcel is slightly irregular in shape. This comparable is zoned Retail Commercial and is situated in a Flood Zone AH, which denotes high risk flood hazard areas.

In comparison with the subject, this comparable requires an upward adjustment as it is situated in a floodplain. On the other hand, a large downward adjustment is necessary due to this comparable's superior closer in location on South Carson Street, a major commercial corridor. As this comparable is a relatively recent sale, only a minor downward adjustment is considered necessary due to its date of sale. A downward adjustment is required due to this comparable's superior shape. Overall, this comparable, at \$11.23 per square foot, is

÷

OHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

considered to be a very high indicator of an appropriate per unit land value for the subject's unencumbered fee simple interest, with utilities immediately available.

Listings LL-6 and LL-7 are located at the northeast and the northwest corners of Highway 50 East and Arrowhead Drive in the subject neighborhood. Highway 50 East and Arrowhead Drive is a signalized intersection. These properties are zoned General Industrial and are master planned Mixed Use Commercial, due to their situs on a major access corridor. The parcels are situated in a Flood Zone X which denotes areas of minimal flooding potential. All utilities are available to each of these parcels. In an interview with Mr. Al Souza, of Capurro Souza Real Estate, it was indicated that there has been little interest in Listing LL-5, at the asking price of \$15.00 per square foot. Mr. Souza did indicate that, it was his opinion, that an asking price in the \$9.00 to \$10.00 range may be more realistic under the current soft market conditions. According to the listing agent, Ms. Andie Wilson of Coldwell Banker Commercial, the owner of Listing LL-6 has completed site improvements providing direct access from Highway 50 East. This property includes a conceptual site plan for a convenience store and fast food components. Ms. Wilson did indicate that the property has been listed at the asking price of \$16.03 for some time and there has been very little interest in the site.

In comparison with the subject, Listing LL-7 requires an upward adjustment due to the subject's smaller size. On the other hand, each of the comparables require large downward adjustment as they are located at a signalized intersection at two arterial roadways. Each of the comparables requires a downward adjustment due to their listing status. Listing LL-7 requires further downward adjustment due to its superior shape as compared to the subject's triangular shaped parcel. These comparables are considered similar to the subject in regards to general location, topography and flood zone. Listing LL-6 is felt to be similar to the subject in regards to shape as it is generally long and narrow. Overall, these comparables, at \$15.00 and \$16.03 per square foot, are considered to be extremely high indicators of an appropriate per unit land value for the subject's unencumbered fee simple interest, with utilities immediately available.

■Reno ■ Lake Tahoe=

JOHNSON-PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

Listing LL-8 is located on the south side of Highway 50 East at the south terminus of Humboldt Street, $900\pm$ feet west of U.S. 395 in east Carson City. This property is situated in close proximity to the Gold Dust West casino, a neighborhood shopping center that is anchored by a Sac N Save, and the U.S. 395/Highway 50 East interchange. This parcel contains $3.82\pm$ acres and all utilities are reasonably available. The site has level to gentle topography and is of slightly irregular shape. All utilities are immediately available to the site. This listing is zoned General Commercial and has extensive frontage on Highway 50 East. This comparable is situated in a Flood Zone AE, which denotes high risk flood hazard areas

In comparison with the subject, this comparable requires a large downward adjustment due to its closer-in location, proximate to more intense commercial development. The synergy created by the presence of the shopping center and similar surrounding developments is considered to enhance the desirability of this comparable listing. Further downward adjustment is necessary due to this comparable's listing status. A downward adjustment is required due to this comparable's superior shape. On the other hand, upward adjustments are required due to the subject's corner situs and smaller size. Further upward adjustment is necessary as this comparable is situated in a floodplain. Overall, this comparable, at \$9.62 per square foot, is considered to be a high indicator of an appropriate per unit land value for the subject's unencumbered fee simple interest, with utilities immediately available.

Listing LL-9 is an interior parcel located 390± feet west of College Parkway and 140± feet north of Highway 50 East in northeast Carson City. According to the listing broker, Mr. Brad Bonkowski of Coldwell Banker Commercial, this property is accessed by means of reciprocal easements with the properties to the east and south. These access easements provide access to the site from Highway 50 to the south and College Parkway to the east. This parcel is rectangular and has level topography. All utilities are available to the site. This property is located in a Flood Zone X, which denotes areas of minimal flooding potential. This comparable is currently available for sale at an asking price of \$225,000 or \$6.01 per square foot.

=Reno ■ Lake Tahoe

J<u>OHNSON</u>~PERKINS & A<u>SSOCIATES</u>, INC.

In comparison with the subject, this comparable requires downward adjustments due to its closer-in location and superior shape. A downward adjustment is necessary due to this comparable's listing status. On the other hand, large upward adjustments are required due to this comparable's interior situs, lacking direct street frontage and exposure and its inferior access. As previously noted, the subject does involve a corner site having direct exposure and access from Highway 50 East. Overall, this comparable, at \$6.01 per square foot, is considered to be a low indicator of an appropriate per unit land value for the subject's unencumbered fee simple interest, with utilities immediately available.

In summary, Sales LS-2, LS-5 and Listing LL-8 at \$9.62 to \$11.94 per square foot, were considered to be high to very high indicators of an appropriate per unit land value for the subject property. Listings LL-6 and LL-7, at \$15.00 and \$16.03 per square foot, were considered to be extremely high indicators. Sales LS-3 and LS-4, at \$4.61 and \$4.77 per square foot, were considered to be very low indicators. Sales LS-1, at \$8.61 per square foot, was considered to be a high indicator of an appropriate per unit land value for the subject's unencumbered fee simple interest, with utilities immediately available.

In estimating an appropriated per square foot land value for the subject, consideration has been given to its Highway 50 East frontage, corner situs and access. Consideration is given to its level topography, size and other physical characteristics. Consideration is also given to its location on the outskirts of northeast Carson City and its triangular shape. Consideration is also given to the very limited demand for development land and current soft real estate market conditions.

Based upon a review of the available data, it is our opinion that a per unit land value applicable to the subject's unencumbered fee simple interest, is \$8.00 per square foot, with utilities immediately available.

J<u>OHNSON</u>~<u>PERKINS</u> & <u>A</u><u>SSOCIATES</u>, <u>INC</u>. REAL ESTATE APPRAISERS & CONSULTANTS

Calculations prepared by Tri State Surveying indicates that the subject's useable land areas include Parcels A, B and C located in the north central, northeast corner, and southeast corner of the site. The total useable land area is indicated to be 22,504± square feet.

The remainder of the subject land area is either encumbered with the existing easements as outlined previously, or involves long, narrow triangular shapes. The subject contains a total land area of $44,627\pm$ square feet. Deducting the useable land area of $22,504\pm$ square feet from the total land area of $44,627\pm$ square feet results in $22,123\pm$ square feet of encumbered/limited use land area.

Total Useable Land Area - Parcels A, B & C	22,504± Square Feet
Encumbered/Limited Use Land Area	22,123± Square Feet

The subject's useable land area contains $22,504\pm$ square feet. The underlying fee simple land value for the subject parcel has been estimated to be \$8.00 per square foot. Applying the selected per square foot land value to the subject's useable land area of $22,504\pm$ square feet, results in an indicated fee simple value of \$180,032, with utilities immediately available.

The next step in this analysis is to estimate the market value of the subject's $22,123\pm$ square feet of remaining land area, as currently encumbered or having very limited use. The subject property is encumbered by multiple public utility easements include surface, overhead and underground public utility easements. In order to delineate the easements encumbering the subject site, Tri State Surveying, LTD has prepared an exhibit map for the subject. A overhead electric power line traverses the subject parcel in a northeast to southwest direction. An underground communications line generally parallels the overhead electric power line. Together, the power line and communications line easements encumber a 50 foot width through the central portion of the subject property. A 10 foot wide Sierra Pacific Power Company (now NV Energy) and Nevada Bell (now AT&T) easement is situated in the south central portion of the subject site and runs in a north/south direction. There is an existing 10 <u>IOHNSON</u>~<u>PERKINS</u> & <u>ASSOCIATES</u>, <u>INC</u>.

REAL ESTATE APPRAISERS & CONSULTANTS

foot wide gas pipeline encumbering the northeast corner of the subject site. The Tri State Surveying map also depicts a 28 foot wide north-south access easement in the westerly portion of the subject site.

It is our understanding that no permanent structures may be constructed within the easement areas. However, the easement areas may be utilized for parking, access, setback requirements and landscaping is allowed. The location and burden of the various easements on the site limits the development potential of the north central, northeast and southeast portions of the subject parcel. Therefore, a lower per square foot value is indicated for those areas which are currently encumbered with the existing overhead and underground public utility easements. A percentage factor will be selected which reflects the impact of the easements encumbering the subject site, in order to reflect the owner's remaining interest in the existing easement land areas as encumbered. This selected factor will then be applied to the unencumbered fee simple value to arrive at an estimate of the market value of the subject's land area which is currently encumbered or is felt to be useable.

To arrive at an estimate of an appropriate factor applicable to the subject property, we analyzed easement factors indicated by a number of easement acquisitions.

In an interview with representatives of Sierra Pacific Power Company, it was indicated to these appraisers that they typically pay 30% to 50% of the unencumbered fee simple value for the acquisition of an overhead power line distribution easement. It was further indicated to these appraisers that on some occasions, they pay between 75% and 90% of the unencumbered fee value for the acquisition of a high voltage transmission line easement. The officials of Sierra Pacific Power Company, however, did point out that typically, when acquiring a high voltage transmission line easement; they are severely limiting the surface utilizations of the underlying property.

JOHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

AT&T has acquired a number of underground easements for the installation of their fiber optic cables in the Reno area based upon 50% of the unencumbered fee simple value of the property.

Williams Communication Company has acquired underground fiber optic cable easements through the Truckee and Reno areas. In many cases the property owners were compensated 100% of the fee value, due to the small size of the required easement and the small dollars involved. Williams Communications Company was also willing to pay 100% of the fee value to avoid incurring appraisal, legal and other costs associated with condemning an easement. In instances where Williams Communications was required to obtain appraisal services and legal services, the compensations were based upon 50% to 75% of the unencumbered fee simple value.

Mr. Terry Wolverton, Manager, Right of Way & Environmental Affairs for Tuscarora Gas Transmission Company, indicated that easements were acquired by their company in connection with numerous natural gas transmission lines in Nevada at between 50% and 100% of the fee simple value of the easement area.

In analyzing an appropriate percentage factor applicable to the subject's existing easement areas, consideration is given to the location of the easements, as well as the restrictions placed on the subject ownership as a result of the existing easements. Based upon a careful review of all information available, it is our opinion that an appropriate factor applicable to the subject's existing easement areas is 50% of the unencumbered fee simple value. As the value of the easement area represents 50% of the unencumbered fee simple value, the inverse, or 50% of the unencumbered fee simple value, represents the property owner's remaining interest.

The underlying fee simple land value for the subject parcel has been estimated to be \$8.00 per square foot. Applying the indicated per square foot land value to the subject's encumbered/limited use land area of $22,123\pm$ square feet, results in an indicated

=Reno ■ Lake Tahoe=

OHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

unencumbered fee simple value of \$176,984. Applying the 50% factor to the unencumbered fee simple value of \$176,984 results in an indicated value of the subject owner's remaining interest, of \$88,492.

Set out following is a summary of the values of the various components of the subject parcel, assuming immediate availability of utilities.

Land Value Indications - With Utilities to Site

Total Useable Land Area

22,504± Square Feet x \$8.00/SF									\$180,032
		-				~			

Total Encumbered and Limited Use Land Area

22,123± Square Feet x \$8.00/SF @ 50%*	<u>\$88,492</u>
	\$268,524
<u>Total Land Value (Rounded)</u>	\$270,000
(A - Elever and the Elevent of Elever and the	

(As Encumbered by Existing Easements)

*Property Owner's Remaining Interest as Encumbered

In the immediately preceding analysis, it has been assumed that municipal water and sewer service has been extended to the subject site. In discussions with Jeff Sharp, P.E., City Engineer with the Carson City Public Works Department, it was indicated that neither municipal water nor sewer service have been extended to the subject parcel. As the subject site is zoned for commercial uses, prior to development, water and sewer service would be required to be extended to the site.

The Carson City Public Works Department has indicated that water service is available along the south side of Highway 50 East 1,070± linear feet to the west of the subject. Sewer service is indicated to be available from the intersection of Highway 50 East (south side) and Deer Run Road approximately 1,570 feet to the west of the subject parcel. The Carson City Public Works Department has indicated that the estimated cost for the water main extension is approximately \$78,000 and the estimate for the sewer main extension is approximately \$110,000. The total cost to extend water and sewer service to the subject is indicated to be \$188,000.

=Reno 🔳 Lake Tahoe=

JOHNSON-PERKINS & ASSOCIATES, INC.

Although it would cost \$188,000 to extend water and sewer to the subject property, it is felt that there are some opportunities to reduce this expenditure. It is these appraisers understanding that in order to develop new improvements or expand existing improvements in the immediate vicinity of the subject property, it will be necessary to connect to municipal water and sewer.

There are six properties between the current terminus of the sewer line and the subject property, while there are five intervening ownerships between the existing terminus of the water line and the subject property. Although the majority of these properties are improved with some minimal quality structures and improvements, Carson City will require these properties to hook up to municipal water and sewer should they desire to build new structures on the property or to expand the existing structures. As a result, it is felt that a typical purchaser of the subject property could reasonably anticipate some of the adjacent property owners participating in the cost of extending water and sewer to the subject property.

It is recognized that due to the current economic times, it may be several years before there is any need to extend the sewer and water to the subject property.

After considering all of the factors relative to water and sewer, it is these appraisers expectation that, as municipal water and sewer service would be required for new construction or expansion of existing improvements, it would not be unreasonable for a typical buyer to anticipate that 30% to 40% of the intervening property ownerships would participate in the cost of the extension of these utilities. Therefore, it is our opinion that a perspective buyer of the subject property would deduct an allowance of 60% to 70% of the cost of extending these utilities, with the anticipation that one or more of the intervening ownerships would pay for the remaining costs. Applying the 60% to 70% factor range to the \$188,000 estimated cost, results in an estimate of the cost which would be the responsibility of the subject property owners of \$112,800 to \$131,600, which is correlated to \$125,000. This allowance will be deducted from the estimated value of the subject property, assuming

JOHNSON-PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

that the utilities were immediately available. This will result in an estimate of the Market Value of the subject property in its "As Is" condition.

Deducting the cost of the extension of municipal water and sewer to the subject from the total underlying fee simple land value of \$270,000, results in a Market Value estimate for the subject in its "As Is" condition as of June 23, 2011, of \$145,000.

The \$145,000 conclusion results in an overall per square foot value for the subject's $44,627\pm$ square foot parcel of \$3.25 per square foot.

As a check of reasonableness as to the per square foot value for the subject, we have reviewed the land sales utilized earlier in this report. Sale LS-4 is located in the immediate neighborhood, to the north of the subject, and is considered most similar to the subject as to the availability of utilities. This parcel had neither municipal water nor sewer service at the time of sale. It is noted that the Carson City Engineering Department has indicated that municipal water and sewer services would be required should the property owner seek approvals for new development or expansion of the existing structure. However, the site is currently served by a septic system and a well, requiring a downward adjustment. This property sold in May of 2010 for \$4.77 per square foot of land area. This parcel is improved with an older metal industrial building which can provide interim income to the site, requiring a downward adjustment.

We have also reviewed a current listing in the Mound House area which is in Lyon County, proximate to the subject neighborhood. This listing is an $.83\pm$ acre parcel of land located at 30 Diamondback Way and is available at an asking price of \$2.35 per square foot. According to the listing agent, Ms. Andie Wilson of Coldwell Banker Commercial, a septic system will be required and water service has not yet been extended to the property. No water rights are included with the property. As Mound House is on a community well system, it was indicated that water service is reasonably available. In comparison to the subject, this OHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

property has an inferior location and inferior roadway frontage, but is considered similar in regards to availability of utilities.

These comparables indicate a range of \$2.35 to \$4.77 per square foot of land area. Overall, the \$3.25 per square foot value indication for the subject falls within the range indicated by these comparables and is considered reasonable.

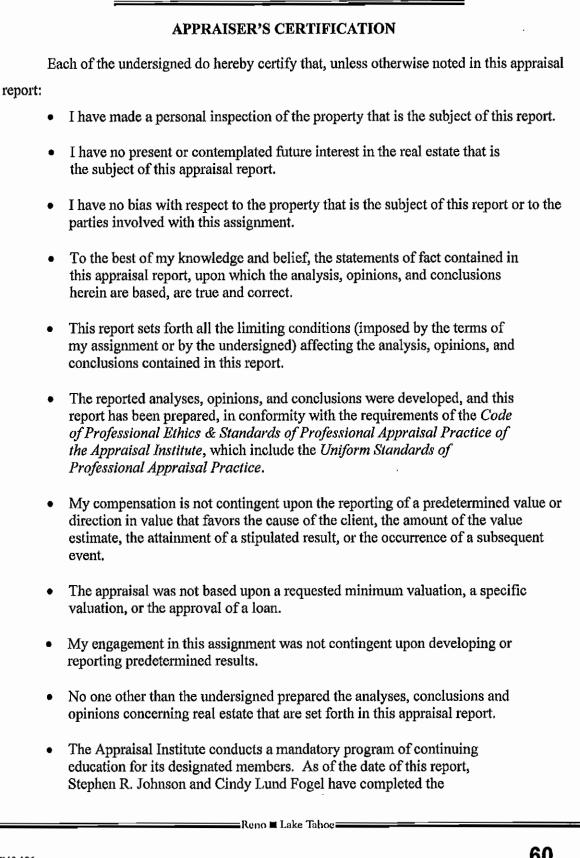
Based upon a careful review of all information available and with consideration given to the analysis as set forth above, it is our opinion that the estimated Market Value of the subject property, as of June 23, 2011, is as follows:

FINAL 'AS IS' MARKET VALUE CONCLUSION (As of June 23, 2011)

<u>\$145,000</u>

OHNSON~ PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS



OHNSON-PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

requirements under the continuing education program of the Appraisal Institute,

- The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- This appraisal firm has not appraised the subject property over the past three year period.

After careful consideration of all data available and upon thorough personal inspection of the subject property and the comparable properties analyzed, the estimated market value of the subject property, is as set out below:

FINAL 'AS IS' MARKET VALUE CONCLUSION

<u>\$145,000</u>

Respectfully submitted,

Stephen R. Johnson, MAI, SREA Nevada Certified General Appraiser License Number A.0000003-CG

Cindy Lynd Fogel, MAI Nevada Certified General Appraiser License Number A.0002312-CG

OHNSON-PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

STANDARD ASSUMPTIONS AND LIMITING CONDITIONS

The acceptance of this appraisal assignment and the completion of the appraisal report submitted herewith are contingent upon the following assumptions and limiting conditions.

LIMITS OF LIABILITY

This report was prepared by Johnson-Perkins and Associates, Inc. All opinions, recommendations, and conclusions expressed during the course of this assignment are rendered by the staff of Johnson-Perkins and Associates, as employees, not as individuals. The liability of Johnson-Perkins & Associates, Inc. and its employees and associates is limited to the client only and to the fee actually received by the appraisal firm. There is no accountability, obligation, or liability to any third party. If the appraisal report is disseminated to anyone other than the client, the client shall make such party or parties aware of all limiting conditions and assumptions affecting the appraisal assignment. Neither the appraisers nor the appraisal firm is in any way to be responsible for any costs incurred to discover or correct any physical, financial and/or legal deficiencies of any type present in the subject property. In the case of limited partnerships or syndication offerings or stock offerings in real estate, the client agrees that in the event of a lawsuit brought by a lender, a partner or part owner in any form of ownership, a tenant or any other party, the client will hold the appraiser(s) and the appraisal firm such action with respect to any and all awards or settlements of any type in such lawsuits.

COPIES, PUBLICATION, DISTRIBUTION AND USE OF REPORT

Possession of this report or any copy thereof does not carry with it the right of publication, nor may it be used for any purpose or any function other than its intended use, as stated in the body of the report. The appraisal fee represents compensation only for the analytical services provided by the appraiser(s). The appraisal report remains the property of the appraisal firm, though it may be used by the client in accord with these assumptions and limiting conditions.

This appraisal is to be used only in its entirety, and no part is to be used without the whole report. All conclusions and opinions concerning the analysis as set forth in the report were prepared by the appraiser(s) whose signature(s) appears on the appraisal report, unless it is indicated that one or more of the appraisers was acting as "Review Appraiser." No change of any item in the report shall be made by anyone other than the appraiser(s). The appraiser(s) and the appraisal firm shall bear no responsibility for any such unauthorized changes.

CONFIDENTIALITY

Except as provided for subsequently, neither the appraiser(s) nor the appraisal firm may divulge the analyses, opinions or conclusions developed in the appraisal report, nor may they give a copy of the report to anyone other than the client or his designee as specified in writing. However, this condition does not apply to any requests made by the Appraisal Institute for purposes of confidential ethics enforcement. Also, this condition does not apply to any order or request issued by a court of law or any other body with the power of subpoena.

JOHNSON-PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

INFORMATION SUPPLIED BY OTHERS

Information (including projections of income and expenses) provided by informed local sources, such as government agencies, financial institutions, Realtors, buyers, sellers, property owners, bookkeepers, accountants, attorneys, and others is assumed to be true, correct and reliable. No responsibility for the accuracy of such information is assumed by the appraiser(s). Neither the appraiser(s) nor the appraisal firm is liable for any information or the work product provided by subcontractors. The client and others utilizing the appraisal report are advised that some of the individuals associated with Johnson-Perkins & Associates, Inc. are independent contractors and may sign the appraisal report in that capacity. The comparable data relied upon in this report has been confirmed with one or more parties familiar with the transaction or from affidavit or other sources thought reasonable. To the best of our judgment and knowledge, all such information is considered appropriate for inclusion. In some instances, an impractical and uneconomic expenditure of time would be required in attempting to furnish absolutely unimpeachable verification. The value conclusions set forth in the appraisal report are subject to the accuracy of said data. It is suggested that the client consider independent verification as a prerequisite to any transaction involving a sale, a lease or any other commitment of funds with respect to the subject property.

TESTIMONY, CONSULTATION, COMPLETION OF CONTRACT FOR APPRAISAL SERVICE

The contract for each appraisal, consultation or analytical service is fulfilled and the total fee is payable upon completion of the report. The appraisers(s) or those assisting in the preparation of the report will not be asked or required to give testimony in court or in any other hearing as a result of having prepared the appraisal, either in full or in part, except under separate and special arrangements at an additional fee. If testimony or a deposition is required, the client shall be responsible for any additional time, fees and charges, regardless of the issuing party. Neither the appraiser(s) nor those assisting in the preparation of the report is required to engage in post-appraisal consultation with the client or other third parties, except under a separate and special arrangement and at an additional fee.

EXHIBITS AND PHYSICAL DESCRIPTIONS

It is assumed that the improvements and the utilization of the land are within the boundaries of the property lines of the property described in the report and that there is no encroachment or trespass unless noted otherwise within the report. No survey of the property has been made by the appraiser(s) and no responsibility is assumed in connection with such matters. Any maps, plats, or drawings reproduced and included in the report are there to assist the reader in visualizing the property and are not necessarily drawn to scale. They should not be considered as surveys or relied upon for any other purpose, nor should they be removed from, reproduced or used apart from the report.

TITLE, LEGAL DESCRIPTIONS, AND OTHER LEGAL MATTERS

No responsibility is assumed by the appraiser(s) or the appraisal firm for matters legal in character or nature. No opinion is rendered as to the status of title to any property. The title is presumed to be good and merchantable. The property is appraised as if free and clear, unless otherwise stated in the appraisal report. The legal description, as furnished by the client, his designee or as derived by the appraiser(s), is assumed to be correct as reported. The appraisal is not to be construed as giving advice concerning liens, title status, or legal marketability of the subject property.

ENGINEERING, STRUCTURAL, MECHANICAL, ARCHITECTURAL CONDITIONS

This appraisal should not be construed as a report on the physical items that are a part of any property described in the appraisal report. Although the appraisal may contain information about these physical items (including their adequacy and/or condition), it should be clearly understood that this information is only to be used as a general guide for property valuation and not as a complete or detailed report on these physical items. The appraiser(s) is not a construction, engineering, or architectural expert, and any opinion given on these matters in this report should be considered tentative in nature and is subject to modification upon receipt of additional information from appropriate experts. The client is advised to seek appropriate expert opinion before committing any funds to the property described in the appraisal report.

Any statement in the appraisal regarding the observed condition of the foundation, roof, exterior walls, interior walls, floors, heating system, plumbing, insulation, electrical service, all mechanicals, and all matters relating to construction is based on a casual inspection only. Unless otherwise noted in the appraisal report, no detailed inspection was made. For instance, the appraiser is not an expert on heating systems, and no attempt was made to inspect the interior of the furnace. The structures were not investigated for building code violations, and it is assumed that all buildings meet the applicable building code requirements unless stated otherwise in the report.

Such items as conditions behind walls, above ceilings, behind locked doors, under the floor, or under the ground are not exposed to casual view and, therefore, were not inspected, unless specifically so stated in the appraisal. The existence of insulation, if any is mentioned, was discovered through conversations with others and/or circumstantial evidence. Since it is not exposed to view, the accuracy of any statements regarding insulation cannot be guaranteed.

Because no detailed inspection was made, and because such knowledge goes beyond the scope of this appraisal, any comments on observed conditions given in this appraisal report should not be taken as a guarantee that a problem does not exist. Specifically, no guarantee is given as to the adequacy or condition of the foundation, roof, exterior walls, interior walls, floors, heating systems, air conditioning systems, plumbing, electrical service, insulation, or any other detailed construction matters. If any interested party is concerned about the existence, condition, or adequacy of any particular item, we would strongly suggest that a mechanical and/or structural inspection be made by a qualified and licensed contractor, a civil or structural engineer, an architect or other experts. This appraisal report is based on the assumption that there are no hidden, unapparent or apparent conditions on the property or improvements which would materially alter the value as reported. No responsibility is assumed for any such conditions or for any expertise or engineering to discover them. All mechanical components are assumed to be in operable condition and standard for the properties of the subject type. Conditions of heating, cooling, ventilating, electrical and plumbing equipment are considered to be commensurate with the condition of the balance of the improvements unless otherwise stated. No judgment is made in the appraisal as to the adequacy of insulation, the type of insulation, or the energy efficiency of the improvements or equipment which is assumed to be standard for the subject's age, type and condition.

TOXIC MATERIALS AND HAZARDS

Unless otherwise stated in the appraisal report, no attempt has been made to identify or report the presence of any potentially toxic materials and/or condition such as asbestos, urea formaldehyde foam insulation, PCBs, any form of toxic waste, polychlorinated biphenyl, pesticides, lead-based paints or soils or ground water contamination on any land or improvements described in the appraisal report. Before committing funds to any property, it is strongly advised that appropriate experts be employed to inspect both land and improvements for the existence of such potentially toxic materials and/or conditions. If any potentially toxic materials and/or conditions are present on the property, the value of the property may be

JOHNSON-PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

adversely affected and a re-appraisal at an additional cost may be necessary to estimate the effects of such circumstances.

SOILS, SUB-SOILS, AND POTENTIAL HAZARDS

It is assumed that there are no hidden or unapparent conditions of the soils or sub-soil which would render the subject property more or less valuable than reported in the appraisal. No engineering or percolation tests were made and no liability is assumed for soil conditions. Unless otherwise noted, the land and the soil in the area being appraised appeared to be firm, but no investigation has been made to determine whether or not any detrimental sub-soil conditions exist. Neither the appraiser(s) nor the appraisal firm is liable for any problems arising from soil conditions. These appraisers strongly advise that, before any funds are committed to a property, the advice of appropriate experts be sought.

If the appraiser(s) has not been supplied with a termite inspection report, survey or occupancy permit, no responsibility is assumed and no representation is made for any costs associated with obtaining same or for any deficiencies discovered before or after they are obtained.

Neither the appraiser(s) nor the appraisal firm assumes responsibility for any costs or for any consequences arising from the need or lack of need for flood hazard insurance. An Agent for the Federal Flood Insurance Program should be contacted to determine the actual need for flood hazard insurance.

ARCHEOLOGICAL SIGNIFICANCE

No investigation has been made by the appraiser and no information has been provided to the appraiser regarding potential archeological significance of the subject property or any portion thereof. This report assumes no portion of the subject property has archeological significance.

LEGALITY OF USE

This appraisal report assumes that there is full compliance with all applicable federal, state and local environmental regulations and laws, unless non-compliance is stated, defined and considered in the appraisal report. It is assumed that all applicable zoning and use regulations and restrictions have been complied with, unless a non-conformity has been stated, defined and considered in the appraisal report. It is assumed that all required licenses, consents, or other legislative or administrative authority from any local, state or national government, private entity or organization have been or can be obtained or renewed for any use on which the value estimate contained in this report is based.

COMPONENT VALUES

Any distribution of the total value between the land and improvements, between partial ownership interests or any other partition of total value applies only under the stated use. Moreover, separate allocations between components are not valid if this report is used in conjunction with any other analysis.

OHNSON~ PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT

The Americans with Disabilities Act ("ADA") became effective January 26, 1992. It is assumed that the property is in direct compliance with the various detailed requirements of the ADA.

AUXILIARY AND RELATED STUDIES

No environmental or impact studies, special market studies or analyses, special highest and best use studies or feasibility studies have been requested or made by the appraiser(s) unless otherwise specified in an agreement for services and so stated in the appraisal report.

DOLLAR VALUES AND PURCHASING POWER

The estimated market value set forth in the appraisal report and any cost figures utilized are applicable only as of the date of valuation of the appraisal report. All dollar amounts are based on the purchasing power and price of the dollar as of the date of value estimates.

ROUNDING

Some figures presented in this report were generated using computer models that make calculations based on numbers carried out to three or more decimal places. In the interest of simplicity, most numbers have been rounded. Thus, these figures may be subject to small rounding errors.

QUANTITATIVE ANALYSIS

Although this analysis employs various mathematical calculations to provide value indications, the final estimate is subjective and may be influenced by our experience and other factors not specifically set forth in this report.

VALUE CHANGE, DYNAMIC MARKET, ALTERATION OF ESTIMATE BY APPRAISER

All values shown in the appraisal report are projections based on our analysis as of the date of valuation of the appraisal. These values may not be valid in other time periods or as conditions change. Projected mathematical models set forth in the appraisal are based on estimates and assumptions which are inherently subject to uncertainty and variations related to exposure, time, promotional effort, terms, motivation, and other conditions. The appraiser(s) does not represent these models as indicative of results that will actually be achieved. The value estimates consider the productivity and relative attractiveness of a property only as of the date of valuation set forth in the report.

In cases of appraisals involving the capitalization of income benefits, the estimate of market value, investment value or value in use is a reflection of such benefits and of the appraiser's interpretation of income, yields and other factors derived from general and specific client and market information. Such estimates are as of the date of valuation of the report, and are subject to change as market conditions change.

This appraisal is an estimate of value based on analysis of information known to us at the time the appraisal was made. The appraiser(s) does not assume any responsibility for incorrect analysis because of incorrect or incomplete information. If new information of significance comes to light, the value given in this report is subject to change without notice. The appraisal report itself and the value

JOHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

estimates set forth therein are subject to change if either the physical or legal entity or the terms of financing are different from what is set forth in the report.

ECONOMIC AND SOCIAL TRENDS

The appraiser assumes no responsibility for economic, physical or demographic factors which may affect or alter the opinions in this report if said economic, physical or demographic factors were not present as of the date of value of this appraisal. The appraiser is not obligated to predict future political, economic or social trends.

EXCLUSIONS

Furnishings, equipment, other personal property and value associated with a specific business operation are excluded from the value estimate set forth in the report unless otherwise indicated. Only the real estate is included in the value estimates set forth in the report unless otherwise stated.

SUBSURFACE RIGHTS

No opinion is expressed as to the value of subsurface oil, gas or mineral rights or whether the property is subject to surface entry for the exploration or removal of such materials, except as is expressly stated.

PROPOSED IMPROVEMENTS, CONDITIONED VALUE

It is assumed in the appraisal report that all proposed improvements and/or repairs, either on-site or off-site, are completed in an excellent workmanlike manner in accord with plans, specifications or other information supplied to these appraisers and set forth in the appraisal report, unless otherwise explicitly stated in the appraisal. In the case of proposed construction, the appraisal is subject to change upon inspection of the property after construction is completed. The estimate of market value is as of the date specified in the report. Unless otherwise stated, the assumption is made that all improvements and/or repairs have been completed according to the plans and that the property is operating at levels projected in the report.

MANAGEMENT OF PROPERTY

It is assumed that the property which is the subject of the appraisal report will be under typically prudent and competent management which is neither inefficient nor superefficient.

FEE

The fee for any appraisal report, consultation, feasibility or other study is for services rendered and, unless otherwise stated in the service agreement, is not solely based upon the time spent on any assignment.

OHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

LEGAL EXPENSES

Any legal expenses incurred in defending or representing ourselves concerning this assignment will be the responsibility of the client.

CHANGES AND MODIFICATIONS

The appraiser(s) reserves the right, at the cost of the client, to alter statements, analyses, conclusions, or any value estimates in the appraisal if any new facts pertinent to the appraisal process are discovered which were unknown on the date of valuation of this report.

DISSEMINATION OF MATERIAL

Neither all nor any part of the contents of this report shall be disseminated to the general public through advertising or sales media, public relations media, new media or other public means of communication without the prior written consent and approval of the appraiser(s).

The acceptance and/or use of the Appraisal Report by the client or any third party constitutes acceptance of the Assumptions and Limiting Conditions set forth in the preceding paragraphs. The appraiser's liability extends only to the specified client, not to subsequent parties or users. The appraiser's liability is limited to the amount of the fee received for the services rendered.

OHNSON~PERKINS & ASSOCIATES, INC.	
REAL ESTATE APPRAISERS & CONSULTANTS	
QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON	
Professional Designations	
MAI - Member Appraisal Institute	1976
(Certified through 2012)	
SREA - Senior Real Estate Analyst; Society of Real Estate Appraisers	1984
State Licensing and Certification	
Certified General Appraiser-State of Nevada	1991
License #A.0000003-CG	
(Certified through 04/30/2013)	
Certified General Appraiser-State of California	1992
License #AG007038	
(Certified through 06/18/2013)	
Association Memberships and Affiliations Member Reno Board of Realtors Member Nevada Association of Realtors International Bight of Way Association	
International Right-of-Way Association	1004 1001
Member Nevada State Board of Equalization -	1984-1991
(Appointed by Governor Richard Bryan, January 1984 & 1988) (Appointed by Governor Kenny C. Guinn, March 2000 & 2004)	2000-2008
Member Nevada Commission of Appraisers of Real Estate -	2000-2008 1989-1994
(Appointed by Governor Bob Miller, August 7, 1989)	1707-1774
Commissioner, Nevada Commission of Appraisers of Real Estate	2009-Present
(Appointed by Governor Jim Gibbons)	2003 1 100000
Offices Held	
Chairman, National Ethics Administration Division	1995
Vice Chairman, National Ethics Commission	1993/94
Regional Member, Ethics Administration	
Appraisal Institute, Region 1	1989-1992
President, Sierra-Nevada Chapter #60, AIREA -	1989
Vice President, Sierra-Nevada Chapter #60, AIREA -	1988
Secretary, Sierra-Nevada Chapter #60, AIREA -	1987
Vice Governor District 3 (Northern California & Nevada) Society of Real Estate Appraisers (SREA) -	1980-1981
Past President & Membership Chairman -	1700-1701
Reno/Carson/Tahoe Chapter #189	
Member 1976 Young Men's Council, SREA, Atlanta, Georgia	
Discussion Leader 1977 Young Men's Council, SREA,	
Las Vegas, Nevada	

JOHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON

Offices Held (continued)

Elected 1 of 2 National Representatives to the Inter-	
national Board of Governors of the SREA, representing	
the Young Men's Council -	1977
International Professional Practice Committee, SREA -	1978-1981
International Conference Committee, SREA -	1978 & 1979
National Candidates Guidance Committee of the American	
Institute of Real Estate Appraisers (AIREA) -	1978-1981
Chairman National Division of Member and Chapter	
Services, AIREA -	1981
Board of Directors Northern California Chapter #11, AIREA -1	1980
Admissions Committee, Sierra-Nevada Chapter #60, AIREA	
Board of Directors, Sierra-Nevada Chapter #60, AIREA	1984-1986
Board of Directors, Reno-Carson-Tahoe Chapter	
Appraisal Experience	
Independent Fee Appraiser	1976 to present
President, Stephen R. Johnson & Associates	1976-1992
President, Johnson - Wright & Associates	
President, Johnson - Perkins & Associates	1994 to present
(Staff of 11 Appraisers)	-
Alves Appraisal Associates	1972-1976
Alves-Kent Appraisal Associates	1970-1972
Qualified as an Expert Witness	
Nevada District Courts:	
Washoe County, Carson City, Douglas County,	
and Elko County	

and Elko County U.S. Bankruptcy Courts:

Reno, Las Vegas, Sacramento, and Los Angeles

U.S. District Court, San Francisco, California

United States Tax Court

Arizona Superior Court, Maricopa County, Phoenix

Douglas County Board of Equalization

Washoe County Board of Equalization Nevada State Board of Equalization

King County Superior Court, Seattle, Washington

≡Reno ■ Lake Tahoe=

<u>IOHNSON</u> ~ <u>PERKINS</u> & ASSOCIATES, INC.	
REAL ESTATE APPRAISERS & CONSULTANTS	
QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON	
Formal Education Reno High School Graduate - Bachelor of Science Degree in Business Administration	1966
Majoring in Real Estate, from the University of Nevada, Reno -	1972
Appraisal Education University of Nevada:	
B.A. 430 Real Estate Evaluation	1970
B.A. 432 Real Estate Appraisal Problems American Institute of Real Estate Appraisers:	1971
Course 1A Basic Appraisal Principles, Methods & Techniques, San Francisco, CA	1972
Course 1B Capitalization Theory & Techniques, San Francisco, California Course 2 Urban Properties, San Francisco, California	1973
Course 6 Investment Analysis, Memphis, Tennessee Society of Real Estate Appraisers:	1976
Course 301 Special Applications of Appraisal Analysis, Pomona, California	1974
Numerous Continuing Education Seminars and Courses	
Appraisal Instructor Nevada Association of Realtors Department of Commerce, Real Estate Division, State of Nevada Appraisal "A" Residential Appraising Appraisal "B" Apartment and Commercial Property Appraising Western Nevada Community College R.E. 206 Real Estate Appraising Northern Nevada Real Estate School Real Estate Appraisal	

=Reno 🖿 Lake Tahoe

OHNSON ~ PERKINS & ASSOCIATES, INC. REAL ESTATE APPRAISERS & CONSULTANTS

QUALIFICATIONS OF APPRAISER STEPHEN R. JOHNSON REPRESENTATIVE APPRAISAL CLIENTS AND PROPERTIES

BARTON MEMORIAL HOSPITAL CITY OF RENO CITY OF SPARKS COLONIAL BANK R.J.B. DEVELOPMENT COMPANYCARSON CITY DOUGLAS COUNTY LINCOLN COUNTY LYON COUNTY WASHOE COUNTY MINERAL COUNTY EMERALD BAY POST OFFICE NEVADA STATE PARK SYSTEM NEVADA STATE DEPT. OF TRANSPORTATION NEVADA STATE DIVISION OF LANDS NEVADA ATTORNEY GENERAL'S OFFICE U.S. DEPARTMENT OF NAVY U.S. FOREST SERVICE FNMA - REGIONAL OFFICE INTERNAL REVENUE SERVICE FEDERAL TRADE COMMISSION WASHOE COUNTY REGIONAL TRANS. RENO TAHOE AIRPORT AUTHORITY TAHOE REGIONAL PLANNING AGENCY CALIFORNIA ATTY GENERAL'S OFFICE CALIFORNIA TAHOE CONSERVANCY CITY OF SOUTH LAKE TAHOE PLACER COUNTY REDEVELOPMENT AGENCY NEW HAMPSHIRE DEPARTMENT OF JUSTICE MISSOURI HWY AND TRANS, DEPT COMMISSION IDAHO TRANSPORTATION DEPARTMENT COLONIAL BANK PLUMAS BANK SECURITY BANK OF NEVADA LIBERTY BANK FIRST INDEPENDENT BANK OF NV NORTHERN NEVADA BUSINESS BANK NEVADA STATE BANK UNION BANK VALLEY BANK OF NEVADA BANK OF AMERICA THE BANK OF CALIFORNIA CROCKER NATIONAL BANK WELLS FARGO BANK B OF A TRUST DEPARTMENT FIRST FEDERAL SAVINGS & LOAN FIRST WESTERN SAVINGS & LOAN AMERICAN SAVINGS AND LOAN NEVADA SAVINGS & LOAN DILORETO CONST. & DEVELOPMENT DERMODY PROPERTIES TRAMMELL CROW CO. MCKENZIE PROPERTIES HOMEWOOD HIGH & DRY MARINA TAHOE KEYS MARINA TAHOE CITY MARINA

WASHOE MEDICAL CENTER PLAZA RESORT CLUB ROYAL BANK OF SCOTLAND CARSON-TAHOE HOSPITAL JOHNNY RIBEIRO BUILDER KEEVER CONSTRUCTION COMPANY SIERRA PACIFIC POWER COMPANY SOUTH LAKE TAHOE PUBLIC UTILITY DIST. TAHOE DOUGLAS SEWER DISTRICT GLENBROOK WATER COMPANY TAHOE PARK WATER COMPANY NORTH FOOTHILL APARTMENTS MEADOWOOD APARTMENTS WOODSIDE VILLAGE APARTMENTS SIERRA WOODS APARTMENTS AMESBURY PLACE APARTMENTS SUNDANCE APARTMENTS KEYSTONE SQUARE SHOPPING CTR. POZZI MOTORS CARSON CITY DATSUN-AMC-JEEP LEMMON VALLEY LAND COMPANY CONSOLIDATED FREIGHTWAYS RINGSBY UNITED SYSTEMS 99 EASTMAN KODAK HALLMARK CARDS OSCAR MEYER AND COMPANY GENERAL ELECTRIC CHEMETRO CITY SERVICES MINERAL CO. SUPERIOR OIL COMPANY TRAVELERS INSURANCE FARMERS INSURANCE COMPANY FIRST AMERICAN TITLE CO. OF NV. FIDELITY TITLE INSURANCE CO MERRILL LYNCH RELOCATION YOUNG ELECTRIC SIGN COMPANY THE TRUST FOR PUBLIC LANDS THE TRUCKEE DONNER LAND TRUST THE CONSERVATION FUND THE NATURE CONSERVANCY SUGAR BOWL SKI RESORT THE FEATHER RIVER LAND TRUST SKI INCLINE RESORT KIRKWOOD ASSOCIATES NORTHSTAR SQUAW VALLEY U.S.A. LEWIS HOMES OF NEVADA SYNCON HOMES MGM GRAND HOTEL CASINO & THEME PARK EL DORADO HOTEL - CASINO COMSTOCK HOTEL - CASINO LAKESIDE INN HOTEL - CASINO RAMADA EXPRESS HOTEL - CASINO

■Reno ■ Lake Tahoe

OHNSON-PERKINS & ASSOCIATES, INC.	
REAL ESTATE APPRAISERS & CONSULTANTS	
QUALIFICATIONS OF APPRAISER CINDY LUND FOGEL	
Professional Designations MAI – Member of the Appraisal Institute	2000
State Licensing and Certification Nevada Certified General Appraiser License #A.0002312-CG (Certified through 5/31/12)	1996
Offices Held President, Reno/Carson/Tahoe Chapter Appraisal Institute Vice President, Reno/Carson/Tahoe Chapter Appraisal Institute Education Chair, Reno/Carson/Tahoe Chapter Appraisal Institute Education Chair, Reno/Carson/Tahoe Chapter Appraisal Institute Education Chair, Reno/Carson/Tahoe Chapter Appraisal Institute President, Reno/Carson/Tahoe Chapter Appraisal Institute Vice President, Reno/Carson/Tahoe Chapter Appraisal Institute Vice President, Reno/Carson/Tahoe Chapter Appraisal Institute Secretary, Reno/Carson/Tahoe Chapter Appraisal Institute	2009/2010 2008 2006 2003 2002 2001 2000 1999 1998
Occupational History Johnson - Perkins & Associates Real Estate Appraiser	1994 - Present
Johnson - Wright & Associates Real Estate Appraiser	1992 - 1994
Stephen R. Johnson & Associates Real Estate Appraiser	1990 - 1992
Admitted as Expert Witness Washoe County Board of Equalization Nevada State Board of Equalization	
Appraisal Education & Technical Training Real Estate 103 and 202 Real Estate Financing American Institute of Real Estate Appraisers Course 1A-1 "Real Estate Appraisal Principles" Course 1A-2 "Basic Valuation Procedures" Course 1BA "Cap Theory & Tech, Part A" Course 1BB "Cap Theory & Tech, Part B" Nevada Law (NRS 645C)	1986 1986 1991 1992 1993

=Reno 🔳 Lake Tahoe=

k

.

. •1

.

i

OHNSON~PERKINS & ASSOCIATES, INC.

REAL ESTATE APPRAISERS & CONSULTANTS

OUALIFICATIONS OF APPRAISER **CINDY LUND FOGEL** Appraisal Education & Technical Training (Continued) Standards of Professional Practice Parts A & B 1993 Advanced Applications 1993 **Report Writing and Valuation Analysis** 1995 Case Studies in Law and Ethics 1998 Standards of Professional Practice, Part C 1998 Advanced Income Capitalization 1999 Standards of Professional Practice, Part C 2000 & 2002 7-Hour National USPAP Update Course 2004 7-Hour National USPAP Update Course 2006 Cost Approach to Commercial Appraising 2006 Uniform Appraisal Standards/Federal Land Acquisitions 2007 7-Hour National USPAP Update Course 2007 7-Hour National USPAP Update Course 2008 **Business Practices and Ethics** 2008 Uniform Appraisal Standards for Federal Land Acquisitions (Yellow Book) 2009 7-Hour National USPAP Update Course 2010 **Business Practices and Ethics** 2010 Corridor Valuation & Yellow Book Issues and Divided Partial Interests 2010 **Appraisal Seminars** Forecasting Revenue/Appraising Distressed Commercial Real Estate 2009 Valuation of Easements and Other Partial Interests 2009 Construction Defects and Cost Trends & Feasibility Analysis 2008 Valuation of Detrimental Conditions 2008 Spotlight on Common Errors & Confidentiality USPAP Issues 2008 The Essentials, Current Issues & Misconceptions in Appraising 2007 Attacking & Defending an Appraisal in Litigation 2007 Market Analysis and Site to do Business 2006 Analyzing Distressed Properties 2005 Appraising From Blueprints and Specifications 2005 Appraisal Valuation Modeling 2004 Subdivision Valuation 2004 The Road Less Traveled: Special Purpose Properties 2004 Scope of Work Seminar 2003 Appraisal Consulting: A Solutions Approach for Professionals 2002 **Formal Education** University of Nevada-Reno: Bachelor of Arts, College of Arts and Science 1989 Truckee Meadows Community College, Associate in Arts 1984 Sparks High School, Sparks, Nevada 1975

Northern Nevada Title Company

307 W Winnle Lane, Sulte 1 Carson City, NV 89703 Phone (776)883-7513 Fax (776)887-5065

PRELIMINARY REPORT

Issued for the sole use of:

Tri State Surveying, Ltd.

AMENDED

Our Order No.: 1095634-TO Tille No.: 1095634-TO Your No.: GC-1095634-TO

Property Address:

HWY 50 East Carson City, NV 89701

Assessor's Parcel No .:

008-523-09

In response to the above referenced application for a policy of illie insurance, Northern Nevada Title Company hereby reports that it is prepared to issue, or cause to be issued, as of the date hereof, a Policy or Policies of Title insurance describing the land and the estate or interest therein hereinafter set forth, insuring against loss which may be sustained by reason of any defect, lien or encombrance not shown or referred to as an Exception below or not excluded from coverage pursuant to the printed Schedules, conditions and Stipulations of said policy forms.

The printed Exceptions and Exclusions from the coverage and Limitations on Covered Risks of said Policy or Policies are set forth in Exhibit A attached. The policy to be issued may contain an arbitration clause. When the Amount of insurance is less than that set forth in the arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the insured as the exclusive remedy of the parties. Limitations on Covered Risks applicable to the Homeowner's Policy of Title Insurance which establish a Deductible Amount and a Maximum Dollar Limit of Liability for certain coverages are also set forth in Exhibit A. Copies of the Policy forms should be read. They are available from the office which issued this report.

Please read the exceptions shown or referred to below and the exceptions and exclusions set forth in Exhibit A of this report carefully. The exceptions and exclusions are meant to provide you with notice of matters which are not covered under the terms of the title insurance policy and should be carefully considered.

It is important to note that this preliminary report is not a written representation as to the condition of title and may not list all liens, defects, and encumbrances affecting title to the land.

This report (and any supplements or amendments hereto) is issued solely for the purpose of facilitating the issuance of a policy of title insurance and no ilability, is assumed hereby. If it is desired that iiability be assumed prior to the issuance of a policy of title insurance, a Binder or Commitment should be requested.

Dated as of January 21, 2011 at 07:30AM

here in t

· ·

• • • •

Title Officer: Tammy May

For Exceptions Shown or Referred to, See Attached

Northern Nevada Title Company

Preliminary Title Report

Page 1

The form of policy of little insurance contemplated by this report is:

CLTA Owners.. A specific request should be made if another form or additional cover is desired.

The estate or interest in the land hereinafter described or referred or covered by this Report la:

A Fee

ľ

Title to said estate or interest at the date hereof is vested in:

Carson City

All that certain real property situated in the County of Carson City, State of Nevada, described as follows:

SEE EXHIBIT "A" ATTACHED HERETO AND MADE A PART HEREOF

At the date hereof exceptions to coverage in addition to the Exceptions and Exclusions in said policy form would be as follows:

1. The herein described property is fax exempt.

2. The lien, if any, for taxes for improvements completed or in progress, but which were not shown on the tax bill for the current year.

3. Reservations as set forth in Patent from the United States of America

Recorded: May 21, 1974 Book: 158 Page: 207 Document No. 36237, Official Records

 Notes, essements and recitals as set forth on Record of Survey Map No. 2636. Said notes, essement and recitals will affect the use of the herein described property and a review of said map is advised.

5. Subject to any rights and/or provisions of the General Highway Act for Improvements, repairs or jandscaping to the public highway, located along the boundary of the herein described property.

<u>من را</u>

6. Easement, together with the rights incidental thereto,

Granted to: Sierra Pacific Power Company Purpose: Construct, erect, alter, improve, repair, operate and maintain an electric power distribution and transmission line Recorded: February 10, 1981 Book: 294 Page: 274 Document No. 2118, Official Records

يرافر الأرافين ويغر كوفيان

1.4

*** ** · · · · · · ·

Preliminary Title Report

Northern Nevada Title Company Page 2

1095834-TO

	the second se	
	· · · · · · · · · · · · · · · · · · ·	
_		
7.	Easement, logether with the rights incidental thereto,	
	Granted to: Sierra Pacific Power Company, a Nevada corporation Nevada, a Corporation Purpose: Construct, erect, eiter, improve, repair, operate and male power communication lines Recorded: February 25, 1981	• •
	Book: 295 Page: 170	
	Document No. 2421, Official Records And	
	Recorded: July 6, 1981 Book: 303 Page: 359	
	Document No. 5322, Official Records	
8.	Resolution of Abandonment of a portion of State Highway Right-of	Way,
	Recorded: December 27, 1993 Document No. 154446, Official Records	
9.	Resolution of Relinquishment of a portion of State Highway Right-c	f-Way,
	Recorded: December 27, 1993 C Document No. 154447, Official Records	
10.	Resolution of the Carson City board of Supervisors Consenting to t Transportetion relinquishment of portions of U.S. Highway 50 East	he Nevada Department of 👘 👘
	Resolution No. 1993-R-76 Recorded: December 27, 1993 Document No. 154448, Official Records	
1 1 .	Agreement, on the terms and conditions contained therein,	
	Purpose: Mulli-Use License Dated: May 16, 1994	tuffe theorem and the Otele of
	Executed By: William Burnaugh and Jeana Burnaugh, husband and Nevada, acting by and through its Department of Transportation, Li Recorded: July 21, 1994 Document No.: 184586, Official Records	Censor
12.	Discrepancies, conflicts in boundary lines, shortages in area, encro correct survey would disclose, and which are not shown by the publ	achments, and/or other faots which a ic records.
	.t *,	
	• • • • • • • • • • • • • • • • • • •	
	Northern Nevada Title Company	,
Prelimine	Inary Tille Report Page 3	
. ISTATUTE		1095834-TO
	,	
	•	

•

÷

,

I

NOTE: The last recorded transfer or agreement to transfer the land described herein is as follows:

.·, "

en en egy en van en en en

•

. 1

participant and a second

INSTRUMENT ENTITLED: Patent BY/FROM: The United States of America

.

TO: Carson City RECORDED: May 21, 1974, BOOK: 158, PAGE: 207, DOCUMENT NO. 36237, Official Records

. .

2

Northern Nevada Title Company

Preliminary Title Report

à,

Page 4

a the second second

Northern Nevada Title Company

Privacy Policy Notice

PURPOSE OF THIS NOTICE

Title V of the Gramm-Leach-Billey Act (GLBA) generally prohibits any financial institution, directly or through its affiliates, from sharing nonpublic personal information about you with a nonaffiliated third party unless the institution provides you with a notice of its privacy policies and practices, such as the type of information that it collects about you and the categories of persons or entities to whom it may be disclosed. In compliance with the GLBA, we are providing you with this document, which notifies you of the privacy policies and practices of Northern Nevada Title Company.

We may collect nonpublic personal information about you from the following sources:

Information we receive from you such as on applications or other forms.

Information about your transactions we secure from our files, or from [our affiliates or] others. Information we receive from a consumer reporting agency.

information that we receive from others involved in your transaction, such as the real estate agent or lender.

Unless it is specifically stated otherwise in an amended Privacy Policy Notice, no additional nonpublic personal information will be collected about you.

We may disclose any of the above information that we collect about our customers or former customers to our affiliates or to nonaffiliated third parties as permitted by law.

We also may disclose this information about our customers or former customers to the following types of nonaffiliated companies that perform marketing services on our behalf or with whom we have joint marketing agreements;

Financial service providers such as companies engaged in banking, consumer finance, securities and insurance.

Non-financial companies such as envelope stuffers and other fulfillment service providers.

WE DO NOT DISCLOSE ANY NONPUBLIC PERSONAL INFORMATION ABOUT YOU WITH ANYONE FOR ANY PURPOSE THAT IS NOT SPECIFICALLY PERMITTED BY LAW,

We restrict access to nonpublic personal information about you to those employees who need to know that information in order to provide products or services to you. We maintain physical, electronic, and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

Anna dava tao ang pangana di Stangana di Stangana di Stangana di Stangana di Stangana di

Northern Nevada Title Company

Preliminary Title Report Page 5 1095634-TO

CALIFORNIA LAND TITLE ASSOCIATION STANDARD COVERAGE FOLICY - 1990 EXCLUSIONS FROM COVERAGE

حاييتهم بعوفي طورت المعجر الأقفوت المترة

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expanses which arise by reason of:

1. (a) Any law, ordinance or governmental regulation (including but not limited to building or zoning laws, ordinances, or regulations) restricting, regulating, prohibiling or relating (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter eracted on the land; (ii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien, or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.

(b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or notice of a defact, tien or encombrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.

Righte of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not
excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser
for value without knowledge.

3. Defects, flens, encumbrances, adverse claims or other mattere:

(a) whether or not recorded in the public records at Data of Policy, but created, suffered, assumed or agreed to by the insured claimant;

(b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in willing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;.

- (c) resulting in no loss or damage to the insured claimant;
- (d) attaching or created subsequent to Date of Policy; or

(e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the insured mortgage or for the estate or interest insured by this policy.

- 4. Unenforceability of the iten of the insured mottgage because of the inability or failure of the insured at Date of Policy, or the inability or failure of any subsequent owner of the inability comply with the applicable doing business laws of the state in which the land is situated.
- 5. Invalidity or unenforceability of the lien of the insured mongage, or claim thereof, which arises out of the transaction evidenced by the insured mongage and is based upon usury or any consumer credit protection or truth in lending law.
- 8. Any claim, which arises out of the transaction vesting in the insured the satets of interest insured by this policy or the transaction creating the interest of the insured lender, by reason of the operation of federal bankruptcy, state insolvency or similar creditors' rights laws.

EXCEPTIONS FROM COVERAGE - SCHEDULE B, PART I

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

 Texes or assessments which are not shown as existing tions by the records of any taxing authority that levies texes or assessments on real property or by the public records.

Proceedings by a public agency which may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records.

- Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of the land which may be asserted by garsons in possession thereof.
- 3. Essements, liens or encumbrances, or cisims thereof, which are not shown by the public records.

- 4. Discrepancies, conflicte in boundary lines, shortage in area, encroschments, or any other facts which a correct survey would disclose, and which are not shown by the public records.
- 8. (a) Unpatented mining claims; (b) reservations or excepted under (a), (b) or (c) are shown by the public records.

Northern Nevada Title Company

Preliminary Title Report

1095634-TO

	÷	?	r 1. C.	• • •	••• * *		5.0
•••							
њų		. •		• .	· · · ·	"	
150.1			- 7				•

-4.5.5

- • • • • • •

Exhibit A -

1.

З.

AMERICAN LAND TITLE ASSOCIATION LOAN POLICY (10-17-92) AMERICAN LAND TITLE ASSOCIATION LEASEHOLD LOAN POLICY (10-17-92) EXCLUSIONS FROM COVERAGE

Sec. 1. 4. 14

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, altornays' fees or expanses which arise by reason of:

(a) Any law, ordinance or governmental regulation (including but not limited to building and zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating to (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement new or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or press of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien or encourbrance resulting from a violation or elleged violation affecting the land has been recorded in the public records at Date of Policy.

(b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or a notice of a defect, item or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.

Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not
excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser
for value without knowledge.

Defects, liens, encumbrances, adverse claims or other matters.

(a) created, suffered, assumed or agreed to by the insured claimant;

50.00 00 00

(b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;

(c) resulting in no loss or demage to the insured dialmani;

(d) allaching or created subsequent to Date of Policy (except to the extent that this policy insures the priority of the lien of the insured montgage over any statutory lien for services, labor or material or to the extent insurance is afforded herein as to essessments for street improvements under construction or completed at Date of Policy); or

(e) resulting in less or demage which would not have been sustained if the insured claimant had paid value for the insured mortgage.

- 4. Unenforceablity of the lien of the insured montgage because of the inability or failure of the insured at Date of Policy, or the inability or failure of any subsequent owner of the indebtedness; to comply with applicable doing business laws of the state in which the land is situated.
- 5. Invalidity or unenforceability of the lien of the insured mortgage, or claim thereof, which erises out of the transaction evidenced by the insured mortgage and is based upon usury or any consumer credit protection or truth in lending law.
- 6. Any statutory lien for services, labor or materials (or the claim of priority of any statutory lien for services, labor or materials over the lien of the insured mortgage) arising from an improvement or work related to the land which is contracted for and commanced subsequent to Date of Policy and is not financed in whole or in part by proceeds of the indebtedness secured by the insured mortgage which at Date of Policy the insured has advanced or is obligated to advance.
- 7. Any claim, which arises out of the transaction creating the interest of the mortgages insured by this policy, by reason of the operation of faderal bankruptcy, state insolvency, or similar creditors' rights laws, that is based on:
 - (i) Ihe transaction creating the interest of the insured mortgages being deemed a fraudulent conveyance or fraudulent transfer; or
 - (ii) the subordination of the interest of the insured mortgages as a result of the application of the doctrine of equilable subordination; or

(III) the transaction creating the interest of the insured montgages being deemed a preferential transfer except where the preferential transfer results from the failure:

- (a) to timely record the instrument of transfer, or
- (b) of such recordation to impart notice to a purchaser for value or a judgment or iten creditor.

فالأفار العواد وواحدت

The above policy forms may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following General Exceptions:

Northern Nevada Title Company

Preliminary Title Report

Page 7

1095634-TO

of the contract of the contract of

1. C. L. C. Superstand EXCEPTIONS FROM COVERAGE

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies laxes or assessments on real property or by the public records

Proceedings by a public agency which may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the public records.

 Any facts, rights, interests or claims which are not shown by the public records but which could be ascertained by an inspection of the land or by making inquiry of parsons in passession thereof.

3. Easemente, liens or encumbrances, or claims thereof, which are not shown by the public records.

5

- Discrepancies, conflicts in boundary lines, shortage in area, encreachments, or any other facts which a correct survey would disclose, and which are not shown by the public records.
- (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the tasuance thereof; (c) water rights, claims or title to water, whether or not the maiters excepted under (a), (b) or (c) are shown by the public records.

	,
•	
·西西 · 化、 · ·	
A PART CONTRACTOR	
1 A	
بالمعادر والمرافحة فتقروا العروب	· · · ·
•	

Northern Nevada Title Company

Preliminary Tills Report

۴.

l

Page 6

AMERICAN LAND TITLE ASSOCIATION LOAN POLICY OF TITLE INSURANCE - 2008 **EXCLUSIONS FROM COVERAGE**

• • •

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, altorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to 1.
 - 2Ð
 - the occupancy, use, or enjoyment of the Land; the character, dimensions, or location of any improvement erected on the Land;

- ζ(ii) the aubdivision of land; or
- environmental protection; or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion (IV) 1(a) does not modify or limit the obverse provided under Covered Risk 6.
 (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, ilens, encumbrances, adverse claims, or other matters
 - (#) (b)
 - created, suffored, easumed, or agreed to by the insured Claimant; not known to the Company, not recorded in the Public Records at Date of Policy, but known to the insured Claimant and not disclosed in writing to the Company by the insured Claimant prior to the date the insured Claimant became an insured under this policy:
 - resulting in no loss or demage to the insured Claimant;
 - attaching or created subsequent to Date of Polloy (however, this does not modify or limit the coverage provided under Covered Risk (d) 11, 13, or 14); or
 - resulting in loss or demage that would not have been susteined if the insured Claimant had paid value for the insured Mongage. (8)
- Unenforceablility of the lien of the insured Mongage because of the inability or failure of an insured to comply with applicable 4. doing-business laws of the state where the Land is ellusted.
- invalidity or unenforceability in whole or in part of the lien of the insured Morigage that arises out of the transaction evidenced by the 6. Insured Mongage and is based upon usury or any consumer credit protection or truth-in-lending law.
- Any claim, by reason of the operation of federal bankrupicy, state insolvency, or similar creditors' rights laws, that the transaction 6. creating the lien of the insured Mortgage, is

 - (a) a fraudulent conveyance or fraudulent transfer, or
 (b) a preferential transfer for any reason not stated in Covered Risk 13(b) of this policy.
- Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the Insured Montgage in the Public Records. This Exclusion does not modify or limit the coverage model under Coverage Records and the date of recording of the Insured Montgage in the Public Records. 7. Aug provided under Covered Riek 11(b).

EXCEPTIONS FROM COVERAGE - SCHEDULE B, PART 1, SECTION ONE

This policy does not insure ageinst loss or damage (and the Company will not pay costs, attorneys' (ses or expenses) that arise by reason of:

- (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on 1. real property or by the Public Records; (b) proceedings by a public agency that may result in texes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be essented by persons in possession of the Land.
- Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.

and the second second

۰.

4. . . .

- Any encroachment, encumbrance, violation, variation, or advarse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- (a) Unpetented mining cleims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (o) water rights, 5. claims or this to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.

Northern Nevada Title Company

Preliminary Tille Report	Page 9	1095834•TO
	and you a life of a	
	the second second second second second	
	a second second second second	

1.1.1.

AMERICAN LAND TITLE ASSOCIATION OWNER'S POLICY (10-17-92) and

فالمحاجب المحقولي فأتراك وال

AMERICAN LAND TITLE ASSOCIATION LEABEHOLD OWNERS POLICY (10-17-92) EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

1. (a) Any law, ¹ordinence or governmental regulation (including but not limited to building and zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating to (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement new or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or location of any parcel of which the tand is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defact, then or encumbrance resulting from a violation or elleged violation affecting the land has been recorded in the public records at Date of Policy.

(b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or a notice of a defect, lian or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.

- Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge.
- 3. Defeots, liens, encumbrances, adverse claims or other maltere:
 - (a) created, suffered, assumed or agreed to by the insured claimant;
 - (b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in whiling to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;
 - resulting in no loss or damage to the insured claimant;
 - (d) attaching or created subsequent to Date of Policy, or
 - (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the estate or interest insured by this policy.

Any cleim, which arises out of the transaction vesting in the insured the estate or interest insured by this policy, by reason of the operation of federal bankruptoy, siste insolvancy, or similar creditors' rights laws, that is based on:

- the transaction creating the estate or interest insured by this polloy being deemed a fraudulent conveyance or fraudulent transfer; or
- (ii) the transaction creating the estate or interest insured by this policy being deemed a preferential transfer except where the preferential transfer results from the failure:
- (a) to timely record the instrument of transfer, or
- (b) of such recordation to impart notice to a purchaser for value or a judgment or lien creditor.

The above policy forms may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage Policy will also include the following Generat Exceptions:

EXCEPTIONS FROM COVERAGE

This policy does not insure against loss or damage (and the Company will not pay costs, allorneys' fees or expenses) which arise by reason of:

1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.

Proceedings by a public agency which may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the public records.

- Any facis, rights, interests or claims which are not shown by the public records but which could be ascertained by an inspection of the land or by making inquiry of persons in possession thereof.
- 3. Easements, liens or encumbrances, or claims thereof, which are not shown by the public records.

. . •

- 4. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by the public records.
- 5. (a) unpetented mining claims; (b) reservations or exceptions in patente or in Acts authorizing the issuence thereof; (c) water rights, claims or tille to water, whether or not the matters excepted under (a), (b) or (c) are shown by the public records.

Northern Nevada Title Company

Preliminary This Report

··· Page 10

1095834-TO

ا هم از این کویک میرود از دارد این این این ا ایرون ایرون ایرون ایرون ایرون ایرون

Exhibit A

4.

۰.

AMERICAN LAND TITLE ASSOCIATION OWNER'S POLIOY OF TITLE INSURANCE - 2008 EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
 (i) the occupancy, use, or enjoyment of the Lend;
 (v) the character, dimensione, or location of any improvement erected on the Land;
 (vi) the subdivision of land; or
 (vii) environmental protection; 1.

الأساب المراجعة المتيا والمتعاو الميلج واليعاد للمني أمورها

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 8.
- Rights of eminent domein. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8. 2.
- 3.
- Defects, liens, encumbrances, adverse claims, or other mallers
 (a) created, suffered, essumed, or agreed to by the insured Claimant;
 (b) not known to the Company, not recorded in the Public Records at Date of Policy, but known to the insured Claimant and not disclosed in writing to the Company by the insured Claimant prior to the date the insured Claimant became an insured under this policy
 - resulting In no loss or damage to the Insured Claiment;
 - (c) (d) allaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 9 and 10); or
 - (e) resulting in loss or demage that would not have been sustained if the insured Claimant had paid value for the Title.
- Any claim, by reason of the operation of federal bankrupicy, state insolvency, or similar creditors' rights laws, that the transaction vesting 4. the Title as shown in Schedule A, is:
 - (a) a fraudulent conveyance or fraudulent transfer; or .
 - (b) a preferential transfer for any reason not stated in Covered Risk 9 of this policy.
- Any lien on the Trile for real estate taxes or essessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the dead or other instrument of transfer in Public Records that veste Title as shown in Schedule A. 5.

EXCEPTIONS FROM COVERAGE - SCHEDULE B, PART ONE

This policy does not insure sgainst loss or damage (and the Company will not pay costs, attorneys' fees or expanses) that arise by reason of:

- (e) Taxes or assessments that are not shown as existing ilens by the records of any texing authority that levies texes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or cleares that are not shown by the Public Records but that could be ascertained by an inspection of the Lend or that may be asserted by persons in possession of the Land.
- Easements, liens or encumbrances, or claims thereof, not shown by the Public Records. 3.
- Any encroschment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate 4. and complete land survey of the Land and not shown by the Public Records.
- 6, (e) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or lille to water, whether or not the metters excepted under (a), (b), or (o) are shown by the public records.

Northern Nevada Title Company

Page 11

والمراجع الأنفان فيوجز والأر واراك جرد الججد الحجب

e e serva j

.

٠.,

Preliminary Tille Report

AMERICAN LAND TITLE ASSOCIATION RESIDENTIAL TITLE INSURANCE POLICY (8-1-87) EXCLUSIONS

In addition to the Exceptions in Schedule B, you are not insured against lose, costs, attorneys' fees, and expenses resulting from:

- 1. Governmental police power, and the existence or violation of any law or government regulation. This includes building and zoning ordinances and also laws and regulations concerning:
 - land use
 - Improvements on the land
 land division
 - environmental protection

This exclusion does not apply to violations or the enforcement of these matters which appear in the public records at Policy Date.

This exclusion does not limit the zoning coverage described in liems 12 and 13 of Covered Title Risks.

- 2. The right to take the land by condemning it, unless:
 - a notice of exercising the right appears in the public records on the Policy Date
 - Iha taking happened prior to the Policy Data and is binding on you if you bought the land without knowing of the taking

3. Tille Risks:

- that are created, allowed, or agreed to by you
- that are known to you, but not to us, on the Policy Date unless they appeared in the public records
- that result in no loss to you
- that first affect your tills after the Policy Date this does not limit the labor and material lien coverage in item 8 of Covered Title Risks
- Failure to pay value for your title.
- Lack of a right:

1

I

۱

 lo any fand outside the area specifically described and referred to in Item 3 of Schedule A OR

1.1.4 B

- In streets, alleys, or Waterways that touch your land

This exclusion does not limit the access coverage in Item 5 of Covered Title Risks.

<u>.</u> -

• • 31 · • 54 -	•	1.1.1	
	••••	15	
	1151		
1. Degleres	: • •		
1.1			
• • •		,	
•			•

. . .

Northern Nevada Title Company

Preliminary Title Report

Page 12

AMERICAN LAND TITLE ASSOCIATION 8HORT FORM RESIDENTIAL LOAN POLICY - 2006 ONE-TO-FOUR FAMILY

بالمربحة والمرجد متعاورة الإستاري ممتورد

!

ANY ADDENDUM ATTACHED HERETO, OLD REPUBLIC NATIONAL TITLE INSURANCE COMPANY, A MINNESOTA CORPORATION, HEREIN CALLED THE "COMPANY", HEREBY INSURES THE INSURED IN ACCORDANCE WITH AND SUBJECT TO THE TERMS, EXCLUSIONS AND CONDITIONS SET FORTH IN THE AMERICAN LAND TITLE ASSOCIATION LOAN POLICY (8-17-08), ALL OF WHICH ARE INCORPORATED HEREIN. ALL REFERENCES TO SCHEDULES A AND B SHALL REFER TO SCHEDULES A AND B OF THIS POLICY.

SCHEDULE B

EXCEPTIONS FROM COVERAGE AND AFFIRMATIVE ASSURANCES

Except to the extent of the affirmative insurance set forth below, this policy does not insure against loss or damage (and the Company will not pay costs, attorney's fees, or expenses) which arise by reason of:

- Covenanie, conditions and restrictions, if any, appearing in the Public Records; however, this policy insures against loss or damage arising from;
 - (a) The violation of those covenants, conditions, or restrictions on or prior to Date of Policy;
 - (b) a forfeiture or reversion of Title from a future violation of those covenants, conditions, or restrictions, including those relating to environmental protection; and
 - (c) provisions in those covariants, conditions, or restrictions, including those relating to environmental protection, under which the lien of the insured Montgage can be extinguished, subordinated, or impaired.

As used in paragraph 2(a), the words "covenants, conditions, or rostiticitons" do not refer to or include any covenant, condition, or restriction (a) relating to obligations of any type to perform maintenance, repair or remediation on the Land, or (b) partaining to environmental protection of any kind or nature, including hezerdous or toxic matters, conditions, or substances, except to the extent that a notice of a violation or alleged violation effecting the Land has been recorded or filed in the Public Records at Date of Policy and Is not referenced in an eidendum attached to this policy.

- Any easements or servitudes appearing in the Public Records; however, this policy insures against loss or damage arising from (a) the encroachment, at Date of Policy, of the improvements on any easement, and (b) any interference with or damage to existing improvements, including lawns, shrubbery, and trees, resulting from the use of the easements for the purposes granted or reserved.
- 3. Any lease, grant, exception, or reservation of minerals or mineral rights appearing in the Public Records; however, this policy insures egainst loss or damage arising from (a) any effect on or impairment of the use of the Land for residential one-to-four family dwelling purposes by reason of such lease, grant, exception or reservation of minerals or mineral rights, and (b) any damage to existing improvements, including lewns, shrubbery, and trees, resulting from the future exercise of any right to use the surface of the Land for the extraction or development of the mineral rights so feased, granted, excepted, or reserved. Nothing herein shall nature against loss or damage resulting from aubbidence.

Preliminary Tille Report

Page 13

•

EXHIBIT "A"

All that certain real property situated in the County of Carson City, State of Nevada, described as follows:

All that portion of the North 1/2 of the Southeast 1/4 of Section 2, Township 15 North Range 20 East M.D.B. & M.

EXCEPTING THEREFROM all lands lying Northerly of the Southerly Boundary Line of Hwy 50 East.

الماري وأبولوه كالمتاز لألار وإراديا وترويلا وتجاوره معوجهما المناس

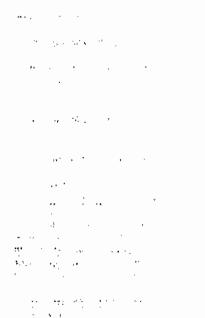
ALSO EXCEPTING THEREFROM all lands lying Easterly of the Westerly Boundary line of Sheep Drive.

ALSO EXCEPTING THEREFROM those certain parcels of land described in document recorded April 24, 2001 as Document No. 260602 and document recorded October 21, 2008 as Document No. 383647, Official Records of Carson City, State of Nevada.

TOGETHER WITH that portion of land described in Resolution of Abandonment recorded December 27, 1993 as Document No. 154446, Official Records of Carson City, State of Nevada more particularly described as follows:

BEGINNING at a point on the southwesterly right-of-way line of Sheep Drive, and the right or Southerly right-of-way line of US-50, 109.00 feet right of and at right angles to Highway Engineer's Station "X" 209+00.20 P.O.T.; said point of beginning further described as bearing S. 36°24'04" W. a distance of 1,374.46 feet from the East quarter corner of Section 2, T. 15 N., R. 20 E., M.D.M.; thence S. 27°27'12" E., along said Southwesterly right-of-way line, a distance of 100.00 feet to an intersection with the former right or Southerly right-of-way line, a distance of 100.00 feet to an intersection with the former right or Southerly right-of-way line, a distance of 220.41 feet to a point on the South one-sixteenth section line of said Section 2; thence N. 89°17'34" W., along said one-sixteenth section line, which is coincident with said former Southerly right-of-way line, a distance of 211.89 feet to an intersection with said southerly right-of-way line, a distance of 211.89 feet to an intersection with said southerly right-of-way line, a distance of 211.89 feet to an intersection with said southerly right-of-way line, a distance of 211.89 feet to an intersection with said southerly right-of-way line, a distance of 211.89 feet to an intersection with said southerly right-of-way line, a distance of 211.89 feet to an intersection with said southerly right-of-way line, a distance of 21.89 feet to an intersection with said southerly right-of-way line, a distance of 21.89 feet to an intersection with said southerly right-of-way line, a distance of 416.22 feet to The Point of Beginning.

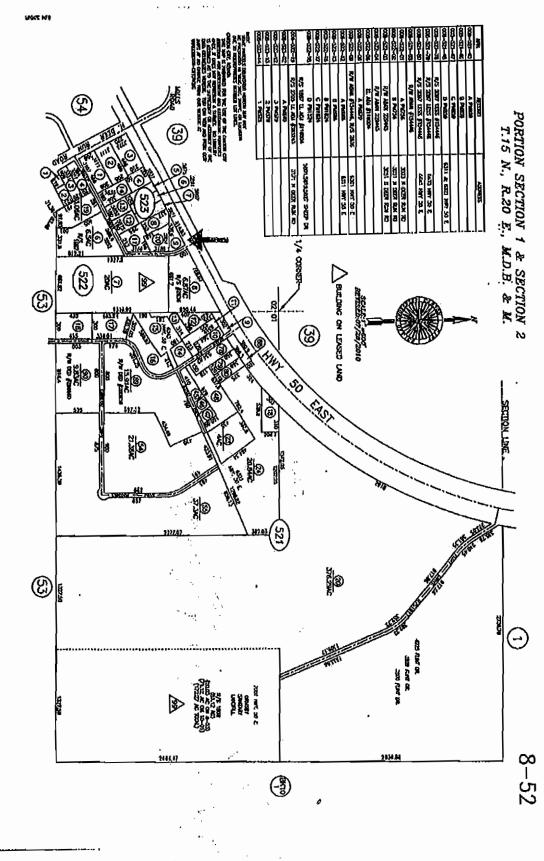
THIS LEGAL DESCRIPTION IS PROVIDED FOR INFORMATIONAL PURPOSES ONLY, NO RELIANCE FOR TITLE INSURANCE CAN BE BASED ON IT.



Northern Nevada Title Company

Preliminary Title Report

Page 14



......

1