

**City of Carson City
Agenda Report**

Date Submitted: May 23, 2014

Agenda Date Requested: June 5, 2014

Time Requested: Consent

To: Mayor and Supervisors

From: Purchasing and Contracts

Subject Title: For Possible Action: To accept the Fire Departments recommendation on P.O. No. 2014-037 for the purchase of cardiac monitors for a not to exceed cost of \$135,000.00 to be funded from Various Fire Fund Accounts as provided in FY 2013/2014. (File 1314-199) *(Kim Belt)*

Staff Summary: This purchase will allow the department to replace cardiac monitors that are in excess of 12 years old. Cardiac monitoring technology changes rapidly and the existing monitors were among the first generation of 12-lead monitors used in a field setting. These monitors are the newest on the market and utilize technology that allows an interface directly to the hospital as well as to medical reporting software.

Type of Action Requested: (check one)

☐ Resolution

☐ Ordinance

☒ Formal Action/Motion

☐ Other (Specify)

Does This Action Require A Business Impact Statement: ☐ Yes ☒ No

Recommended Board Action: I move to accept the Fire Departments recommendation on P.O. No. 2014-037 for the purchase of cardiac monitors for a not to exceed cost of \$135,000.00 to be funded from Various Fire Fund Accounts as provided in FY 2013/2014. (File 1314-199) (Kim Belt)

Explanation for Recommended Board Action: Pursuant to **NRS 332.115 subsection 1 (d)**, staff is requesting the Board of Supervisors declare that the contract is not adapted to award by competitive bidding.

NRS 332.115 Contracts not adapted to award by competitive bidding; purchase of equipment by local law enforcement agency, response agency or other local governmental agency; purchase of goods commonly used by hospital.

1. Contracts which by their nature are not adapted to award by competitive bidding, including contracts for:

(a) Items which may only be contracted from a sole source;

(b) Professional services;

(c) Additions to and repairs and maintenance of equipment which may be more efficiently added to, repaired or maintained by a certain person;

(d) Equipment which, by reason of the training of the personnel or of an inventory of replacement parts maintained by the local government is compatible with existing equipment;

(Added to NRS by 1975, 1538; A 1987, 296, 1484; 1991, 337, 349, 648, 1934, 1935; 1997, 132; 1999, 889, 1684; 2001, 1317; 2003, 620, 2262; 2005, 226, 2554)

Fiscal Impact: \$135,000.00

Explanation of Impact: Due to the purchase of six monitors and because of our existing relationship with Zoll, the Fire Department was able to negotiate a significant reduction in price on this purchase. The funds are coming from savings within the department, from a grant through the Health and Human Services Department, and from funds allocated for equipment replacement.

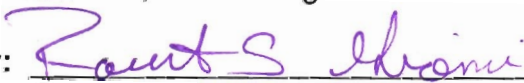
Funding Source: Capital Outlay - Capital Outlay/Defibrillators 210-0000-422-65-50 (\$100,000.00); Grant fund - Machinery and Equipment/Computer Equipment 275-6810-441-77-15 (\$22,646.60); General fund accounts: Supplies/Personnel Protective Equipment 101-2512-422-06-68 (\$4,000.00), Ambulance – Supplies/Small Tools/Instruments 501-2525-422-06-74 (\$4,319.00), Ambulance – Other Services/CPR/First Aid Classes 501-2525-422-05-03 (\$4,000.00) and Grant fund Supplies/Operating Supplies 275-6810-441-06-25 (\$34.40)

Alternatives: Provide other direction pursuant to Board Action.

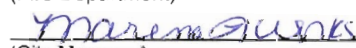
Supporting Material: Purchase Order No. 2014-037.

Prepared By: Kim Belt, Purchasing and Contracts Manager

Reviewed By:


(Fire Department)

Date: 5/27/14


(City Manager)

Date: 5/27/14


(District Attorney)

Date: 5/27/14


(Finance Director)

Date: 5/27/14

Board Action Taken:

Motion: _____ 1) _____ Aye/Nay
2) _____

(Vote Recorded By)



CITY OF CARSON CITY

201 N. Carson Street, Suite 3
Carson City, Nevada 89701
(775)887-2133 [Fax](775) 887-2107

VENDOR Zoll Medical Corporation
Zoll Medical Corporation
269 Mill Road
Chelmsford, MA 01824-4105
(800) 348-9011

PURCHASE ORDER #2014-037

VENDOR # 8847
DATE May 23, 2014
GROUP #
CANCEL DATE
SHIP TO Robert Schreihans
Carson City Fire Department
777 South Stewart Street
Carson City, NV 89701
(775) 283-7209

SHIPPING METHOD		SHIPPING TERMS		DELIVERY DATE		
QTY	UNIT	DESCRIPTION	BUDGET NUMBER	INVOICE #	UNIT COST	EXTENDED COST
6.00	Each	X Series Manual Monitor/Defibrillator w/accessories and advanced options (total cost \$178,497.60 which includes discount pricing of \$29,749.60 per unit) plus discount price for trade-in of 6 each Zoll M-Series Biphasic w/Pacing + 2 parameters (includes CCI) (total discount price \$55,851.00). Total net extended cost is \$122,646.60.	210-0000-422.65-50 (\$100,000.00) 275-6810-441.77-15 (\$22,646.60)		\$ 20,441.10	\$ 122,646.60
6.00	Each	SpO2 Rainbow Reusable Patient Cable	101-2512-422.06-68		221.25	\$ 1,327.50
6.00	Each	SpO2 LNCS Adult Reusable Sensor	101-2512-422.06-68		221.25	\$ 1,327.50
12.00	Each	Six-hour rechargeable Smart battery	101-2512-422.06-68 (\$1,345.00) 501-2525-422.06-74 (\$3,704.00)		420.75	\$ 5,049.00
6.00	Each	Single Bay Charger for the SurePower and SurePower II batteries	501-2525-422.06-74 (\$615.00) 501-2525-422.05-03 (\$4,000.00) 275-6810-441.06-25 (\$34.40)		774.90	\$ 4,649.40
		PO given to department to place order.			\$	-
		PO shall not be modified without approval from			\$	-
		Finance Director.			\$	-
		PURCHASED BY: Robert Schreihans			\$	-
		FED LD. NO. 88-6000189			\$	-
				TOTAL	\$	135,000.00

I HEREBY CERTIFY UNDER PENALTY OF PERJURY THAT THE ITEMS, AMOUNTS AND STATEMENTS AS HEREIN SET OUT ARE TRUE AND CORRECT PER PURCHASE REQUISITION MADE BY THE PERTINENT CITY DEPARTMENT.

Robert Schreihans

I HEREBY CERTIFY UNDER PENALTY OF PERJURY THAT THE ITEMS, AMOUNTS AND STATEMENTS AS HEREIN SET OUT ARE TRUE AND CORRECT PER PURCHASE REQUISITION MADE BY THE PERTINENT CITY DEPARTMENT.

APPROVED FOR PAYMENT



GUIDELINES
2010 READY

ZOLL Medical Corporation

worldwide headquarters

200 Park St.

Chelmsford, Massachusetts 01824-4112

(978) 431-8551 Main

(800) 348-8011

(978) 431-8555 Customer Support

FAX (978) 431-2111

QUOTATION 16460 V1

DATE: May 01 2014

TERMS: Net 30 Days

TYPE: Shipping Point

SHIPMENT: Free Freight

TO: Carson City Fire Department

77 South Stewart Street
Carson City, NV

Attn: Eoh Schellhans

FROM: ZOLL Medical Corporation

REF: 15-281-258

LINE	MODEL NUMBER	DESCRIPTION	UNIT	UNIT PRICE	PRICE	TOTAL PRICE
1	601-2221611-01	X Series® Manual Resuscitator/Defibrillator \$14,555 with 4 trace 12-lead display, manual defibrillator, printer, powered with Real CPR® technology, advanced algorithms, advanced communications package (CN 8), Bluetooth, USB cellular modem (optional) USB data transfer (optional) and large 6.5" (16.5cm) diagonal screen, Real CPR® technology with audio feedback and audio 12-lead wave display. Accessories Included: • 2m (6'6") Adult-Juvenile Electrode Cables • MFC cable • MFC CPR Limb Leads • A/C power adapter battery charger • A/C power cord • One (1) set of instruction papers • 8.5Ah Li-Ion battery • Carry case • Declaration of Conformity • Operator's Manual • Quick Reference Guide • One (1) year EMS warranty Advanced Options: Real CPR Help Expansion Pack \$1,850 CPR feedback, real-time depth and rate feedback, rescue indicator, interruption timer, production performance indicator (PPI) • Real-time CPR feedback ZOLL Noninvasive Pulse Technology: \$2,550 Maximo Pulse Delivery	1	\$17,405.00	\$17,405.00	\$17,405.00

This quotation is made subject to ZOLL standard commercial terms and conditions (ZOLL Terms & Conditions) which accompany this quote. All purchase orders placed within 30 days of this quotation will be subject to the ZOLL Terms & Conditions. Any modification to the ZOLL Terms & Conditions will be subject to the ZOLL Terms & Conditions. All purchase orders shall apply to the ZOLL Terms & Conditions. All purchase orders shall apply to the ZOLL Terms & Conditions. All purchase orders shall apply to the ZOLL Terms & Conditions.

Page 1 (Continued)

\$17,405.00

1. ALL PURCHASE ORDERS MUST BE RECEIVED BY THE APPROXIMATE PURCHASE DATE.

2. PRICES QUOTED ARE VALID FOR AN ORDER RECEIVED ON OR BEFORE JUNE 30, 2014.

3. APPLICABLE TAX WILL BE ADDED AT THE TIME OF INVOICING.

4. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTABLE BY ZOLL.

5. FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-431-8011 OR EMAIL TO SALES@ZOLL.COM.

6. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.

7. PLACE YOUR ACCESSORY ORDERS ONLINE BY VISITING www.zollwebstore.com.

Ministry "Army"

St. EMS Training Manager

800-243-0150, x8441