



# STAFF REPORT

**Report To:** Board of Supervisors

**Meeting Date:** March 16, 2017

**Staff Contact:** Laura Rader and Zach Good

**Agenda Title:** For Possible Action: To approve the purchase of one (1) water utility truck, one (1) sewer van, one (1) waste water treatment plant utility truck, and one (1) streets rubber melter from Michael Hohl Motor Company and Capital Ford through State of Nevada's competitive bid list, and HGAC buy program(Houston-Galveston Area Council) cooperative purchasing agreement for a not to exceed amount of \$288,150.16 to be funded from the Water Fund Equipment, Sewer Maintenance Equipment, and Streets Maintenance Equipment Accounts. (Laura Rader; LRader@carson.org and Zach Good; ZGood@carson.org)

**Staff Summary:** Public Works is looking to replace two (2) utility trucks, one (1) sewer tv van, and one (1) streets rubber melter / crack fill machine. Equipment being replaced is at the end of useful life and is not cost effective to maintain. These purchases were planned for and were previously funded as part of current budgets.

**Agenda Action:** Formal Action/Motion

**Time Requested:** 5 minutes

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## **Proposed Motion**

I move to approve the purchase of one (1) water utility truck , one (1) sewer van, one (1) waste water treatment plant utility truck, and one (1) streets rubber melter from Michael Hohl Motor Company and Capital Ford through State of Nevada's competitive bid list, and HGAC buy program(Houston-Galveston Area Council) cooperative purchasing agreement for a not to exceed amount of \$288,150.16 to be funded from the Water Fund Equipment, Sewer Maintenance Equipment, and Streets Maintenance Equipment Accounts.

## **Board's Strategic Goal**

Sustainable Infrastructure

## **Previous Action**

N/A

## **Background/Issues & Analysis**

See attached spread sheet for vehicle history.

## **Applicable Statute, Code, Policy, Rule or Regulation**

NRS 332.195

## **Financial Information**

Is there a fiscal impact?  Yes  No

If yes, account name/number: 520-3502-435.77-75 Water Equipment; 510-3202-434.77-75 Sewer Maintenance Equipment; 510-3201-434.77-05 Sewer Wastewater Plant Vehicle Replacement Program; 256-3038-431.77-75 Street Maintenance Equipment

Is it currently budgeted?  Yes  No

Explanation of Fiscal Impact: If approved the above accounts will be decreased by \$288,150.16

**Alternatives**

Not approve purchase and provide other direction.

**Board Action Taken:**

Motion: \_\_\_\_\_

1) \_\_\_\_\_

2) \_\_\_\_\_

Aye/Nay

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_  
(Vote Recorded By)

CAPITAL EQUIPMENT FUND 77-75	
Type of Unit	Vendor
Water Utility Truck	Capital Ford State Bid/ Royal Truck Body
Sewer TV Van	HGAC /3T Equipment
Waste water Utility Truck	Michael Hohl State Bid / Royal Truck Body
Streets Crack Sealer	HGAC Construction sealant supply



Capital Ford  
 3660 South Carson Street, Carson City, Nevada,  
 897015579  
 Office: 775-882-5353

**2017 F-350 Chassis, SD Super Cab**  
 4x4 SD Super Cab 168" WB SRW XL(X3F)  
 Price Level: 750 Quote ID: 01132017A

## Pricing - Single Vehicle

**MSRP**

### Vehicle Pricing

Base Vehicle Price	\$39,015.00
Options & Colors	\$2,685.00
Upfitting	\$0.00
Destination Charge	\$1,295.00
<b>Subtotal</b>	<b>\$42,995.00</b>

### Pre-Tax Adjustments

Description	
GPC	-\$6,765.00
Document Fee	\$199.50
<b>Subtotal</b>	<b>\$36,429.50</b>

### Discount Adjustments

Discount	-\$3,118.34
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<b>Total</b>	<b>\$33,311.16</b>
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Customer Signature

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Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Zach Good, Carson City Public Works  
 By: TIMOTHY SMITH Date: 01/13/2017



Capital Ford  
3660 South Carson Street, Carson City, Nevada, 897015579  
Office: 775-882-5353

2017 F-350 Chassis, SD Super Cab  
4x4 SD Super Cab 168" WB SRW XL(X3F)  
Price Level: 750 Quote ID: 01132017A

**Major Equipment**

(Based on selected options, shown at right)

- 6.2L V-8 SOHC w/SMPI 385hp
- TorqShift 6 speed automatic w/OD
- \* 4-wheel ABS
- \* Traction control
- \* Battery with run down protection
- \* Advance Trac w/Roll Stability Control
- \* Tinted glass
- \* Bluetooth wireless streaming
- \* Dual power remote heated mirrors
- \* 17 x 7.5 steel wheels
- \* Driver and front passenger seat mounted side airbags
- \* Message Center
- \* Reclining front split-bench seats.
- \* Vinyl seats
- \* Front axle capacity: 6000 lbs.
- \* Front spring rating: 4800 lbs.
- \* Cab to axle: 60"

Exterior: Oxford White  
Interior: Medium Earth Gray

- \* Brake assistance
- \* LT 245/75R17 E BSW AS S-rated tires
- \* Firm suspension
- \* Air conditioning
- \* Radio grade AM/FM stereo with seek-scan, single in-dash CD player, MP3 decoder, auxiliary audio input, external memory control
- \* Daytime running
- \* Variable intermittent wipers
- \* Dual front airbags w/passenger cancel
- \* Tachometer
- \* Underseat ducts
- \* 60-40 folding rear split-bench
- \* Audio control on steering wheel
- \* Rear axle capacity: 7280 lbs.
- \* Rear spring rating: 6340 lbs.
- \* Axle to end of frame: 47.2"

**Fuel Economy**



City N/A  
Hwy N/A

**Selected Options**

STANDARD VEHICLE PRICE	MSRP
Order Code 630A	\$39,015.00
Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel)	N/C
Transmission: TorqShift 6-Speed Automatic (6R140)	Included
3.73 Axle Ratio	Included
GVWR: 9,800 lb Payload Downgrade Package	Included
Tires: LT245/75R17E BSW PLUS A/S	Included
Wheels: 17" Argent Painted Steel	Included
HD Vinyl 40/20/40 Split Bench Seat	Included
Monotone Paint Application	STD
168" Wheelbase	STD
Center High-Mounted Stop Lamp (CHMSL)	N/C
50-State Emissions System	STD
26.5 Gallon Mid Ship Fuel Tank	Included
Power Equipment Group	\$915.00
Accessory Delay	Included
Trailer Tow Mirrors w/Power Heated Glass	Included
MyKey	Included
Perimeter Alarm	Included
Power Front & Rear Seat Windows	Included
Power Locks	Included

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Prepared for: Zach Good, Carson City, Public Works  
By: TIMOTHY SMITH Date: 01/13/2017



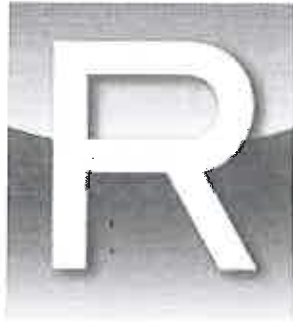
Capital Ford  
3660 South Carson Street, Carson City, Nevada, 897015579  
Office: 775-882-5353

2017 F-350 Chassis, SD Super Cab  
4x4 SD Super Cab 168" WB SRW XL(X3F)  
Price Level: 750 Quote ID: 01132017A

	Remote Keyless Entry	Included
	Trailer Brake Controller	\$270.00
	Upfitter Interface Module	\$295.00
	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00
	Daytime Running Lamps (DRL) (LPO)	\$45.00
	SYNC Communication & Entertainment System	\$365.00
	Radio: AM/FM Stereo/Single-CD/MP3 Player (Fleet)	\$275.00
	4x4 Electronic-Shift-On-The-Fly (ESOF)	\$185.00
	Oxford White	N/C
	Medium Earth Gray	N/C
	Transfer Case Skid Plates	\$100.00
<hr/>		
	SUBTOTAL	\$41,700.00
	Destination Charge	\$1,295.00
<hr/>		
	<b>TOTAL</b>	<b>\$42,995.00</b>

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Prepared for: Zach Good, Carson City Public Works  
By: TIMOTHY SMITH Date: 01/13/2017



# ROYAL TRUCK BODY

14001 GARFIELD AVENUE  
 PARAMOUNT, CA 90723  
 PHONE: 562-633-9951  
 FAX: 562-633-2277

QUOTATION		0252782	
DATE ENTERED	TRUCK ORIGIN	DATE REQUESTED	
1/4/2017	CUST		
WRITTEN BY	SALESMAN	TERR	DATE PROMISED
YC	YC	0001	
END USER (IF DIFFERENT THAN SOLD TO)			
*****zgood@carson.org			

CUSTOMER NO: CARCITY

S CARSON CITY PUBLIC WORKS FLEET  
 O 3303 BUTTI WAY - BUILDING #2  
 L CARSON CITY, NV 89701  
 D

S MICHAEL HOHL MOTORS  
 H 3700 S CARSON STREET  
 I JON BLACKELY 775-378-2279  
 P CARSON CITY, NV 89701

CUST ORDER NO	TERMS	SHIP VIA	CUSTOMER NAME	CUSTOMER PHONE NO				
	02	CPU	ZACK G					
MAKE TRUCK	YEAR	MODEL	COLOR	CA DIM	DUAL	SINGLE	DOOLEY AUX TANK	ENGINEERED BY
Chevy	17	CC25953	WHITE	56		X		
STOCK NO.	V.I.N. NO.	BED WIDTH	COMPT. DEPTH	OVERALL WIDTH				
		49	15	79				

QTY	PART NO./DESCRIPTION	UNIT PRICE	EXT PRICE
	<div style="display: flex; justify-content: space-between;"> <span>CURB SIDE VO</span> <span>STREET SIDE VO</span> </div> <p>2017/CUST.UNIT/CHEVY/CC25953/DBL. CAB CHASSIS/56"            CA/SRW (            *****ROSEVILLE TO MOUNT AND DELIVER*****</p>		
1	40-VO-98 40"H ROYAL BODY w/OPEN TOP LIDS  ALUMINUM LID COVERS, APPEARANCE PACKAGE 8" RECESSED ROYAL BUMPER, LEGAL LIGHT PACKAGE  5 POINT FORTRESS LOCKING SYSTEM, PUSH BARRELL LOCKS, WEIGHT CERTIFICATE, PAINTED WHITE AND INSTALLED	5,819.0000	5,819.00
1	R-12-98-EXT EXT FORKLIFT ACCESSIBLE RACK 98"  *****PER SPEC.*****NORMAL HEIGHT	1,153.0000	1,153.00
1	H-2 CLASS 4 RECEIVER HITCH (2" RECEIVER TUBE) 16,000 LBS. GTW	550.0000	550.00
1	H-4 7-WAY---PIN TRAILER CONNECTOR	175.0000	175.00

Continued



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YC	YC	0001	
END USER (IF DIFFERENT THAN SOLD TO)			
*****zgood@carson.org			

CUSTOMER NO: CARCITY

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S MICHAEL HOHL MOTORS  
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 I JON BLACKELY 775-378-2279  
 P CARSON CITY, NV 89701

CUST ORDER NO	TERMS	SHIP VIA	CUSTOMER NAME	CUSTOMER PHONE NO					
	02	CPU	ZACK G						
MAKE TRUCK	YEAR	MODEL	COLOR	CA DIM	DUAL	SINGLE	DOOLEY	AUX TANK	ENGINEERED BY
Chevy	17	CC25953	WHITE	56		X			
STOCK NO.	V.I.N. NO.	BED WIDTH	COMPT. DEPTH	OVERALL WIDTH					
		49	15	79					

QTY	PART NO./DESCRIPTION	UNIT PRICE	EXT PRICE
	<input type="checkbox"/> CURB SIDE VO <input type="checkbox"/> STREET SIDE VO		
1	M-8 BACK UP ALARM	232.0000	232.00
1	/DD-S LESS: DEALER DISCOUNT - SUB	-1,428.0000	1,428.00-
1	DRS-15 300LB CAPACITY, ROLL OUT DRAWER PACKAGE, EQUIPPED WITH INDIVIDUAL LOCK IN/LOCK OUT CAPABILITY. PACKAGE INCLUDES FROM TOP DOWN: (4) 3" HIGH & (1) 5" HIGH X 1" DEEP DRAWERS, ONE-HAND OPERATED BRUSHED ALUMINUM HANDLE, POWDER COATED ROYAL BLUE.  ****LOCATION OF FRONT COMPARTMENT D/S OR S/S TBD****	1,295.0000	1,295.00
1	/SP-ACC ANTENNA / BEACON BRACKET  ANTENNA MOUNT D/S - 6" W X 7" L (1/4" THICK PLATE) - SEE PICTURE  Tax ID # is 88-60000189	250.0000	250.00

THANK YOU FOR CHOOSING ROYAL TRUCK BODY!!!

DEPOSIT AMT \_\_\_\_\_ CHECK NO \_\_\_\_\_ DRIVER'S LIC. \_\_\_\_\_ EXP DATE \_\_\_\_\_  
 RELEASED BY \_\_\_\_\_ DATE \_\_\_\_\_ KEY NO. \_\_\_\_\_  
 RECEIVED BY \_\_\_\_\_ DATE \_\_\_\_\_

Freight:	0.00
Net Order:	8,046.00
Sales Tax:	0.00
<b>GRAND TOTAL:</b>	<b>8,046.00</b>

In Consideration of allowing you to remove your vehicle from our premises prior to full payment of the underlying work order, the undersigned hereby agrees that if any litigation arises out of this transaction the prevailing party shall be entitled to reimbursement for court costs and attorney's fees.

**SALES ORDER # 0252782**

QUOTE GOOD FOR 90 DAYS





**CONTRACT PRICING WORKSHEET**  
For Standard Equipment Purchases

Contract No.:

SC01-15

Date Prepared:

1/31/2017

*This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.*

Buying Agency:	City of Carson City	Contractor:	R.S. Technical Services, Inc
Contact Person:	Todd Mitchell	Prepared By:	Chris Remillard
Phone:		Phone:	707-778-1974 x236
Fax:		Fax:	707-676-8051
Email:		Email:	chrisr@rstechserv.com

Product Code:	G055	Description:	Hi Roof Van
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**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** \$82,761.30

**B. Published Options - Itemize below - Attach additional sheet if necessary - Include Option Code in description if applicable**

(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
010-01655-30 TrakSTAR II Camera	\$ 16,750.00	045-01000-02 Printer Installed	\$ 235.00
032-02500-101 TranSTAR II w/RVCC	\$ 15,750.00	051-02509 Additional Cabinet in Equipment Room	\$ 625.00
800-37193 Motorized Camera Lift Upgrade	\$ 3,260.00	704-34196 Video Monitor in Eq. Room	\$ 810.00
040-04500-004 POSM Pro & Support	\$16,800.00	867-34822 Hi Traction Wheels Set	\$ 705.60
050-33939-1 5.5W EFI Gas Generator	\$ 6,300.00	860-37376 6" x 2" Pneumatic Wheels Qty (4)	\$ 900.00
569-20283 Additional 1000' Armored Cable	\$ 2,810.00	452-10316 Drip Pan Installed	\$ 365.00
606-12688 Blackout Curtain	\$ 520.00	010-01100-05 Wireless Controller	\$ 1,400.00
051-18279 Filing Cabinet in Office	\$ 250.00	840-10352 Maintenance Tool Kit	\$ 425.00
050-02022-01 Wash down Sys w/Sink in lieu 050-02019	\$ 800.00	606-12572 Vehicle Back-up Alarm	\$ 220.00
541-38146 Whelen Mini Lightbar (Strobes) Qty (4)	\$ 2,780.00	<b>Subtotal From Additional Sheet(s):</b>	
051-32313 Install CAT 5 Port	\$ 336.00	<b>Subtotal B:</b> \$ 72,041.60	

**C. Unpublished Options - Itemize below - Attach additional sheet if necessary**

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Install of Springs, PDI & Delivery to RST	\$ 1,466.00		
Upgrade to Rackmount UPS	\$ 175.00	051-36997 5lb Fire Extinguisher Installes	\$ 105.00
702-35033 Wireless KB & Mouse	\$ 82.30		
Upgrade to 22" Monitor & Mtg Bracket	\$ 575.00		
841-40015 Spare Parts Kit	\$ 1,160.00	<b>Subtotal From Additional Sheet(s):</b>	
806-40192 3 to 6 Pin Pigtail Qty (5)	\$ 525.00	<b>Subtotal C:</b> \$ 4,088.30	

**Check:** Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). **For this transaction the percentage is:** 2.64%

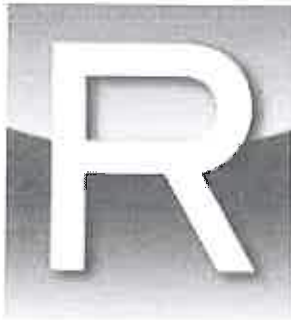
**D. Total Cost before any other applicable Charges, Trade-Ins, Allowances, Discounts, Etc. (A+B+C)**

Quantity Ordered:	1	X Subtotal of A + B + C:	\$ 158,891.20	=	Subtotal D:	\$ 158,891.20
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**E. Other Charges, Trade-Ins, Allowances, Discounts, Etc.**

Description	Cost	Description	Cost
DD Lite 2 Data Collection System & HH Controller	\$ (1,845.00)	Deduct for 010-01655-201 & 032-02500-03	\$ (27,000.00)
Deduct 051-38603. 050-39592 Road Power System	\$ (9,810.00)	deduct for 867-34843	\$ (900.00)
Sales Concession	\$ (7,061.90)	Deduct Training	\$ (2,000.00)
Deduct for Software License	\$ (7,840.00)	<b>Subtotal E:</b> \$ (56,456.90)	

**Delivery Date:** 60-90 Days ARO **F. Total Purchase Price (D+E):** \$ 102,434.30



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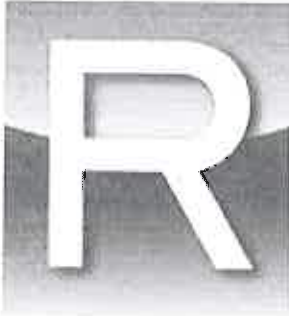
<b>QUOTATION</b>		<b>0252785</b>	
DATE ENTERED	TRUCK ORIGIN	DATE REQUESTED	
1/4/2017	CUST		
WRITTEN BY	SALESMAN	TERR	DATE PROMISED
YC	YC	0001	
END USER (IF DIFFERENT THAN SOLD TO)			

CUSTOMER NO:	CARCITY
S CARSON CITY PUBLIC WORKS FLEET	S CARSON CITY PUBLIC WORKS FLEET
O 3303 BUTTI WAY - BUILDING #2	H 3303 BUTTI WAY - BUILDING #2
L CARSON CITY, NV 89701	I CARSON CITY, NV 89701
D	P

CUST ORDER NO	TERMS	SHIP VIA	CUSTOMER NAME	CUSTOMER PHONE NO				
	02	CPU	ZACHRY GOOD					
MAKE TRUCK	YEAR	MODEL	COLOR	CA DIM	DUAL	SINGLE	DOOLEY AUX TANK	ENGINEERED BY
Ford	17	F350	WHITE	60		X		
STOCK NO.	V.I.N. NO.	BED WIDTH	COMPT. DEPTH	OVERALL WIDTH				
		49	15	79				

QTY	PART NO./DESCRIPTION	UNIT PRICE	EXT PRICE
	<input type="checkbox"/> CURB SIDE VO <input type="checkbox"/> STREET SIDE VO 2017/CUST. UNIT/FORD/F350/SUPER CAB CHASSIS/SRW/60"CA *****ROSEVILLE TO MOUNT AND DELIVER*****		
1	56-V-108 56"H HITOP BODY, 9' L FOR SRW  ALUMINUM LID COVERS, APPEARANCE PACKAGE 8" RECESSED ROYAL BUMPER, LEGAL LIGHT PACKAGE  5 POINT FORTRESS LOCKING SYSTEM, PUSH BUTTON LOCKS WEIGHT CERTIFICATE, PAINTED WHITE AND INSTALLED.	7,649.0000	7,649.00
1	R-1-108-EXT EXT TAPERED OVER CAB RACK W/SWINGAWAY REAR X-BAR - 108"	1,304.0000	1,304.00
14	M-6	397.0000	5,558.00

Continued



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CUST ORDER NO		TERMS	SHIP VIA		CUSTOMER NAME		CUSTOMER PHONE NO	
		02	CPU		ZACHRY GOOD			
MAKE TRUCK	YEAR	MODEL	COLOR	CA DIM	DUAL	SINGLE	DOOLEY AUX TANK	ENGINEERED BY
Ford	17	F350	WHITE	60		X		
STOCK NO.	V.I.N. NO.			BED WIDTH	COMPT. DEPTH		OVERALL WIDTH	
				49	15		79	

QTY	PART NO./DESCRIPTION	UNIT PRICE	EXT PRICE
	<div style="display: flex; justify-content: space-around;"> <span>CURB SIDE VO</span> <span>STREET SIDE VO</span> </div> HEAVY DUTY 250 LB. ROLL OUT DRAWER (PRICE PER) *****DRIVERS SIDE***** 4 - 3" WITH EGG CREATE DIVIDERS FRONT COMPARTMENT 3 - 5" TALL W/FRONT AND BACK DIVIDERS 7 DRAWERS EACH COMPARTMENT 7 DRAWERS FRONT - 7 DRAWERS REAR		
1	M-1 VISE BRACKET, 12" X 7", STAINLESS STEEL *****MOUNT C/S REAR*****	273.0000	273.00
1	RT-3-108 RAISED ROLLER TOP (3 PC.), CAB HIGH, BARN DOORS	2,552.0000	2,552.00
1	M-8 BACK UP ALARM	232.0000	232.00
1	R-10 CONDUIT BOX- 6"H X 8"W X 10' 2"L	706.0000	706.00

Continued



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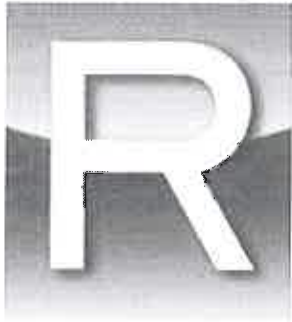
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Ford	17	F350	WHITE	60		X		
STOCK NO.	V.I.N. NO.	BED WIDTH		COMPT. DEPTH		OVERALL WIDTH		
		49		15		79		

QTY	PART NO./DESCRIPTION	UNIT PRICE	EXT PRICE
	<div style="display: flex; justify-content: space-around;"> <span>CURB SIDE VO</span> <span>STREET SIDE VO</span> </div> <p>*****ENCLOSED CONDUIT - INSIDE RACK C/S*****</p>		
1	H-2 CLASS 4 RECEIVER HITCH (2" RECEIVER TUBE) 16,000 LBS. GTW	550.0000	550.00
1	H-4 7-PRONG TRAILER CONNECTOR	175.0000	175.00
2	R-13 RATCH-IT TIE-DOWNS, PAIR W/STRAPS	130.0000	260.00
1	/DD-S LESS: DEALER DISCOUNT - SUB	-3,467.0000	3,467.00-
1	602418188 POLYUREA SPRAY ON BED LINER SHALL BE SPRAYED ON THE FOLLOWING AREAS: (1)BULKHEAD, (2) BACK-WRAPPERS, (1) CARGO FLOOR AREA AND (1) BACK OF TAIL-GATE (UP TO 11' BODIES)	1,327.0000	1,327.00
1	/SP-ACC E-TRAC BOTH SIDES	290.0000	290.00

Continued



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Ford	17	F350	WHITE	60		X		
STOCK NO.	V.I.N. NO.	BED WIDTH	COMPT. DEPTH	OVERALL WIDTH				
		49	15	79				

QTY	PART NO./DESCRIPTION	UNIT PRICE	EXT PRICE
	<div style="display: flex; justify-content: space-around;"> <span>CURB SIDE VO</span> <span>STREET SIDE VO</span> </div> <p>*****LOCATION TBD*****</p>		
2	/SP-ACC BUYERS 16-LED WORK LIGHTS  PART#1492128 - MOUNTED PASSANGER SIDE	836.0000	1,672.00
2	/SP-ACC BUYERS 6-LED  EIGHT FLASH STROBE LIGHT BEACON LIGHT #SL646ALP-D/S FRONT AND REAR OF RACK  Tax ID # is 88-60000189	552.0000	1,104.00

**THANK YOU FOR CHOOSING ROYAL TRUCK BODY!!!**

DEPOSIT AMT \_\_\_\_\_ CHECK NO \_\_\_\_\_ DRIVER'S LIC. \_\_\_\_\_ EXP DATE \_\_\_\_\_  
 RELEASED BY \_\_\_\_\_ DATE \_\_\_\_\_ KEY NO. \_\_\_\_\_  
 RECEIVED BY \_\_\_\_\_ DATE \_\_\_\_\_

Freight:	0.00
Net Order:	20,185.00
Sales Tax:	0.00
<b>GRAND TOTAL:</b>	<b>20,185.00</b>

In Consideration of allowing you to remove your vehicle from our premises prior to full payment of the underlying work order, the undersigned hereby agrees that if any litigation arises out of this transaction the prevailing party shall be entitled to reimbursement for court costs and attorney's fees.

**SALES ORDER # 0252785**

QUOTE GOOD FOR 90 DAYS



**CONTRACT PRICING WORKSHEET**  
For MOTOR VEHICLES Only

Contract No.:

Date Prepared:

1/30/2017

**This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.**

Buying Agency:	CITY OF CARSON CITY, NV	Contractor:	SILSBEE FORD
Contact Person:	CHRIS REMILLARD RT TECHNICAL SERVICES	Prepared By:	JARROD RUNNELS
Phone:	800-767-1974	Phone:	409-895-3858
Fax:	707-676-8051	Fax:	409-895-3884
Email:	chris@rstechserv.com	Email:	fleetsales@outlook.com

Product Code:	E47	Description:	FORD TRANSIT 350 HD VAN
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**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** \$ 25,667.00

**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**

(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		2017 FORD TRANSIT	
		OXFORD WHITE	
99M 3.5L ECOBOOST V6 GASOLINE ENGINE	\$ 2,985.00	148" WHEELBASE	
41H ENGINE BLOCK HEATER	INC	VINYL SEATS/RUBBER FLOORS	
60C CRUISE CONTROL	INC	SOLID SIDE AND REAR PANELS, NO GLASS SIDE OR REAR	
68H FACTORY RUNNING BOARD ON PASS CARGO DOOR	\$ 160.00	FORD FACTORY WARRANTY 3YR / 36K MILES	
DUAL REAR WHEEL 10360 GVWR	\$ 7,283.00		
EXTENDED LENGTH		R.S. TECHNICAL SERVICES TO DELVIER COMPLETED UNIT	
REVERSE CAMERA	INC	TO END USER.	
REVERS SENSING SYSTEM AND ALARM	\$ 425.00	DISCOUNT	\$ (651.18)
<b>Subtotal From Additional Sheet(s):</b>			\$ -
<b>Subtotal B:</b>			\$ 10,201.82

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
<b>Subtotal From Additional Sheet(s):</b>			
<b>Subtotal C:</b>			

**Check:** Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 0%

**D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)**

Quantity Ordered:	1	X Subtotal of A + B + C:	\$ 35,868.82	=	Subtotal D:	\$ 35,868.82
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**E. H-GAC Order Processing Charge (Amount Per Current Policy):** Subtotal E: \$ 600.00

**F. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges**

Description	Cost	Description	Cost
<b>Subtotal F:</b>			\$ -

**Delivery Date:** 120 DAYS ARO FOR VAN

**G. Total Purchase Price (D+E+F):** \$ 36,468.82

Michael

# HOHL



*It's All About You.*

**DESCRIPTION**

**CODE COST**

CARSON CITY PUBLIC WORKS QUOTE 2017  
Double cab Chassis 4wd 3500 WT SRW ZW9

12/15/2016

BASE PRICE RENO/CARSON CITY (INCLUDES 4WD) AND BOX DELETE		\$ 29,689.00
OPTION PACKAGE WT FLEET CONVENIENCE	PCR	\$ 600.00
SEE ATTACHED FOR STANDARD EQUIPMENT		
SUMMIT WHITE EXTERIOR	GAZ	
DARK ASH W/ JET BLACK CLOTH INTERIOR	H2R	
BOX DELETE	ZW9	INCL
6.0L GAS ENGINE	L96	STD
6 SPEED AUTOMATIC	MYD	STD
MY LINK RADIO W/7" DIAGONAL SCREEN	IOB	\$ 200.00
SPARE 18" LT265/70R18E ALL TERRAIN	ZWF	\$ 360.00
DEEP TINTED GLASS	AKO	\$ 200.00
UPFITTER SWITCHES (4)	9L7	\$ 125.00
DRIVER & PASS, HEAD CURTAIN SIDE IMPACT AIRBAGS	AY0	\$ 395.00
110V POWER OUTLET	KI4	\$ 150.00
UNDERBODY SHIELDS	NZZ	\$ 150.00
FLEET FREE MAINTENANCE CREDIT	R9Y	\$ (90.00)
Total Options		\$ 2,090.00
TITLE FEES		\$ 28.95
<b>TOTAL WITH OPTIONS</b>		<b>\$ 31,807.95</b>

Michael Hohl Motor Company • 3700 S. Carson Street, Carson City NV 89701  
(P) 775 883-5777 (F) 775 884-8638  
[www.michaelhohlgm.com](http://www.michaelhohlgm.com)

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## CONTRACT PRICING WORKSHEET

For Standard Equipment Purchases

Contract No.: SM10-14A

Date Prepared: 1/10/2017

**This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.**

Buying Agency:	The City of Carson City	Contractor:	Crafco, Inc.
Contact Person:	Zach Good	Prepared By:	Angie Hoaglin
Phone:	775-283-7360	Phone:	602-276-0406
Fax:		Fax:	480-961-0513
Email:	zgood@carson.org	Email:	angie.hoaglin@crafco.com

Product Code:	13B	Description:	P/N 44100. Super Shot 250D
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**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** 46,286.10

**B. Published Options - Itemize below - Attach additional sheet if necessary - Include Option Code in description if applicable**  
 (Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
P/N 20014. 3" Pintle Hitch	114.24		
P/N 24183. 7 Pin Round Elec. Connector	54.99		
P/N 24095K. Strobe Light Kit	273.6		
P/N 26119. 3/8" Safety Chains (x 2)	104		
P/N 43416. Gravity Feed Kit	240		
P/N 20140. 28" Hitch Extension	544		
P/N 51225. Auto Loader	7280		
Subtotal From Additional Sheet(s):			
<b>Subtotal B:</b>			8610.83

**C. Unpublished Options - Itemize below - Attach additional sheet if necessary**  
 (Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Subtotal From Additional Sheet(s):			
<b>Subtotal C:</b>			0

**Check:** Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 0%

**D. Total Cost before any other applicable Charges, Trade-Ins, Allowances, Discounts, Etc. (A+B+C)**

Quantity Ordered:	1	X Subtotal of A + B + C:	54896.93	=	<b>Subtotal D:</b>	54896.93
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**E. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges**

Description	Cost	Description	Cost
Freight to Destination	1000		
Subtotal E:			1000

**Delivery Date:** 75 Days **F. Total Purchase Price (D+E):** 55896.93