



# STAFF REPORT

**Report To:** Board of Supervisors

**Meeting Date:** July 6, 2017

**Staff Contact:** Laura Rader and Zach Good

**Agenda Title:** For Possible Action: To approve the purchase of one (1) Road Rescue Transit Ambulance from Emergency Vehicle Group, Inc. through the HGAC buy program(Houston-Galveston Area Council) cooperative purchasing agreement for a not to exceed amount of \$92,436 to be funded from the Equipment Account. (Laura Rader; LRader@carson.org and Zach Good; ZGood@carson.org)

**Staff Summary:** The purchase of this Basic Life Service (BLS) ambulance and the new BLS service will increase the ability of the Fire Department to better service the citizens of Carson City. This BLS ambulance will be staffed by Basic Emergency Medical Technicians. They will respond to BLS type calls which will allow our Advanced Life Support (ALS) Paramedics to respond to calls for service that need a higher level of care. This BLS ambulance will operate on a 40 hour a week schedule in order to divert medical calls away from Advanced Life Support units.

**Agenda Action:** Formal Action/Motion

**Time Requested:** 5 minutes

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## **Proposed Motion**

I move to approve the purchase of one (1) Road Rescue Transit Ambulance from Emergency Vehicle Group, Inc. through the HGAC buy program(Houston-Galveston Area Council) cooperative purchasing agreement for a not to exceed amount of \$92,436 to be funded from the Equipment Account.

## **Board's Strategic Goal**

Sustainable Infrastructure

## **Previous Action**

N/A

## **Background/Issues & Analysis**

Emergency Calls for service to the Carson City Fire Department (CCFD) have more than doubled since 1999, (4,795 calls in 1999, to 10,500 calls for service in 2016). Of these calls, 90% were for emergency medical services. Over this same time period, the number of fire engines and ambulances has not grown. At the current pace for 2017; at an average of 27.6 calls per day, CCFD will run over 11,000 calls this year.

This increase in calls without an accompanying increase in response resources has placed a greater importance on current mutual aid agreements with neighboring counties. In some instances, all resources are completely depleted and emergency calls are prioritized and callers for emergency medical services are asked to wait. CCFD request mutual aid resources over 300 times per year. A major concern at this point, is the lack of resources to handle the workload.

## **Applicable Statute, Code, Policy, Rule or Regulation**

NRS 332.195

**Financial Information**

Is there a fiscal impact?  Yes  No

If yes, account name/number: Equipment Account 501-2525-422-77-75

Is it currently budgeted?  Yes  No

Explanation of Fiscal Impact: If approved the above account will be decreased by \$92,436. FY18 available budget is \$172,181. BLS Ambulance was not included in the Capital Improvement Plan for FY18, the budget will be augmented from savings during FY17 in 101-2545 Wildland Fire Management.

**Alternatives**

Not approve the purchase and provide other direction.

**Board Action Taken:**

Motion: \_\_\_\_\_

1) \_\_\_\_\_

2) \_\_\_\_\_

Aye/Nay

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
(Vote Recorded By)



Reg # 0000010474  
 Ven # 14808  
 Acct # 501-2525-422-77-05

**The Following is an Offer and Purchase Agreement for:**

**City of Carson City To Purchase**

**One (1) Road Rescue Type II Transmedic Ambulance(s) on 2017 Ford Transit, 4 x 2, Gasoline Powered Van(s)**

**June 23, 2017**

All prices are quoted to include Ford GPC Rebates. Pricing is subject to change if the current rebate/GPC amount changes or becomes unavailable per vehicle. If the Ford rebates amount changes, the difference will be invoiced to the City of Carson City. Price is subject to change and will be recalculated if additional options are requested.

Description	Qty	Price Each	Extended Price
One (1) Road Rescue Type II Transmedic Ambulance(s) on 2017 Ford Transit, 4 x 2, Gasoline Powered Van Chassis Chassis VIN Number(s): To Be Determined After Production Start	1	\$91,356.00	\$91,356.00
Document Fee	1	\$80.00	\$80.00
Misc Fee: (HGAC)	1	\$1,000.00	\$1,000.00
<b>Total Purchase Price</b>	<b>1</b>	<b>\$92,436.00</b>	<b>\$92,436.00</b>

This constitutes a contract for the purchase and sale of One (1) Road Rescue Type II Transmedic Ambulance(s) on 2017 Ford Transit, 4 x 2, Gasoline Powered Van chassis between Emergency Vehicle Group, Inc. (Seller) and the City of Carson City (Buyer) in the total amount of:

**Ninety Two Thousand Four Hundred Thirty Six Dollars and No Cents**  
**\$92,436.00**

Offer based on work order/specification reference number and any associated drawing(s) as provided. A final approval work order/specification and drawing will be provided after all Pre-Construction changes are completed (if applicable). Pre-Construction changes may incur an additional cost.

Payment Terms: 100% payment of the contract is due at the time of delivery. Failure to pay the contract in full may result in interest accruing at an annual percentage rate of 6%. Proof of insurance and approved financing or payment will be required to execute this contract.

Delivery Time: Delivery shall be 60 days after receipt of chassis and approved work order and production drawings of the vehicle.

Signature below represents acceptance of above contract and terms:

City of Carson City:

Emergency Vehicle Group:

\_\_\_\_\_  
 Signature Date  
 \_\_\_\_\_  
 Printed Name  
 \_\_\_\_\_  
 Title

\_\_\_\_\_  
 Signature Date 6/23/2017  
 \_\_\_\_\_  
 Printed Name Mark Verbeck  
 \_\_\_\_\_  
 Title Inside Sales Associate



June 23, 2017

Fleet Manager Zack Good  
City of Carson City  
201 North Carson Street  
Carson City, Nevada 89701

RE: Offer to Provide One (1) Road Rescue Type II Transmedic Ambulance(s) on 2017 Ford Transit, 4 x 2, Gasoline Powered Van Chassis

Attention: Fleet Manager Zack Good

On behalf of Emergency Vehicle Group, Inc., I would like to thank you for the opportunity to provide you with the following offer for the City of Carson City to purchase One (1) Road Rescue Type II Transmedic Ambulance(s) on 2017 Ford Transit, 4 x 2, Gasoline Powered Van Chassis

Emergency Vehicle Group, Inc. (EVG) is proud to be in the business of serving those who bravely serve our communities and help ensure the safety of our families and friends. Our pledge is to offer you the same quality of service and expertise that is demanded from you. Over the years we have introduced fire departments, municipalities and private companies to the absolute best in service, sales and support for emergency vehicle products.

We proudly serve California, Arizona and Nevada and offer you premium custom products along with the best value available in the industry. EVG accomplishes this by representing Spartan ERV Apparatus, SVI Trucks, Wheeled Coach Ambulance, Road Rescue Ambulances, Lifeline Ambulances and McCoy Miller Ambulances as well as ambulance remounts and command vehicles built by EVG.

EVG employs EVT and ASE Certified Mechanics with decades of experience in servicing emergency vehicles, fire apparatus and ambulances. EVG recognizes the importance of these vehicles as a life saving device and take great pride in serving those that bravely serve and protect us. Our corporate office, remount and main service facility is located in Anaheim, CA.

Our mission is to develop long-term relationships and provide our customers with "honest, intelligent effort" in everything we do for you. We are committed to do whatever it takes to surpass customers' expectations by continually improving upon what we do.

All of us at Emergency Vehicle Group, Inc. believe in long-term relationships and we look forward to the opportunity of working with you and the City of Carson City. I would again like to thank you for the opportunity. Each of us at EVG offer you our sincere pledge of "Honest, Intelligent Effort" in everything we do for you now, and in the future.

Sincerely,

Mark Verbeck  
Inside Sales Associate

2883 E. Coronado St. Anaheim, CA 92806  
Tel: 714-238-0110 Fax: 714-238-0120  
[www.evginc.net](http://www.evginc.net)