



STAFF REPORT

Report To: Board of Supervisors

Meeting Date: September 7, 2017

Staff Contact: Laura Rader and Darren Schulz

Agenda Title: For Possible Action: To approve the purchase of water meters and parts from National Meter & Automation, Inc., dba Badger Meters for a not to exceed annual amount of \$200,000 to be funded from the Water Meters & Services Account. (Laura Rader; LRader@carson.org and Darren Schulz; DSchulz@carson.org).

Staff Summary: Due to compatibility issues with the Orion Automatic Meter Reading System (AMR) utilized by the Water Utility Division of the Carson City Public Works Department, the purchase of parts used to repair or replace damaged meters or associated equipment must be done as a "Sole Source" purchase through National Meter & Automation, Inc. dba Badger Meter.

Agenda Action: Formal Action/Motion

Time Requested: 5 minutes

Proposed Motion

I move to approve the purchase of water meters and parts from National Meter & Automation, Inc., dba Badger Meters for a not to exceed annual amount of \$200,000 to be funded from the Water Meters & Services Account.

Board's Strategic Goal

Efficient Government

Previous Action

Background/Issues & Analysis

Applicable Statute, Code, Policy, Rule or Regulation

NRS 332.115 (1)

Financial Information

Is there a fiscal impact? Yes No

If yes, account name/number: 520-3502-435-04-49

Is it currently budgeted? Yes No

Explanation of Fiscal Impact: Total account budget is \$200,000 for FY18 of which approximately \$5,000 has already been spent.

Alternatives

Not approve purchase and provide other direction.

Board Action Taken:

Motion: _____

1) _____

2) _____

Aye/Nay

(Vote Recorded By)



4345 W Brown Deer Road
PO Box 210226
Milwaukee, Wisconsin 53221-9126
414-385-0400 | 800-974-8887
www.badgermeter.com

7 August 2017

VIA EMAIL

Carson City Public Works
Mr. Thomas Gordon - Warehouse Supply Coordinator
3505 Butti Way
Carson City, NV 89701

Subject: Sole Source Letter

Dear Mr. Gordon:

This letter will confirm that **National Meter & Automation, Inc.** is the sole source provider of Badger Meter utility products including, the ORION® AMR system and all components.

We appreciate your continued support of Badger Meter products through National Meter & Automation, Inc.

Sincerely,
BADGER METER, INC.

A handwritten signature in blue ink that reads 'Rebecca L. Loomans'.

Rebecca L. Loomans
Assistant Secretary

cc: *Brian Helphand – Account Manager*



2250 Apollo Way #300
Santa Rosa, CA 95407
Phone: 707-575-0700
Fax: 707-575-3786

DATE: Tuesday, August 15, 2017
QUOTED BY: Dan Gilliam
REQUESTED BY: Tom Gordon
PHONE: 775-283-7373
EMAIL: tgordon@carson.org

BILL TO: Carson City Utilities
3505 Butti Way
Carson City, NV 89701

SHIP TO: Carson City Utilities
3505 Butti Way
Carson City, NV 89701

SALESPERSON	PAYMENT TERMS	SHIPPING METHOD	SHIPPING TERMS	SUBJECT TO REVIEW
BH	Net 30 Days	Best Way	FOB Santa Rosa	8/15/2020*

C.C Part #	PRODUCT DESCRIPTION	UNIT PRICE	AMOUNT
RWM-01-006	RCDL M25 LL Disc Meter, 5/8"x3/4", Plastic Bottom, Less Connections, Bare Meter	\$ 46.17	
RWM-01-010	RCDL M70 LL Disc Meter, 1", Cast Iron Bottom, Less Connections, Bare Meter	\$ 121.18	
RWM-01-015	RCDL M120 LL Disc Meter, 1-1/2" Elliptical Long Drilled w/ Test Plug, Less Connections, Bare Meter	\$ 282.84	
RWM-01-020	RCDL M170 LL Disc Meter, 2" Elliptical Long Drilled w/ Test Plug, Less Connections, Bare Meter	\$ 426.66	



NATIONAL

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ORI-01-006	Registration for: RCDL M25 Disc Meter, 5/8", RTR/HRE, Gallon Plastic Shroud / Plastic Lid (Black) ORION< FHSS, Indoor-Outdoor, Factory Pre-Wired, 3 Ft Wire		\$ 121.67	
ORI-01-010	Registration for: RCDL M70 Disc Meter, 1" RTR/HRE Gallon, Plastic Shroud/Plastic Lid (Bck) ORION Data Profiling, Narrow Band (Metal Pit Lid Only), Indoor-Outdoor, Factory Pre-Wired, 10' Lead Wire		\$ 121.67	
ORI-01-015	Registration for: RCDL M120 Disc Meter, 1-1/2" RTR/HRE Gallon, Plastic Shroud/Plastic Lid (Bck) ORION Data Profiling, Narrow Band (Metal Pit Lid Only), Indoor-Outdoor, Factory Pre-Wired, 10' Lead Wire		\$ 127.76	
ORI-01-020	Registration for: RCDL M170 Disc Meter, 2" RTR/HRE Gallon, Plastic Shroud/Plastic Lid (Bck) ORION Data Profiling, Narrow Band (Metal Pit Lid Only), Indoor-Outdoor, Factory Pre-Wired, 10' Lead Wire		\$ 127.76	



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ORI-03-020T	Registration for, RCDL Turbo Series Meter, 2", RTR/HRE, Gallon, Plastic Shroud / Plastic Lid (Black) ORION, FHSS, Indoor-Outdoor, Factory Pre-Wired, 3 Ft Wire, UM1-0003-2089		\$ 159.03	
ORI-03-030T	Registration for, RCDL Turbo Series Meter, 3", RTR/HRE, Gallon, Plastic Shroud / Plastic Lid (Black) ORION, FHSS, Indoor-Outdoor, Factory Pre-Wired, 3 Ft Wire, UM1-0003-0145		\$ 159.03	
ORI-03-040T	Registration for, RCDL Turbo Series Meter, 4", RTR/HRE, Gallon, Plastic Shroud / Plastic Lid (Black) ORION, FHSS, Indoor-Outdoor, Factory Pre-Wired, 3 Ft Wire, UM1-0003-0146		\$ 159.03	
ORI-03-060T	Registration for, RCDL Turbo Series Meter, 6", RTR/HRE, Gallon, Plastic Shroud / Plastic Lid (Black) ORION, FHSS, Indoor-Outdoor, Factory Pre-Wired, 3 Ft Wire, UM1-0003-2622		\$ 159.03	



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ORI-03-080T	Registration for, RCDL Turbo Series Meter, 8", RTR/HRE, Gallon, Plastic Shroud / Plastic Lid (Black) ORION, FHSS, Indoor-Outdoor, Factory Pre-Wired, 3 Ft Wire,		\$ 159.03	
ORI-03-010T	Registration for, RCDL Turbo Series Meter, 10", RTR/HRE, Gallon, Plastic Shroud / Plastic Lid (Black) ORION, FHSS, Indoor-Outdoor, Factory Pre-Wired, 3 Ft Wire, UM1-0003-2993		\$ 159.03	
ORI-02-030	Registration for, RCDL Compound Series Meter, 3", RTR/HRE - Summator Splitter, Gallon, Plastic Shroud / Plastic Lid (Black) Generic Connectivity, BMI Supplied, Badger 308 Connector, UM1-0005-2119		\$ 348.96	
ORI-02-040	Registration for, RCDL Compound Series Meter, 4", RTR/HRE - Summator Splitter, Gallon, Plastic Shroud / Plastic Lid (Black) Generic Connectivity, BMI Supplied, Badger 308 Connector, UM1-0003-2641		\$ 348.96	



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ORI-02-060	Registration for, RCDL Compound Series Meter, 6", RTR/HRE - Summator Splitter, Gallon, Plastic Shroud / Plastic Lid (Black) Generic Connectivity, BMI Supplied, Badger 308 Connector, UM1-0003-2646		\$	348.96
	Fire Hydrant Meter, 3" Port, 316 Stainless Steel Bolts, 2-1/2 x 7-1/2" Standard Inlet Connections, 2-1/2x7-1/2" Standard Outlet Connections, Local Register, Gallon, Sidewalk Read Registration		\$	814.88
	3" T-450 Aluminum Hydrant Meter, Less Connections		\$	654.98
	M25 Disc Chamber Assembly - 33334-023		\$	34.70



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		M35 Disc Chamber Assembly - 33334-056	\$ 65.64	
		RCDL Turbo Series Meter LL, 3" Round w/ Test Plug, With Integral Strainer, Less Connection, Bare Meter	\$ 947.63	
RWM-02-030		RCDL Compound Series Meter LL (NSF 61-G), 3", Round w/ Test Plug, Less Connections, Bare Meter	\$ 1,512.44	
RWM-02-040A		RCDL Compound Series Meter LL (NSF 61-G), 4", Round w/ Test Plug, Less Connections, Bare Meter	\$ 2,619.00	



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RWM-02-060	RCDL Compound Series Meter LL (NSF 61-G), 6", Round w/ Test Plug, Less Connections, Bare Meter		\$ 3,910.20	
RWM-03-015T	RCDL Turbo Series Meter LL (NSF 61-G), 1-1/2", Elliptical w/ Test Plug, w/ Integral Strainer, Less Connections, Bare Meter		\$ 667.97	
RWM-03-020T	RCDL Turbo Series Meter LL (NSF 61-G), 2", Elliptical w/ Test Plug, w/ Integral Strainer, Less Connections, Bare Meter		\$ 712.14	
RWM-03-030T	RCDL Turbo Series Meter LL (NSF 61-G), 3", Elliptical w/ Test Plug, w/ Integral Strainer, Less Connections, Bare Meter		\$ 935.68	



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RWM-03-040T	RCDL Turbo Series Meter LL (NSF 61-G), 4", Elliptical w/ Test Plug, w/ Integral Strainer, Less Connections, Bare Meter		\$ 1,020.73	
RWM-03-060T	RCDL Turbo Series Meter LL (NSF 61-G), 6", Elliptical w/ Test Plug, Less Connections, Bare Meter		\$ 2,567.02	
RWM-03-080T	RCDL Turbo Series Meter LL (NSF 61-G), 8", Elliptical w/ Test Plug, w/ Integral Strainer, Less Connections, Bare Meter		\$ 2,908.76	
RWM-08-030	External Plater Strainer, 3", LL Bronze (NSF 61-G)		\$ 425.38	



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RWM-08-040	External Plater Strainer, 4", LL Bronze (NSF 61-G)		\$ 567.85	
RWM-08-060	External Plater Strainer, 6", LL Bronze (NSF 61-G)		\$ 717.50	
RWM-08-080	External Plater Strainer, 8", Steel, Zinc Plater Bolts, Nuts & Std Black Gaskets		\$ 1,238.87	
	*At the beginning of each new contract period, Badger Meter, Inc. DBA National Meter & Automation reserves the right to increase the price no greater than the increase in the Producers Price Index for Totalizing Fluid Meters and Counting Devices as reported by the U.S. Department of Labor. The date of the previous contract shall be used to determine the base index. Pricing evaluation and adjustment will be proposed to the customer no less than 60 days prior to any change. The City reserves the right to refuse any increases and put pricing out to bid. Pricing will be re-evaluated at the end of the contract (8/15/2020)			



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Tax Rate: 0.00%
Est. Lead Time:

717.5	\$	-
SALES TAX	\$	-
FREIGHT		Add
TOTAL	\$	-

THANK YOU FOR YOUR BUSINESS!!



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Standard Terms & Conditions

1. Terms

Terms are cash in advance, except where satisfactory credit is established in which case terms are net thirty (30) days from date of invoice. National Meter reserves the right to revoke any credit extended at National Meter's sole discretion. Customer agrees to pay such invoices when due regardless of other scheduled deliveries. Interest may be charged at the rate of 18% per year (but not more than the highest rate permitted by applicable law) on accounts more than 30 days past due. Customer agrees to pay all costs of collection, including reasonable attorneys' fees, on all past due accounts. Invoices may be submitted as partial shipments are made. If the financial condition of the customer does not justify the terms of payment specified, National Meter may demand full or partial payment in advance before proceeding with fulfilling and shipping an order. If shipment is delayed beyond the scheduled date by customer, payment shall be due in full when National Meter is prepared to make the shipment. If customer defaults in any payment when due, then the whole invoice shall immediately become due and payable upon demand, or National Meter, at its option without prejudice to other lawful remedies, may defer delivery or cancel the order. If delivery is deferred, the ordered goods may be stored as follows. If the ordered goods are not shipped within 15 days after notification to Customer that they are ready for shipping, for any reason beyond National Meter's reasonable control, including Customer's failure to give shipping instructions, National Meter may store such ordered goods at Customer's risk in a warehouse or yard or upon National Meter's premises, and Customer shall pay all handling, transportation and storage costs at the prevailing commercial rates upon submission of invoices therefor.

2. Freight

All shipments of the products will be made F.O.B. point of shipment, FULL FREIGHT ALLOWED for customer Purchase Orders of \$25,000 or more by the shipping method National Meter deems most advantageous. Orders for LESS THAN \$25,000 will be PREPAID AND CHARGED to the customer, F.O.B. point of shipment by the method National Meter deems most advantageous unless means of shipment otherwise are specified by the customer. Transportation and insurance charges, expenses and costs will be collected, or, if prepaid, will be invoiced to Customer and we are not included in the prices shown unless otherwise provided for by National Meter in writing. Risk of loss or damage to the Products shall automatically pass to Customer when Products are placed with a common carrier for shipment to Customer's location. To be eligible for credit against defective shipments, Customer must report any errors in any defective package immediately upon receipt to National Meter ALL Freight Claims for material damage in shipment are to be filed with freight carrier by the customer.

3. Returns

Any products to be returned must be pre-approved and evidenced by a copy of a Return Authorization issued by National Meter. All product returned due to Customer order errors will be subject to a 35% RESTOCK CHARGE plus all freight charges and must be returned within 90 days after invoice. All products must be in new condition and in original packaging. All products to be returned due to defects will be returned to the manufacturer for inspection before credit will be approved. Manufacturer will provide shipping instructions and their Return Authorization numbers before material can be returned.

4. Right to Substitute

Badger Meter continues to improve and redesign our products to provide our customers with state-of-the-art technology solutions. Therefore, Badger Meter reserves the right to provide our newest product solutions as an alternative to the proposed products, provided the replacement products meet the following requirements: are substantially similar to and are at least of equal quality and performance to, are in conformance with the requirements in the applicable specifications, meet the actual needs or are otherwise suitable for the intended use, and are priced at an amount that does not exceed the price of the quoted products.