

# **STAFF REPORT**

**Report To:** Board of Supervisors

Meeting Date: March 1, 2018

**Staff Contact:** Dave Dawley

**Agenda Title:** To approve City Contract #1718-140 for digital imaging and software with Pictometry International Corp through GSA Contract #GS-35F-0801N for a total not to exceed an amount of \$120,204.06 to be funded from the Acq/Improv. of Technology Account. (Dave Dawley, ddawley@carson.org)

**Staff Summary:** This is a six year contract with Pictometry for three flights to take place every two years. The first flyover will take place in 2019. Each flyover is broken-down into three projects (flyovers) and payment is due after the completion of each project. First Project subtotal is \$39,811.32, Second Project \$39,235.02 and the final Third Project is \$41,157.72; for a total of \$120,204.06.

Agenda Action: Formal Action/Motion

Time Requested: 5 min.

# **Proposed Motion**

I move to approve City Contract #1718-140 for digital imaging and software with Pictometry International Corp through GSA Contract #GS-35F-0801N for a total not to exceed an amount of \$120,204.06 to be funded from the Acq/Improv. of Technology Account.

# **Board's Strategic Goal**

Economic Development

# **Previous Action**

N/A

# Background/Issues & Analysis

Carson City just completed a six year, three flight contract with Pictometry International Corp (Pictometry). Pictometry performs flights that capture aerial photographs of Carson City, which are used by many departments within the City. The Assessor's Office uses the photos to reappraise and discover improvements for property taxes. It is also used by The Fire Department, Sheriff's Department, Public Works and Planning, just to name a few. The funding for these flights will be from the Assessor's acquisition and improvement of technology account which was created in the 2003 Legislative session for the in the office of the County Assessor (NRS 250.085). This fund is similar to the Recorder's fund. It may be used to enhance technology within the Assessor's Office or at the Assessor's discretion. It may also be shared with departments to help enhance their ability to share information between the departments.

Six year contract with Pictometry will go as follows:

First Project: \$39,811.32 (flyover in 2019) Second Project: \$39,235.02 (flyover in 2021) Third Project: \$41,157.72 (flyover in 2023) Project Total: \$120,204.06.

# Applicable Statute, Code, Policy, Rule or Regulation

NRS 250.085, NRS 362.170 (2) (c) and NRS 332.115 (c)

# **Financial Information**

Is there a fiscal impact?	🖂 Yes	No No
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If yes, account name/number: Acq/Improv. of Technology Account / 101-0400-413-06-46

Is it currently budgeted? 🛛 Yes 🗌 No

Explanation of Fiscal Impact: If approved, the account will be reduced by \$39,811.32 in 2019, \$39,235.02 in

2021 and \$41,157.72 in 2023.

# **Alternatives**

Not award contract and provide other direction.

<b>Board Action Taken:</b>		
Motion:	1)	Aye/Nay
	2)	<u> </u>

(Vote Recorded By)

# GSA FEDERAL SUPPLY SCHEDULE CONTRACT NUMBER GS-35F-0801N ("SCHEDULE") AGREEMENT BETWEEN PICTOMETRY INTERNATIONAL CORP. ("<u>PICTOMETRY</u>") AND CARSON CITY, CONSOLIDATED MUNICIPALITY/POLITICAL SUBDIVISION OF THE STATE OF NEVADA ("CUSTOMER")

- 1. Pursuant to the GSA Federal Supply Schedule referenced above, the following order being placed is subject to the terms and conditions of the Schedule (if purchasing Open Market items some exceptions may apply).
- 2. This order form ("Order Form"), in combination with the contract components listed below:

Section A: Product Descriptions, Prices and Payment Terms Section B: License Terms:

- Delivered Content Terms and Conditions of Use
- Online Services General Terms and Conditions
- Software License Agreement

Section C: Non-Standard Terms and Conditions (applicable to Open Market items only)

(all of which, collectively, constitute this "<u>Agreement</u>") set forth the entire understanding between Pictometry and Customer with respect to the subject matter hereof and supersedes all prior representations, agreements and arrangements, whether oral or written, relating to the subject matter hereof. Any modifications to this Agreement must be made in writing and be signed by duly authorized officers of each party. Any purchase order or similar document issued by Customer in connection with this Agreement is issued solely for Customer's internal administrative purposes and the terms and conditions set forth on any such purchase order shall be of no force or effect as between the parties.

- 3. In the event of any conflict among any contract components comprising this Agreement, order of precedence for resolving such conflict shall be, from highest (i.e., supersedes all others) to lowest (i.e., subordinate to all others): Non-Standard Terms and Conditions; Product Descriptions, Prices and Payment Terms; License Terms in order as listed above under the heading 'Section B: License Terms'; and Order Form.
- 4. All notices under this Agreement shall be in writing and shall be sent to the following respective addresses:

CUSTOMER NOTICE ADDRESS	PICTOMETRY NOTICE ADDRESS
201 N. Carson St.	25 Methodist Hill Drive
Carson City, NV 89701	Rochester, NY 14623
Attn: Dave Dawley, Assessor	Attn: Contract Administration
Phone: (775) 887-2130	Phone: (585) 486-0093 Fax: (585) 486-0098

Either party may change their respective notice address by giving written notice of such change to the other party at the other party's then-current notice address. Notices shall be given by any of the following methods: personal delivery; reputable express courier providing written receipt; or postage-paid certified or registered United States mail, return receipt requested. Notice shall be deemed given when actually received or when delivery is refused.

- 5. This Agreement, including all licenses granted pursuant to it, shall be binding upon and inure to the benefit of the parties hereto, their successors and permitted assigns, but shall not be assignable by either party except that (i) Pictometry shall have the right to assign its right to receive Fees under this Agreement, provided no such assignment shall affect Pictometry's obligations hereunder, and (ii) Pictometry shall have the right to assign all its rights under this Agreement to any person or entity, provided the assignee has assumed all of Pictometry's obligations under this Agreement.
- 6. IN NO EVENT SHALL EITHER PARTY BE LIABLE, UNDER ANY CAUSE OF ACTION OF ANY KIND ARISING OUT OF OR RELATED TO THIS AGREEMENT (INCLUDING UNDER THEORIES INVOLVING TORT, CONTRACT, NEGLIGENCE, STRICT LIABILITY, OR BREACH OF WARRANTY), FOR ANY LOST PROFITS OR FOR ANY INDIRECT, INCIDENTAL, CONSEQUENTIAL, PUNITIVE, OR OTHER SPECIAL DAMAGES SUFFERED BY THE OTHER PARTY OR OTHERS, EVEN IF A PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
- 7. With respect to any claims that Customer may have or assert against Pictometry on any matter relating to this Agreement, the total liability of Pictometry shall, in the aggregate, be limited to the aggregate amount received by Pictometry pursuant to this Agreement.

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- 8. The waiver by either party of any default by the other shall not waive subsequent defaults of the same or different kind.
- 9. In the event that any of the provisions of this Agreement shall be held by a court or other tribunal of competent jurisdiction to be unenforceable, such provision will be enforced to the maximum extent permissible and the remaining portions of this Agreement shall remain in full force and effect.
- 10. Pictometry shall not be responsible for any failure on its part to perform due to unforeseen circumstances or to causes beyond Pictometry's reasonable control, including but not limited to acts of God, war, riot, embargoes, acts of civil or military authorities, fire, weather, floods, accidents, strikes, failure to obtain export licenses or shortages or delays of transportation, facilities, fuel, energy, supplies, labor or materials. In the event of any such delay, Pictometry may defer performance for a period of time reasonably related to the time and nature of the cause of the delay.
- 11. In consideration of, and subject to, payment by Customer of the Fees specified in Section A of this Agreement, Pictometry agrees to provide Customer with access to and use of the products specified in Section A of this Agreement, subject to the terms and conditions set forth in this Agreement. Customer hereby agrees to pay the Fees specified in Section A of this Agreement in accordance with the stated payment terms and accepts and agrees to abide by the terms of this Agreement.

This Agreement shall become effective upon execution by duly authorized officers of Customer and Pictometry and receipt by Pictometry of such fully executed document, such date of receipt by Pictometry being the "Effective Date."

PARTIES:	
CUSTOMER	PICTOMETRY
CARSON CITY, CONSOLIDATED	PICTOMETRY INTERNATIONAL CORP.
MUNICIPALITY/POLITICAL SUBDIVISION OF THE	
STATE OF NEVADA	
(entity type)	a Delaware corporation
SIGNATURE:	SIGNATURE:
NAME:	NAME:
TITLE:	TITLE:
DATE:	EXECUTION DATE:
DATE.	
	DATE OF RECEIPT (EFFECTIVE DATE):
	DATE OF RECEILI (EFFECTIVE DATE).

# GSA FEDERAL SUPPLY SCHEDULE CONTRACT NUMBER GS-35F-0801N ("SCHEDULE") SECTION A PRODUCT DESCRIPTIONS, PRICES AND PAYMENT TERMS

Pictometry International Corp. 25 Methodist Hill Drive Rochester, NY 14623

# ORDER #

C3634419

BILL TO Carson City, consolidated municipality/political subdivision of the State of Nevada Dave Dawley, Assessor 201 N. Carson St. Carson City, NV 89701 (775) 887-2130 assr@carson.org

# SHIP TO Carson City, consolidated municipality/political subdivision of the State of Nevada Dave Dawley, Assessor 201 N. Carson St. Carson City, NV 89701 (775) 887-2130 assr@carson.org

CUSTOMER IDSALES REPFREQUENCY OF PROJECTA120330jwilsonBiennial

#### US GSA CONTRACT NO. 35F-080IN

FIRST PR QTY	PRODUCT NAME	PRODUCT DESCRIPTION	SALES PRICE	DISCOUNT PRICE (%)	TOTAL PRICE <sup>1</sup>
57	IMAGERY - 3in, 5-way, OCB (N5) Per Sector	Product includes 3-inch GSD color balanced oblique frame images (4-way), 3-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.25 feet/pixel; Nominal Oblique GSD (all values +/-10%): Front Line: 0.24 feet/pixel, Middle Line: 0.28 feet/pixel, Back Line: 0.34 feet/pixel.	\$470.00	\$390.10 (17%) Long-Term Incentive Discount	\$22,235.70
108	IMAGERY - 9in, 5-way, OCB (C5) Per Sector	Product includes 9-inch GSD color balanced oblique frame images (4-way), 9-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.75 feet/pixel; Nominal Oblique GSD (all values +/- 10%): Front Line: 0.74 feet/pixel, Middle Line: 0.85 feet/pixel, Back Line: 1.00 feet/pixel.	\$108.00	\$89.64 (17%) Long-Term Incentive Discount	\$9,681.12
2	Pictometry Connect - CA - 100*	Pictometry Connect - CA - 100 (Custom Access) provides up to 100 concurrent authorized users the ability to login and access the Pictometry-hosted custom imagery libraries specified elsewhere in this Agreement via a web- based, server-based or desktop integration. The default deployment is through web-based Pictometry Connect. Term commences on date of activation. The quantity represents the number of years in the Connect term. Applicable Terms and Conditions: Online Services General Terms and Conditions;Software License Agreement	\$3,300.00	\$2,475.00 (25%)	\$4,950.00
1	FutureView Adv Training*	Full conference registration to advanced training designed to maximize deployment. Includes hotel room for up to three nights, event registration, and round-trip airfare up to \$500. Customer will be provided with discount code to complete FutureView registration. (Air Travel Restrictions - 30 day advance purchase for airfare, per person round trip airfare at standard coach class rates through Pictometry's travel provider only.) Must be redeemed within three years of agreement execution date. Applicable Terms and Conditions: Order Form	\$2,499.00		\$2,499.00
57	Tiles - Standard (3in GSD; JPG format) Per Sector*	Available with corresponding 3" GSD imagery purchase. 3-inch GSD Mosaic Tiles in JPG Format. Tiles are provided "as is." Refer to Product Parameters for additional details. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use	\$20.00	\$2.50 (87.5%)	\$142.50
108	Tiles - Standard (9in GSD; JPG format) Per Sector*	Available with corresponding 9" GSD imagery purchase. 9-inch GSD Mosaic Tiles in JPG Format. Tiles are provided "as is." Refer to Product Parameters for additional details.	\$10.00	\$1.25 (87.5%)	\$135.00

1	2	Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use			
57	Mosaic - Area Wide (3in GSD; ECW format, combined) Per Sector*	Available with purchase of corresponding tile product. New processing or re-processing of ECW area-wide mosaics of 3-inch GSD imagery. Tiles are provided "as is." Refer to Product Parameters for additional details. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use	\$2.00		\$114.00
108	Mosaic - Area Wide (9in GSD; ECW format, combined) Per Sector*	Available with purchase of corresponding tile product. New processing and re-processing of ECW area-wide mosaics of 9-inch GSD imagery. Tiles are provided "as is." Refer to Product Parameters for additional details. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use	\$0.50		\$54.00
1	Media Drive Capacity 931G - Drive Model 1T - EXTPOWER*	External USB 2.0 / eSATA Externally Powered. Delivery media prices include copying a complete image library onto media. Sub-warehousing sold separately. Applicable Terms and Conditions: Order Form	\$199.00	\$0.00 (100%)	\$0.00
1	RapidAccess - Disaster Response Program	RapidAccess - Disaster Response Program is an emergency response program offering flights after an emergency or disaster. Refer to the attached detailed description of the Disaster Response Program.	\$0.00		\$0.00
l	High Elevation Project Fee*	The High Elevation Project Fee is for any wide-area imagery projects for which any of the Community imagery sectors cover ground elevations in the range of 7,500 ft to 12,500 ft. Applicable Terms and Conditions: Order Form	\$25,000.00	\$0.00 (100%)	\$0.00
I	Oblique Imagery Bundle with Two (2) Years of EFS Maintenance & Support	Includes digital copy of the Licensed Documentation for the License Software, two (2) End User Training Sessions, one (1) Advanced User Technical Training, one (1) Administration / IT Training Session, ten (10) hours of telephone support, one copy of Pictometry Electronic Field Study (EFS) software, latest version, on the storage media specified herein, and access to download updated versions of the EFS Licensed Software for a period of two years from the initial date of shipment of the EFS software, along with a copy of the updated documentation.	\$0.00		\$0.00
		SUBTO	TAL – FIRST PRO	DJECT	\$39,811.3

QTY	PROJECT PRODUCT NAME	PRODUCT DESCRIPTION	SALES PRICE	DISCOUNT PRICE (%)	TOTAL PRICE <sup>1</sup>
57	IMAGERY - 3in, 5-way, OCB (N5) Per Sector	Product includes 3-inch GSD color balanced oblique frame images (4-way), 3-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.25 feet/pixel; Nominal Oblique GSD (all values +/-10%): Front Line: 0.24 feet/pixel, Middle Line: 0.28 feet/pixel, Back Line: 0.34 feet/pixel.	\$470.00	\$413.60 (12%) Long-Term Incentive Discount	\$23,575.20
108	IMAGERY - 9in, 5-way, OCB (C5) Per Sector	Product includes 9-inch GSD color balanced oblique frame images (4-way), 9-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.75 feet/pixel; Nominal Oblique GSD (all values +/- 10%): Front Line: 0.74 feet/pixel, Middle Line: 0.85 feet/pixel, Back Line: 1.00 feet/pixel.	\$108.00	\$95.04 (12%) Long-Term Incentive Discount	\$10,264.32
2	Pictometry Connect - CA - 100*	Pictometry Connect - CA - 100 (Custom Access) provides up to 100 concurrent authorized users the ability to login and access the Pictometry-hosted custom imagery libraries specified elsewhere in this Agreement via a web- based, server-based or desktop integration. The default deployment is through web-based Pictometry Connect. Term commences on date of activation. The quantity represents the number of years in the Connect term. Applicable Terms and Conditions: Online Services General Terms and Conditions;Software License Agreement	\$3,300.00	\$2,475.00 (25%)	\$4,950.00

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08       Tiles - Standard (9in GSD; JPG format) Per Sector*       Available with corresponding 9" GSD imagery purchase. 9-inch GSD Mosaic Tiles in JPG Format. Tiles are provided "as is." Refer to Product Parameters for additional details. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use         77       Mosaic - Area Wide (3in GSD; ECW format, combined) Per Sector*       Available with purchase of corresponding tile product. New processing or re-processing of ECW area-wide mosaics of 3-inch GSD imagery. Tiles are provided "as is." Refer to Product Parameters for additional details. Applicable Terms and Conditions: Delivered Content Terms and Conditions: Order Form Media Drive Capacity 931G- External USB 2.0 / eSATA Externally Powered. Delivery media sub-warehousing sold separately. Applicable Terms and Conditions: Order Form Maintenance & Support         0blique Imagery Bundle with Two (2) Years of EFS Maintenance & Support       Includes digital copy of the Licensed Documentation for the License Software, two (2) End User Training Sessions, one (1) Advanced User Technical Training, one (1) Administration / IT Training Session, on the storage media specified herein, and access to download	\$10.00	\$1.25 (87.5%)	\$135.00
i7       Mosaic - Area Wide (3in GSD; ECW format, combined) Per Sector*       Available with purchase of corresponding tile product. New processing or re-processing of ECW area-wide mosaics of 3-inch GSD imagery. Tiles are provided "as is." Refer to Product Parameters for additional details. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use         08       Mosaic - Area Wide (9in GSD; ECW format, combined) Per Sector*       Available with purchase of corresponding tile product. New processing and re-processing of ECW area-wide mosaics of 9-inch GSD imagery. Tiles are provided "as is." Refer to Product Parameters for additional details. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use         Media Drive Capacity 931G - Drive Model 1T - EXTPOWER*       External USB 2.0 / eSATA Externally Powered. Delivery media prices include copying a complete image library onto media. Sub-warehousing sold separately. Applicable Terms and Conditions: Order Form         Oblique Imagery Bundle with Two (2) Years of EFS Maintenance & Support       Includes digital copy of the Licensed Documentation for the License Software, two (2) End User Training Sessions, one (1) Advanced User Technical Training, one (1) Administration / IT Training Session, ten (10) hours of telephone support, one copy of Pictometry Electronic Field Study (EFS) software, latest version, on the storage media specified herein, and access to download updated versions of the EFS Licensed Software for a period of two years from the initial date of shipment of the EFS software, along with a copy of the updated			\$114.00
08         Mosaic - Area Wide (9in GSD; ECW format, combined) Per Sector*         Available with purchase of corresponding tile product. New processing and re-processing of ECW area-wide mosaics of 9-inch GSD imagery. Tiles are provided "as is." Refer to Product Parameters for additional details. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use           Media Drive Capacity 931G- Drive Model 1T - EXTPOWER*         External USB 2.0 / eSATA Externally Powered. Delivery media prices include copying a complete image library onto media. Sub-warehousing sold separately. Applicable Terms and Conditions: Order Form           Oblique Imagery Bundle with Two (2) Years of EFS Maintenance & Support         Includes digital copy of the Licensed Documentation for the License Software, two (2) End User Training Sessions, one (1) Advanced User Technical Training, one (1) Administration / IT Training Session, ten (10) hours of telephone support, one copy of Pictometry Electronic Field Study (EFS) software, latest version, on the storage media specified herein, and access to download updated versions of the EFS Licensed Software for a period of two years from the initial date of shipment of the EFS software, along with a copy of the updated	\$0.50		
Media Drive Capacity 931G - Drive Model 1T - EXTPOWER*       External USB 2.0 / eSATA Externally Powered. Delivery media prices include copying a complete image library onto media. Sub-warehousing sold separately. Applicable Terms and Conditions: Order Form         Oblique Imagery Bundle with Two (2) Years of EFS Maintenance & Support       Includes digital copy of the Licensed Documentation for the License Software, two (2) End User Training Sessions, one (1) Advanced User Technical Training, one (1) Administration / IT Training Session, ten (10) hours of telephone support, one copy of Pictometry Electronic Field Study (EFS) software, latest version, on the storage media specified herein, and access to download updated versions of the EFS Licensed Software for a period of two years from the initial date of shipment of the EFS software, along with a copy of the updated		<i>.</i>	\$54.00
Oblique Imagery Bundle with Two (2) Years of EFS Maintenance & SupportIncludes digital copy of the Licensed Documentation for the License Software, two (2) End User Training Sessions, one (1) Advanced User Technical Training, one (1) Administration / IT Training Session, ten (10) hours of telephone support, one copy of Pictometry Electronic Field Study (EFS) software, latest version, on the storage media specified herein, and access to download updated versions of the EFS Licensed Software for a period of two years from the initial date of shipment of the EFS software, along with a copy of the updated	\$199.00	\$0.00 (100%)	\$0.00
documentation.	\$0.00		\$0.00
High Elevation Project Fee*The High Elevation Project Fee is for any wide-area imagery projects for which any of the Community imagery sectors cover ground elevations in the range of 7,500 ft to 12,500 ft. Applicable Terms and Conditions: Order Form	\$25,000.00	\$0.00 (100%)	\$0.00
RapidAccess - Disaster       RapidAccess - Disaster         Response Program       RapidAccess - Disaster Response Program is an emergency response program offering flights after an emergency or disaster. Refer to the attached detailed description of the Disaster Response Program.	\$0.00		\$0.00

QTY	PRODUCT NAME	PRODUCT DESCRIPTION	SALES PRICE	DISCOUNT PRICE (%)	TOTAL PRICE <sup>1</sup>
57	IMAGERY - 3in, 5-way, OCB (N5) Per Sector	Product includes 3-inch GSD color balanced oblique frame images (4-way), 3-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.25 feet/pixel; Nominal Oblique GSD (all values +/-10%): Front Line: 0.24 feet/pixel, Middle Line: 0.28 feet/pixel, Back Line: 0.34 feet/pixel.	\$470.00	\$437.10 (7%) Long-Term Incentive Discount	\$24,914.70
108	IMAGERY - 9in, 5-way, OCB (C5) Per Sector	Product includes 9-inch GSD color balanced oblique frame images (4-way), 9-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.75 feet/pixel; Nominal Oblique GSD (all values +/- 10%): Front Line: 0.74 feet/pixel, Middle Line: 0.85 feet/pixel, Back Line: 1.00 feet/pixel.	\$108.00	\$100.44 (7%) Long-Term Incentive Discount	\$10,847.52
2	Pictometry Connect - CA - 100*	Pictometry Connect - CA - 100 (Custom Access) provides up to 100 concurrent authorized users the ability to login	\$3,300.00	\$2,475.00 (25%)	\$4,950.00

,	T	and access the Pictometry-hosted custom imagery libraries specified elsewhere in this Agreement via a web- based, server-based or desktop integration. The default deployment is through web-based Pictometry Connect. Term commences on date of activation. The quantity represents the number of years in the Connect term. Applicable Terms and Conditions: Online Services General Terms and Conditions;Software License Agreement			
57	Tiles - Standard (3in GSD; JPG format) Per Sector*	Available with corresponding 3" GSD imagery purchase. 3-inch GSD Mosaic Tiles in JPG Format. Tiles are provided "as is." Refer to Product Parameters for additional details. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use	\$20.00	\$2.50 (87.5%)	\$142.50
108	Tiles - Standard (9in GSD; JPG format) Per Sector*	Available with corresponding 9" GSD imagery purchase. 9-inch GSD Mosaic Tiles in JPG Format. Tiles are provided "as is." Refer to Product Parameters for additional details. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use	\$10.00	\$1.25 (87.5%)	\$135.00
57	Mosaic - Area Wide (3in GSD; ECW format, combined) Per Sector*	Available with purchase of corresponding tile product. New processing or re-processing of ECW area-wide mosaics of 3-inch GSD imagery. Tiles are provided "as is." Refer to Product Parameters for additional details. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use	\$2.00		\$114.00
108	Mosaic - Area Wide (9in GSD; ECW format, combined) Per Sector*	Available with purchase of corresponding tile product. New processing and re-processing of ECW area-wide mosaics of 9-inch GSD imagery. Tiles are provided "as is." Refer to Product Parameters for additional details. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use	\$0.50		\$54.00
1	High Elevation Project Fee*	The High Elevation Project Fee is for any wide-area imagery projects for which any of the Community imagery sectors cover ground elevations in the range of 7,500 ft to 12,500 ft. Applicable Terms and Conditions: Order Form	\$25,000.00	\$0.00 (100%)	\$0.00
1	Oblique Imagery Bundle with Two (2) Years of EFS Maintenance & Support	Includes digital copy of the Licensed Documentation for the License Software, two (2) End User Training Sessions, one (1) Advanced User Technical Training, one (1) Administration / IT Training Session, ten (10) hours of telephone support, one copy of Pictometry Electronic Field Study (EFS) software, latest version, on the storage media specified herein, and access to download updated versions of the EFS Licensed Software for a period of two years from the initial date of shipment of the EFS software, along with a copy of the updated documentation.	\$0.00		\$0.00
1	RapidAccess - Disaster Response Program	RapidAccess - Disaster Response Program is an emergency response program offering flights after an emergency or disaster. Refer to the attached detailed description of the Disaster Response Program.	\$0.00		\$0.00
1	Media Drive Capacity 931G - Drive Model 1T - EXTPOWER*	External USB 2.0 / eSATA Externally Powered. Delivery media prices include copying a complete image library onto media. Sub-warehousing sold separately. Applicable Terms and Conditions: Order Form	\$199.00	\$0.00 (100%)	\$0.00

 Thank you for choosing Pictometry as your service provider.
 TOTAL
 \$120,204.06

 'Amount per product = ((1-Discount %) \* Qty \* List Price)
 \$120,204.06

\*OPEN MARKET ITEMS ARE ALSO KNOWN AS INCIDENTAL ITEMS, NON-CONTRACT ITEMS, NON-CONTRACT ITEMS, AND OTHER DIRECT COSTS (ODS'S). OPEN MARKET ITEMS ARE NOT ON THE GSA CONTRACT AND THEREFORE SHOULD BE TREATED AS OPEN MARKET PURCHASES. THIS AGREEMENT CONTAINS OPEN MARKET ITEMS. OPEN MARKET ITEMS ARE ALLOWED UNDER CIRCUMSTANCES SET FORTH IN FAR 8.402(F). OPEN MARKET ITEMS ARE SUBJECT TO PICTOMETRY'S APPLICABLE LICENSE TERMS AND CONDITIONS.

#### FEES; PAYMENT TERMS

All amounts due to Pictometry pursuant to this Agreement ('Fees') are expressed in United States dollars and do not include any duties, taxes (including, without limitation, any sales, use, ad valorem or withholding, value added or other taxes) or handling fees, all of which are in addition to the amounts shown above and, to the extent applicable to purchases by Customer, shall be paid by Customer to Pictometry without reducing any amount owed to Pictometry unless documents satisfactory to Pictometry evidencing exemption from such taxes is provided to Pictometry prior to billing.

#### FIRST PROJECT

		¢6 565 20
Due at Signing		\$6,565.29
Due at Initial Shipment of Imagery		\$12,198.87
Due at First Anniversary of Shipment of Imagery		\$16,097.16
Due at Activation of Online Services		\$4,950.00
Due al neuvalion of online Services		4.,
Total Payments		\$39,811.32
SECOND PROJECT		
Due at Initial Shipment of Imagery		\$17,226.51
Due at First Anniversary of Shipment of Imagery		\$17,058.51
Due at Activation of Online Services		\$4,950.00
Total Payments		\$39,235.02
THIRD PROJECT		
		¢10 107 06
Due at Initial Shipment of Imagery		\$18,187.86
Due at First Anniversary of Shipment of Imagery		\$18,019.86
Due at Activation of Online Services		\$4,950.00
T - 4 - 1 D 4-		\$41,157.72
Total Payments		341,137.72
PRODUCT PARAMETERS		
FIRST PROJECT		
IMAGERY		
Product:	IMAGERY - 3in, 5-way, OCB (N5) Per Sector	
Elevation Source:	Public Avail - NED/USGS/GeoBase	
Leaf:	Leaf Off: Less than 30% leaf cover	
Ledy.		
Product:	IMAGERY - 9in, 5-way, OCB (C5) Per Sector	
Elevation Source:	Public Avail - NED/USGS/GeoBase	
Leaf:	Leaf Off: Less than 30% leaf cover	
CONNECT		
CONNECT	Distance Connect CA 100	
Product:	Pictometry Connect - CA - 100	
Admin User Name:	Dave Dawley	
Admin User Email:	assr@carson.org	
Geofence:	NV Carson City (Primary Geofence) NV Douglas NV Lyon NV Storey	
SECOND PROJECT		
IMAGERY		
Product:	IMAGERY - 3in, 5-way, OCB (N5) Per Sector	
Elevation Source:	Public Avail - NED/USGS/GeoBase	
Lieranon Source.		

Elevation Source: Leaf:

**Product:** *Elevation Source: Leaf:* 

CONNECT Product:

Pictometry Connect - CA - 100

Leaf Off: Less than 30% leaf cover

Public Avail - NED/USGS/GeoBase

Leaf Off: Less than 30% leaf cover

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Carson City, consolidated municipality/political subdivision of the State of Nevada - C3634419 2018-01-04

IMAGERY - 9in, 5-way, OCB (C5) Per Sector

Admin User Name: Admin User Email: Geofence:

#### THIRD PROJECT IMAGERY

**Product:** Elevation Source: Leaf:

**Product:** *Elevation Source: Leaf:* 

CONNECT

Product: Admin User Name: Admin User Email: Geofence: Dave Dawley assr@carson.org NV Carson City (Primary Geofence) NV Douglas NV Lyon NV Storey

IMAGERY - 3in, 5-way, OCB (N5) Per Sector Public Avail - NED/USGS/GeoBase Leaf Off: Less than 30% leaf cover

IMAGERY - 9in, 5-way, OCB (C5) Per Sector Public Avail - NED/USGS/GeoBase Leaf Off: Less than 30% leaf cover

Pictometry Connect - CA - 100

Dave Dawley assr@carson.org NV Carson City (Primary Geofènce) NV Douglas NV Lyon NV Storey

#### STANDARD ORTHO MOSAIC PRODUCTS

Pictometry standard ortho mosaic products are produced through automated mosaicking processes that incorporate digital elevation data with individual Pictometry ortho frames to create large-area mosaics on an extremely cost-effective basis. Because these products are produced through automated processes, rather than more expensive manual review and hand-touched corrective processes, there may be inherent artifacts in some of the resulting mosaics. While Pictometry works to minimize such artifacts, the Pictometry standard ortho mosaic products are provided on an 'AS IS' basis with respect to visible cutlines along mosaic seams resulting from the following types of artifacts:

- i. Disconnects in non-elevated surfaces generally caused by inaccurate elevation data;
- ii. Disconnects in elevated surfaces (e.g., roadways, bridges, etc.) generally caused by elevated surfaces not being represented in the elevation data;
- iii. Building intersect and clipping generally caused by buildings not being represented in the elevation data;
- iv. Seasonal variations caused by images taken at different times during a season, or during different seasons,
- v. Ground illumination variations caused by images taken under different illumination (e.g., sunny, high overcast, morning light, afternoon light, etc.) within one flight day or during different flight days;
- vi. Single GSD color variations caused by illumination differences or multiple-aircraft/camera captures;
- vii. Mixed GSD color variations caused by adjacent areas being flown at different ground sample distances (GSDs); and
- viii. Water body color variations caused by multiple individual frames being used to create a mosaic across a body of water (e.g., lakes, ponds, rivers, etc.).

Other Pictometry products may be available that are less prone to such artifacts than the Pictometry standard ortho mosaic products.

#### RapidAccess—Disaster Response Program ("DRP")

Customer is eligible for DRP described below from the Effective Date through the second anniversary of the initial Project delivery. Following payment to Pictometry of amounts due with respect to each subsequent Project, Customer will be eligible for the then-current DRP for a period of two years from delivery of such subsequent Project. Customer must be in good-standing with Pictometry to maintain eligibility for DRP.

- A. Disaster Coverage Imagery at No Additional Charge Pictometry will, upon request of Customer and at no additional charge, provide standard quality imagery of up to 200 square miles of affected areas (as determined by Pictometry) upon the occurrence of any of the following events during any period Customer is eligible for DRP:
  - □ Hurricane: areas affected by hurricanes of Category 2 and higher.
  - □ **Tornado:** areas affected by tornados rated EF4 and higher.
  - □ Terrorist: areas affected by damage from terrorist attack.
  - **Earthquake:** areas affected by damage to critical infrastructure resulting from earthquakes measured at 6.0 or higher on the Richter scale.
  - □ **Tsunami:** areas affected by damage to critical infrastructure resulting from tsunamis.
- B. Discounted Rate Coverage for areas affected by the events set forth above exceeding 200 square miles will be, subject to Pictometry resource availability, offered to Customer at the then current DRP rates. Also, coverage for areas affected by hurricanes below Category II, tornadoes below EF4 or earthquakes rated below 6.0 on the Richter scale will be, subject to Pictometry resource availability, offered to Customer at the then current DRP rates.
- C. Online Services Use of Pictometry Connect Explorer<sup>TM</sup> Pictometry's DRP includes the use of Connect Explorer for a term of ninety days from the date of delivery of the DRP imagery. Customer shall have access to the DRP imagery for as long as they maintain an active Connect account.

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## **SECTION B**

#### PICTOMETRY DELIVERED CONTENT **TERMS AND CONDITIONS OF USE**

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- "Authorized Subdivision" means, if you are a county or a non-state consortium of counties, any political unit or subdivision located totally or substantially 1.1 within your boundaries that you authorize to have access to Delivered Content pursuant to the Delivered Content Terms and Conditions.
- "Authorized System" means a workstation or server that meets each of the following criteria (i) it is owned or leased by you or an Authorized Subdivision, (ii) 1.2 it is located within and only accessible from facilities that are owned or leased by you or an Authorized Subdivision, and (iii) it is under the control of and may only be used by you or Authorized Subdivisions.
- "Authorized User" means any employee of you or Authorized Subdivisions that is authorized by you to have access to the Delivered Content through an 1.3 Authorized System
- 1.4 "Delivered Content" means the images, metadata, data layers, models, reports and other geographic or structural visualizations or embodiments included in, provided with, or derived from the information delivered to you by or on behalf of Pictometry pursuant to the Agreement.
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  - (b) permit access and use of the Delivered Content through Authorized Systems by:
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# SECTION B

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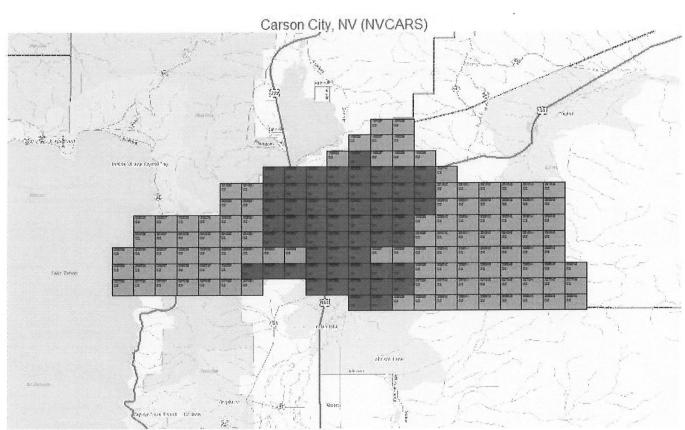
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Community Sectors: 108 Neighborhood Sectors: 57