



STAFF REPORT

Report To: Board of Supervisors

Meeting Date: November 1, 2018

Staff Contact: Carol Akers and Zach Good

Agenda Title: For Possible Action: To approve the purchase of twenty-four (24) vehicles for several departments throughout the City, utilizing the State of Nevada's competitive bid list, cooperative purchasing agreements from Sourcewell/National Joint Powers Alliance ("Sourcewell/NJPA") and a cooperative purchasing agreement with Helping Governments Across the Country Buy ("H-GAC Buy") for a total not to exceed amount of \$1,678,127.28. (Carol Akers; CAkers@carson.org and Zach Good; ZGood@carson.org)

Staff Summary: Multiple City departments are looking to replace twenty-four (24) vehicles in the City. Equipment being replaced is at the end of useful life and is not cost effective to maintain. These purchases were planned for and are funded as part of current budgets. Please see attached spreadsheet for all replacement information.

Agenda Action: Formal Action/Motion

Time Requested: 5 minutes

Proposed Motion

Move to approve the purchase of twenty-four (24) vehicles for several departments throughout the City, utilizing the competitive bid list and cooperative purchasing agreements indicated in the agenda item for a total not to exceed amount of \$1,678,127.28.

Board's Strategic Goal

Sustainable Infrastructure

Previous Action

Background/Issues & Analysis

These contracts are being used to obtain competitive pricing. See attached spreadsheet for vehicle history.

Contracts being utilized:

1) State of Nevada Contracts: Competitive Bid List

A. Capital Ford CFORD-8475 (expires 1/31/19)

<http://purchasing.nv.gov/Contracts/Vehicle/CFORD-8475/>

B. Michael Hohl Motor Company MHOHL-8475 (expires 1/31/19)

<http://purchasing.nv.gov/Contracts/Vehicle/MHOHL-8475/>

2) Sourcewell/NJPA Contracts:

A. CAT #032515-CAT (expires 5/19/20)

<https://www.sourcewell-mn.gov/cooperative-purchasing/032515-cat#tab-contract-documents>

B. CASE/CNH Construction #032515-CNH (expires 5/19/19)

<https://www.sourcewell-mn.gov/cooperative-purchasing/032515-cnh-0#tab-contract-documents>
C. Altech #012418-ALT (expires 3/14/22)
<https://www.sourcewell-mn.gov/cooperative-purchasing/012418-alt#tab-contract-documents>
D. Heil #112014-THC (expires 12/16/19)
<https://www.sourcewell-mn.gov/cooperative-purchasing/112014-thc#tab-contract-documents>

3) H-GAC Buy Contract:

Creative Bus #BT01-17 (expires 12/31/18)

<https://www.hgacbuy.org/contracts/documents/BT01-17/CreativeBusSales.pdf>

Applicable Statute, Code, Policy, Rule or Regulation

NRS 332.195

Financial Information

Is there a fiscal impact? Yes No

If yes, account name/number:

520-3502-435.77-05 Water Equipment Maintenance

510-3201-434.77-05 Waste Water Vehicle Replacement Program

256-3038-431.77-75 Street Maintenance Equipment

510-3202-434.77-05 Waste Water Vehicle Replacement Program

210-0000-413.77-05 Fleet Replacement Program

501-2525-422.77-75 Fire Ambulance Replacement Program

210-0000-432.65-02 Landfill Equipment Replacement Program

Is it currently budgeted? Yes No

Explanation of Fiscal Impact: If approved the above accounts will be decreased by a total of as shown below
\$1,678,127.28

520-3502-435.77-05 Water Equipment Maintenance - \$65,993.25

510-3201-434.77-05 Waste Water Vehicle Replacement Program - \$28,756.56

510-3202-434.77-05 Waste Water Vehicle Replacement Program - \$65,993.25

256-3038-431.77-75 Street Maintenance Equipment - \$210,346.06

210-0000-413.77-05 Fleet Replacement Program - \$712,884.78

501-2525-422.77-75 Fire Ambulance Replacement Program - \$54,539.82

210-0000-432.65-02 Landfill Equipment Replacement Program - \$539,613.56

Alternatives

Not approve purchase and provide other direction.

Board Action Taken:

Motion: _____

1) _____

2) _____

Aye/Nay

(Vote Recorded By)

Vehicle Purchase and upfit cost												
Fund	Department	Year	Equip #	Mileage	Years of Service	Type of Unit	2018 Replacement Vehicle Cost	Replacement Vehicle Make an Model	Vendor/Contract	Projected BOS Date	Notes	
210-0000-432.65-02	LANDFILL	1998	5112	79,558	20	LF Pickup	\$ 28,756.56	F-150	Capital Ford/NV state bid	NOV 1 2018		
256-3038-431.77-75	STREETS	1998	5313	88,115	20	ST Pickup	\$ 28,756.56	F-150	Capital Ford/NV state bid	NOV 1 2018		
510-3201-434.77-05	WASTE WATER	2002	5321	54,040	16	WWTP Pickup	\$ 28,756.56	F-150	Capital Ford/NV state bid	NOV 1 2018		
210-0000-432.65-02	LANDFILL	2006	5502	81,743	12	LF Pickup	\$ 33,449.00	F-250	Capital Ford/NV state bid	NOV 1 2018		
210-0000-432.65-02	LANDFILL	2006	6705	4756 hrs	12	Water Wagon	\$ 477,408.00	Cat 730 Water Wagon	Cat/NJPA	NOV 1 2018		
256-3038-431.77-75	STREETS	2006	2227	100,491	20	ST Blazer	\$ 27,371.00	Traverse	Michael Hohl/NV State Bid	NOV 1 2018		
210-0000-413.77-05	HEALTH	1998	2208	101,256	20	HE Blazer	\$ 27,371.00	Traverse	Michael Hohl/NV State Bid	NOV 1 2018		
256-3038-431.77-75	STREETS	2004	6603	8595 hrs	14	ST bucket truck	\$ 102,824.50	Altec 67ft	Altec/NJPA \$205,649.00	NOV 1 2018	50% Streets	
510-3202-434.77-75	WASTE WATER	2004	6603	8595 hrs	14	bucket truck	\$ 51,412.25	Altec 67ft	Altec/NJPA	NOV 1 2018	25% Waste Water	
520-3502-435.77-05	WATER	2004	6603	8595 hrs	14	bucket truck	\$ 51,412.25	Altec 67ft	Altec/NJPA	NOV 1 2018	25% Water	
256-3038-431.77-75	STREETS	1997	8705	2,965	21	St DD roller	\$ 36,813.00	Case	Case /NJPA	NOV 1 2018		
510-3202-434.77-75	WASTE WATER	1996	6016	52,702	22	Lift gate truck	\$ 14,581.00	F-350 truck & lift gate	Capital Ford/NV state bid \$43,743.00	NOV 1 2018	33.3% Waste Water	
520-3502-435.77-05	WATER	1996	6016	52,702	22	Lift gate truck	\$ 14,581.00	F-350 truck & lift gate	Capital Ford/NV state bid	NOV 1 2018	33.3% Water	
256-3038-431.77-75	STREETS	1996	6016	52,702	22	Lift gate truck	\$ 14,581.00	F-350 truck & lift gate	Capital Ford/NV state bid	NOV 1 2018	33.3% Streets	
210-0000-413.77-05	ALTERNATIVE SENTENCING	2005	505	161,000	13	ALT SENT Tahoe	\$ 37,770.00	Tahoe	Michael Hohl/NV State Bid	NOV 1 2018		
210-0000-413.77-05	BUILDING MAINTENANCE	2000	4108	105,950	17	BM Van	\$ 22,343.50	Express van	Michael Hohl/NV State Bid	NOV 1 2018		
210-0000-413.77-05	BUILDING MAINTENANCE	1990	5418	129,709	27	BM Pickup	\$ 33,624.00	F-350	Capital Ford/NV state bid	NOV 1 2018		
210-0000-413.77-05	JUVENILE PROBATION	2000	1227	100,204	18	JV Impala	\$ 28,728.00	Taurus	Capital Ford/NV state bid	NOV 1 2018		
210-0000-413.77-05	PARKS	2005	6601	154,882	13	PA Garbage truck	\$ 152,264.83	Heil	Heil/ Preferred truck and equipment/NJPA	NOV 1 2018		
210-0000-413.77-05	PARKS	1997	8112	3,377	21	CE backhoe	\$ 137,727.45	Case	Case /NJPA	NOV 1 2018		
210-0000-413.77-05	SHERIFF	2004	406	163,030	12	SO Impala	\$ 39,008.00	Tahoe	Michael Hohl/NV State Bid	NOV 1 2018		
210-0000-413.77-05	SHERIFF	2005	506	147,591	13	SO Impala	\$ 39,008.00	Tahoe	Michael Hohl/NV State Bid	NOV 1 2018		
210-0000-413.77-05	SHERIFF	2005	516	116,094	13	SO Tahoe	\$ 39,008.00	Tahoe	Michael Hohl/NV State Bid	NOV 1 2018		
210-0000-413.77-05	SHERIFF	2006	625	167,291	12	SO Impala	\$ 39,008.00	Tahoe	Michael Hohl/NV State Bid	NOV 1 2018		
210-0000-413.77-05	SHERIFF	2008	814	151,260	10	SO Impala	\$ 39,008.00	Tahoe	Michael Hohl/NV State Bid	NOV 1 2018		
210-0000-413.77-05	SHERIFF	2008	815	141,758	11	SO Impala	\$ 39,008.00	Tahoe	Michael Hohl/NV State Bid	NOV 1 2018		
210-0000-413.77-05	SHERIFF	2005	500	140,575	11	SO Impala	\$ 39,008.00	Tahoe	Michael Hohl/NV State Bid	NOV 1 2018		
501-2525-422.77-75	FIRE-Ambulance	2012	4201	130,212	6	FD Med Tans	\$ 54,539.82	Transit van	Creative Bus/HGAC	NOV 1 2018		
							\$ 1,678,127.28					



Capital Ford
 3660 South Carson Street, Carson City, Nevada,
 897015579
 Office: 775-882-5353
 Fax: 775-882-8071

WWTP LF,ST F150 Quantity (X) (3)

2019 F-150, SuperCab Styleside

4x4 SuperCab Styleside 6.5' box 145" WB

XL(X1E)

Price Level: 920 Quote ID: 1052018

Pricing - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		
Base Vehicle Price		\$35,670.00
Options & Colors		\$1,920.00
Upfitting		\$0.00
Destination Charge		\$1,495.00
Subtotal		\$39,085.00
<i>Pre-Tax Adjustments</i>		
Code	Description	
56M	GPC	-\$8,400.00
Subtotal		\$30,685.00
<i>Discount Adjustments</i>		
Discount		-\$1,928.44
Total		\$28,756.56

 Customer Signature

 Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Zach Good, Carson City Public Works
 By: TIMOTHY SMITH Date: 10/05/2018



Capital Ford
 3660 South Carson Street, Carson City, Nevada,
 897015579
 Office: 775-882-5353
 Fax: 775-882-8071

Landfill quantity (1)

2019 F-250, SD Crew Cab
 4x4 SD Crew Cab 6.75' box 160" WB SRW
 XL(W2B)
 Price Level: 925 Quote ID: 82818

Pricing - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		
Base Vehicle Price		\$39,545.00
Options & Colors		\$1,440.00
Upfitting		\$0.00
Destination Charge		\$1,495.00
Subtotal		\$42,480.00
<i>Pre-Tax Adjustments</i>		
Code	Description	
56M	GPC	-\$7,600.00
Extra Keys	extra key	\$360.00
Subtotal		\$35,240.00
<i>Discount Adjustments</i>		
Discount		-\$1,791.00
Total		\$33,449.00

 Customer Signature

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Prepared for: Zach Good, Carson City Public Works
 By: TIMOTHY SMITH Date: 08/28/2018



600 Glendale Avenue Sparks, NV 89431 800-937-2326

NJPA# 032515-CAT

CUSTOMER	CARSON CITY PUBLIC WORKS			
STREET ADDRESS	3505 BUTTI WAY		<SAME>	
CITY/STATE	CARSON CITY	COUNTY	CARSON CITY IC	
POSTAL CODE	89701-3498	PHONE NO.	775 887-2355	
CUSTOMER CONTACT:	EQUIPMENT	MR ZACH GOOD		
	PRODUCT SUPPORT	MR ZACH GOOD		
INDUSTRY CODE:	DEPARTMENT OF DEFENSE/MILITARY (GV94)	PRINCIPAL WORK CODE		
			F.O.B. AT: Reno	

CUSTOMER NUMBER	105440	Sales Tax Exemption # (if applicable) - TYPE: N/A	A440312	CUSTOMER PO NUMBER	LKE (Yes / No) N/A
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PAYMENT TERMS:		(All terms and payments are subject to Finance Company - OAC approval)			
NET PAYMENT ON RECEIPT OF INVOICE	<input checked="" type="checkbox"/>	FINANCIAL SERVICES	<input type="checkbox"/> ISC		
CASH WITH ORDER	\$0.00	BALANCE TO FINANCE	\$0.00	CONTRACT INTEREST RATE	0.00
PAYMENT PERIOD		PAYMENT AMOUNT	\$0.00	NUMBER OF PAYMENTS	0

DESCRIPTION OF EQUIPMENT ORDERED / PURCHASED	
MAKE: TBA	MODEL: 730
ID NUMBER: TBA	SERIAL NUMBER: TBA
730-04A ARTICULATED TRUCK	BEACON, LED
LANE 3 - AVAILABLE FROM PETERLEE FACTORY	HEATER, ENGINE COOLANT, 120V
Available for US, Canada, EU, Puerto Rico, CJL, South Korea, Australia and New Zealand.	MEGA Corp 6K Water Tank
LANE 3 ORDER	Ground Level Foam Agent Fill System
NO ROOF LIGHTS	Foam Agent External 60 Gallon System with Adjustable Nozzle
NO MACHINE SECURITY SYSTEM	
WIPER, REAR	
AM/FM RADIO (BLUETOOTH READY)	
MIRROR, ELECTRIC HEATED	
SEAT, DELUXE	
SEAT BELT, 4 POINT	
STANDARD CAB	
PRODUCT LINK, SATELLITE PLE631	
NO PAYLOAD	
TANK, STANDARD FUEL	
TIRES, 750/65R25 MX ** XAD-65	
NO SOUND SUPPRESSION	
AID, COLD WEATHER STARTING	
FILM GROUP, ANSI	
CHASSIS, STANDARD WHEEL BASE	
EXHAUST, STANDARD	
ANTIFREEZE, -36C (-33F)	
SERIALIZED TECHNICAL MEDIA KIT	
DOMESTIC	
ROLL ON-ROLL OFF	

TRADE-IN EQUIPMENT				TERMS OF SALE	
MODEL:	YEAR:	SN.:	AMOUNT:	PAID BY:	SALES PRICE
PAYOUT TO:					\$477,408.00
MODEL:	YEAR:	SN.:	AMOUNT:	PAID BY:	EXTENDED COVERAGE
PAYOUT TO:					Included
MODEL:	YEAR:	SN.:	AMOUNT:	PAID BY:	CUSTOMER SUPPORT
PAYOUT TO:					Included
MODEL:	YEAR:	SN.:	AMOUNT:	PAID BY:	AGREEMENT
PAYOUT TO:					
				GRAND TOTAL	
				\$477,408.00	

ALL TRADE-INS ARE SUBJECT TO EQUIPMENT BEING IN "AS INSPECTED CONDITION" BY CASHMAN AT TIME OF DELIVERY. CUSTOMER HEREBY SELLS THE TRADE-IN EQUIPMENT DESCRIBED ABOVE TO CASHMAN AND WARRANTS IT TO BE FREE AND CLEAR OF ALL LIENS AND OTHER ENCUMBRANCES.

CASHMAN IS NEITHER A MANUFACTURER OF THE EQUIPMENT NOR AN AGENT THEREOF. ALTHOUGH CASHMAN MAY ADMINISTER WARRANTIES ISSUED BY THE MANUFACTURER, CUSTOMER ACKNOWLEDGES AND AGREES THAT: (1) ANY EXPRESS WARRANTIES BY THE MANUFACTURER FOR THE EQUIPMENT ARE NOT THE RESPONSIBILITY OF CASHMAN; (2) THE MANUFACTURER'S WARRANTY MAY CONTAIN LIMITATIONS; AND (3) CUSTOMER MAY INCUR CERTAIN REPAIR, TRANSPORTATION OR OTHER CHARGES BY CASHMAN WHICH ARE NOT COVERED BY THE MANUFACTURER'S WARRANTY.

CASHMAN DOES NOT MAKE ANY WARRANTY WITH RESPECT TO THE EQUIPMENT, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION AS TO CONDITION, COMPLIANCE WITH SPECIFICATIONS OR REGULATIONS, QUALITY, DURABILITY, SUITABILITY, NON-INFRINGEMENT, MERCHANTABILITY, FITNESS FOR USE OR FITNESS FOR A PARTICULAR PURPOSE, OR ANY OTHER WARRANTY WHATSOEVER EXCEPT AS SET FORTH SPECIFICALLY IN THIS AGREEMENT. CASHMAN IS NOT LIABLE TO CUSTOMER OR ANY THIRD PARTY FOR ANY LOSS OF USE, REVENUE OR PROFIT, OR FOR ANY CONSEQUENTIAL, INDIRECT, INCIDENTAL, SPECIAL, EXEMPLARY OR PUNITIVE DAMAGES, WHETHER ARISING OUT OF BREACH OF CONTRACT, TORT (INCLUDING NEGLIGENCE) OR OTHERWISE, REGARDLESS OF WHETHER SUCH DAMAGES WERE FORESEEABLE AND WHETHER OR NOT CASHMAN HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, AND NOTWITHSTANDING THE FAILURE OF ANY AGREED OR OTHER REMEDY OF ITS ESSENTIAL PURPOSE. IN NO EVENT SHALL CASHMAN'S AGGREGATE LIABILITY ARISING OUT OF OR RELATED TO THIS AGREEMENT, WHETHER ARISING OUT OF OR RELATED TO BREACH OF CONTRACT, TORT (INCLUDING NEGLIGENCE) OR OTHERWISE, EXCEED THE TOTAL OF THE AMOUNTS PAID TO CASHMAN FOR THE EQUIPMENT SOLD HEREUNDER OR \$25,000, WHICHEVER IS LESS.

THIS AGREEMENT CONSISTS OF (a) THIS SALES AGREEMENT, (b) THE SALES AGREEMENT TERMS AND CONDITIONS IN EFFECT ON THE DATE FIRST REFERENCED ABOVE AVAILABLE AT [HTTP://WWW.CASHMANEQUIPMENT.COM/TERMS.HTM](http://www.cashmanequipment.com/terms.htm) AND (c) ALL MATERIALS INCORPORATED BY REFERENCE IN THE SALES AGREEMENT TERMS AND CONDITIONS. BY SIGNING BELOW, CASHMAN AND CUSTOMER AGREE TO ALL TERMS AND CONDITIONS OF THIS AGREEMENT.

EQUIPMENT WARRANTY

Customer acknowledges that he has received a copy of any warranty and has read and understood said warranty. All used equipment is sold as is where is and no warranty is offered or implied except as specified herein.

12 month/unlimited hours

730-36 MO/5000 HR PREMIER (Tier 4)

INITIAL

CSA: 2 Year / 2,000 Hour CSA

Date Sep 07, 2018

Matthew Horner (485)

ORDER RECEIVED BY

Cashman Equipment Company, by its Representative

SIGNATURE

TITLE

Date

CARSON CITY PUBLIC WORKS

CUSTOMER

By

SIGNATURE

TITLE



MICHAEL HOHL MOTORS

TERRY ROUDA | 775-770-0753 | terry.rouda@michaelhohl.com

ST ,Health department Quantity (2)

[Fleet] 2019 Chevrolet Traverse (1NV56) AWD 4dr

Quote Worksheet

			MSRP
Base Price			\$34,800.00
Dest Charge			\$995.00
Adjustments			\$0.00
Total Options			\$791.25
		Subtotal	\$36,586.25
		Subtotal Pre-Tax Adjustments	\$0.00
Less Customer Discount			(\$9,215.25)
		Subtotal Discount	(\$9,215.25)
Trade-In			\$0.00
		Subtotal Trade-In	\$0.00
		Taxable Price	\$27,371.00
Sales Tax			\$0.00
		Subtotal Taxes	\$0.00
		Subtotal Post-Tax Adjustments	\$0.00
		Total Sales Price	\$27,371.00

Comments:

This quote is for one vehicle, please multiply bid by number of units desired. All state bids include 5 year/100,000 mile powertrain warranty. This bid includes available options.

Dealer Signature / Date

Customer Signature / Date

IP At the user's request, prices for this vehicle have been formulated on the basis of Initial Pricing for the vehicle, however GM cannot guarantee that Initial Pricing is available. This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 6518. Data Updated: Sep 9, 2018 9:21:00 PM PDT.



Opportunity Number: 957437

Quotation Number: 445564

Sourcewell Contract #: 012418-ALT

Date: 10/4/2018

Quoted for: City of Carson City

Customer Contact:

Phone: / Email:

Quoted by: Sean Healy

Phone: / Email: 707-678-7304 / sean.healy@altec.com

Altec Account Manager: Dave lee

REFERENCE ALTEC MODEL

AA55	Non-Overcenter Aerial Device with Material Handling (Insulated)	\$168,508
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(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AA55-US67	67' boom height (AA67)	\$33,542
2			
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	MHW	HYDRAULIC FRONT WINCH. 1-speed. 20,000 lb. (Bare Drum) Capacity, Bumper P	\$8,046
2	CG	Cab Guard	\$2,775
3	RW	Rear Window Guard	\$263
4	VCAM	Backup Camera System	\$890
5			
6			
7			
8			
SOURCEWELL OPTIONS TOTAL:			\$214,024

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	AN67 ilo of AA67, No material handling Jib	-\$3,212
2	UNIT & HYDRAULIC ACC	Hydraulic winch to be on rear of truck ilo of front	
3	BODY	224" Flatbed ilo of standard body,	-\$6,458
4	BODY & CHASSIS ACC	Custom rear window guard, Custom access step, Plastic manual pouch, Flag holders, Drive away tow package	\$3,026
5	ELECTRICAL	Adhesive strip lighting for underslung boxes, Flood light, 7-way receptacle ilo of 6-way	\$845
6	FINISHING	Finish paint, Inbound freight,	\$5,344
7	CHASSIS	2020 MV607 International ilo of standard	-\$8,431
8	OTHER		
OPEN MARKET OPTIONS TOTAL:			-\$8,886

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$205,138

Delivery to Customer: \$511

TOTAL FOR UNIT/BODY/CHASSIS: \$205,649

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than **330-360** days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: Dixon



Capital Ford
 3660 South Carson Street, Carson City, Nevada,
 897015579
 Office: 775-882-5353
 Fax: 775-882-8071

Liftgate Truck quantity (1)

2019 F-350 Chassis, SD Regular Cab
 4x2 SD Regular Cab 145" WB DRW XL(F3G)
 Price Level: 930 Quote ID: 91418

Pricing - Single Vehicle

3 pages

		MSRP
<i>Vehicle Pricing</i>		
Base Vehicle Price		\$34,905.00
Options & Colors		\$1,525.00
Upfitting		\$0.00
Destination Charge		\$1,495.00
Subtotal		\$37,925.00
<i>Pre-Tax Adjustments</i>		
Code	Description	
Extra Keys	extra key	\$360.00
56M	GPC	-\$6,800.00
Subtotal		\$31,485.00
<i>Discount Adjustments</i>		
Discount		-\$2,042.00
Total		\$29,443.00

Customer Signature

Acceptance Date

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Enoven Truck Body & Equipment

4680 Caterpillar Rd
Redding, CA 96003
530-605-4198

Quote #: 55433

Date: 12/27/201
CustID: 32301

Thank you for the opportunity to quote your business, please call if you have any questions.

State of NV: DOT
Equipment Division
310 Galletti Way
Sparks, NV 89431

State of NV: DOT
Equipment Division
310 Galletti Way
Sparks, NV 89431

Attn: Jeff Greenblat

jgreenblat@dot.state.nv.us

Qty>=	Description	Unit Price	Ext Price
1	Flatbed: 9', Enoven EWP-996S10 STATE BID PRICING (REQUIRES 60" C/A) - 96" Wide - 10ga Smooth Steel Deck - Body will be formed in two pieces and will be 100% welded longitudinally on underside only - 4" 11ga Formed crossmembers, 12" on center - 3" C-channel long-sills - 45" 10ga Square Headboard with laser cut viewing window framed in 2" X 3" Steel Tubing - 10ga gussets on every other crossmember, both sides - AJ Baer tapered stake pockets on side rails only - 1/2" rope hooks on every other crossmember, both sides - 3/16" Smooth Steel square tail apron for liftgate installation - 2'5" Red LED Marker lamps in side rails at end of bed ----- -OEM-S/T/T/B and license-plate lamp at end of frame - Class V Hitch with Frame Rail Closeout and 7-way RV Socket below liftgate - "ENOVEN" Mud Flaps - Back Up Alarm - Body Powdercoated White - Installed	\$4,393.00	\$4,393.00
4	Accessories: 42" Removable Stakesides with Wood Slats STATE BID PRICING (PRICE PER SECTION) - (2) Sections per side - 42"X X 52"L Section with (5) wood slats bolted to AJ Baer steel stakes - Sections interconnected with gate latches - Stakes powdercoated Black	\$269.00	\$1,076.00

Qty>=	Description	Unit Price	Ext Price
1	Liftgate: Maxon RC-2	\$8,416.00	\$8,416.00

- Railgate style
- 2,000# Capacity
- 90" X 42" + 6" ramp steel treadplate platform
- Self Close Cam System
- Mounted to permanent 2" X 3" X 3/16" tubing rear posts

1	Accessories: Toolbox, 36"	\$415.00	\$415.00
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STATE BID PRICING

- 36" X 18" X 18" Pro-Tech steel toolbox mounted to underside of body, passenger side
- Powdercoated Black

TOTAL	\$14,300.00
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All prices are FOB unless stated otherwise. This quotation is good for 30 days, subject to our inspection and/or rejection of any materials that might be received by us for processing and subject to change or withdrawal without notice. Materials or parts to be plated must be of plating quality. Acceptance of this quotation is confirmed by issue and acceptance of a purchase order and/or receipt and processing of the parts with reference to this quotation. This quotation was made expressly upon your request and is confidential and non transferable. We will exercise the utmost care while processing your parts or order but limit our liability to the quoted price.

Terms of Sale:

Net30

Enoven Truck Body & Equipment

Authorized by: dferris

Date: 9/17/2018

Printed: 9/17/2018 2:28:10 PM



MICHAEL HOHL MOTORS

TERRY ROUDA | 775-770-0753 | terry.rouda@michaelhohl.com

[Fleet] 2019 Chevrolet Tahoe (CK15706) 4WD 4dr (7)

Quote Worksheet

	MSRP
Base Price	\$49,700.00
Dest Charge	\$1,295.00
Adjustments	\$0.00
Total Options	(\$2,183.75)
	Subtotal
	\$48,811.25
KATS ANTI THEFT MODULE	\$425.00
	Subtotal Pre-Tax Adjustments
	\$425.00
Less Customer Discount	(\$11,466.25)
	Subtotal Discount
	(\$11,466.25)
Trade-In	\$0.00
	Subtotal Trade-In
	\$0.00
	Taxable Price
	\$37,770.00
Sales Tax	\$0.00
	Subtotal Taxes
	\$0.00
	Subtotal Post-Tax Adjustments
	\$0.00
	Total Sales Price
	\$37,770.00

Dealer Signature / Date

Customer Signature / Date

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 6541. Data Updated: Sep 12, 2018 9:30:00 PM PDT.



MICHAEL HOHL MOTORS

TERRY ROUDA | 775-770-0753 | terry.rouda@michaelhohl.com

Building Maintenance Van Quantity (1)

[Fleet] 2019 Chevrolet Express Cargo Van (CG23405) RWD 2500 135"

Quote Worksheet

	MSRP
Base Price	\$31,600.00
Dest Charge	\$1,195.00
Total Options	\$761.25
Subtotal	\$33,556.25
Subtotal Pre-Tax Adjustments	\$0.00
Less Customer Discount	(\$11,212.75)
Subtotal Discount	(\$11,212.75)
Trade-In	\$0.00
Subtotal Trade-In	\$0.00
Taxable Price	\$22,343.50
Sales Tax	\$0.00
Subtotal Taxes	\$0.00
Subtotal Post-Tax Adjustments	\$0.00
Total Sales Price	\$22,343.50

Comments:

Zach,

This is with the options you requested. Later I'll send you one with all the available options. Please note the rear camera is standard.

Dealer Signature / Date

Customer Signature / Date

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Data Version: 6600. Data Updated: Sep 20, 2018 9:31:00 PM PDT.



Capital Ford
 3660 South Carson Street, Carson City, Nevada,
 897015579
 Office: 775-882-5353
 Fax: 775-882-8071

Building Maintenance Quantity (1)

2019 F-350 Chassis, SD Super Cab
 4x4 SD Super Cab 168" WB SRW XL(X3F)
 Price Level: 930 Quote ID: 10042108

Pricing - Single Vehicle

MSRP

Vehicle Pricing

Base Vehicle Price	\$39,485.00
Options & Colors	\$1,525.00
Upfitting	\$0.00
Destination Charge	\$1,495.00

Subtotal \$42,505.00

Pre-Tax Adjustments

Code	Description	
56M	GPC	-\$6,588.00

Subtotal \$35,917.00

Discount Adjustments

Discount	-\$2,293.00
----------	-------------

Total \$33,624.00

 Customer Signature

 Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Zach Good, Carson City Public Works
 By: TIMOTHY SMITH Date: 10/04/2018



Capital Ford
 3660 South Carson Street, Carson City, Nevada,
 897015579
 Office: 775-882-5353
 Fax: 775-882-8071

Juvenile quantity (1)

2019 Sedan Police Interceptor, Sedan
 AWD Base(P2M)
 Price Level: 915 Quote ID: 82918B

Pricing - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		
Base Vehicle Price		\$29,510.00
Options & Colors		\$1,415.00
Upfitting		\$0.00
Destination Charge		\$995.00
Subtotal		\$31,920.00
<i>Pre-Tax Adjustments</i>		
Code	Description	
12888	Retail Customer Cash	-\$2,000.00
Subtotal		\$29,920.00
<i>Discount Adjustments</i>		
Discount		-\$1,192.00
Total		\$28,728.00

 Customer Signature

 Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Zach Good, Carson City Public Works
 By: TIMOTHY SMITH Date: 08/29/2018

Parks Garbage Truck Quantity (1)



Quote #: Carson Mini 08092018
 Sales Person: Michael Neubauer
 Cell #: 925-519-7976
 Email: michael@ptande.com

Customer: City of Carson
 Prepared for: The City of Carson City
 Phone: 775 283 7360
 Email: zgood@carson.org

Quantity	Description	Unit Price	Extended Price
1	Heil Mini Reloader Body, 11 cubic yard mounted on a Kenworth K270 Chassis Factory Installed Options -Full Factory Mount -Direct Mount Gear Pump with PTO -Hopper Work Light Kit - switch on tailgate -Strobe Light, Amber - in-cab switch -Single Bayne GRL 1110 tipper Dealer Installed Options -2, Broom holders -3rd Eye, single back up camera system with LCD -2, 24 x 24 x 18 toolboxes	\$ 145,764.83	\$ 145,764.83
1	Estimated freight	\$ 6,500.00	\$ 6,500.00
This quote is per Sourcewell (NJPA) / Heil Contract 112014-THC		Sales Tax:	TBD
		FET:	exempt
		Total:	\$ 152,264.83

Authorized By: _____
 Date: _____
 P.O. Number: _____

*This quote is good for 30 days. This quote may not include sales tax. This quote may not include Federal Excise Tax. Freight charges are subject to change. This quote is subject to terms included in package. By accepting this quote you are accepting its terms



SONSRAY MACHINERY LLC

1455 Glendale Avenue • Sparks, NV 89431
 775-323-5333 • 800-846-0293 • Fax: 775-355-5148
 www.sonsraymachinery.com

Parks Backhoe Quantity (1)

2 pages

Ship To: CARSON CITY VEHICLE
 3303 BUTTI WY BLD. 2
 CARSON CITY NV 89701

Invoice To: CARSON CITY VEHICLE MAINTENANC
 3303 BUTTI WY BLD. 2
 CARSON CITY NV 89701

Branch 07		
07 - SPARKS		
Date	Time	Page
08/08/2018	19:07:50 (O)	1
Account No	Phone No	Quote No
CARSO005	7758872355	Q01289-07
Ship Via	Purchase Order	
	QUOTE	
Tax ID No	NJPA# 032515-CNH	
NVEXMPT		
Salesperson		
TIM KNIFFEN		112

EQUIPMENT QUOTE / SALES ORDER

Description **** Q U O T E **** EXPIRY DATE: 12/14/2018 Amount

New 2018 CASE 590SN BACKHOE 117700.00
 4WD
 Power Shuttle Transmission
 Front wheels 14x17.5, 10PR
 Rear wheels 21Lx24 10PR (R4)
 Extendahoe
 Heavy Front Counterweight
 Pilot Controls w/Power Lift
 Backhoe hydraulics 1-way/2-way w/ Pilot Controls
 Backhoe Coupler, Hydraulic pin and release
 Flip Over/Stabilizer Pads Comb
 93" 4x1 Bucket w/cutting edges
 Cab, 2 Door with Heat and AC, radio
 Seat Belt, 3" retractable
 Cloth Air Suspension seat
 4WD Drive Shaft Guard
 Battery Disconnect/Jump Start
 LED light package
 Locking DEF/Fuel Cover
 Auto Ride Control
 Rotating beacon
 Cold Start Dual Battery
 Hydraulic thumb
 3yr Advanced Telematics Subscription
 18" HD bucket
 24" HD bucket

New CASE CH-6M HYDRAULIC HAMMER WITH TOP MOUNT PLATE AND
 MOIL POINT 11870.00

Miscellaneous Charges/Credits

DOCUMENT FEES NOTAX	Qty:	1	Price:	375.00	375.00
EXTENDED WARRANTY	1		5093.00	5093.00	

NOTICE TO PURCHASER

1. Caution. Do not sign this contract before you thoroughly read both pages 1 and 2 of it or if it contains blank spaces, even if otherwise advised.
2. You are entitled to an exact and completely filled in copy of this Sales Order when you sign it. Keep it to protect your legal rights.
3. Store Manager signature required for final acceptance of Sales Order.

THIS AGREEMENT IS SUBJECT TO THE ADDITIONAL TERMS AND CONDITIONS ON THE REVERSE SIDE. CUSTOMER HAS HAD THE OPPORTUNITY TO READ THE TERMS OF THIS AGREEMENT PRIOR TO SIGNING.

Purchaser's Signature _____ Sales Consultant _____ Date _____
 Print Name _____ Date _____ Accepted By _____ Date _____



SONSRAY MACHINERY LLC

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 775-323-5333 • 800-846-0293 • Fax: 775-355-5148
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Ship To: CARSON CITY VEHICLE
 3303 BUTTI WY BLD. 2
 CARSON CITY NV 89701

Invoice To: CARSON CITY VEHICLE MAINTENANC
 3303 BUTTI WY BLD. 2
 CARSON CITY NV 89701

Branch 07		
07 - SPARKS		
Date	Time	Page
08/08/2018	19:07:50 (O)	2
Account No	Phone No	Quote No
CARSO005	7758872355	Q01289-07
Ship Via	Purchase Order	
	QUOTE	
Tax ID No	NJPA# 032515-CNH	
NVEXMPT		
	Salesperson	
TIM KNIFFEN	112	

EQUIPMENT QUOTE / SALES ORDER

Description	** Q U O T E **	EXPIRY DATE: 12/14/2018	Amount
STEEL SURCHARGE	1	2689.45	2689.45

Subtotal: 137727.45
 Quote Total: 137727.45

Authorization: _____
 FACTORY ORDER
 12 MONTH FACTORY WARRANTY
 ADDITIONAL 24 MONTH EXTENDED WARRANTY

NOTICE TO PURCHASER

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Purchaser's Signature _____ Date _____ Sales Consultant _____ Date _____
 Print Name _____ Date _____ Accepted By _____ Date _____



MICHAEL HOHL MOTORS

TERRY ROUDA | 775-770-0753 | terry.rouda@michaelhohl.com

[Fleet] 2019 Chevrolet Tahoe (CK15706) 4WD 4dr (7)

Quote Worksheet

	MSRP
Base Price	\$49,700.00
Dest Charge	\$1,295.00
Adjustments	\$0.00
Total Options	(\$2,183.75)
Subtotal	\$48,811.25
KATS ANTI THEFT MODULE	\$425.00
K7X7 LED SPOTS BOTH SIDES	\$1,238.00
Subtotal Pre-Tax Adjustments	\$1,663.00
Less Customer Discount	(\$11,466.25)
Subtotal Discount	(\$11,466.25)
Trade-In	\$0.00
Subtotal Trade-In	\$0.00
Taxable Price	\$39,008.00
Sales Tax	\$0.00
Subtotal Taxes	\$0.00
Subtotal Post-Tax Adjustments	\$0.00
Total Sales Price	\$39,008.00

Dealer Signature / Date

Customer Signature / Date

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Data Version: 6541. Data Updated: Sep 12, 2018 9:30:00 PM PDT.



Creative Bus Sales

Creative Bus Sales
 P.O. Box 60038
 Phoenix, AZ 85082-0038

Phone: 602.437.2255
 Fax: 602.437.2758
www.creativebussales.com

Buyer's Order Contract

H-GAC BT01-17

Date:	September 14, 2018	Unit #(s):	61898
Customer Name:	City of Carson City		
Contact:	Zach Good	Phone:	775-315-2891
Address:	3505 Butti Way	Fax:	
City, State, Zip:	Carson City, NV 89701	E-Mail:	zgood@carson.org
Sys 2K Entity #:		Salesperson:	Marcus Hoffman
Ship To Address:	3505 Butti Way		
Ship To Address Cont'd:	Carson City, NV 89701		
Ship To Phone:	775-315-2891	Ship To Email:	zgood@carson.org
Finance Source:		Contact:	
Address:		Phone:	
City, State, Zip:		Fax:	
Description of Vehicle:	2017 Transit Works TW350 Smart Access		
Engine Type:			
VIN #:	1FBZX2CM5HKB38960	FOB Terms:	Shipping
Number of Passengers:		Wheelchair Positions:	None
Estimated Delivery Date:	January 1, 2018	Payment Terms:	Net 30
		Unit Price	\$ 62,335.82
		Delivery	\$ -
Possession State:	NV	Incentive (Non-Taxable)	\$ (6,800.00)
		Rebates (Taxable)	\$ (1,000.00)
		Doc Prep Fee (Taxable)	\$ -
		Base Selling Price	\$ 54,535.82
		ADA Amount (Non Taxable)	\$ -
		Total Taxable Amount	\$ 55,535.82
		Sales Tax	\$ -
0.000%	NV - _Exempt-US Gov't		\$ -
			\$ -
			\$ -
		DMV Estimated Fees	\$ -
		DMV Electronic Filing Fee	\$ -
		Tire Fee	\$ 4.00
		Fees Sub-Total	\$ 4.00
		Total Price Per Unit	\$ 54,539.82
		Quantity	1
		Contract Total	\$ 54,539.82
		0.00	
		Customer Net Trade	\$ -
		Customer Deposit	\$ -
		Balance Due	\$ 54,539.82

Remit To: Creative Bus Sales, Inc. 14740 Ramona Ave, Chino CA 91710

Terms: The deposit if indicated above is due with this signed contract. The balance due indicated above is due before vehicle(s) will be released to the Customer. If the vehicle(s) is not accepted by the Customer, the vehicle will be available for sale to other customers. The vehicle(s) will not be titled to the Customer until the contract total indicated above plus any interest charges indicated herein are paid in full. There is no "cooling off" or other cancellation period for vehicle sales. Therefore, you cannot later cancel this contract without the agreement of the Dealership, or for legal cause. The tax and fees reflected on this agreement are based on the regulations applicable at the time of drafting this contract. The actual amounts due will be based on the regulations applicable at the time title for each vehicle transfer.

Buyer's Signature: _____
Creative Bus Sales: Marcus Hoffman _____
CBS Signature: _____

9/14/2018