

## **STAFF REPORT**

Report To: Board of Supervisors

Meeting Date: December 20, 2018

Staff Contact: Carol Akers and Sheriff Ken Furlong

**Agenda Title:** For Possible Action: To approve Amendment No. 1 for the purchase of eight additional Body Worn Camera Systems and four licenses through Axon Enterprise, Inc. utilizing the State of Nevada RFP/Contract #3273 for an additional amount of \$22,691.08 over a five year period to be funded from the 911 Surcharge Fund. (Carol Akers CAkers@carson.org and Sheriff Ken Furlong; kfurlong@carson.org).

**Staff Summary:** The Amendment is for the purchase of eight additional body cameras, four additional licenses, and the necessary software and maintenance for the storage, sharing, and redacting of video evidence that will increase the cost over the five year contract period with Axon by a total amount of \$22,691.08.

Agenda Action: Formal Action/Motion

Time Requested: Consent

## **Proposed Motion**

I move to approve Amendment No. 1 for the purchase of eight additional Body Worn Camera Systems and four licenses with Axon Enterprise, Inc. for an additional amount of \$22,691.08 over a five year period.

## **Board's Strategic Goal**

Efficient Government

### **Previous Action**

On March 15, 2018 the Board approved the purchase of Body Worn Camera System utilizing joinder contract with Axon Enterprise, Inc. (formally TASER International) through the State of Nevada RFP/Contract #3273 for an amount not to exceed \$387,913.34 over a five (5) year period to be funded from the 911 Surcharge Fund.

### **Background/Issues & Analysis**

The 2017 Legislative Session passed SB176 mandating the equipping of audio/video devices by all law enforcement agencies statewide. To fund implementation by July 2018, in accordance with NRS 244A.7643, local governments are permitted to apply the costs of audio/video devices to funds generated by the 911 surcharge fee.

On July 6, 2017, the Carson City Board of Supervisors approved a "Draft" 911 Surcharge Master Plan", including a five-year proposed budget plan, recommending a change to Carson City Municipal Code 4.05, raising the surcharge fee applied from .25 cents per line, and \$2.50 per trunk line, to \$1 per line and \$10 per trunk line. The proposed plan as presented assessed the current need shortfalls in funding for the Public Safety 911 Operations Center, a five-year financial needs assessment, and fiscal implementation needs to support the mandated equipping of audio/video recording devices for the law enforcement agency.

On August 3, 2017, a business impact statement was sent to the Carson City Area Chamber of Commerce and approximately 100 businesses that currently pay the surcharge to Carson City. The business impact statement

was sent to over seventy phone providers. The statement outlined the proposed changes to the Municipal Code and the fee increase.

On September 7, 2017 the Board accepted the business impact statement and approved the first reading of the ordinance to change the Municipal Code.

On September 21, 2017 the Board approved the final changes to the Municipal Code. Each step in this process has been reviewed and approved by the 911 Surcharge Committee.

### Applicable Statute, Code, Policy, Rule or Regulation

NRS 332.195

## **Financial Information**

Is there a fiscal impact?	🖂 Yes	No	
---------------------------	-------	----	--

If yes, account name/number: 287-2540-422.06-75 \$1,675.84, 287-2540-422.04-32 \$21,015.24

Is it currently budgeted? 🛛 Yes 🗌 No

Explanation of Fiscal Impact: Conservative projections for the surcharge show the ability to fund the

additional body cameras.

### **Alternatives**

Do not approve amendment and provide alternative direction to staff.

<b>Board Action Taken:</b>		
Motion:	1)	Aye/Nay
	2)	

(Vote Recorded By)

## AXON Bodycams

	Pre-Implementation	Year 1	Year 2		Year 3	Year 4	Year 5	Grand Total
Axon	\$-	\$ 91,492.14	\$ 74,105	.30 \$	74,105.30	\$ 74,105.30	\$ 74,105.30	\$ 387,913.34
Axon-Amendment 1		\$ 3,700.68	\$ 4,747	.60 \$	4,747.60	\$ 4,747.60	\$ 4,747.60	\$ 22,691.08
Total	\$-	\$ 95,192.82	\$ 78,852	.90 \$	78,852.90	\$ 78,852.90	\$ 78,852.90	\$ 410,604.42

New Contract Amount

	Maint		Small	Furnishing	
Original Contract	\$	370,526.50	\$	17,386.84	\$ 387,913.34
Amendment 1	\$	21,015.24	\$	1,675.84	\$ 22,691.08
	\$	391,541.74	\$	19,062.68	\$ 410,604.42
	287-254	0-422.04-32	287-2	2540-422.06-75	

#### Amendment 1 Q-189320-43437.653CM



Axon Enterprise, Inc. 17800 N 85th St. Scottsdale, Arizona 85255 United States Phone: (800) 978-2737

SHIP TO Casey Otto Carson City Sheriff's Office - NV 911 E Musser St Carson City, NV 89701 US BILL TO Carson City Sheriff's Office - NV 911 E Musser St Carson City, NV 89701 US Issued: 12/03/2018

Quote Expiration: 01/14/2019

Account Number: 107088

Start Date: 01/15/2019

Payment Terms: Net 30 Delivery Method: Fedex - Ground Contract Number: 00016167

SALES REPRESENTATIVE

Chris Morton Phone: Email: cmorton@axon.com Fax:

PRIMARY CONTACT

Casey Otto Phone: (775) 283-7811 Email: cotto@carson.org

## Year 1 - (Est. Ship Date 12/15/2018)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	& Packages				
80082	UNLIMITED BWC BUNDLE: YEAR 1 PAYMENT	4	237.00	206.43	825.72
80052	AXON AUTO TAGGING SERVICE ADD-ON: 1 YEAR PAYMENT	4	45.00	30.30	121.20
85110	EVIDENCE.COM INCLUDED STORAGE	160	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	4	60.00	60.00	240.00
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	4	499.00	209.48	837.92
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	4	499.00	209.48	837.92
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	4	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	4	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	4	0.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	4	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	4	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	4	0.00	0.00	0.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	4	499.00	209.48	837.92

#### Amendment 1

## Year 1 - (Est. Ship Date 12/15/2018) (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Co	ontinued)				
71026	REINFORCED FLEXIBLE MAGNET MOUNT, AXON RAPIDLOCK	4	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	4	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	4	0.00	0.00	0.00
				Subtotal	3,700.68
			1	Estimated Shipping	0.00
				Estimated Tax	0.00
				Total	3,700.68

## Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	& Packages				
80083	UNLIMITED BWC BUNDLE: YEAR 2 PAYMENT	4	948.00	825.71	3,302.84
80053	AXON AUTO TAGGING SERVICE ADD-ON: 2 YEAR PAYMENT	4	180.00	121.19	484.76
85110	EVIDENCE.COM INCLUDED STORAGE	160	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	4	240.00	240.00	960.00
				Subtotal	4,747.60
				Estimated Tax	0.00
				Total	4,747.60

## Year 3

ltem	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	& Packages				
80084	UNLIMITED BWC BUNDLE: YEAR 3 PAYMENT	4	948.00	825.71	3,302.84
80054	AXON AUTO TAGGING SERVICE ADD-ON: 3 YEAR PAYMENT	4	180.00	121.19	484.76
85110	EVIDENCE.COM INCLUDED STORAGE	160	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	4	240.00	240.00	960.00
				Subtotal	4,747.60
				Estimated Tax	0.00
				Total	4,747.60

## Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	& Packages				
80085	UNLIMITED BWC BUNDLE: YEAR 4 PAYMENT	4	948.00	825.71	3,302.84

#### Amendment 1

## Year 4 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans 8	A Packages (Continued)				
80055	AXON AUTO TAGGING SERVICE ADD-ON: 4 YEAR PAYMENT	4	180.00	121.19	484.76
85110	EVIDENCE.COM INCLUDED STORAGE	160	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	4	240.00	240.00	960.00
				Subtotal	4,747.60
				Estimated Tax	0.00
				Total	4,747.60

## Year 5

ltem	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans &	& Packages				
80086	UNLIMITED BWC BUNDLE: YEAR 5 PAYMENT	4	948.00	825.71	3,302.84
80056	AXON AUTO TAGGING SERVICE ADD-ON: 5 YEAR PAYMENT	4	180.00	121.19	484.76
85110	EVIDENCE.COM INCLUDED STORAGE	160	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	4	240.00	240.00	960.00
				Subtotal	4,747.60
				Estimated Tax	0.00
				Total	4,747.60

Grand Total 22,691.08



## **Discounts** (USD)

Quote Expiration: 01/14/2019

Total	22,691.08
Discounts	6,552.92
List Amount	29,244.00

\*Total excludes applicable taxes and shipping

## **Summary of Payments**

Payment	Amount (USD)
Year 1 - (Est. Ship Date 12/15/2018)	3,700.68
Year 2	4,747.60
Year 3	4,747.60
Year 4	4,747.60
Year 5	4,747.60
Grand Total	22,691.08

#### **Notes**

Nevada Highway Patrol Contract No. 3273 used for purchasing justification.

This quote is co-termed with quote Q-15040 (executed contract #00016167). Year one has been pro-rated to 3 months to align with agency annual billing dates. This has been done according to an anticipated ship date range of 12/15/2018-12/30/2018. The end date of these subscriptions is subject to change if the ship/start date changes.

Axon Body 2 hardware contained in this quote will be covered under the Technology Assurance Plan (a.k.a. Taser Assurance Plan) and will be eligible for 2 replacements at the same time as the equipment originally deployed on this existing contract as determined by quote Q-15040.

Agency is electing to operate with a 2:1 camera workflow; secondary cameras will not need additional licenses. For the additional 4 cameras.

### Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <u>www.axon.com/legal/sales-terms-and-conditions</u>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature:	 Date:	
Name (Print):	Title:	
PO# (Or write	 The.	
N/A):		

Please sign and email to Chris Morton at cmorton@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

#### Quote: Q-189320-43437.653CM

'Protect Life'© and TASER® are registered trademarks of Axon Enterprise, Inc, registered in the U.S. © 2013 Axon Enterprise, Inc. All rights reserved.



## **STAFF REPORT**

**Report To:** Board of Supervisors

Meeting Date: March 15, 2018

Staff Contact: Laura Rader and Sheriff Ken Furlong

**Agenda Title:** For Possible Action: To approve the purchase of a Body Worn Camera System through joinder contract with Axon Enterprise, Inc. (formally TASER International) through the State of Nevada RFP/Contract #3273 for an amount not to exceed \$387,913.34 over a five (5) year period to be funded from the 911 Surcharge Fund. (Laura Rader; Irader@carson.org and Sheriff Ken Furlong; kfurlong@carson.org).

**Staff Summary:** The Nevada Legislature passed Senate Bill 176, which amends NRS 289.830 effective July 1<sup>st</sup>, 2018. The amendment to the law requires "uniformed peace officers" who routinely interact with the public to wear a "portable event recording device" while on duty. The proposed contract with Axon includes the body cameras and necessary software and maintenance for the storage, sharing, and redacting of video evidence. The total estimated cost of implementation is \$515,703.60 for the five year period to include internet retrofit cabling, facilities maintenance, and annual internet charges.

Agenda Action: Formal Action/Motion

Time Requested: 15 minutes

#### **Proposed Motion**

Move to approve the purchase of a Body Worn Camera System through joinder contract with Axon Enterprise, Inc. (formally TASER International) through the State of Nevada RFP/Contract #3273 for an amount not to exceed \$387,903.34 over a five (5) year period to be funded from the 911 Surcharge Fund.

#### **Board's Strategic Goal**

**Efficient Government** 

#### **Previous Action**

NA

#### **Background/Issues & Analysis**

The 2017 Legislative Session passed SB176 mandating the equipping of audio/video devices by all law enforcement agencies statewide. To fund implementation by July 2018, in accordance with NRS 244A.7643, local governments are permitted to apply the costs of audio/video devices to funds generated by the 911 surcharge fee.

On July 6, 2017, the Carson City Board of Supervisors approved a "Draft" 911 Surcharge Master Plan", including a five-year proposed budget plan, recommending a change to Carson City Municipal Code 4.05, raising the surcharge fee applied from .25 cents per line, and \$2.50 per trunk line, to \$1 per line and \$10 per trunk line. The proposed plan as presented assessed the current need shortfalls in funding for the Public Safety 911 Operations Center, a five-year financial needs assessment, and fiscal implementation needs to support the mandated equipping of audio/video recording devices for the law enforcement agency.

69

On August 3, 2017, a business impact statement was sent to the Carson City Area Chamber of Commerce and approximately 100 businesses that currently pay the surcharge to Carson City. The business impact statement was sent to over seventy phone providers. The statement outlined the proposed changes to the Municipal Code and the fee increase.

On September 7, 2017 the Board accepted the business impact statement and approved the first reading of the ordinance to change the Municipal Code.

On September 21, 2017 the Board approved the final changes to the Municipal Code. Each step in this process has been reviewed and approved by the 911 Surcharge Committee.

#### Applicable Statute, Code, Policy, Rule or Regulation

NRS 332.195

#### **Financial Information**

Is there a fiscal impact? 🛛 Yes 🗌 No

If yes, account name/number: 287-2540-422.06-75 \$17,386.84; 287-2540-422.70-40 \$22,184.30; 287-

2540-422.04-32 \$473,246.50; 287-2540-422.04-31 \$2,885.96

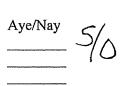
Is it currently budgeted? 🗌 Yes 🛛 No

Explanation of Fiscal Impact: Conservative revenue projections for FY18 reflect an increase of \$240,000 over the amount budgeted. In addition, \$97,636 is available from the undesignated account. The amount needed for this project will be augmented in June 2018.

#### <u>Alternatives</u>

Do not approve joinder contract and provide alternative direction to staff.

**Board Action Taken:** Motion:



(Vote Recorded By)

70



Axon Enterprise, Inc. Protect Life, 17800 N 85th St. Scottsdale, Arizone, 85255 United States Phone: (800) 978-2737

Sales Representative: Chris Neubeck Phone: 602-708-0074 Emall: cneubeck@axon.com Fax: (480) 658-0629

#### **BILL TO:**

Carson City Sheriff's Office - NV 911 E. Musser Street Carson City, NV 89701 US

#### QUOTE: Q-150406-43159.742AM

Issue Date: 02/27/2018
Quote Expiration: 03/20/2018

Account Number: 107088

Start Date: 06/01/2018 Payment Terms: Net 30 Delivery Method: Fedex - Ground

Primary Contact: Jeff Melvin (775) 283-7885 jmelvin@carson.org

#### SHIP TO:

Jeff Melvin Carson City Sheriff's Office - NV 911 E. Musser Street Carson City, NV 89701 US

#### Year 1

Item	Description	Quantity	Net Unit Price	Total (USD)
Axon Plans &	k Packages			
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	15	226.80	3,402.00
80082	UNLIMITED BWC BUNDLE: YEAR 1 PAYMENT	70	825.71	57,799.70
85110	EVIDENCE.COM INCLUDED STORAGE	2,800	0.00	0.00
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	3	468.00	1,404.00
85110	EVIDENCE.COM INCLUDED STORAGE	90	0.00	0.00
80052	CAD/RMS SERVICE ADD-ON: YEAR 1 PAYMENT	73	121.20	8,847.60
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	13	204.00	2,652.00
Hardware				
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	70	209.48	14,663.60
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	70	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	70	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	70	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	15	0.00	0.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	15	0.00	0.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	13	209.48	2,723.24
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	13	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	13	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	13	0.00	0.00

Year 1 (Continued)

Item	Description	Quantity	Unit Price	Total (USD)
Services				
85055	AXON FULL SERVICE	1	0.00	0.0
		Subtotal	91,492.14	
		E	stimated Shipping	0.00
			Taxes	0.00
			Total	91,492.14

opurco				
Item	Description	Quantity	Net Unit Price	Total (USD)
Hardware				
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	4	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	3	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	3	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	4	0.00	0.00
			Subtotal	0.00
			Taxes	0.00
			Total	0,00

## Year 2

Item	Description	Quantity	Net Unit Price	Total (USD)
xon Plans &	Packages			
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	15	226.80	3,402.00
80083	UNLIMITED BWC BUNDLE: YEAR 2 PAYMENT	70	825.71	57,799.70
85110	EVIDENCE, COM INCLUDED STORAGE	2,800	0.00	0.00
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	3	468.00	1,404.00
85110	EVIDENCE.COM INCLUDED STORAGE	90	0.00	0.00
80053	CAD/RMS SERVICE ADD-ON: YEAR 2 PAYMENT	73	121,20	8,847.60
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	13	204.00	2,652.00
			Subtotal	74,105.30
			Taxes	0.00
			Total	74,105.30

## Year 3

Item	Description	Quantity	Net Unit Price	Total (USD)
Axon Plans &	Packages			
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	15	226.80	3,402.00
80084	UNLIMITED BWC BUNDLE: YEAR 3 PAYMENT	70	825.71	57,799.70
85110	EVIDENCE.COM INCLUDED STORAGE	2,800	0.00	0.00
80024	PRO EVIDENCE, COM LICENSE: YEAR 3 PAYMENT	3	468.00	1,404.00
85110	EVIDENCE.COM INCLUDED STORAGE	90	0.00	0.00
80054	CAD/RMS SERVICE ADD-ON: YEAR 3 PAYMENT	73	121.20	8,847.60

Year 3 (Continued)

Item	Description	Quantity	Unit Price	Total (USD)
xon Plans &	Packages (Continued)			
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	13	204.00	2,652.00
			Subtotal	74,105.30
			Taxes	0.00
			Total	74,105.30

Year 4

ltem	Description	Quantity	Net Unit Price	Total (USD)
xon Plans &	Packages			
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	15	226.80	3,402.00
80085	UNLIMITED BWC BUNDLE: YEAR 4 PAYMENT	70	825.71	57,799.70
85110	EVIDENCE.COM INCLUDED STORAGE	2,800	0.00	0.00
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	3	468.00	1,404.00
85110	EVIDENCE.COM INCLUDED STORAGE	90	0.00	0.00
80055	CAD/RMS SERVICE ADD-ON: YEAR 4 PAYMENT	73	121.20	8,847.60
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	13	204.00	2,652.00
			Subtotal	74,105.30
			Taxes	0.00
			Total	74,105,30

## Year 5

Item	Description	Quantity	Net Unit Price	Total (USD)
on Plans 8	Packages			
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	15	226.80	3,402.00
80086	UNLIMITED BWC BUNDLE: YEAR 5 PAYMENT	70	825.71	57,799.70
85110	EVIDENCE.COM INCLUDED STORAGE	2,800	0.00	0.00
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	3	468.00	1,404.00
85110	EVIDENCE.COM INCLUDED STORAGE	90	0.00	0.00
80056	CAD/RMS SERVICE ADD-ON: YEAR 5 PAYMENT	73	121.20	8,847.60
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	13	204.00	2,652.00
			Subtotal	74,105.30
			Taxes	0.00
			Total	74,105.30

Grand Total 387,913.34



# Discounts (USD) Quote-Expiration:-03/20/2018

List Amount	505,047.00
Discounts	117,133.66
Total	387,913.34

\*Total excludes applicable taxes and shipping

## **Summary of Payments**

Payment	Amount (USD)
Year 1	91,492.14
Spares	0.00
Year 2	74,105.30
Year 3	74,105.30
Year 4	74,105.30
Year 5	74,105.30
Grand Total	387,913.34

#### Notes

Nevada Highway Patrol contract is used for purchasing justification only.

Agency is electing to operate on a 2:1 camera workflow, 13 secondary cameras will not need additional licenses.

0

#### **Axon's Sales Terms and Conditions**

This Quote is governed by the terms and conditions of State of Nevada Contract #3273 between Nevada Department of Public Safety - Nevada Highway Patrol Axon (Contract.) By signing this Quote, you certify that you have read and agree to the provisions set forth in this Quote and the Contract. You represent that you are legally authorized to sign this Agreement on behalf of your entity. If you do not have this authority, please do not sign this Quote. 1

Signature:	Aaufa	Date:	_3/13	5/18	
Name (Print):	Lourd Rader	Title:	Erchesing	+ Contracts	
PO# (Or write N/A):			0	Administrati	DO
Axon Enterprise	e, Inc.				
Signature:	Rosand .	Date:	2/28/18		
Name (Print):	Robert Driscoll	itle:	VP, sales	Operations	

Please sign and email to Chris Neubeck at cneubeck@axon.com or fax to (480) 658-0629

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-150406-43159.742AM

'Protect Life'© and TASER® are registered trademarks of Axon Enterprise, Inc, registered in the U.S. © 2013 Axon Enterprise, Inc. All rights reserved.

	Pre-Implementation		Year 1	Year 2	Year 3	Year 4	Year 5	G	rand Total
Axon	\$-	\$	91,492.14	\$ 74,105.30	\$ 74,105.30	\$ 74,105.30	\$ 74,105.30	\$	387,913.34
Building Maintenance	\$ 4,000.0	00						\$	4,000.00
internet retro fit	\$ 17,574.7	76						\$	17,574.76
Internet	\$-	\$	20,544.00	\$ 20,544.00	\$ 20,544.00	\$ 20,544.00	\$ 20,544.00	\$	102,720.00
Cabling	\$ 3,495.5	50						\$	3,495.50
Total	\$ 25,070.2	26 \$	5 112,036.14	\$ 94,649.30	\$ 94,649.30	\$ 94,649.30	\$ 94,649.30	\$	515,703.60

Maintenance and	d smal
Capital	
Capital	
Maintenance	
Capital	

Serv	Service Agreements			maint		Small Furnishing	
\$	2,885.96	\$	4,000.00	\$	102,720.00	17386.84	
		\$	14,688.80	\$	370,526.50		
		\$	3,495.50				
\$	2,885.96	\$	22,184.30	\$	473,246.50	\$ 17,386.84	\$ 515,703.60
287	-2540-422.04-31	287-254	0-422.70-40	287-25	540-422.04-32	287-2540-422.06-75	