



STAFF REPORT

Report To: Board of Supervisors **Meeting Date:** March 7, 2019

Staff Contact: Carol Akers and Jeanne Freeman

Agenda Title: For Possible Action: Discussion and possible action regarding approval of award of Bid No. 1819-171 Bleed Control Kits to North American Rescue to purchase bleed control kits to be placed throughout Carson City, Douglas, Lyon, and Storey Counties, for a not to exceed amount of \$80,400 for FY 19 and a not to exceed amount of \$25,000 in FY 20. (Carol Akers, cakers@carson.org; Jeanne Freeman, jmfreeman@carson.org)

Staff Summary: Part of the scope of work outlined in the Public Health Emergency Preparedness subgrant awarded to Carson City Health and Human Services is to place bleed control kits throughout the quad-county region (Carson City, Douglas, Lyon, and Storey Counties) in locations that have large community gatherings. The locations have been identified with collaboration from law enforcement, EMS, and emergency management in each county. This program will be completed as a regional effort.

Agenda Action: Formal Action / Motion **Time Requested:** Consent

Proposed Motion

I move to approve the award of the bid as presented.

Board's Strategic Goal

Safety

Previous Action

None

Background/Issues & Analysis

Based on two of the Public Health Emergency Response grant goals of Community Preparedness and Fatality Management, a regional project was identified to place bleed control kits in public buildings near existing Automated External Defibrillators (AEDs). This project was discussed with law enforcement, EMS, and emergency management personnel from across the quad-county region (Carson City, Douglas, Lyon, and Storey Counties). Regionally it was agreed upon to purchase the same type of kits to be available so staff and community members would be familiar with the kits regardless of which of the four counties they were in.

Subject matter experts in each county (from law enforcement, EMS, and emergency management) were consulted about the necessary components of the bleed control kits, the locations for the kits to be placed, and the training for the community and building staff.

Due to the estimated budget of the kits to be purchased, a request for bid was issued by Carson City on January 24, 2019. A total of nine (9) bids were received. These bids were reviewed for product compliance and cost. Based on the bids submitted and the number of kits to be purchased, North American Rescue has been

selected as the vendor for this project. The total to be spent in the remainder of FY 19 will not exceed \$80,400 and the total to be spent in FY 20 will not exceed \$25,000.

The purchase amount exceeds the \$50,000 threshold, therefore requiring Board of Supervisors approval.

Applicable Statute, Code, Policy, Rule or Regulation

NRS Chapter 332

Financial Information

Is there a fiscal impact? Yes

If yes, account name/number: CDC/PHEP Grant 275-6802-441-06-25

Is it currently budgeted? Yes

Explanation of Fiscal Impact: The Public Health Emergency Preparedness subgrant awarded to CCHHS outlines the purchase of these kits to be placed throughout the communities of Carson City, Douglas, Lyon, and Storey Counties. The purchase of these kits has been budgeted for in this subgrant award which was also approved at the federal level. The available budget is \$213,209.

Alternatives

Do not approve purchase and provide alternative direction to staff.

Attachments:

[1819-171 Back up.pdf](#)

Board Action Taken:

Motion: _____	1) _____	Aye/Nay
	2) _____	_____

(Vote Recorded By)

Bid Tabulation Report from Carson City Purchasing & Contracts

775-283-7362

<http://www.carson.org/index.aspx?page=998>

Request for Bid# 1819-171 Bleed Control Kits for Quad-County Public Health Preparedness

Date and Time of Opening: February 8, 2019 @ 2:10pm

Description				Bidder # 1		Bidder # 2		Bidder #3	
				North American Rescue		Officer Survival Solutions		Henry Schein Inc	
BIDDER acknowledges receipt addendums				Y		Y		Y	
Description	Unit	Unit price	Total price	Unit price	Total price	Unit price	Total price	Unit price	Total price
1	Wall-Mounted Kit (Wall case, foldable stretcher, 8 bleed control kits)	each	\$389.98	\$389.98	\$389.00	\$389.00	\$404.69	\$404.69	
2	Individual Kits	each	\$31.98	\$31.98	\$43.00	\$43.00	\$31.97	\$31.97	
Total Price				\$421.96		\$432.00		\$436.66	

Description				Bidder # 4		Bidder # 5		Bidder #6	
				Tritech Forensics Inc.		Medline Industries, Inc.		Tactical Medical Solutions, LLC	
BIDDER acknowledges receipt addendums				N		N		N	
Description	Unit	Unit price	Total price	Unit price	Total price	Unit price	Total price	Unit price	Total price
1	Wall-Mounted Kit (Wall case, foldable stretcher, 8 bleed control kits)	each	\$432.50	\$432.50	\$493.75	\$493.75	\$510.99	\$510.99	
2	Individual Kits	each	\$37.76	\$37.76	\$43.58	\$43.58	\$37.46	\$37.46	
Total Price				\$470.26		\$537.33		\$548.45	

Description				Bidder # 7		Bidder # 8		Bidder #9	
				Bound Tree Medical		Allied 100, LLC		JC Medical Supplies	
BIDDER acknowledges receipt addendums				Y		N		Y	
Description	Unit	Unit price	Total price	Unit price	Total price	Unit price	Total price	Unit price	Total price
1	Wall-Mounted Kit (Wall case, foldable stretcher, 8 bleed control kits)	each	\$550.97	\$550.97	\$1,025.33	\$1,025.33	\$1,346.89	\$1,346.89	
2	Individual Kits	each	\$39.29	\$39.29	\$125.98	\$125.98	\$125.98	\$125.98	
Total Price				\$590.26		\$1,151.31		\$1,472.87	



NORTH AMERICAN RESCUE®

To Whom It May Concern,

Please see attached RFB 1819-171 Bleed Control Kits for Quad-County Public Health Preparedness.

Should you need any further information, please do not hesitate to contact me.

Regards,


Ms. Devon Bugner

North American Rescue, LLC

Main: 864.675.9800 ext. 211

Cell: 864.704.0510

Fax: 864.675.9880

35 Tedwall Ct.

Greer, SC 29650

dmbugner@narescue.com

35 Tedwall Court • Greer, South Carolina 29650-4791
Office: (864) 675-9800 • Fax: (864) 675-9880 • Toll Free: (888) 689-6277
www.NARescue.com

PRODUCTS WITH A MISSION®

REQUEST FOR BID

THIS IS NOT AN ORDER

ADVERTISED RFB 1819-171 Title: Bleed Control Kits for Quad-County Public Health Preparedness

RELEASE DATE: January 24, 2019

Carson City invites qualified suppliers to submit bids for Bleed Control Kits for Quad-County Public Health Preparedness. Bids shall be submitted in accordance with the Documents and Requirements as set forth in the formal "Request for Bid." *This will be a Federally Funded purchase.*

BIDS shall be submitted to the **CARSON CITY– PURCHASING AND CONTRACTS**, 201 N. Carson Street, Suite 2, Carson City, Nevada 89701, by no later than 2 p.m. on February 8, 2019.

RECOMMENDATION FOR AWARD will be made by the Carson City Health and Human Services Department and the results will be posted on the City's website www.carson.org/bids.

FINAL AWARD will be made by the Carson City Board of Supervisors and is anticipated to be considered at their March 7, 2019 meeting. Should it become necessary to reschedule the date set for award, notice will be provided. In all instances, a decision rendered by Carson City shall be deemed final.

1 INTRODUCTION (General Information)

- 1.1 Carson City invites qualified Supply Companies to submit Bids for bleed control kits, bids shall be submitted in accordance with the Documents and Requirements as set forth in the formal "Request for Bid." The Contract that will result from this "Request for Bid" will include what is indicated in Section 4 of this RFB.
- 1.2 The City will evaluate the bids submitted.
- 1.3 During evaluation, the City Review and Selection Committee reserves the right, where it may serve the City's best interest, to request additional information or clarification from the Supply Company, or to allow corrections of errors or omissions.
- 1.4 Submission of a bid indicates acceptance by the Supply Company of the conditions contained in this Request for Bid, unless clearly and specifically noted in the bid submitted and confirmed in the resultant contract between Carson City and the Supply Company selected.
- 1.5 This will be funded with Federal Funds, the proposer will need to have a DUNS number and be registered in the US Government System for Award Management (www.sam.gov).

Debarment, Suspension and Other Responsibility Matters

As required by Executive Order 12549, Debarment & Suspension, and implemented at 34 CFR Part 85, Bidder must certify that it and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from transactions with any federal department or agency. Submission of a signed Bid in response to this solicitation is certification that Bidder's firm (or any Contractor/Subcontractor) is not currently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any state or federal department or agency. Submission is also agreement that CARSON CITY will be notified of any change in this status.

- 1.6 There is no expressed or implied intent or obligation for Carson City to reimburse responding suppliers for any expenses incurred in preparing bids, as well as, travel expenses during interviews in response to this Request for Bid.
- 1.7 Carson City shall reserve the right to terminate any agreement resultant from this solicitation and subsequent action for cause but not limited to inadequacy of performance.

2 CARSON CITY CONTACT PERSON:

- 2.1 Until the receipt and opening of bids, the proposers' principal contact with Carson City will be as listed below. All questions are to be submitted in writing and potential Proposers will receive copies of all questions and answers except for the questions that are considered proprietary. Questions will only be received through 5 p.m. on February 1, 2019.

Carol Akers
Purchasing and Contracts Administrator
Carson City Purchasing and Contracts
201 N. Carson Street, Suite 2
Carson City, NV 89701
775-283-7362
e-mail: CAkers@carson.org

- 2.2 All contacts regarding the bid should be with the above-named individual only. Proposers contacting other City staff or City officials may be disqualified for doing so.

3 BACKGROUND INFORMATION:

Introduction:

Carson City Health and Human Services (CCHHS) houses five divisions, of which one is the Public Health Preparedness (PHP) program. The PHP program serves four rural counties covering more than 3,200 square miles. The program is fully grant funded and works closely with Emergency Management, healthcare, EMS, and other providers in the region.

Anticipated Schedule

Release RFB	January 24, 2019
Questions submitted	February 1, 2019 by 5 p.m.
RFB Submittal Deadline	February 8, 2019 at 2 p.m.
Final Award Approval by Board of Supervisors	March 7, 2019

4 SCOPE OF WORK:

- 4.1 The supplies needed for the Bleed Control Kits for Quad-County Public Health Preparedness will cover the following:

This project seeks to place bleed control kits in building or near areas where large gatherings of people occur on either a daily basis or during special events.

Report Procedures and Deliverables:

The Supplier will prepare a bid that includes pricing for two bleeding control kits; one for wall-mounted capability and one for individual capability. The kits are to meet the following specifications at a minimum.

Wall-Mounted Kit to include, at a minimum: Price \$ 389.98 each

Minimum quantity 30 up to 125

Wall case

Foldable stretcher

8 (at minimum) vacuum sealed individual bleed control kits to include

- C-A-T tourniquet
- Permanent marker
- 6 inch emergency trauma dressing
- Compressed gauze
- Nitrile gloves
- Trauma shears
- Trauma blanket
- Instruction card

Individual Kit is to include, at a minimum: Price \$ 31.98 each

Minimum quantity 15 up to 110

Vacuum sealed individual bleed control kits (for replacement purposes)

- C-A-T tourniquet
- Permanent marker
- 6 inch emergency trauma dressing
- Compressed gauze
- Nitrile gloves
- Trauma shears
- Trauma blanket
- Instruction card

- **CONTRACT TERM AND RENEWAL**

It is the intent of the City to award a contract for this bid for the initial term of one year beginning March 2019 and ending February 2020, with one renewal of additional one year, providing the terms and conditions remain unchanged.

5 RFB REQUIREMENTS:

5.1 Submission of RFB:

5.1.1 Bidder shall furnish the required information typed or written in ink on THIS form only. Bidder shall return Carson City's COMPLETED ORIGINAL BID DOCUMENTS. Incomplete Bid documents may be rejected. Also include a title page showing the RFB subject; the Supply Company's name, address, telephone number and fax number and a contact person. The bid must be received on or before the date and time set for receipt of bids.

5.1.2 Along with all Bid documentation required for submission, Addenda issued may become an integral part of this Bid. All Addenda are posted on the Carson City's Purchasing website at <http://www.carson.org/bids> under "Bid Opportunities".

Bidder must acknowledge receipt of Addenda by signing and returning with the original Bid documents. It is the Bidder's responsibility to insure receipt of any Addenda. Failure to submit a signed addendum may result in rejection of a Bid.

5.1.3 Bids shall contain the following information:

5.1.3.1 Proposers shall send their completed Bids to the following person at the address indicated. Further, they must indicate the RFB number and Supply Company Name on the outside of the sealed Bid Package to:

Carol Akers, Purchasing and Contracts Administrator
Carson City Purchasing and Contracts
201 N. Carson Street, Suite 2
Carson City, Nevada 89701

6 RIGHT TO REJECT BIDS:

6.1 Submission of bid indicates acceptance by the Supply Company of the conditions contained in this RFB unless clearly and specifically noted in the bid submitted and confirmed in the subsequent contract between Carson City and the Supply Company selected.

6.2 Carson City reserves the right to reject any or all Bids and to award to the proposer the City deems most qualified and whose award of the contract will accrue to the best interests of the City.

6.3 **Late Bids will not be accepted.** Prospective proposers are held responsible that their bid arrive at Carson City Purchasing and Contracts Department on or before the designated time and date.

7 WITHDRAWAL OF BIDS:

7.1 Requests to withdraw Bids received after the date and time set for opening and acknowledging Bids will not be considered.

8 INSURANCE REQUIREMENTS/HOLD HARMLESS CLAUSE:

Proposer's attention is directed to the insurance requirements. It is highly recommended that proposers confer with their insurance carriers or brokers to determine in advance of bid submission the availability of insurance certificates and endorsements as prescribed and provided herein. If a proposer fails to comply strictly with the insurance requirements, the bid may be disqualified.

9 CONSUMPTION ESTIMATES

The quantities appearing in this Bid are approximate only and are estimated for the solicitation of Bids. Payment to the successful Bidder will be made only for the actual quantities of items furnished in accordance with the Bid. It is understood that the scheduled quantities of items to be furnished may be increased, decreased or omitted without in any way invalidating Bid pricing

10 FUNDING OUT CLAUSE:

Proposers shall be aware that any agreement resultant from award of this Request for Bid shall be subject to cancellation without penalty, in the event that Carson City's funding authority shall fail to obligate funds requisite for its continuation.

11 COMPLIANCE WITH IMMIGRATION AND NATURALIZATION LAWS:

Successful proposer shall at all times be in compliance with Immigration and Naturalization Laws regarding eligibility of their employees or subcontractors to work in the United States.

12 OPEN MEETING LAW:

Proposers shall be aware that NRS 241 provides that public business shall be conducted in an open meeting. Any resultant award shall be defended against any challenge by the Carson City District Attorney's Office.

***** END OF DOCUMENT *****

CARSON CITY PURCHASING AND CONTRACTS

201 North Carson Street, Suite 2

Carson City, NV 89701

775-283-7362/FAX 887-2286

<https://carson.org/bids>

Request for Bid #1819-171

Bleed Control Kits for Quad-County Public Health Preparedness

February 4, 2019

Addendum No. 1

The following answers are provided per questions received as of 2/1/2019

Question: For the Wall Case, is it to house the Bleed Control Kits AND the Foldable Stretcher?

Answer: Yes. The foldable stretcher can be a rapid deployable tool that can hold up to 500 pounds with several people able to carry the stretcher.

Question: For the Wall Case, are you needing it to hold a certain number of Bleed Control Kits?

Answer: To hold at least 8 kits.

Question: For the Wall Case, are you needing it to be metal?

Answer: No

Question: For the Trauma Blanket, can you provide additional information on what you are looking for (i.e. Iso-temp or quilted)?

Answer: Another name for this may be a survival blanket. Something that is simple to use and can help keep a person warm, but must be able to fit within the kit.

Question: If you're looking at a particular brand will you provide the manufacturer name?

Answer: Not looking for a particular brand.

Question: How many pairs of gloves do you want in each sealed kit?

Answer: 2

Question: What size gloves do you want?

Answer: Large is preferred.

Question: Is the Foldable stretcher a Mega Mover?

Answer: Either could be appropriate. The item has to be able to support at least 500 pounds.

Question: Are you looking for a specific trauma blanket or will a mylar (space) blanket work?

Answer: These are frequently called survival blankets or rescue blankets. Something that is simple to use and can help keep a person warm, but must be able to fit within the kit. A mylar space blanket would work.

Question: What size compressed gauze are you needing?

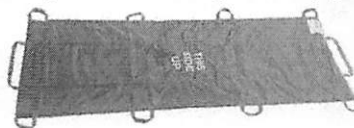
Answer: At least 4.5" x 4 yards

Question: Trauma Blanket-is a Foil Rescue Blanket (mylar blanket, 52" x 84") acceptable?

Answer: Yes

Question: Foldable Stretcher-is this acceptable? (Description- Designed for rapid deployment for the movement of casualties and is the ideal disposable litter for mass casualty incidents, disasters, active shooter events, as well as for everyday patient movements. Constructed of a water-resistant, woven polyethylene that is latex free and rated for up to 500 lb. Features ten (10) carry handles with four (4) on each side and one (1) larger handle at either end of the litter to provide multiple carry points.

Answer: Yes. This is appropriate.



Question: Can you provide the dimensions required for the wall case?

Answer: There are no particular desired dimensions for a wall case. The cases will be placed in public buildings and need to be tamper-resistant yet still accessible.

Question: Can additional detail be provided on the Foldable Stretcher, i.e. preferred manufacturer & Item number?

Answer: The foldable stretcher can be a rapid deployable tool that can hold up to 500 pounds with several people able to carry the stretcher. There is no preferred manufacturer or item number.

Question: Should the foldable stretcher be able to be placed inside the case (only one) and not one stretcher with each of the kits?

Answer: Only one stretcher to be placed inside the case is needed.

Question: For the bleed control kits, is there a specific dimension that each of these kits should meet?

Answer: Eight bleed control kits need to fit inside the wall case. There is no particular dimension to the individual kits to be placed within the wall case.

Question: Should the individual bleed control kits be packaged inside a quick deploy bag of some sort?

Answer: It is not necessary for the individual kits to be packaged in a quick deploy bag. It is necessary, however, for the kits to be individually vacuum sealed so if only a couple are needed at a time, others can be added to the wall unit to ensure there is always 8 kits available within the wall unit.

Question: We cannot include an instruction card in a custom build kit, would it be ok to remove the instruction card as a requirement?

Answer: No. The instruction card is necessary for how to do bleeding control utilizing the items provided in the individual bleed control kits. The items in each individual bleed control kit should be generic enough to allow for a generic instruction card to be included.

Question: In researching a wall mounted metal cabinet that will hold 8 kits or more they are all put in a bag of sorts and then the bag is put into the cabinet. Is this acceptable?

Answer: Yes

Question: Do you want a locked cabinet? An alarm on the cabinet?

Answer: There is no need for there to be an alarm on the cabinet or a lock. The cabinet does need to be tamper resistant, even if it simply has the ability to be sealed with a zip tie. This is necessary to ensure the public does not utilize the wall cabinet as a 'first aid kit'.

A handwritten signature in blue ink, appearing to be 'D. R.', with a long horizontal flourish extending to the right.