



STAFF REPORT

Report To: Board of Supervisors **Meeting Date:** August 20, 2020

Staff Contact: Carol Akers and James Underwood, Acting Chief Information Officer

Agenda Title: For Possible Action: Discussion and possible action regarding the purchase of various components of hardware and software through joinder contracts with Insight Public Sector, ConvergeOne, Inc., Dell, CDW Government LLC, Microsoft, SHI International Corporation, EyeP Solutions and Juniper Networks for a total aggregate amount not to exceed \$900,000 to be funded from various city accounts as approved in the Fiscal Year (FY) 2021 budget, and authorization for the Purchasing and Contracts Administrator to extend the joinder contracts when they are renewed. (Carol Akers; cakers@carson.org and James Underwood; JUnderwood@carson.org)

Staff Summary: Each year, the vendor contracts that the Carson City Information Technology (IT) Department relies on to perform a majority of the purchases of hardware, software, and services for City departments are brought to the Board of Supervisors for approval. While many of the individual purchases and projects are not significant, when aggregated over the course of the year, they are substantial.

Agenda Action: Formal Action / Motion **Time Requested:** 5 minutes

Proposed Motion

I move to approve the purchases as requested, and to authorize the Purchasing and Contracts Administrator to extend the joinder contracts if the underlying contracts are renewed and the terms do not substantively change.

Board's Strategic Goal

Efficient Government

Previous Action

None

Background/Issues & Analysis

The IT Department anticipates the need to purchase approximately \$900,000 in software, hardware, and services from these vendors for FY 2021. This amount was approved in the FY 2021 budget, based on \$300,000 in anticipated expenditures for Capital Improvement Projects (CIP), and \$600,000 in requests for hardware, software, and services from various City departments, coming to a total amount of approximately \$900,000. This amount was derived from looking at the City's history of yearly purchases and taking into account the additional CIP projects that were approved for FY 2021.

This year, staff is proposing to add EyeP Solutions through a GSA joinder, Contract No. 47QSWA18D0050 for Genetec products. Modern surveillance cameras are now connected to the network, which demands IT involvement. Through this contract, the City will purchase Genetec video surveillance software and hardware to establish a Video Management System (VMS). Staff has experience with three VMS solutions that were considered for the City VMS. Staff is proposing to move forward with Genetec, which is a vendor that is agnostic to the brand of cameras it supports and has the flexibility to support varying needs of City departments.

The VMS will support the installation, upgrade, and consolidation of video surveillance at various City sites. Currently, video is stored and accessed on premises in most cases. The VMS will add remote storage and access capabilities as well as centralized access logging. Through economies of scale, the City can expect significant savings for City sites that are on fiber or high-speed microwave network connections, which currently necessitates the purchase and maintenance of individual servers for video storage.

Staff is also proposing to add Juniper Networks through a NASPO joinder, Contract No. AR3232 for network hardware and software products. Juniper Networks makes products with high availability and reliability in mind, enabling IT to provide the reliable, always-on service for the City's core network and critical locations such as the 911 Dispatch center. Through this contract, the City will purchase switches, routers, and software solutions for the City's network. This contract allows for the purchase of Juniper Networks equipment through many VARs (Value Added Resellers) in Nevada, California, and the United States.

Contracts being utilized;

1. Insight Public Sector through the OMNIA Partners Contract #4400006644 (expires 4/30/21)
<https://www.omniapartners.com/publicsector/contracts/supplier-contracts/insight-enterprises>
2. Converge One, Inc. / Cisco, through NASPO Contract #AR233 (expires 5/31/21)
<https://www.naspo.valuepoint.org/portfolio/data-communications-products-services-2014-2020/cisco/>
3. Dell through NASPO Contract #MNWNC-108 (expires 7/31/21)
<https://www.naspo.valuepoint.org/portfolio/computer-equipment-peripherals-related-services-2015-2020/dell-marketing-lp/>
4. CDW Government LLC through OMNIA Partners Contract #2018011-01 (expires 2/28/23)
<https://www.omniapartners.com/publicsector/contracts/supplier-contracts/cdw-g>
5. Microsoft through NASPO Contract MNWNC-119 (expires 7/31/21)
<https://www.naspo.valuepoint.org/portfolio/computer-equipment-peripherals-related-services-2015-2020/microsoft/>
6. SHI International Corp. through NASPO Contract #ADSPO16-130651 (expires 4/7/21)
<https://www.naspo.valuepoint.org/portfolio/software-var-2016-2021/shi-software-var/>
7. EyeP Solutions / Genetec GSA joinder, Contract No. 47QSWA18D0050 (expires 5/21/2023)
https://www.gsaadvantage.gov/ref_text/47QSWA18D0050/0VE047.3R4D2Y_47QSWA18D0050_GENETECTERMSSCHED84PA0026MAY2020.PDF
8. Juniper Networks joinder through NASPO Contract No AR3232 (expires 9/30/2024)
<https://www.naspo.valuepoint.org/portfolio/data-communications-2019-2026/juniper-networks-us-inc/>

Applicable Statute, Code, Policy, Rule or Regulation

NRS 332.115 and 332.195

Financial Information

Is there a fiscal impact? Yes

If yes, account name/number: Multiple city-wide accounts that were approved in the FY 2021 budget.

Is it currently budgeted? Yes

Explanation of Fiscal Impact: The not to exceed amount of \$900,000 will be expended from various accounts from multiple City departments. Each City department will manage its own account.

Alternatives

Do not approve the joinder contracts and provide alternative direction to staff.

Attachments:

[FY21 IT Joinder Budget Breakdown.pdf](#)

Board Action Taken:

Motion: _____	1) _____	Aye/Nay
	2) _____	_____

(Vote Recorded By)

FY20 Projects		
Office 365	1010710 500433	\$ 130,000.00
PC Refresh	1010710 500680	\$ 130,000.00
Hardware Maintenance	1010710 500432	\$ 50,000.00
Software Maintenance	1010710 500433	\$ 150,000.00
CIP		\$ 200,000.00
Miscellaneous Department Requests (includes COVID-19 grant purchases)		\$ 240,000.00
Total		\$ 900,000.00

FY21 Projects		
Office 365	1010710 500433	\$ 130,000.00
PC Refresh	1010710 500680	\$ 130,000.00
Hardware Maintenance	1010710 500432	\$ 75,000.00
Software Maintenance	1010710 500433	\$ 150,000.00
CIP		\$ 300,000.00
Miscellaneous Department Requests		\$ 115,000.00
Total		\$ 900,000.00