

STAFF REPORT

Report To:Board of SupervisorsMeeting Date:December 16, 2021

Staff Contact: Darren Schulz, Public Works Director

Agenda Title: For Possible Action: Discussion and possible action regarding a proposed Exclusive Negotiating Rights Agreement between Carson City and PalaSeek LLP ("PalaSeek"), to expire on or before December 31, 2022, for the potential development of an affordable housing project located on either (1) approximately 3.40 acres of City-owned land within Assessor's Parcel Number ("APN") 010-037-04 ("Phase 2 Agreement"), or alternatively (2) approximately 6.31 acres of City-owned land within APN 010-037-04 ("Phase 1 & 2 Agreement"). (Dan Stucky, DStucky@carson.org)

> Staff Summary: In April of 2021, the Board of Supervisors ("Board") authorized the City to enter into an exclusive negotiating rights agreement, expiring January 2, 2022, for the City and PalaSeek to negotiate a development agreement for an affordable housing project on the Available Property ("Existing Agreement"). Since then, PalaSeek divided its proposed project into phases: Phase 1 is the Sierra Lofts 9% Project to be built on the westernmost 2.91 acres of the Available Property, and the Phase 2 Project could be built on the eastern 3.40 acres of the Available Property. The Existing Agreement allowed PalaSeek to demonstrate "site control" for the Available Property and Sierra Lofts 9% Project, and it secured more than \$1 million in low income housing tax credits for that project as a result. The Phase 2 Agreement is appropriate if the Board (1) adopts the proposed development agreement for the Sierra Lofts 9% Project on second reading, and (2) it wants to pursue a development agreement with PalaSeek for the Phase 2 Project. The Phase 1 & 2 Agreement is appropriate if the Board (1) will not adopt the proposed development agreement for the Sierra Lofts 9% Project on second reading at today's meeting, but (2) it remains interested in pursuing a development agreement for an affordable housing project on the Available Property with PalaSeek.

Agenda Action:Formal Action / MotionTime Requested: 15 minutes

Proposed Motion

1. If the Board (1) adopted the development agreement for the Sierra Lofts 9% Project and (2) wants to pursue a development agreement with PalaSeek for the Phase 2 Project:

• I move to approve the Phase 2 Agreement, as presented.

2. If the Board (1) did not adopt the development agreement for the Sierra Lofts 9% Project today, but (2) it still wants to pursue a development agreement with PalaSeek for affordable housing on the Available Property:

• I move to approve the Phase 1 & 2 Agreement, as presented.

Board's Strategic Goal Economic Development

Previous Action

January 17, 2019 - The Board directed staff to initiate due diligence to determine whether to convey the Available Property under NRS Chapter 244 for development of affordable/workforce housing and prepare a proposed Request for Proposals ("RFP") to allow the Board to seek proposals from qualified developers through a competitive process.

December 5, 2019- The Board held a public hearing on the RFP and selected PalaSeek to work with the City to pursue a development agreement.

April 15, 2021 - The Board approved the Existing Agreement.

November 4, 2021 – The Board reviewed and provided direction to staff on a proposed Development Agreement between Carson City and PalaSeek, Oikos Development Corporation ("Oikos") and Sierra Flats Senior LP ("Sierra Flats") for development of the Sierra Lofts 9% Project.

November 18, 2021- The Board introduced, on first reading, a proposed ordinance approving the Development Agreement between Carson City and PalaSeek, Oikos, and Sierra Flats for development of the Sierra Lofts 9% Project. Additionally, the Board recognized Oikos' application for conveyance of the 2.91 acres upon which the Sierra Lofts 9% Project will sit and directed staff to perform the noticing and other diligence required for the public hearing required by NRS 244.287.

Background/Issues & Analysis

On September 12, 1960, the City acquired approximately 127.7 acres of property along Butti Way from the State of Nevada. Since this time, the property has been developed to house several city departments and facilities including the Public Works Department and Corporate Yard, the Parks Department, the Nevada Humane Society and the Water Resource Reclamation Facility. Within that 127.7 acres acquired by the City is 7.81 acres of real property at 3410 Butti Way (APN 010-037-04), and within that 7.81 acres is the 6.31 acres which the City has designated for the development of an affordable housing project ("Available Property"). The remaining 1.5 acres making up the easternmost portion of APN 010-037-04 is being reserved for future use by the City. The City does not have a present need to retain the Available Property for public use and identified it as a feasible location for affordable/workforce housing.

The City selected PalaSeek to develop an affordable housing project on the Available Property, and on April 15, 2021, the Board authorized the City to enter into the Existing Agreement, which allows PalaSeek to show site control for the entirety of the Available Property until January 2, 2022. PalaSeek and its partners, Oikos and Sierra Flats, needed to demonstrate site control to be eligible for \$1.25 million in low income housing tax credits that they secured to help fund the Sierra Lofts 9% Project.

As to the Sierra Lofts 9% Project and the 2.91 acres upon which it can be constructed, when the Existing Agreement expires on January 2, 2022, PalaSeek will still have site control (and, therefore, remain eligible to receive the \$1.25 million in low income housing tax credits) of the westernmost 2.91 acres of the Available Property if the Board approves the Development Agreement for the Sierra Lofts 9% Project on second reading. If the Board does not approve the Development Agreement on second reading, for any reason, PalaSeek will lose site control of the 2.91 acres for the Sierra Lofts 9% Project when the Existing Agreement expires.

As to the Phase 2 Project and the 3.40 acres upon which it could be constructed, when the Existing Agreement expires on January 2, 2022, PalaSeek will no longer be able to demonstrate site control and it will be unable to seek low income housing tax credits, and similar funding.

Therefore, the Phase 2 Agreement would be appropriate if the Board approves the development agreement for the Sierra Lofts 9% Project today and wants to continue to pursue a development agreement with PalaSeek for the Phase 2 Project. Specifically, the Phase 2 Agreement allows the City to negotiate only with PalaSeek and its affiliates in regard to the development of the 3.40 acres where the Phase 2 Project could be built until, at the

latest, December 31, 2022. The Phase 2 Agreement would allow PalaSeek to show site control for those 3.40 acres, making it eligible to receive public funds for the Phase 2 Project.

Alternatively, the Phase 1 & 2 Agreement is appropriate if the Board does not approve the development agreement for the Sierra Lofts 9% Project today, but it still wants to work with PalaSeek to pursue a development agreement for an affordable housing project on the Available Property. The Phase 1 & 2 Agreement allows the City to negotiate only with PalaSeek and its affiliates in regard to the development of the 6.31 acres making up the Available Property until, at the latest, December 31, 2022.

Therefore, these alternative agreements are interim measures that allow PalaSeek to seek, and/or maintain eligibility for, public funds for a public housing project on the Available Property, without binding the City, or any other party, to a formal development agreement.

Applicable Statute, Code, Policy, Rule or Regulation

NRS 244.270, 244.287

Financial Information Is there a fiscal impact? No

If yes, account name/number: N/A

Is it currently budgeted? No

Explanation of Fiscal Impact: N/A

Alternatives

Do not approve the proposed Agreement and/or provide alternative direction to staff.

Attachments:

Sierra Flats Phase 2 - Exclusive Negotiating Rights Agreement.pdf

Sierra Flats Entire Parcel (Phases 1 and 2) - Exclusive Negotiating Rights Agreement.pdf

Original Exclusive Negotiating Rights_Executed April 2021.pdf

Board Action Taken:

Motion: _____

1)______

Aye/Nay

(Vote Recorded By)

EXCLUSIVE NEGOTIATING RIGHTS AGREEMENT (PalaSeek LLP)

This EXCLUSIVE NEGOTIATING RIGHTS AGREEMENT (this "Agreement") is entered into by and between Carson City, a consolidated municipality, a political subdivision of the State of Nevada (the "City"), and PalaSeek LLP, a Nevada limited liability partnership or its assigns as approved by the City (the "Developer"), on the basis of the following facts. The City and Developer are sometimes referred to herein individually as a "Party" and collectively as the "Parties".

RECITALS

A. The City owns 7.81 acres of real property located at 3410 Butti Way in Carson City, Nevada with APN 010-037-04. The City has designated 6.31 acres from the westernmost portion of APN 010-037-04 for the development of affordable housing projects ("Available Property"). The easternmost 1.5 acres of APN 010-037-04 is not part of the Available Property. APN 010-037-04 and the Available Property are more particularly described in Exhibit B.

B. On January 17, 2019, the Carson City Board of Supervisors directed City staff to initiate due diligence on conveying the Available Property, under NRS Ch. 244, to a qualified developer for the purpose of developing affordable housing at the Available Property. That qualified developer was to be chosen through a competitive bidding process based on responses to the City's Request for Proposals ("RFP").

C. On September 5, 2019, the Board of Supervisors reviewed and discussed the draft RFP for the development of 3410 Butti Way (APN 010-037-04) for affordable/workforce housing and directed staff to publish the RFP in order to seek proposals from qualified developers through a competitive process.

D. Developer submitted a proposal in response to the RFP on or about October 24, 2019 ("Developer's Proposal"). Developer proposed the new construction of one hundred sixty (160) units in four (4) buildings of affordable housing on the Available Property.

E. On December 5, 2019, the Carson City Board of Supervisors held a public hearing on the RFP and selected Developer to develop an affordable housing project on the Available Property and authorized the City to work with Developer in pursuing a development agreement for such a project.

F. On April 15, 2021 the Carson City Board of Supervisors authorized an Exclusive Negotiating Rights Agreement between the City and Developer providing that the City would exclusively pursue a development agreement for affordable/workforce housing on the Available Property with Developer and its assigns through January 1, 2022.

G. Originally Developer planned for a single apartment project named Carson Lofts to be built upon the entirety of the Available Property.

H. Since Developer's original proposal, Developer has refined the development plan to include two apartment projects: the Sierra Lofts 9% Project and a second project or phase, to be named later ("Phase 2 Project"), which, if approved, will be rent restricted, income restricted, and funded in part through low income housing tax credits.

I. The Sierra Lofts 9% Project is designed to be built on the westernmost 2.91 acres of the 6.31 acres making up the Available Property; that 2.91 acres is more fully described and shown in Exhibit A and A-1 ("9% Property").

J. Developer has received a reservation for low income housing tax credits for the Sierra Lofts 9% Project, and the Carson City Board of Supervisors approved a development agreement for Developer, in conjunction with Oikos Development Corporation ("Oikos") and Sierra Flats Senior LP, to build the Sierra Lofts 9% Project on the 9% Property.

K. Developer plans to submit an application for low income housing tax credits and other funding mechanisms to the Nevada Housing Division for the Phase 2 Project, which, if approved, would be constructed on the eastern 3.4 acres of the Available Property ("Phase 2 Property"), as shown in Exhibit B.

L. Developer is currently seeking financing for the Phase 2 Project from sources, including, without limitation, State of Nevada low income housing tax credits and the Federal Home Loan Bank's Affordable Housing Program, as they may become available, proceeds from the issuance of tax-exempt bonds, and private investment through the Low-Income Housing Tax Credit program, Federal Housing Trust Funds and HOME funds through the State of Nevada.

M. It is anticipated that the City and the Developer will enter into a development agreement ("DA") for the Phase 2 Project. It is further anticipated that the DA will provide for conveyance of the Phase 2 Property to the Developer or its affiliate, Oikos Development Corporation. Although specific details regarding the land transfer will be summarized in any future DA, it is expected that the City will convey the land to the Developer at no cost, except that Developer will be responsible for all transfer taxes and similar costs associated with completing any such transfer. The Parties recognize and acknowledge that a full DA for the Phase 2 Project has not occurred and may not be in place at the time of submission of an application to the Nevada Housing Division, and this Agreement is intended to serve as "site control" while the DA is being negotiated.

N. The purpose of this Agreement is to establish the procedures and standards for the negotiation by the City and Developer for a DA, pursuant to which, among other matters, the Parties will agree to terms for: (i) conveyance of the Phase 2 Property from the City to Developer or Oikos, (ii) affordability requirements, and (iii) Developer or its affiliates to construct the Phase 2 Project. As more fully set forth in <u>Section 3.1</u>, the Parties acknowledge and agree that this Agreement in itself does not obligate either Party to acquire or convey any property, does not grant Developer the right to develop the Phase 2 Project, and does not obligate Developer to any activities or costs to develop the Phase 2 Project, except for the continuation of progress towards a DA.

O. On December 16, 2021, the Carson City Board of Supervisors held a public hearing on this Agreement and authorized the City to enter into this Agreement. This Agreement was subsequently executed by the Parties' authorized representatives and became effective upon the date of last signature ("Effective Date").

AGREEMENT

NOW, THEREFORE, in consideration of the recitals hereof and other valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

ARTICLE 1 EXCLUSIVE NEGOTIATION RIGHTS

Section 1.1 <u>Recitals</u>. The above Recitals are hereby expressly incorporated herein and made a part of this Agreement by this reference.

Section 1.2 <u>Good Faith Negotiations</u>. During the Negotiating Period, the City and Developer shall negotiate diligently and in good faith the terms of the DA for the development of the Phase 2 Project.

Among the issues to be addressed in the negotiations are the detail of the targeting for affordable units, the overall financing structure as submitted to Nevada Housing Division, the requirement for environmental review to take place, prior choice limiting activities, and the design and aesthetic considerations of the Phase 2 Project. The Parties will use the RFP and the Developer's Proposal, as starting point for the DA.

Section 1.3 <u>Negotiating Period</u>.

(a) The Negotiating Period under this Agreement (the "Negotiating Period") shall expire at 5:00 p.m. Pacific Time on September 30, 2022, unless earlier terminated by written notice from one Party to the other. The Negotiating Period may be extended at the request of Developer two (2) times. The first extension would be for a period of two (2) months, ending at 5:00 p.m. Pacific Time on November 30, 2022 ("Initial Extension Period"); provided that Developer delivers a written request for such extension prior to expiration of the Negotiating Period, and provided further that Developer is not then in default under this Agreement. The second extension would run from the expiration of the Initial Extension Period to 5:00 p.m. Pacific Time December 31, 2022 ("Final Extension Period"); provided that Developer delivers a written request for such extension Period", and provided that Developer is not then in default under this Agreement. The second extension would run from the expiration of the Initial Extension Period to 5:00 p.m. Pacific Time December 31, 2022 ("Final Extension Period"); provided that Developer delivers a written request for such extension Period"); provided that Developer delivers a model that Developer delivers a period that Developer delivers a period.

(b) If a DA has not been executed by the Parties by the expiration of the Negotiating Period (as the Negotiating Period may be extended by operation of the preceding paragraph), then this Agreement shall terminate and neither Party shall have any further rights or obligations under this Agreement except as set forth in <u>Section 3.5</u>. If a DA is executed by the

Parties, then upon such execution this Agreement shall terminate, and all rights and obligations of the Parties shall be as set forth in the executed DA.

Section 1.4 <u>Exclusive Negotiations</u>. During the Negotiating Period, the City shall negotiate exclusively with Developer, or any City-approved assignee of Developer, as set forth herein and shall not negotiate with any other person or entity regarding the development of the Phase 2 Property or any portion thereof, or solicit or entertain bids or proposals to do so.

ARTICLE 2 NEGOTIATION TASKS

Section 2.1 <u>Overview</u>. To facilitate negotiation of the DA, the Parties shall use reasonable, good faith efforts to accomplish the tasks set forth in this <u>Article 2</u> in a timeframe that will support negotiation and execution of a mutually acceptable DA prior to the expiration of the Negotiating Period.

Section 2.2 <u>Schedule of Performance</u>.

(a) Within thirty (30) days after the date of this Agreement, Developer shall provide the City with a proposed schedule of activities to be accomplished during the Negotiating Period.

(b) Within such thirty (30) day period, Developer shall also provide the City with a preliminary schedule of performance (the "Schedule of Performance") for activities to be undertaken under this Agreement by Developer and the City during the Negotiating Period or thereafter, which may include, but not be limited to: submission details to Nevada Housing Division and potential phasing of project.

Section 2.3 <u>Final Reports</u>. Developer shall provide the City with copies of all final third-party reports, studies, analyses, and similar documents commissioned by Developer with respect to this Agreement and the development of the Phase 2 Property, promptly upon their completion. Developer makes no representation or warranty and shall have no liability to City as to the accuracy or reliability of any such materials.

Section 2.4 <u>Planning Approvals</u>. Developer shall submit applications to the applicable government agency for any land use zoning, subdivision and other entitlements required for the Phase 2 Property (the "Planning Approvals"). Prior to such submittal, Developer shall submit plans and designs for the Phase 2 Property to the City and/or appropriate City departments for their informal review. The Parties acknowledge that the submission and processing of the Planning Approvals may occur after the Negotiation Period, in accordance with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>.

Section 2.5 <u>Environmental Review</u>. The Developer, upon successful application to Nevada Housing Division, shall prepare or shall cause to be prepared any environmental documentation required by 24 CFR Part 58 ("Environmental Review"); provided, however, that nothing in this Agreement shall be construed to compel the City to approve or make any particular finding with respect to such Environmental Review. Developer shall provide such information about the Phase 2 Project as may be required to enable the City to prepare or cause preparation and consideration of any required document, and shall otherwise generally cooperate with the City to complete this task. The Parties acknowledge that the preparation of the documentation may occur after the Negotiation Period, in accordance with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>.

Section 2.6 <u>Subdivision Map</u>. Developer shall submit any parcel map or tentative subdivision map to the City required for the proposed Phase 2 Property. The Parties acknowledge that the submission and processing of the parcel map or tentative map may occur after the Negotiation Period, in accordance with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>.

Section 2.7 <u>Financial Proforma Analysis</u>. Developer shall provide the City with a preliminary financial proforma for the Phase 2 Property containing matters typically contained in such proformas, including (without limitation) a general development cost budget and an operating income and expense estimate (excluding confidential or proprietary information). Developer shall provide this to the City in accord with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>.

Section 2.8 <u>Organizational Documents</u>. Developer shall provide the City with copies of its organizational documents evidencing that Developer exists and is in good standing to perform its obligations under this Agreement. Developer shall provide this to the City in accord with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>.

Section 2.9 <u>Utilities</u>. Developer shall consult with the utility companies, which could include the City for City-provided utilities, serving the Phase 2 Property to determine if existing utility facilities require expansion, relocation or undergrounding in connection with development of the Phase 2 Project. Developer shall do so in accord with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>. The City shall assist and cooperate with Developer in such consultations.

Section 2.10 <u>Progress Reports</u>. Upon reasonable notice, as from time to time requested by the City, Developer shall make progress reports advising the City on the studies being made and matters being evaluated by Developer with respect to this Agreement and the Phase 2 Project. Such progress reports shall be in writing, if so requested by the City. The City shall not request written reports more frequently than once each month.

ARTICLE 3 GENERAL PROVISIONS

Section 3.1 <u>Limitation of Agreement</u>. This Agreement shall not obligate Developer or the City to enter into a DA. By execution of this Agreement, neither the City nor Developer is committing itself to or agreeing to undertake acquisition, disposition, or exercise control over the Phase 2 Property. In the event Developer determines at any time that the Phase 2 Project is infeasible, in Developer's discretion, Developer may terminate this Agreement by providing

written notice to the City. In the event that Developer (or any partner through whom Developer seeks funding, including but not limited to Sierra Flats Family I, LP) fails to secure low income housing tax credit resources described in the Recitals, the City may terminate this Agreement by providing written notice to Developer. Similarly, the City may terminate this Agreement by providing written notice to Developer if Developer seeks an assignment of its right to pursue the Phase 2 Project or its rights under this Agreement to another entity, and the City (through its Board of Supervisors) declines to authorize that assignment. Nothing in this Agreement shall be construed as requiring the City to approve any assignment Developer seeks. Execution of this Agreement by the City is merely an agreement to conduct a period of exclusive negotiations in accordance with the terms hereof, reserving for subsequent City action the final discretion and approval regarding the execution of a DA, related Phase 2 Property conveyances, and all proceedings and decisions in connection therewith. Any DA resulting from negotiations pursuant to this Agreement shall become effective only if, and after, such document(s) has been considered and approved by the Carson City Board of Supervisors following all legally required procedures, and executed by duly authorized representatives of the City and Developer and its affiliates. Until and unless a DA is signed by Developer and its affiliates, approved by the Carson City Board of Supervisors, and executed by the City, no agreement drafts, actions, deliverables, or communications arising from the performance of this Agreement shall impose any legally binding obligation on Developer or the City to enter into, or support entering into, a DA or be used as evidence of any oral or implied agreement by Developer or the City to enter into any other legally binding document.

Section 3.2 <u>Notices</u>. Formal notices, demands and communications between the Parties shall be sufficiently given if, and shall not be deemed given unless, dispatched by email; certified mail, postage prepaid, return receipt requested; or express or overnight courier service, to the office of the Parties shown as follows, or such other address as the Parties may designate in writing from time to time.

City:	Carson City Public Works Department Dan Stucky 3505 Butti Way, Carson City, Nevada 89701 <u>dstucky@carson.org</u>
With copies to:	Carson City District Attorney's Office Adam Tully 885 E. Musser St., Ste. 2030 Carson City, NV 89701 atully@carson.org
Developer:	PalaSeek LLP c/o Michael Schneider 6381 Sandpiper Way Las Vegas, NV 89103 chspanda@yahoo.com

With a copy to:	Ramsey Barhorst, LLC
	117 West 20 th Street, Suite 102
	Kansas City, MO 64108
	Attn. Chris Barhorst, chris@ramseybarhorst.com

Such written notices, demands, and communications shall be effective on the date shown on the delivery receipt as the date delivered, the date on which delivery was refused, or the date the notice was returned as undeliverable.

Section 3.3 <u>Limited Liability and Non-Liability of Officials, Employees and Agents</u>. The City will not waive and intends to assert available NRS Chapter 41 liability limitations in all cases. Contract liability of both Parties shall not be subject to punitive damages. Liquidated damages shall not apply unless otherwise expressly provided for elsewhere in this Agreement. No member, official, employee or agent of the City shall be personally liable to Developer in the event of any default or breach of this Agreement by the City, or for any amount which may become due to Developer or any of its successors in interest or affiliates.

Section 3.4 <u>Waiver of Lis Pendens</u>. It is expressly understood and agreed by the Parties that no lis pendens shall be filed against any portion of the Available Property with respect to this Agreement or any dispute or act arising from it.

Section 3.5 <u>Access to Sites</u>. The City shall cooperate with Developer in providing access to the Phase 2 Property for the purpose of performing tests, surveys, and inspections. Developer shall indemnify the City, its board members, officials, directors, employees and agents (collectively, the "Indemnities") from and against any losses, claims, damages, liabilities, judgments, causes of action or actions (including reasonable attorneys' fees and costs (collectively, "Claims") arising out of the entry of Developer (or their consultants) onto the Phase 2 Property, except to the extent due to the gross negligence or willful misconduct of City, its board members, officials, directors, employees or agents, or out of the discovery by Developer of any hazardous substances or other adverse physical condition on the Phase 2 Property. Developer shall not permit any liens to attach to the Phase 2 Property arising out of its activities thereon.

Section 3.6 <u>Costs and Expenses</u>. Each Party shall be responsible for its owns costs and expenses in connection with any activities and negotiations undertaken in connection with this Agreement, except as specifically provided in this Agreement.

Section 3.7 <u>No Commissions</u>. The City shall not be liable for any real estate commissions or brokerage fees that may arise from this Agreement. The City represents that it has engaged no broker, agent, or finder in connection with this transaction. Developer shall defend and hold the City harmless from any claims by any broker, agent, or finder retained by Developer.

Section 3.8 <u>Assignment</u>. The Parties acknowledge that the City has entered into this Agreement on the basis of the special skills, capabilities, and experience of Developer. This Agreement is personal to the City and Developer. The City shall not assign this Agreement without the prior written consent of Developer, and the Developer shall not assign this

Agreement without the prior written consent of the City, which the Parties recognize would require specific action by the Carson City Board of Supervisors. Upon any permitted assignment hereunder, the assigning party shall automatically without the need for further documentation be released of all of its obligations under this Agreement that are assumed by the assignee under such assignment and assumption agreement. Any attempted assignment of the Agreement in violation of this Section 3.8 shall be considered an event of default.

Section 3.9 <u>Default</u>. Failure by any Party to perform its obligations as provided in this Agreement shall constitute an event of default hereunder. A non-defaulting Party shall give written notice of a default to the defaulting Party, specifying the nature of the default and the required action to cure the default. The defaulting Party shall have fifteen (15) days after receipt of such notice to cure, or for such longer period of time as may be reasonably necessary to effect cure, so long as the defaulting Party has commenced cure within such fifteen (15) day period and is diligently proceeding to completion ("Cure Period"). If the default remains uncured after the Cure Period has ended, the non-defaulting Party may exercise the remedies set forth below.

Section 3.10 <u>Remedies</u>. In the event of an uncured default by the City or Developer, the non-defaulting Party may institute legal action to cure, correct or remedy any default, to recover damages for any default, to require the defaulting Party to specifically perform the terms and conditions of this Agreement, or to obtain any other remedy at law or in equity. Notwithstanding the foregoing, no Party shall be liable to the other Party for monetary damages.

Section 3.11 Legal Action.

(a) If any legal action (including any arbitration or mediation proceeding) is commenced to interpret or to enforce the terms of this Agreement or to adjudicate any alleged breach of this Agreement, then the Party prevailing in any such action shall be entitled to recover against the Party not prevailing all reasonable attorneys' fees and costs incurred in such action (and any subsequent action or proceeding to enforce any judgment entered pursuant to an action on this Agreement). The Parties agree that, in the event a lawsuit is filed, and a Party is awarded attorneys' fees, for any reason, the amount of recoverable attorneys' fees shall not exceed the rate of \$125 per hour.

(b) Any lawsuit to interpret or to enforce the terms of this Agreement or to collect damages as a result of any breach of this Agreement shall be filed in the First Judicial District Court in Carson City, Nevada or in the United Stated District Court for the District of Nevada in Reno, Nevada.

Section 3.12 <u>Governing Law</u>. This Agreement shall be governed by and construed in accordance with the laws of the State of Nevada, without giving effect to any principle of conflict-of-law that would require the application of the law of any other jurisdiction.

Section 3.13 <u>Entire Agreement</u>. This Agreement constitutes the entire agreement of the Parties regarding the Phase 2 Project.

Section 3.14 <u>Amendment</u>. Any amendment or other modification of this Agreement must be in a written instrument executed by the City and Developer that expresses the intent to amend or otherwise modify this Agreement.

Section 3.15 <u>Counterparts</u>. This Agreement may be executed in counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same agreement.

IN WITNESS WHEREOF, the City and Developer have caused this Agreement to be executed by their duly authorized representatives as of the Effective Date.

CARSON CITY

APPROVED:

APPROVED AS TO FORM:

CARSON CITY, a consolidated municipality

Carson City District Attorney

By: LORI BAGWELL, Mayor

By:

Deputy District Attorney

Dated: _____

Dated: _____

ATTEST:

AUBREY ROWLATT, Clerk-Recorder

Dated:

DEVELOPER

APPROVED:

PalaSeek LLP, a Nevada Limited Liability Partnership

By: _____

Its: _____

EXHIBIT A & A-1

LEGAL DESCRIPTION & MAP OF 9% PROPERTY

EXHIBIT A DESCRIPTION OF SIERRA FLATS – PHASE 1

A portion of Parcel 1 shown on that Record of Survey supporting a Boundary Line Adjustment for Carson City, recorded as File No. 278817 on May 30, 2002, in Book 9, Page 2454 (Map No. 2454), in the Carson City Recorder's Office, Carson City, Nevada, situate within the Southwest 1/4 of the Northwest 1/4 of Section 15, Township 15 North, Range 20 East, Mount Diablo Base & Meridian, more particularly described as follows:

BEGINNING at the Northwest corner of said Parcel 1, described as the N1/16 Cor Sec 15-16, as shown on said Record of Survey point on the southerly line of said Parcel 1;

THENCE, leaving the **POINT OF BEGINNING**, and along the North line of said Parcel 1, departing said line, South 88°59'25" East, 410.00 feet;

THENCE, leaving said North line South 00°38'21" West, 189.75 feet, to the northerly right-of-way line of Butti Way, as described in Document Number 276885 as file in the Official Records of Carson City, Nevada on April 19, 2002, to the beginning of a non-tangent curve to the left from which the radius point bears South 21°45'16" East;

THENCE, southwesterly, along the northerly right-of-way line of said Butti Way, 33.93 feet along a the arc of a curve having a radius of 426.66 feet and through a central angle of 04°33'25";

THENCE, continuing along said northerly right-of-way line, South 63°41'20" West, 50.52 feet;

THENCE, continuing along said northerly right-of-way line South 55°11'12" West, 187.18 feet;

THENCE, continuing along said northerly right-of-way line South 50°08'29" West, 81.25 feet, to the easterly right-of-way line of Airport Road;

THENCE, along the easterly right-of-way line of Airport Road, North 67°54'48" West, 134.59 feet to the beginning of a tangent curve to the right;

THENCE, continuing along the easterly right-of-way line of Airport Road, 65.14 feet along the arc of a curve having a radius of 370.00 feet and through a central angle of 10°05′06″, to the most westerly corner of the above-mentioned Parcel 1;

THENCE, leaving the easterly right-of-way line of said Airport Road, and along the westerly line of said Parcel 1, North 79°28'19" East, 64.85 feet;

THENCE, continuing along the westerly line of said Parcel 1, North 00°38'21" East, 300.00 feet, **POINT OF BEGINNING**.

Containing 2.91 Acres, more or less.

See Exhibit "A-1" attached hereto and made a part hereof

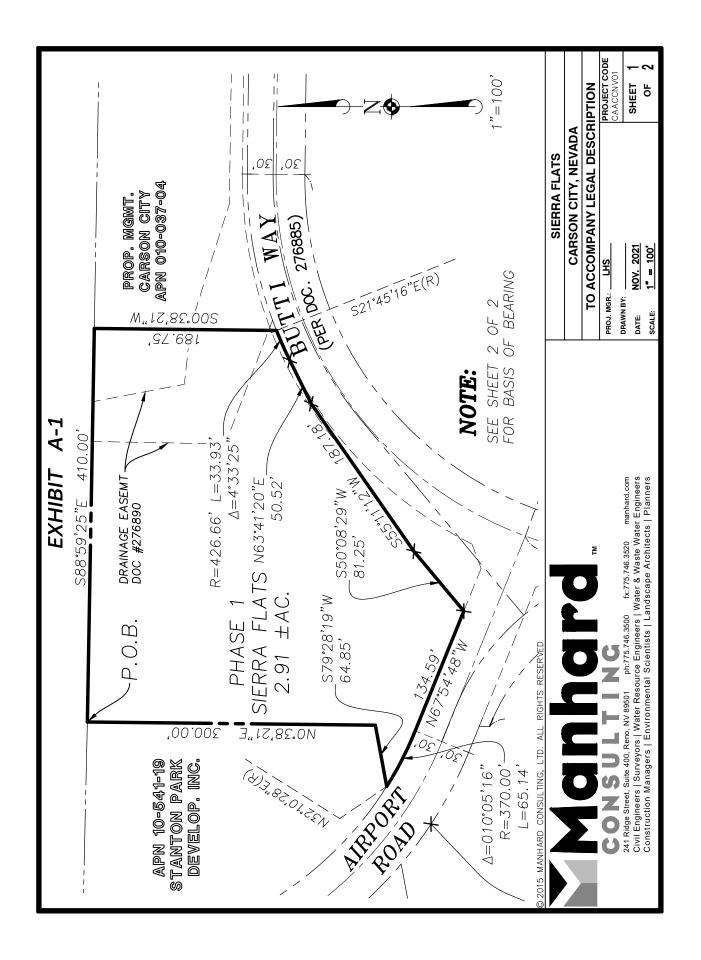
Basis of Bearings: South 10°30′31″ East between Carson City Control Monuments CC013 and CC087 shown on Record of Survey Map number 2749 recorded August 11, 2010 in the Official Records of Carson City, Nevada, as File Number 403425.

Surveyor's Certificate: I hereby certify that the attached description was prepared by me or under my direct supervision and is accurate to the best of my knowledge and belief.

Lee H. Smithson Nevada PLS 5097 For and on behalf of







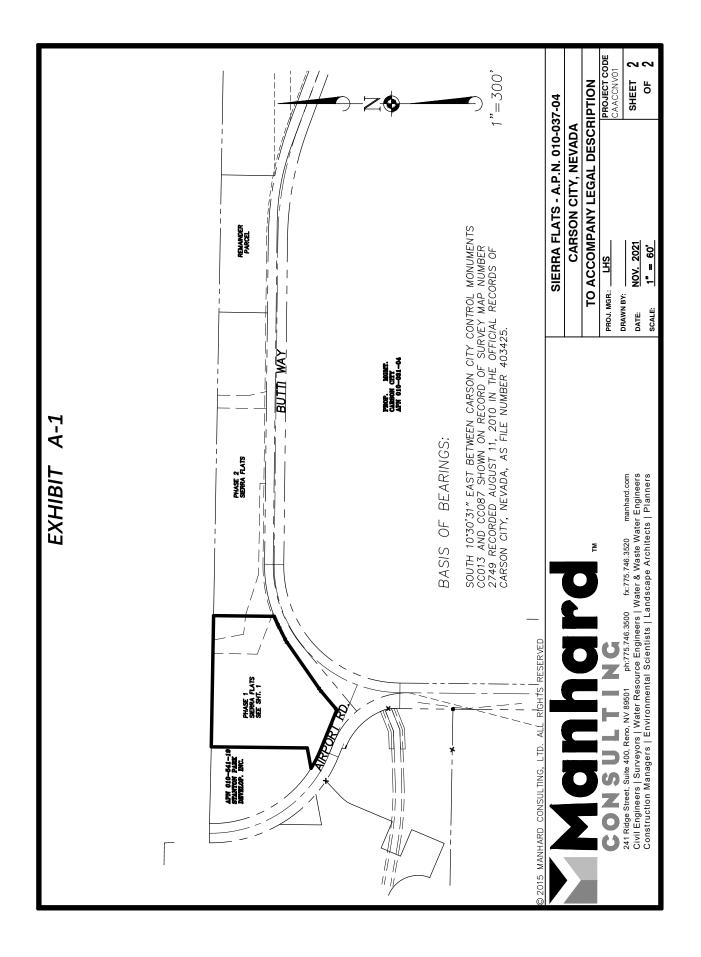


EXHIBIT B

VICINITY MAP OF AVAILABLE PROPERTY, 9% PROPERTY, & PHASE 2 PROPERTY

EXHIBIT B - VICINITY MAP OF AVAILABLE PROPERTY, 9% PROPERTY, & PHASE 2 PROPERTY



Property Information

Property ID	01003704
Location	3410 BUTTI WY
Owner	PROPERTY MANAGEMENT, CARSON CITY
Acres	7.81



MAP FOR REFERENCE ONLY NOT A LEGAL DOCUMENT

Carson City , NV makes no claims and no warranties, expressed or implied, concerning the validity or accuracy of the GIS data presented on this map.

Geometry updated 11/17/2018 Data updated 11/17/2018

AVAILABLE PROPERTY

EXCLUSIVE NEGOTIATING RIGHTS AGREEMENT (PalaSeek LLP)

This EXCLUSIVE NEGOTIATING RIGHTS AGREEMENT (this "Agreement") is entered into by and between Carson City, a consolidated municipality, a political subdivision of the State of Nevada (the "City"), and PalaSeek LLP, a Nevada limited liability partnership or its assigns as approved by the City (the "Developer"), on the basis of the following facts. The City and Developer are sometimes referred to herein individually as a "Party" and collectively as the "Parties".

RECITALS

A. The City owns 7.81 acres of real property located at 3410 Butti Way in Carson City, Nevada with APN 010-037-04. The City has designated 6.31 acres from the westernmost portion of APN 010-037-04 for the development of affordable housing projects ("Available Property"). The easternmost 1.5 acres of APN 010-037-04 is not part of the Available Property. APN 010-037-04 and the Available Property are more particularly described in Exhibit B.

B. On January 17, 2019, the Carson City Board of Supervisors directed City staff to initiate due diligence on conveying the Available Property, under NRS Ch. 244, to a qualified developer for the purpose of developing affordable housing at the Available Property. That qualified developer was to be chosen through a competitive bidding process based on responses to the City's Request for Proposals ("RFP").

C. On September 5, 2019, the Board of Supervisors reviewed and discussed the draft RFP for the development of 3410 Butti Way (APN 010-037-04) for affordable/workforce housing and directed staff to publish the RFP in order to seek proposals from qualified developers through a competitive process.

D. Developer submitted a proposal in response to the RFP on or about October 24, 2019 ("Developer's Proposal"). Developer proposed the new construction of one hundred sixty (160) units in four (4) buildings of affordable housing on the Available Property.

E. On December 5, 2019, the Carson City Board of Supervisors held a public hearing on the RFP and selected Developer to develop an affordable housing project on the Available Property and authorized the City to work with Developer in pursuing a development agreement for such a project.

F. On April 15, 2021, the Carson City Board of Supervisors authorized an Exclusive Negotiating Rights Agreement between the City and Developer providing that the City would exclusively pursue a development agreement for affordable/workforce housing on the Available Property with Developer and its assigns through January 1, 2022 ("Existing Agreement").

G. Originally Developer planned for a single apartment project named Carson Lofts to be built upon the entirety of the Available Property.

H. Since Developer's original proposal, Developer has refined the development plan to include two apartment projects: the Sierra Lofts 9% Project and a second project or phase, to be named later ("Phase 2 Project"), which, if approved, will be rent restricted, income restricted, and funded in part through low income housing tax credits.

I. The Sierra Lofts 9% Project is designed to be built on the westernmost 2.91 acres of the 6.31 acres making up the Available Property; that 2.91 acres is more fully described and shown in Exhibit A and A-1 ("9% Property"). The Phase 2 Project is designed to be built on easternmost 3.4 acres making up the Available Property ("Phase 2 Property") as shown on Exhibit B.

J. Developer and its partners Oikos Development Corporation ("Oikos") and Sierra Flats Senior LP ("Sierra Flats") have received a reservation for low income housing tax credits for the Sierra Lofts 9% Project; however, it appears the Parties will be unable to execute a development agreement to build the Sierra Lofts 9% Project on the 9% Property before the expiration of the Existing Agreement.

K. Additionally, Developer plans to submit an application for low income housing tax credits and other funding mechanisms to the Nevada Housing Division for the Phase 2 Project, which, if approved, would be constructed on the Phase 2 Property, as shown in Exhibit B.

L. Developer is currently seeking financing for the Phase 2 Project from sources, including, without limitation, State of Nevada low income housing tax credits and the Federal Home Loan Bank's Affordable Housing Program, as they may become available, proceeds from the issuance of tax-exempt bonds, and private investment through the Low-Income Housing Tax Credit program, Federal Housing Trust Funds and HOME funds through the State of Nevada.

M. It is anticipated that the City and the Developer will eventually enter into a development agreement for the Sierra Lofts 9% Project and the Phase 2 Project (individually and collectively, "DA"). It is further anticipated that the DA will provide for conveyance of the 9% Property and the Phase 2 Property to the Developer or its affiliate, Oikos Development Corporation. Although specific details regarding the land transfer will be summarized in any future DA, it is expected that the City will convey the land to the Developer at no cost, except that Developer will be responsible for all transfer taxes and similar costs associated with completing any such transfer. The Parties recognize and acknowledge that a full DA has not occurred and may not be in place at the time of submission of an application to the Nevada Housing Division, and this Agreement is intended to serve as "site control" while the DA is being negotiated.

N. The purpose of this Agreement is to establish the procedures and standards for the negotiation by the City and Developer for a DA, pursuant to which, among other matters, the Parties will agree to terms for: (i) conveyance of the 9% Property and Phase 2 Property from the City to Developer or Oikos, (ii) affordability requirements, and (iii) Developer or its affiliates to construct the Sierra Lofts 9% Project and the Phase 2 Project. As more fully set forth in Section 3.1, the Parties acknowledge and agree that this Agreement in itself does not obligate either Party to acquire or convey any property, does not grant Developer the right to develop the

Sierra Lofts 9% Project or the Phase 2 Project, and does not obligate Developer to any activities or costs to develop the Sierra Lofts 9% Project or the Phase 2 Project, except for the continuation of progress towards a DA.

O. On December 16, 2021, the Carson City Board of Supervisors held a public hearing on this Agreement and authorized the City to enter into this Agreement. This Agreement was subsequently executed by the Parties' authorized representatives and became effective upon the date of last signature ("Effective Date").

AGREEMENT

NOW, THEREFORE, in consideration of the recitals hereof and other valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

ARTICLE 1

EXCLUSIVE NEGOTIATION RIGHTS

Section 1.1 <u>Recitals</u>. The above Recitals are hereby expressly incorporated herein and made a part of this Agreement by this reference.

Section 1.2 <u>Good Faith Negotiations</u>. During the Negotiating Period, the City and Developer shall negotiate diligently and in good faith the terms of the DA for the development of the Sierra Lofts 9% Project and the Phase 2 Project.

Among the issues to be addressed in the negotiations are the detail of the targeting for affordable units, the overall financing structure as submitted to Nevada Housing Division, the requirement for environmental review to take place, prior choice limiting activities, and the design and aesthetic considerations of the Sierra Lofts 9% Project and the Phase 2 Project. The Parties will use the RFP and the Developer's Proposal, as starting point for the DA.

Section 1.3 <u>Negotiating Period</u>.

(a) The Negotiating Period under this Agreement (the "Negotiating Period") shall expire at 5:00 p.m. Pacific Time on September 30, 2022, unless earlier terminated by written notice from one Party to the other. The Negotiating Period may be extended at the request of Developer two (2) times. The first extension would be for a period of two (2) months, expiring at 5:00 p.m. Pacific Time on November 30, 2022 ("Initial Extension Period"); provided that Developer delivers a written request for such extension prior to expiration of the Negotiating Period, and provided further that Developer is not then in default under this Agreement. The second extension would run from the expiration of the Initial Extension Period to 5:00 p.m. Pacific Time December 31, 2022 ("Final Extension Period"); provided that Developer delivers a written request for such extension Period"); provided that Developer delivers a mould run from the expiration of the applicable Initial Extension Period, and provided further that Developer is not then in default under this Agreement. The second extension would run from the expiration of the applicable Initial Extension Period, and provided further that Developer is not then in default under this Agreement.

(b) If a DA has not been executed by the Parties by the expiration of the Negotiating Period (as the Negotiating Period may be extended by operation of the preceding paragraph), then this Agreement shall terminate and neither Party shall have any further rights or obligations under this Agreement except as set forth in <u>Section 3.5</u>. If a DA is executed by the Parties, then upon such execution this Agreement shall terminate, and all rights and obligations of the Parties shall be as set forth in the executed DA.

Section 1.4 <u>Exclusive Negotiations</u>. During the Negotiating Period, the City shall negotiate exclusively with Developer, or any City-approved assignee of Developer, as set forth herein and shall not negotiate with any other person or entity regarding the development of the 9% Property or the Phase 2 Property or any portion thereof, or solicit or entertain bids or proposals to do so.

ARTICLE 2 NEGOTIATION TASKS

Section 2.1 <u>Overview</u>. To facilitate negotiation of the DA, the Parties shall use reasonable, good faith efforts to accomplish the tasks set forth in this <u>Article 2</u> in a timeframe that will support negotiation and execution of a mutually acceptable DA prior to the expiration of the Negotiating Period.

Section 2.2 <u>Schedule of Performance</u>.

(a) Within thirty (30) days after the date of this Agreement, Developer shall provide the City with a proposed schedule of activities to be accomplished during the Negotiating Period.

(b) Within such thirty (30) day period, Developer shall also provide the City with a preliminary schedule of performance (the "Schedule of Performance") for activities to be undertaken under this Agreement by Developer and the City during the Negotiating Period or thereafter, which may include, but not be limited to: submission details to Nevada Housing Division and potential phasing of project.

Section 2.3 <u>Final Reports</u>. Developer shall provide the City with copies of all final third-party reports, studies, analyses, and similar documents commissioned by Developer with respect to this Agreement and the development of the 9% Property and the Phase 2 Property, promptly upon their completion. Developer makes no representation or warranty and shall have no liability to City as to the accuracy or reliability of any such materials.

Section 2.4 <u>Planning Approvals</u>. Developer shall submit applications to the applicable government agency for any land use zoning, subdivision and other entitlements required for the 9% Property and the Phase 2 Property (the "Planning Approvals"). Prior to such submittal, Developer shall submit plans and designs for the 9% Property and Phase 2 Property to the City and/or appropriate City departments for their informal review. The Parties acknowledge that the submission and processing of the Planning Approvals may occur after the Negotiation Period, in accordance with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>.

Section 2.5 <u>Environmental Review</u>. The Developer, upon successful application to Nevada Housing Division, shall prepare or shall cause to be prepared any environmental documentation required by 24 CFR Part 58 ("Environmental Review"); provided, however, that nothing in this Agreement shall be construed to compel the City to approve or make any particular finding with respect to such Environmental Review. Developer shall provide such information about the Sierra Lofts 9% Project and the Phase 2 Project as may be required to enable the City to prepare or cause preparation and consideration of any required document, and shall otherwise generally cooperate with the City to complete this task. The Parties acknowledge that the preparation of the documentation may occur after the Negotiation Period, in accordance with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>.

Section 2.6 <u>Subdivision Map</u>. Developer shall submit any parcel map or tentative subdivision map to the City required for the proposed 9% Property and the Phase 2 Property. The Parties acknowledge that the submission and processing of the parcel map or tentative map may occur after the Negotiation Period, in accordance with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>.

Section 2.7 <u>Financial Proforma Analysis</u>. Developer shall provide the City with a preliminary financial proforma for the Sierra Lofts 9% Project and the Phase 2 Project containing matters typically contained in such proformas, including (without limitation) a general development cost budget and an operating income and expense estimate (excluding confidential or proprietary information). Developer shall provide this to the City in accord with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>.

Section 2.8 <u>Organizational Documents</u>. Developer shall provide the City with copies of its organizational documents evidencing that Developer exists and is in good standing to perform its obligations under this Agreement. Developer shall provide this to the City in accord with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>.

Section 2.9 <u>Utilities</u>. Developer shall consult with the utility companies, which could include the City for City-provided utilities, serving the 9% Property and the Phase 2 Property to determine if existing utility facilities require expansion, relocation or undergrounding in connection with development of the Sierra Lofts 9% Project or the Phase 2 Project. Developer shall do so in accord with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>. The City shall assist and cooperate with Developer in such consultations.

Section 2.10 <u>Progress Reports</u>. Upon reasonable notice, as from time to time requested by the City, Developer shall make progress reports advising the City on the studies being made and matters being evaluated by Developer with respect to this Agreement and the Sierra Lofts 9% Project and the Phase 2 Project. Such progress reports shall be in writing, if so requested by the City. The City shall not request written reports more frequently than once each month.

ARTICLE 3 GENERAL PROVISIONS

Section 3.1 Limitation of Agreement. This Agreement shall not obligate Developer or the City to enter into a DA. By execution of this Agreement, neither the City nor Developer is committing itself to or agreeing to undertake acquisition, disposition, or exercise control over the 9% Property or the Phase 2 Property. In the event Developer determines at any time that the Sierra Lofts 9% Project or the Phase 2 Project is infeasible, in Developer's discretion, Developer may terminate this Agreement by providing written notice to the City. In the event that Developer (or any partner through whom Developer seeks funding, including but not limited to Sierra Flats Family I, LP) fails to secure low income housing tax credit resources described in the Recitals, the City may terminate this Agreement by providing written notice to Developer. Similarly, the City may terminate this Agreement by providing written notice to Developer if Developer seeks an assignment of its right to pursue the Sierra Lofts 9% Project or the Phase 2 Project or its rights under this Agreement to another entity, and the City (through its Board of Supervisors) declines to authorize that assignment. Nothing in this Agreement shall be construed as requiring the City to approve any assignment Developer seeks. Execution of this Agreement by the City is merely an agreement to conduct a period of exclusive negotiations in accordance with the terms hereof, reserving for subsequent City action the final discretion and approval regarding the execution of a DA, related 9% Property and Phase 2 Property conveyances, and all proceedings and decisions in connection therewith. Any DA resulting from negotiations pursuant to this Agreement shall become effective only if, and after, such document(s) has been considered and approved by the Carson City Board of Supervisors following all legally required procedures, and executed by duly authorized representatives of the City and Developer and its affiliates. Until and unless a DA is signed by Developer and its affiliates, approved by the Carson City Board of Supervisors, and executed by the City, no agreement drafts, actions, deliverables, or communications arising from the performance of this Agreement shall impose any legally binding obligation on Developer or the City to enter into, or support entering into, a DA or be used as evidence of any oral or implied agreement by Developer or the City to enter into any other legally binding document.

Section 3.2 <u>Notices</u>. Formal notices, demands and communications between the Parties shall be sufficiently given if, and shall not be deemed given unless, dispatched by email; certified mail, postage prepaid, return receipt requested; or express or overnight courier service, to the office of the Parties shown as follows, or such other address as the Parties may designate in writing from time to time.

City:	Carson City Public Works Department
	Dan Stucky
	3505 Butti Way, Carson City, Nevada 89701 dstucky@carson.org
With copies to:	Carson City District Attorney's Office Adam Tully

	885 E. Musser St., Ste. 2030 Carson City, NV 89701 atully@carson.org
Developer:	PalaSeek LLP c/o Michael Schneider 6381 Sandpiper Way Las Vegas, NV 89103 <u>chspanda@yahoo.com</u>
With a copy to:	Ramsey Barhorst, LLC 117 West 20 th Street, Suite 102 Kansas City, MO 64108 Attn. Chris Barhorst, <u>chris@ramseybarhorst.com</u>

Such written notices, demands, and communications shall be effective on the date shown on the delivery receipt as the date delivered, the date on which delivery was refused, or the date the notice was returned as undeliverable.

Section 3.3 <u>Limited Liability and Non-Liability of Officials, Employees and Agents</u>. The City will not waive and intends to assert available NRS Chapter 41 liability limitations in all cases. Contract liability of both Parties shall not be subject to punitive damages. Liquidated damages shall not apply unless otherwise expressly provided for elsewhere in this Agreement. No member, official, employee or agent of the City shall be personally liable to Developer in the event of any default or breach of this Agreement by the City, or for any amount which may become due to Developer or any of its successors in interest or affiliates.

Section 3.4 <u>Waiver of Lis Pendens</u>. It is expressly understood and agreed by the Parties that no lis pendens shall be filed against any portion of the Available Property with respect to this Agreement or any dispute or act arising from it.

Section 3.5 <u>Access to Sites</u>. The City shall cooperate with Developer in providing access to the 9% Property and the Phase 2 Property for the purpose of performing tests, surveys, and inspections. Developer shall indemnify the City, its board members, officials, directors, employees and agents (collectively, the "Indemnities") from and against any losses, claims, damages, liabilities, judgments, causes of action or actions (including reasonable attorneys' fees and costs (collectively, "Claims") arising out of the entry of Developer (or their consultants) onto the 9% Property or the Phase 2 Property, except to the extent due to the gross negligence or willful misconduct of City, its board members, officials, directors, employees or agents, or out of the discovery by Developer of any hazardous substances or other adverse physical condition on the 9% Property or the Phase 2 Property. Developer shall not permit any liens to attach to the 9% Property or the Phase 2 Property arising out of its activities thereon.

Section 3.6 <u>Costs and Expenses</u>. Each Party shall be responsible for its owns costs and expenses in connection with any activities and negotiations undertaken in connection with this Agreement, except as specifically provided in this Agreement.

Section 3.7 <u>No Commissions</u>. The City shall not be liable for any real estate commissions or brokerage fees that may arise from this Agreement. The City represents that it has engaged no broker, agent, or finder in connection with this transaction. Developer shall defend and hold the City harmless from any claims by any broker, agent, or finder retained by Developer.

Section 3.8 <u>Assignment</u>. The Parties acknowledge that the City has entered into this Agreement on the basis of the special skills, capabilities, and experience of Developer. This Agreement is personal to the City and Developer. The City shall not assign this Agreement without the prior written consent of Developer, and the Developer shall not assign this Agreement without the prior written consent of the City, which the Parties recognize would require specific action by the Carson City Board of Supervisors. Upon any permitted assignment hereunder, the assigning party shall automatically without the need for further documentation be released of all of its obligations under this Agreement that are assumed by the assignee under such assignment and assumption agreement. Any attempted assignment of the Agreement in violation of this Section 3.8 shall be considered an event of default.

Section 3.9 <u>Default</u>. Failure by any Party to perform its obligations as provided in this Agreement shall constitute an event of default hereunder. A non-defaulting Party shall give written notice of a default to the defaulting Party, specifying the nature of the default and the required action to cure the default. The defaulting Party shall have fifteen (15) days after receipt of such notice to cure, or for such longer period of time as may be reasonably necessary to effect cure, so long as the defaulting Party has commenced cure within such fifteen (15) day period and is diligently proceeding to completion ("Cure Period"). If the default remains uncured after the Cure Period has ended, the non-defaulting Party may exercise the remedies set forth below.

Section 3.10 <u>Remedies</u>. In the event of an uncured default by the City or Developer, the non-defaulting Party may institute legal action to cure, correct or remedy any default, to recover damages for any default, to require the defaulting Party to specifically perform the terms and conditions of this Agreement, or to obtain any other remedy at law or in equity. Notwithstanding the foregoing, no Party shall be liable to the other Party for monetary damages.

Section 3.11 Legal Action.

(a) If any legal action (including any arbitration or mediation proceeding) is commenced to interpret or to enforce the terms of this Agreement or to adjudicate any alleged breach of this Agreement, then the Party prevailing in any such action shall be entitled to recover against the Party not prevailing all reasonable attorneys' fees and costs incurred in such action (and any subsequent action or proceeding to enforce any judgment entered pursuant to an action on this Agreement). The Parties agree that, in the event a lawsuit is filed, and a Party is awarded attorneys' fees, for any reason, the amount of recoverable attorneys' fees shall not exceed the rate of \$125 per hour.

(b) Any lawsuit to interpret or to enforce the terms of this Agreement or to collect damages as a result of any breach of this Agreement shall be filed in the First Judicial District Court in Carson City, Nevada or in the United Stated District Court for the District of Nevada in Reno, Nevada.

Section 3.12 <u>Governing Law</u>. This Agreement shall be governed by and construed in accordance with the laws of the State of Nevada, without giving effect to any principle of conflict-of-law that would require the application of the law of any other jurisdiction.

Section 3.13 <u>Entire Agreement</u>. This Agreement constitutes the entire agreement of the Parties regarding the Sierra Lofts 9% Project and the Phase 2 Project.

Section 3.14 <u>Amendment</u>. Any amendment or other modification of this Agreement must be in a written instrument executed by the City and Developer that expresses the intent to amend or otherwise modify this Agreement.

Section 3.15 <u>Counterparts</u>. This Agreement may be executed in counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same agreement.

IN WITNESS WHEREOF, the City and Developer have caused this Agreement to be executed by their duly authorized representatives as of the Effective Date.

CARSON CITY

APPROVED:

APPROVED AS TO FORM:

CARSON CITY, a consolidated municipality

Carson City District Attorney

By: LORI BAGWELL, Mayor

By:

Deputy District Attorney

Dated:

Dated: _____

ATTEST:

AUBREY ROWLATT, Clerk-Recorder

Dated:

DEVELOPER

APPROVED:

PalaSeek LLP, a Nevada Limited Liability Partnership

By: _____

Its: _____

EXHIBIT A & A-1

LEGAL DESCRIPTION & MAP OF 9% PROPERTY

EXHIBIT A DESCRIPTION OF SIERRA FLATS – PHASE 1

A portion of Parcel 1 shown on that Record of Survey supporting a Boundary Line Adjustment for Carson City, recorded as File No. 278817 on May 30, 2002, in Book 9, Page 2454 (Map No. 2454), in the Carson City Recorder's Office, Carson City, Nevada, situate within the Southwest 1/4 of the Northwest 1/4 of Section 15, Township 15 North, Range 20 East, Mount Diablo Base & Meridian, more particularly described as follows:

BEGINNING at the Northwest corner of said Parcel 1, described as the N1/16 Cor Sec 15-16, as shown on said Record of Survey point on the southerly line of said Parcel 1;

THENCE, leaving the **POINT OF BEGINNING**, and along the North line of said Parcel 1, departing said line, South 88°59'25" East, 410.00 feet;

THENCE, leaving said North line South 00°38'21" West, 189.75 feet, to the northerly right-of-way line of Butti Way, as described in Document Number 276885 as file in the Official Records of Carson City, Nevada on April 19, 2002, to the beginning of a non-tangent curve to the left from which the radius point bears South 21°45'16" East;

THENCE, southwesterly, along the northerly right-of-way line of said Butti Way, 33.93 feet along a the arc of a curve having a radius of 426.66 feet and through a central angle of 04°33'25";

THENCE, continuing along said northerly right-of-way line, South 63°41'20" West, 50.52 feet;

THENCE, continuing along said northerly right-of-way line South 55°11'12" West, 187.18 feet;

THENCE, continuing along said northerly right-of-way line South 50°08'29" West, 81.25 feet, to the easterly right-of-way line of Airport Road;

THENCE, along the easterly right-of-way line of Airport Road, North 67°54'48" West, 134.59 feet to the beginning of a tangent curve to the right;

THENCE, continuing along the easterly right-of-way line of Airport Road, 65.14 feet along the arc of a curve having a radius of 370.00 feet and through a central angle of 10°05′06″, to the most westerly corner of the above-mentioned Parcel 1;

THENCE, leaving the easterly right-of-way line of said Airport Road, and along the westerly line of said Parcel 1, North 79°28'19" East, 64.85 feet;

THENCE, continuing along the westerly line of said Parcel 1, North 00°38'21" East, 300.00 feet, **POINT OF BEGINNING**.

Containing 2.91 Acres, more or less.

See Exhibit "A-1" attached hereto and made a part hereof

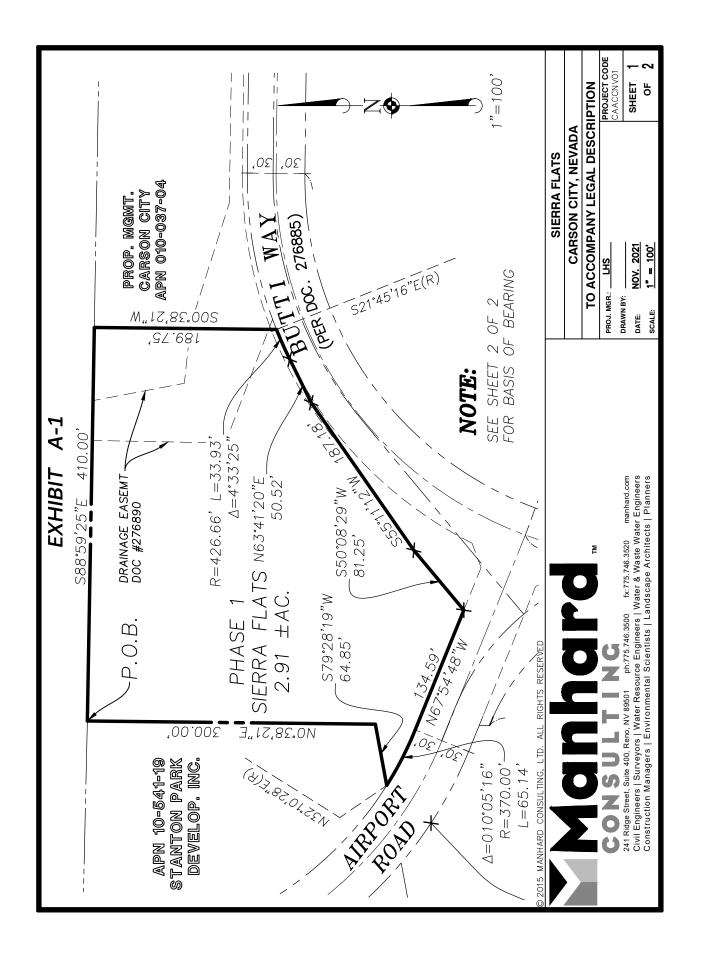
Basis of Bearings: South 10°30′31″ East between Carson City Control Monuments CC013 and CC087 shown on Record of Survey Map number 2749 recorded August 11, 2010 in the Official Records of Carson City, Nevada, as File Number 403425.

Surveyor's Certificate: I hereby certify that the attached description was prepared by me or under my direct supervision and is accurate to the best of my knowledge and belief.

Lee H. Smithson Nevada PLS 5097 For and on behalf of







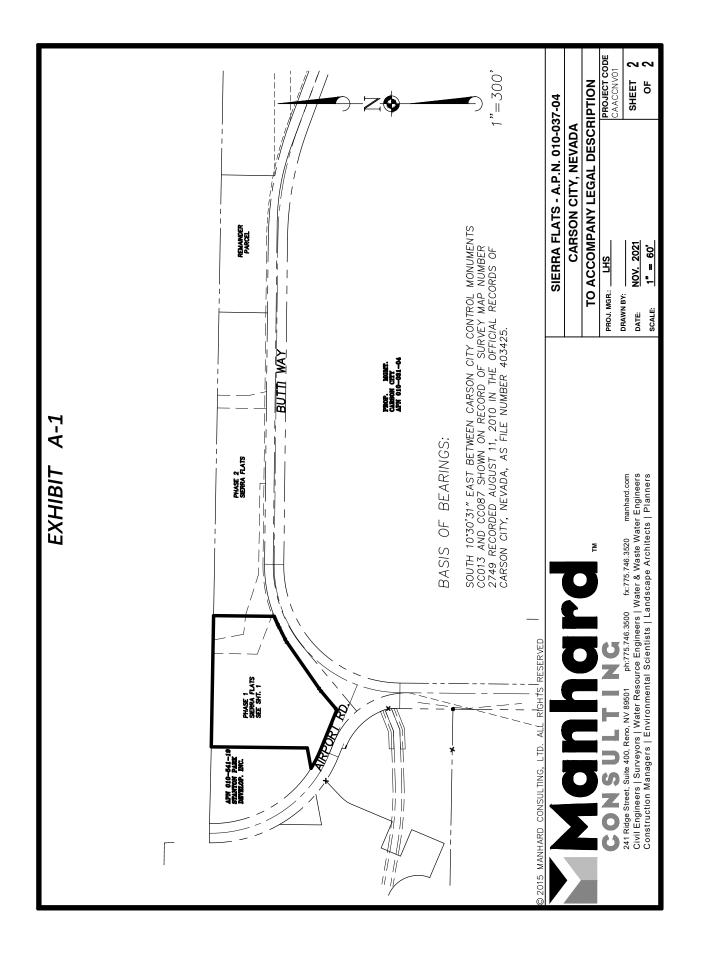


EXHIBIT B

VICINITY MAP OF AVAILABLE PROPERTY, 9% PROPERTY, & PHASE 2 PROPERTY

EXHIBIT B - VICINITY MAP OF AVAILABLE PROPERTY, 9% PROPERTY, & PHASE 2 PROPERTY



Property Information

Property ID	01003704
Location	3410 BUTTI WY
Owner	PROPERTY MANAGEMENT, CARSON CITY
Acres	7.81



MAP FOR REFERENCE ONLY NOT A LEGAL DOCUMENT

Carson City , NV makes no claims and no warranties, expressed or implied, concerning the validity or accuracy of the GIS data presented on this map.

Geometry updated 11/17/2018 Data updated 11/17/2018

AVAILABLE PROPERTY

EXCLUSIVE NEGOTIATING RIGHTS AGREEMENT (PalaSeek LLP)

This EXCLUSIVE NEGOTIATING RIGHTS AGREEMENT (this "Agreement") is entered into by and between Carson City, a consolidated municipality, a political subdivision of the State of Nevada (the "City"), and PalaSeek LLP, a Nevada limited liability partnership or its assigns as approved by the City (the "Developer"), on the basis of the following facts. The City and Developer are sometimes referred to herein as a "Party" and collectively as the "Parties".

RECITALS

A. The City owns 7.81 acres of real property located at 3410 Butti Way in Carson City, Nevada with APN 010-037-04. The City has designated 6.31 acres from the western-most portion of APN 010-037-04 for the development of an affordable housing project ("Project Site"). The eastern-most 1.5 acres of APN 010-037-04 is not part of the Project Site. APN 010-037-04 and the Project Site are more particularly described in Exhibit A.

B. On January 17, 2019, the Carson City Board of Supervisors directed City staff to initiate due diligence on conveying the Project Site, under NRS Ch. 244, to a qualified developer for the purpose of developing affordable housing at the Project Site. That qualified developer was to be chosen through a competitive bidding process based on responses to the City's Request for Proposals ("RFP").

C. On September 5, 2019, the Board of Supervisors reviewed and discussed the draft RFP for the development of 3410 Butti Way (APN 010-037-04) for affordable/workforce housing and directed staff to publish the RFP in order to seek proposals from qualified developers through a competitive process.

D. On September 12, 2019, the City issued the RFP. The City established a number of objectives in its RFP to guide its selection of a development partner, including: a project that can deliver long-term, sustainable affordability for the housing units developed; a high-quality development; and an experienced and able development partner.

E. Developer submitted a proposal in response to the RFP on or about October 24, 2019 (the Developer's Proposal). Developer proposed the new construction of one hundred sixty (160) units in four (4) buildings of affordable housing at the Project Site ("Project").

F. On December 5, 2019, the Carson City Board of Supervisors held a public hearing on the RFP and the selection of a developer for the Project Site, and approved a motion to select the Developer to develop the Project and authorize the City to work with Developer in pursuing the Project.

G. Developer plans to submit a request for tax credits and other funding mechanisms to the Nevada Housing Division.

H. Developer is currently seeking financing for the Project from sources, including, without limitation, State of Nevada low income housing tax credits and the Federal Home Loan Bank's Affordable Housing Program, as they may become available, proceeds from the issuance

38

of tax-exempt bonds, and private investment through the Low-Income Housing Tax Credit program, Federal Housing Trust Funds and HOME funds through the State of Nevada.

I. It is anticipated that the City and the Developer will enter into a development agreement (a "DA"). It is further anticipated that the DA will provide for conveyance of the Project Site to the Developer. Although specific details regarding the land transfer will be summarized in the DA, it is expected that the City will convey the land (valued at \$755,000) to the Developer for a payment of \$10,000 plus the cost of any transfer taxes. The Parties recognize and acknowledge that a full DA has not occurred and may not be in place at the time of submission of an application to the Nevada Housing Division, and this Agreement is intended to serve as "site control" while the final DA is being negotiated.

J. The purpose of this Agreement is to establish the procedures and standards for the negotiation by the City and Developer for a DA, pursuant to which, among other matters, the Parties will agree to terms for: (i) conveyance of the Project Site from the City to Developer, (ii) affordability requirements, and (iii) Developer to construct the Project. As more fully set forth in <u>Section 3.1</u>, the Parties acknowledge and agree that this Agreement in itself does not obligate either Party to acquire or convey any property, does not grant Developer the right to develop the Project, and does not obligate Developer to any activities or costs to develop the Project, except for the continuation of progress towards a DA.

K. On April 15, 2021, the Carson City Board of Supervisors held a public hearing on this Agreement and authorized the City to enter into this Agreement. This Agreement was subsequently executed by the Parties and became effective upon the date of last signature ("Effective Date").

AGREEMENT

NOW, THEREFORE, in consideration of the recitals hereof and other valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

ARTICLE 1 EXCLUSIVE NEGOTIATION RIGHTS

Section 1.1 <u>Recitals</u>. The above Recitals are hereby expressly incorporated herein and made a part of this Agreement by this reference.

Section 1.2 <u>Good Faith Negotiations</u>. During the Negotiating Period, the City and Developer shall negotiate diligently and in good faith the terms of the DA for the development of the Project.

Among the issues to be addressed in the negotiations are the detail of the targeting for affordable units, the overall financing structure as submitted to Nevada Housing Division, the requirement for environmental review to take place, prior choice limiting activities, and the

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design and aesthetic considerations of the Project. The Parties will use the RFP and the Developer's Proposal, as starting point for the DA.

Section 1.3 Negotiating Period.

(a) The Negotiating Period under this Agreement (the "Negotiating Period") shall be for a period of one hundred eighty (180) days, and shall commence as of the Effective Date and shall expire at 5:00 p.m. Pacific Time on the date which is one hundred eighty (180) days thereafter unless earlier terminated by written notice from one Party to the other. The Negotiating Period may be extended at the request of Developer three (3) times. The first two extensions would be for two (2) successive periods of thirty (30) days ("Initial Extension Period"); provided that Developer delivers a written request for such extension prior to expiration of the Negotiating Period or applicable Extension Period, and provided further that Developer is not then in default under this Agreement. The third extension Period"); provided that Developer delivers a written request for such extension would run from the expiration of the Initial Extension Period to January 1, 2022 ("Final Extension Period"); provided that Developer delivers a written request for such extension prior to expiration of the Initial Extension Period, and provided further that Developer delivers a written request for such extension period"); provided that Developer delivers a written request for such extension for the expiration of the Initial Extension Period to January 1, 2022 ("Final Extension Period"); provided that Developer delivers a written request for such extension prior to expiration of the applicable Initial Extension Period, and provided further that Developer is not then in default under this Agreement.

(b) If a DA has not been executed by the Parties by the expiration of the Negotiating Period (as the Negotiating Period may be extended by operation of the preceding paragraph), then this Agreement shall terminate and neither Party shall have any further rights or obligations under this Agreement except as set forth in <u>Section 3.5</u>. If a DA is executed by the Parties, then upon such execution this Agreement shall terminate, and all rights and obligations of the Parties shall be as set forth in the executed DA.

Section 1.4 <u>Exclusive Negotiations</u>. During the Negotiating Period, the City shall negotiate exclusively with Developer, or any City-approved assignee of Developer, as set forth herein and shall not negotiate with any other person or entity regarding the development of the Project Site or any portion thereof, or solicit or entertain bids or proposals to do so.

ARTICLE 2 NEGOTIATION TASKS

Section 2.1 <u>Overview</u>. To facilitate negotiation of the DA, the Parties shall use reasonable, good faith efforts to accomplish the tasks set forth in this <u>Article 2</u> in a timeframe that will support negotiation and execution of a mutually acceptable DA prior to the expiration of the Negotiating Period.

Section 2.2 Schedule of Performance.

(a) Within thirty (30) days after the date of this Agreement, Developer shall provide the City with a proposed schedule of activities to be accomplished during the Negotiating Period.

(b) Within such thirty (30) day period, Developer shall also provide the City with a preliminary schedule of performance (the "Schedule of Performance") for activities to be undertaken under this Agreement by Developer and the City during the Negotiating Period or thereafter, which may include, but not be limited to: submission details to Nevada Housing Division and potential phasing of project.

Section 2.3 <u>Final Reports</u>. Developer shall provide the City with copies of all final third party reports, studies, analyses, and similar documents commissioned by Developer with respect to this Agreement and the development of the Project Site, promptly upon their completion. Developer makes no representation or warranty and shall have no liability to City as to the accuracy or reliability of any such materials.

Section 2.4 <u>Planning Approvals</u>. Developer shall submit applications to the applicable government agency for any land use zoning, subdivision and other entitlements required for the Project (the "Planning Approvals"). Prior to such submittal, Developer shall submit plans and designs for the Project to the City and/or appropriate City departments for their informal review. The Parties acknowledge that the submission and processing of the Planning Approvals may occur after the Negotiation Period, in accordance with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>.

Section 2.5 <u>Environmental Review</u>. The Developer, upon successful application to Nevada Housing Division, shall prepare or shall cause to be prepared any environmental documentation required by 24 CFR Part 58 ("Environmental Review"); provided, however, that nothing in this Agreement shall be construed to compel the City to approve or make any particular finding with respect to such Environmental Review. Developer shall provide such information about the Project as may be required to enable the City to prepare or cause preparation and consideration of any required document, and shall otherwise generally cooperate with the City to complete this task. The Parties acknowledge that the preparation of the documentation may occur after the Negotiation Period, in accordance with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>.

Section 2.6 <u>Subdivision Map</u>. Developer shall submit any parcel map or tentative subdivision map to the City required for the proposed Project. The Parties acknowledge that the submission and processing of the parcel map or tentative map may occur after the Negotiation Period, in accordance with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>.

Section 2.7 <u>Financial Proforma Analysis</u>. Developer shall provide the City with a preliminary financial proforma for the Project containing matters typically contained in such proformas, including (without limitation) a general development cost budget and an operating income and expense estimate (excluding confidential or proprietary information). Developer shall provide this to the City in accord with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>.

Section 2.8 <u>Organizational Documents</u>. Developer shall provide the City with copies of its organizational documents evidencing that Developer exists and is in good standing to perform its obligations under this Agreement. Developer shall provide this to the City in accord with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>.

Section 2.9 <u>Utilities</u>. Developer shall consult with the utility companies, which could include the City for City-provided utilities, serving the Project Site to determine if existing utility facilities require expansion, relocation or undergrounding in connection with development of the Project. Developer shall do so in accord with the Schedule of Performance to be developed pursuant to <u>Section 2.2</u>. The City shall assist and cooperate with Developer in such consultations.

Section 2.10 <u>Progress Reports</u>. Upon reasonable notice, as from time to time requested by the City, Developer shall make progress reports advising the City on the studies being made and matters being evaluated by Developer with respect to this Agreement and the Project. Such progress reports shall be in writing, if so requested by the City. The City shall not request written reports more frequently than once each month.

ARTICLE 3

GENERAL PROVISIONS

Limitation of Agreement. This Agreement shall not obligate Developer or Section 3.1 the City to enter into a DA. By execution of this Agreement, neither the City nor Developer is committing itself to or agreeing to undertake acquisition, disposition, or exercise control over the Project Site. In the event Developer determines at any time that the Project is infeasible, in Developer's discretion, Developer may terminate this Agreement by providing written notice to the City. In the event that Developer (or any partner through whom Developer seeks funding, including but not limited to Carson City Golden Family Housing LLC or Carson City Golden Housing LLC) fails to secure the funding resources described in Recital H or the funding resources described in Recital I, the City may terminate this Agreement by providing written notice to Developer. Similarly, the City may terminate this Agreement by providing written notice to Developer if Developer seeks an assignment of its right to pursue the Project or its rights under this Agreement to another entity, and the City (through its Board of Supervisors) declines to authorize that assignment. Nothing in this Agreement shall be construed as requiring the City to approve any assignment Developer seeks. Execution of this Agreement by the City is merely an agreement to conduct a period of exclusive negotiations in accordance with the terms hereof, reserving for subsequent City action the final discretion and approval regarding the execution of a DA, related Project Site conveyances, and all proceedings and decisions in connection therewith. Any DA resulting from negotiations pursuant to this Agreement shall become effective only if, and after, such document(s) has been considered and approved by the Carson City Board of Supervisors following all legally required procedures, and executed by duly authorized representatives of the City and Developer. Until and unless a DA is signed by Developer, approved by the Carson City Board of Supervisors, and executed by the City, no agreement drafts, actions, deliverables, or communications arising from the performance of this Agreement shall impose any legally binding obligation on Developer or the City to enter into, or support entering into, a DA or be used as evidence of any oral or implied agreement by Developer or the City to enter into any other legally binding document.

Section 3.2 <u>Notices</u>. Formal notices, demands and communications between the Parties shall be sufficiently given if, and shall not be deemed given unless, dispatched by email; certified mail, postage prepaid, return receipt requested; or express or overnight courier service,

to the office of the Parties shown as follows, or such other address as the Parties may designate in writing from time to time.

City:	Carson City Public Works Department Dan Stucky 3505 Butti Way, Carson City, Nevada 89701 dstucky@carson.org
With copies to:	Carson City District Attorney's Office Adam Tully 885 E. Musser St., Ste. 2030 Carson City, NV 89701 atully@carson.org
Developer:	PalaSeek LLP 876 Ridgecrest Drive Carson City, NV 89705 omarafifeh@universalconstructionllc.com
With a copy to:	Ramsey Barhorst, LLC 117 West 20 th Street, Suite 102 Kansas City, MO 64108 Attn. Chris Barhorst, <u>chris@ramseybarhorst.com</u>

Such written notices, demands, and communications shall be effective on the date shown on the delivery receipt as the date delivered, the date on which delivery was refused, or the date the notice was returned as undeliverable.

Section 3.3 Limited Liability and Non-Liability of Officials, Employees and Agents. The City will not waive and intends to assert available NRS Chapter 41 liability limitations in all cases. Contract liability of both Parties shall not be subject to punitive damages. Liquidated damages shall not apply unless otherwise expressly provided for elsewhere in this Agreement. No member, official, employee or agent of the City shall be personally liable to Developer in the event of any default or breach of this Agreement by the City, or for any amount which may become due to Developer or any of its successors in interest.

Section 3.4 <u>Waiver of Lis Pendens</u>. It is expressly understood and agreed by the Parties that no lis pendens shall be filed against any portion of the Project Site with respect to this Agreement or any dispute or act arising from it.

Section 3.5 <u>Access to Sites</u>. The City shall cooperate with Developer in providing access to the Project Site for the purpose of performing tests, surveys, and inspections. Developer shall indemnify the City, its board members, officials, directors, employees and agents (collectively, the "Indemnities") from and against any losses, claims, damages, liabilities, judgments, causes of action or actions (including reasonable attorneys' fees and costs

(collectively, "Claims")) arising out of the entry of Developer (or their consultants) onto the Project Site, except to the extent due to the gross negligence or willful misconduct of City, its board members, officials, directors, employees or agents, or out of the discovery by Developer of any hazardous substances or other adverse physical condition on the Project Site. Developer shall not permit any liens to attach to the Project Site arising out of its activities thereon.

Section 3.6 <u>Costs and Expenses</u>. Each Party shall be responsible for its owns costs and expenses in connection with any activities and negotiations undertaken in connection with this Agreement, except as specifically provided in this Agreement.

Section 3.7 <u>No Commissions</u>. The City shall not be liable for any real estate commissions or brokerage fees that may arise from this Agreement. The City represents that it has engaged no broker, agent, or finder in connection with this transaction. Developer shall defend and hold the City harmless from any claims by any broker, agent, or finder retained by Developer.

Section 3.8 <u>Assignment</u>. The Parties acknowledge that the City has entered into this Agreement on the basis of the special skills, capabilities, and experience of Developer. This Agreement is personal to the City and Developer. The City shall not assign this Agreement without the prior written consent of Developer, and the Developer shall not assign this Agreement without the prior written consent of the City, which the Parties recognize would require specific action by the Carson City Board of Supervisors. Upon any permitted assignment hereunder, the assigning party shall automatically without the need for further documentation be released of all of its obligations under this Agreement that are assumed by the assignee under such assignment and assumption agreement. Any attempted assignment of the Agreement in violation of this Section 3.8 shall be considered an event of default.

Section 3.9 <u>Default</u>. Failure by any Party to perform its obligations as provided in this Agreement shall constitute an event of default hereunder. A non-defaulting Party shall give written notice of a default to the defaulting Party, specifying the nature of the default and the required action to cure the default. The defaulting Party shall have fifteen (15) days after receipt of such notice to cure, or for such longer period of time as may be reasonably necessary to effect cure, so long as the defaulting Party has commenced cure within such fifteen (15) day period and is diligently proceeding to completion ("Cure Period"). If the default remains uncured after the Cure Period has ended, the non-defaulting Party may exercise the remedies set forth below.

Section 3.10 <u>Remedies</u>. In the event of an uncured default by the City or Developer, the non-defaulting Party may institute legal action to cure, correct or remedy any default, to recover damages for any default, to require the defaulting Party to specifically perform the terms and conditions of this Agreement, or to obtain any other remedy at law or in equity. Notwithstanding the foregoing, no Party shall be liable to the other Party for monetary damages.

Section 3.11 Legal Action.

(a) If any legal action (including any arbitration or mediation proceeding) is commenced to interpret or to enforce the terms of this Agreement or to adjudicate any alleged breach of this Agreement, then the Party prevailing in any such action shall be entitled to recover against the Party not prevailing all reasonable attorneys' fees and costs incurred in such action (and any subsequent action or proceeding to enforce any judgment entered pursuant to an action on this Agreement). The Parties agree that, in the event a lawsuit is filed, and a Party is awarded attorneys' fees, for any reason, the amount of recoverable attorneys' fees shall not exceed the rate of \$125 per hour.

(b) Any lawsuit to interpret or to enforce the terms of this Agreement or to collect damages as a result of any breach of this Agreement shall be filed in the First Judicial District Court in Carson City, Nevada or in the United Stated District Court for the District of Nevada in Reno, Nevada.

Section 3.12 <u>Governing Law</u>. This Agreement shall be governed by and construed in accordance with the laws of the State of Nevada, without giving effect to any principle of conflict-of-law that would require the application of the law of any other jurisdiction.

Section 3.13 <u>Entire Agreement</u>. This Agreement constitutes the entire agreement of the Parties regarding the Project.

Section 3.14 <u>Amendment</u>. Any amendment or other modification of this Agreement must be in a written instrument executed by the City and Developer that expresses the intent to amend or otherwise modify this Agreement.

Section 3.15 <u>Counterparts</u>. This Agreement may be executed in counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same agreement.

IN WITNESS WHEREOF, the City and Developer have caused this Agreement to be executed by their duly authorized representatives as of the Effective Date.

CITY:

Executive Office Purchasing & Contracts Department 201 North Carson Street, Suite 2 Carson City, NV 89701 Telephone: 775-283-7362 Fax: 775-887-2286 cakers@carson.org

By: Carol the Carol Akers, Purchasing & Contracts Admin.

Dated: 4/20/2021

Carson City District Attorney

CITY'S LEGAL COUNSEL:

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I have reviewed this Agreement and approve as to its legal form.

By: Deputy District Attorney Dated: 4/21/7.1

Public Works Department 3505 Butti Way Carson City, Nevada 89701 Telephone: (775) 887-2355 Fax: (775) 887-2112 dschulz@carson.org

By: (Darren Schulz, Director

Dated: 4 17 21

DEVELOPER:

PalaSeek LLP, a Nevada Limited Liability Partnership

By: _____

Its:

Dated:

IN WITNESS WHEREOF, the City and Developer have caused this Agreement to be executed by their duly authorized representatives as of the Effective Date.

CITY:

Executive Office Purchasing & Contracts Department 201 North Carson Street, Suite 2 Carson City, NV 89701 Telephone: 775-283-7362 Fax: 775-887-2286 cakers@carson.org

CITY'S LEGAL COUNSEL:

Carson City District Attorney

I have reviewed this Agreement and approve as to its legal form.

By: Deputy District Attorney

Dated:

By: _____Carol Akers, Purchasing & Contracts Admin.

Dated: _____

Public Works Department 3505 Butti Way Carson City, Nevada 89701 Telephone: (775) 887-2355 Fax: (775) 887-2112 dschulz@carson.org **DEVELOPER:**

PalaSeek LLP, a Nevada Limited Liability Partnership

Omar Afifeh By:

Its: Managing Partner

Dated: 4/19/2021

By: _____ Darren Schulz, Director

Dated:

CONTRACT ACCEPTANCE AND EXECUTION:

The Board of Supervisors for Carson City, Nevada at their publicly noticed meeting of April 15, 2021, approved the acceptance of the attached Contract hereinbefore identified as the EXCLUSIVE NEGOTIATING RIGHTS AGREEMENT between PalaSeck LLP and the City. Further, the Board of Supervisors authorizes the Mayor of Carson City, Nevada to set her hand to this document and record her signature for the execution of this Contract in accordance with the action taken.

CARSON CITY, NEVADA

Joi BAgwel

DATED this $\underline{\partial}$ day of April, 2021.

ATTEST:

Aubrey Revelant, AUBREY ROWLATT, CLERK-RECORDER

DATED this <u>27</u> day of April, 2021.

EXHIBIT A

PROPERTY ADDRESS

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March 31, 2021

