

Item # 4-3A

**City of Carson City
Agenda Report**

Date Submitted: April 24, 2007

Agenda Date Requested: May 3, 2007
Time Requested: Consent

To: Mayor and Supervisors

From: Purchasing & Contracts

Subject Title: Action to approve the award of Contract No. 0607-065 to Sierra Chemical Co. as the lowest responsive and responsible bidder pursuant to N.R.S. Chapter 332 to provide Sodium Hypochlorite Solution at a cost of .719¢ per gallon through June 5, 2012 subject to escalation and/or de-escalation provisions with the option to renew for five (5) additional years subject to negotiation

Staff Summary: Contract No. 0203-010 with Sierra Chemical Company will expire on June 5, 2007. Sodium Hypochlorite Solution provides for disinfection of filtered secondarily treated sewage effluent, filtered potable water, and swimming pool water. The Public Works Department and the Parks & Recreation Department will purchase this chemical on an as-needed basis.

Type of Action Requested: (check one)
 Resolution Ordinance
 Formal Action/Motion Other (Specify)

Does This Action Require A Business Impact Statement: Yes No

Recommended Board Action: I move to approve the award of Contract No. 0607-065 to Sierra Chemical Co. as the lowest responsive and responsible bidder pursuant to N.R.S. Chapter 332 to provide Sodium Hypochlorite Solution at a cost of .719¢ per gallon through June 5, 2012 subject to the escalation and/or de-escalation provisions with the option to renew for five (5) additional years subject to negotiation

Explanation for Recommended Board Action: *NOTICE TO BIDDERS* were mailed on February 16, 2007 and the *NOTICE TO BIDDERS* was published in the Nevada Appeal on February 25, 2007.

The bids were opened at approximately 2:30 p.m. on April 11, 2007 at 201 North Carson Street, Carson City, Nevada 89701. Present during the bid opening were: Kyle Menath, Public Works Wastewater Operations Chief; Jerry Eykelbosh, Account Executive with Sierra Chemical Co.; and Cheryl Adams, Purchasing & Contracts Manager.

Proposals were received from two (2) bidders: Pioneer Americas, LLC, 700 Ygnacio Valley Road, Suite 250, Walnut Creek, CA 94596 925-280-2600 FAX #925-280-4465 and Sierra Chemical Co., 2302 Larkin Circle, Sparks, NV 89431 775-358-0888 FAX #775-358-0987. Please refer to the **BID TABULATION** for specifics.

Proposals were reviewed for price and conformance to the specifications.

Staff recommends award to Sierra Chemical Co. as the lowest responsive and responsible bidder pursuant to N.R.S. Chapter 332.

Applicable Statute, Code, Policy, Rule or Regulation: N.R.S. Chapter 332 Purchasing: Local Governments.

Fiscal Impact: Each department budgets their own purchases

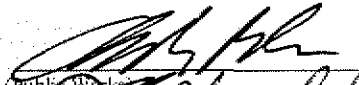
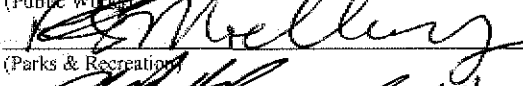

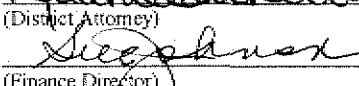
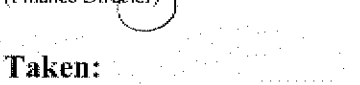
Explanation of Impact: Each department budgets their own purchases

Funding Source: Each department budgets their own purchases

Alternatives: Determine another bidder is the lowest and most responsive bidder pursuant to N.R.S. Chapter 332 or do not award contract.

Supporting Material: Bid Tabulation Report and Bid Response from Sierra Chemical Co.

Prepared By: Cheryl Adams, Purchasing & Contracts Manager

| | |
|---|----------------------|
| Reviewed By:  | Date: <u>4-24-07</u> |
| (Public Works) | |
|  | Date: <u>4/24/07</u> |
| (Parks & Recreation) | |
|  | Date: <u>4-24-07</u> |
| (City Manager) | |
|  | Date: <u>4-24-07</u> |
| (District Attorney) | |
|  | Date: <u>4/24/07</u> |
| (Finance Director) | |

Board Action Taken:

Motion: _____ 1) _____ Aye/Nay
2) _____

(Vote Recorded By)

BID TABULATION REPORT FROM CARSON CITY PURCHASING & CONTRACTS

775-887-2027 extension 1100

REQUEST FOR BID No. 0607-065 Sodium Hypochlorite Solution
 TIME and DATE OF OPENING: 2:30 p.m. April 11, 2007

ATTENDEES: Cheryl Adams, Purchasing & Contracts Manager; Kyle Menath, Public Works Wastewater Operations Chief; and Jerry Eykelbosh, Account Executive with Sierra Chemical Co.

| Description | Pioneer Americas, LLC John M. Schabacker FAX #925-280-2600 John.Schabacker@piona.com | Sierra Chemical Co. Stanley E. Kinder FAX #358-0987 sierrachem@gbis.com |
|--|--|---|
| Bidder submitted 1 original BID RESPONSE <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder submitted 3 copies of BID RESPONSE <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder initialed & dated each page of BID RESPONSE <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder information provided <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Business License information provided <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Disclosure of Principals provided <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder has read the SPECIFICATIONS and certifies that the product(s) and/or service(s) proposed meets or exceeds the requirements of this REQUEST FOR BID . <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder agrees that no guarantee is given that any specific quantity will be ordered. <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder agrees that all deliveries shall be made to ensure that no product is spilled or leaked onto the ground during off-loading. <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder agrees that the Sodium Hypochlorite Solution will be a minimum of 12.5% concentration at the time of delivery. <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |

| Description | Pioneer Americas, LLC John M. Schabacker FAX #925-280-2600 John.Schabacker@piona.com | Sierra Chemical Co. Stanley E. Kinder FAX #358-0987 sierrachem@gbis.com |
|---|---|--|
| Bidder has submitted a certificate of analysis for the Sodium Hypochlorite Solution which is marked as "Exhibit A". <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder agrees to provide a certificate of analysis for the Sodium Hypochlorite Solution at the time of each delivery. <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder has submitted a Material Safety Data Sheets (MSDS) for the Sodium Hypochlorite Solution which is marked as "Exhibit B". <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder agrees to provide the MSDS to each delivery location. <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder has submitted their Product Quality Assurance Manual which is marked as "Exhibit C". <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder agrees to submit the Product Quality Assurance Manual to Purchasing & Contracts on or before June 20 th of each year. <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder has submitted copies of the truck drivers/delivery personnel Safety Training documentation which is marked as "Exhibit D". <input type="checkbox"/> Yes <input type="checkbox"/> No | yes | Yes |
| Bidder agrees to submit copies of the truck drivers/delivery personnel Safety Training Document to Purchasing & Contracts on or before June 20 th of each year. <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder has submitted the method to be used to ensure and prove delivery quantities which is marked as "Exhibit E". <input type="checkbox"/> Yes <input type="checkbox"/> No | Indicated yes, but was not provided | Yes |
| Bidder agrees that the CONTRACT TERM shall be for five (5) years from date of award by the Board of Supervisors. <input type="checkbox"/> Yes <input type="checkbox"/> No | No -- see exceptions sheet | Yes |

| Description | Pioneer Americas, LLC John M. Schabacker FAX #925-280-2600 John.Schabacker@piona.com | Sierra Chemical Co. Stanley E. Kinder FAX #358-0987 sierrachem@gbis.com |
|--|---|--|
| Bidder agrees that Carson City shall have the right to renew the Contract, for five (5) additional years, subject to negotiation. <input type="checkbox"/> Yes <input type="checkbox"/> No | No – see exceptions sheet | Yes |
| Bidder guarantees the pricing for a period of five (5) years from the date of award. <input type="checkbox"/> Yes <input type="checkbox"/> No | No – see exceptions sheet | Yes |
| Bidder agrees that product(s) supplied pursuant to the provisions of this REQUEST FOR BID shall be subject to escalation and/or de-escalation of prices. <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder agrees to provide delivery F.O.B. to the Carson City Wastewater Reclamation Facility (3320 E. Fifth Street, Carson City, NV 89701), the Quill Water Treatment Plant (2900 Kings Canyon Road, Carson City, NV 89701), and the Carson Aquatic Facility (841 N. Roop Street, Carson City, NV 89701). <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder agrees to provide delivery within forty-eight (48) hours of order. <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder agrees to provide delivery no earlier than 8:00 a.m. and no later than 1:00 p.m. Monday through Friday. <input type="checkbox"/> Yes <input type="checkbox"/> No | No – see exceptions sheet | Yes |
| Bidder agrees that all prices shall be F.O.B. Carson City . No additional charges for freight, packaging, handling, insurance, etc., shall be allowed. Bidder shall be responsible for all shipping charges for items returned due to error and/or unacceptable condition. <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Bidder agrees that should he fail to deliver the product(s) and/or perform the service(s) bid in accordance with this REQUEST FOR BID , Carson City may declare Bidder in default of contract and recover all damages, costs and fees (including Attorney's fees) allowable by law. <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |

| | | |
|--|---|--|
| <p>Description</p> <p>Bidder agrees that in the event of default by Bidder, Carson City may, at its option, pursue one or all of the following alternatives including: procure the product(s) and/or service(s) from another source and hold the defaulting Bidder responsible for an excess cost occasioned thereby, assess a penalty of 5% of the total awarded bid amount, commence with Surety and/or Performance Bond proceedings, debar the defaulting Bidder for not less than one year, or pursue other applicable legal remedies. <input type="checkbox"/>Yes <input type="checkbox"/>No</p> <p>Bidder agrees that if necessity requires the use of materials or supplies not conforming to the SPECIFICATIONS, they may be accepted and payment shall be made at a proper adjustment in price. <input type="checkbox"/>Yes <input type="checkbox"/>No</p> <p>Bidder has read and agrees to abide by the TERMS AND CONDITIONS of this REQUEST FOR BID. <input type="checkbox"/>Yes <input type="checkbox"/>No</p> <p>Bidder agrees that all billings for dates of service prior to July 1 must be submitted to Carson City no later than the first Friday in August of the same year; that a billing submitted after the first Friday in August will subject Bidder to an administrative fee not to exceed \$100.00; and that this amount will be deducted from the stale claim payment due to Bidder. <input type="checkbox"/>Yes <input type="checkbox"/>No</p> <p>CASH DISCOUNT of _____ % may be taken in addition to the price(s) stated for the terms of _____ days.</p> <p>Bidder has read and agrees to abide by the INSURANCE REQUIREMENTS for Commercial General Liability Insurance and Workers' Compensation & Employer's Liability Insurance for this REQUEST FOR BID. <input type="checkbox"/>Yes <input type="checkbox"/>No</p> <p>MASTERCARD ACCEPTANCE. Bidder agrees to accept MasterCard as a form of payment under this contract at no additional cost to Carson City. <input type="checkbox"/>Yes <input type="checkbox"/>No</p> | <p>Pioneer Americas, LLC John M. Schabacker FAX #925-280-2600 John.Schabacker@piona.com No – see exceptions sheet</p> | <p>Sierra Chemical Co. Stanley E. Kinder FAX #358-0987 sierrachem@gbis.com yes</p> |
| | Yes | Yes |
| | No – see exceptions sheet | Yes |
| | Yes | Yes |
| | No – see exceptions sheet | Yes |
| | No – see exceptions sheet | Yes |
| | 0 – 30 days | 0 – 30 days |
| | No – see exceptions sheet | Yes |
| | No | Yes |

| Description | Pioneer Americas, LLC John M. Schabacker FAX #925-280-2600 John.Schabacker@piona.com | Sierra Chemical Co. Stanley E. Kinder FAX #358-0987 sierrachem@gbis.com |
|---|---|--|
| Cost per gallon of Sodium Hypochlorite delivered to the Carson City Wastewater Reclamation Facility, 3320 E. Fifth Street, Carson City, NV 89701. | .81 | .719 |
| Cost per gallon of Sodium Hypochlorite delivered to the Quill Water Treatment Plant, 2900 Kings Canyon Road, Carson City, NV 89701. | .81 | .719 |
| Cost per gallon of Sodium Hypochlorite delivered to the Carson Aquatic Facility, 841 N. Roop Street, Carson City, NV 89701. | .95 | .719 |
| BID RESPONSE signed & notarized <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | Yes |
| Exceptions taken <input type="checkbox"/> Yes <input type="checkbox"/> No | Yes | None |

Exceptions taken by Pioneer Americas, LLC

Line #93 – Term of Contract to be one (1) year with up to nine (9) annual renewal options upon mutual agreement on pricing for each renewal option with documentation.

Line #200 – Delivery – Supplier shall endeavor to deliver between 8:00 a.m. and 1:00 p.m. but may request alternative times by exception for conditions beyond their control.

Line #207 – Default – Buyer may procure product & hold Bidder responsible for excess cost limited to up to two deliveries before Bidder's award is terminated and further penalties caused.

Line #225 - Bidder agrees by the amended "Terms and Conditions" as defined herein.

Line #1317 - Pricing Summary – Bidder's pricing is for award "all or nothing".

Line #807 – Buyer to accept SIR of \$175,000 with Bidder providing umbrella coverage in excess to meet minimum GL and Auto limits. Pioneer, not underwriter, to provide written notice of policy cancellation or non-renewal.

Buyer's facilities to meet minimum safety and security requirements of Pioneer Tech Services before award of contract and first scheduled delivery.

CARSON CITY PURCHASING & CONTRACTS BID RESPONSE

Bidder's initials & date SKK
4/10/07

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BIDDER INFORMATION:

Company Name: Sierra Chemical Co.
Federal ID No.: 88-0086174
Mailing Address: 2302 Larkin Circle
City, State, Zip Code: Sparks, NV 89431
Complete Telephone Number: (775) 358-0888
Complete Fax Number: (775) 358-0987

Contact Person/Title: Stanley K. Kinder, President & CEO
Mailing Address: P.O. Box 50730
City, State, Zip Code: Sparks, NV 89435
Complete Telephone Number: (775) 358-0888
Complete Fax Number: (775) 358-0987
E-mail Address: sierrachem@qbis.com

Carson City Municipal Code Section 4.04.010 requires that any business operating within Carson City is required to be in possession of a valid Carson City business license. Be advised that upon award of a contract by Carson City, you must either have a current business license or an exemption letter from the Carson City Treasurer's Office before commencing business. However, possession of said license is not a prerequisite for bidding.

If Bidder has a valid Carson City Business License, please provide number:

07-00001425

Bidder does not have a valid Carson City Business License. Bidder contacted a representative of the Treasurer's Office Business License Division at 775-887-2092 FAX #775-887-2102 and has been informed that Bidder does need a Carson City Business License for this **REQUEST FOR BID**. Bidder certifies that he will obtain a Carson City Business License if awarded this **REQUEST FOR BID**.

Signature Stanley K. Kinder Date April 9, 2007

Bidder does not have a valid Carson City Business License. Bidder certifies that he has spoken to _____ a representative of the Treasurer's Office Business License Division at 775-887-2092 and has been informed that Bidder does not need a Carson City Business License for this **REQUEST FOR BID**.

Signature _____ Date _____

**CARSON CITY PURCHASING & CONTRACTS
BID RESPONSE**

Bidder's initials & date SKK
4/10/07

1124 **DISCLOSURE OF PRINCIPALS:**

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1126 **Individual and/or Partnership:**

1127

1128 Owner 1) Name: _____

1129 Address: _____

1130 City, State, Zip Code: _____

1131 Complete Telephone Number: _____

1132

1133 Owner 2) Name: _____

1134 Address: _____

1135 City, State, Zip Code: _____

1136 Complete Telephone Number: _____

1137

1138 Other 1) Title: _____

1139 Name: _____

1140

1141 Other 2) Title: _____

1142 Name: _____

1143

1144 **Corporation:**

1145

1146 State in which Company is incorporated: Nevada

1147 Date Incorporated: March 1959

1148 Name of Corporation: Nevada Sierra Chemical Co. dba Sierra Chemical Co.

1149 Address: 2302 Larkin Circle

1150 City, State, Zip Code: Sparks, NV 89431

1151 Complete Telephone Number: (775) 358-0888

1152

1153 President's Name: Stanley K. Kinder, President & CEO

1154

1155 Vice-President's Name: F. Lynn Kinder, Vice-President

1156

1157 Other 1) Name: _____

1158 Title: _____

1159

1160 Other 2) Name: _____

1161 Title: _____

CARSON CITY PURCHASING & CONTRACTS

BID RESPONSE

Bidder's initials & date SKK
9/10/07

1162 If Bidder responds **NO** to any of the following questions, Bidder must use the
1163 **EXCEPTION SUMMARY** document to record any deviations, modifications, and/or
1164 alternates proposed to this **REQUEST FOR BID**. Failure to do so may be justification
1165 for rejection of the **BID RESPONSE**. Bidder must indicate the title of document from
1166 the top of the page, the page number from the bottom of the page, the item number
1167 corresponding to the item, and a detailed description of the deviation, modification,
1168 and/or alternate. Failure to note deviations, modifications, and/or alternates on the
1169 **EXCEPTION SUMMARY** shall be interpreted to convey that Bidder will perform in the
1170 manner described and/or specified in this **REQUEST FOR BID**.

1171
1172 Bidder has read the **SPECIFICATIONS** and certifies that the product(s) and/or service(s)
1173 proposed meets or exceeds the requirements of this **REQUEST FOR BID**.

1174 Yes No

1175
1176 Bidder agrees that no guarantee is given that any specific quantity will be ordered.
1177 Yes No

1178
1179 Bidder agrees that all deliveries shall be made to ensure that no product is spilled or leaked
1180 onto the ground during off-loading.

1181 Yes No

1182
1183 Bidder agrees that the Sodium Hypochlorite Solution will be a minimum of 12.5%
1184 concentration at the time of delivery.

1185 Yes No

1186
1187 Bidder has submitted a certificate of analysis for the Sodium Hypochlorite Solution which is
1188 marked as "**Exhibit A**".

1189 Yes No

1190
1191 Bidder agrees to provide a certificate of analysis for the Sodium Hypochlorite Solution at
1192 the time of each delivery.

1193 Yes No

1194
1195 Bidder has submitted a Material Safety Data Sheets (MSDS) for the Sodium Hypochlorite
1196 Solution which is marked as "**Exhibit B**".

1197 Yes No

1198
1199 Bidder agrees to provide the MSDS to each delivery location.

1200 Yes No

1201
1202 Bidder has submitted their Product Quality Assurance Manual which is marked as "**Exhibit**
1203 **C**".

1204 Yes No

1205

CARSON CITY PURCHASING & CONTRACTS

BID RESPONSE

Bidder's initials & date SKC
4/10/07

- 1206 Bidder agrees to submit the Product Quality Assurance Manual to Purchasing & Contracts
1207 on or before June 20th of each year.
1208 Yes No
1209
- 1210 Bidder has submitted copies of the truck drivers/delivery personnel Safety Training
1211 documentation which is marked as "Exhibit D".
1212 Yes No
1213
- 1214 Bidder agrees to submit copies of the truck drivers/delivery personnel Safety Training
1215 Document to Purchasing & Contracts on or before June 20th of each year.
1216 Yes No
1217
- 1218 Bidder has submitted the method to be used to ensure and prove delivery quantities which
1219 is marked as "Exhibit E".
1220 Yes No
1221
- 1222 Bidder agrees that the **CONTRACT TERM** shall be for five (5) years from date of award by
1223 the Board of Supervisors.
1224 Yes No
1225
- 1226 Bidder agrees that Carson City shall have the right to renew the Contract, for five (5)
1227 additional years, subject to negotiation.
1228 Yes No
1229
- 1230 Bidder guarantees the pricing for a period of five (5) years from the date of award.
1231 Yes No
1232
- 1233 Bidder agrees that product(s) supplied pursuant to the provisions of this **REQUEST FOR**
1234 **BID** shall be subject to escalation and/or de-escalation of prices.
1235 Yes No
1236
- 1237 Bidder agrees to provide delivery **F.O.B.** to the Carson City Wastewater Reclamation
1238 Facility (3320 E. Fifth Street, Carson City, NV 89701), the Quill Water Treatment Plant
1239 (2900 Kings Canyon Road, Carson City, NV 89701), and the Carson Aquatic Facility (841
1240 N. Roop Street, Carson City, NV 89701).
1241 Yes No
1242
- 1243 Bidder agrees to provide delivery within forty-eight (48) hours of order.
1244 Yes No
1245
- 1246 Bidder agrees to provide delivery no earlier than 8:00 a.m. and no later than 1:00 p.m.
1247 Monday through Friday.
1248 Yes No
1249

CARSON CITY PURCHASING & CONTRACTS

BID RESPONSE

Bidder's initials & date SLL
4/10/07

1250 Bidder agrees that all prices shall be F.O.B. Carson City. No additional charges for freight,
1251 packaging, handling, insurance, etc., shall be allowed. Bidder shall be responsible for all
1252 shipping charges for items returned due to error and/or unacceptable condition.

1253 Yes No

1254
1255 Bidder agrees that should he fail to deliver the product(s) and/or perform the service(s) bid
1256 in accordance with this **REQUEST FOR BID**, Carson City may declare Bidder in default
1257 of contract and recover all damages, costs and fees (including Attorney's fees) allowable by
1258 law.

1259 Yes No

1260
1261 Bidder agrees that in the event of default by Bidder, Carson City may, at its option, pursue
1262 one or all of the following alternatives including: procure the product(s) and/or service(s)
1263 from another source and hold the defaulting Bidder responsible for an excess cost
1264 occasioned thereby, assess a penalty of 5% of the total awarded bid amount, commence
1265 with Surety and/or Performance Bond proceedings, debar the defaulting Bidder for not less
1266 than one year, or pursue other applicable legal remedies.

1267 Yes No

1268
1269 Bidder agrees that if necessity requires the use of materials or supplies not conforming to
1270 the **SPECIFICATIONS**, they may be accepted and payment shall be made at a proper
1271 adjustment in price.

1272 Yes No

1273
1274 Bidder has read and agrees to abide by the **TERMS AND CONDITIONS** of this
1275 **REQUEST FOR BID**.

1276 Yes No

1277
1278 Bidder has provided "Exhibit F" - All addenda must be signed and placed in date and time
1279 order.

1280 Yes No Not Applicable

1281
1282 Bidder has provided "Exhibit G" - **BID RESPONSE** additional space on company
1283 letterhead.

1284 Yes No Not Applicable

1285
1286 Bidder has provided "Exhibit H"- Supplemental materials.

1287 Yes No Not Applicable

1288
1289 Bidder agrees that all billings for dates of service prior to July 1 must be submitted to
1290 Carson City no later than the first Friday in August of the same year; that a billing submitted
1291 after the first Friday in August will subject Bidder to an administrative fee not to exceed
1292 \$100.00; and that this amount will be deducted from the stale claim payment due to Bidder.

1293 Yes No

CARSON CITY PURCHASING & CONTRACTS

BID RESPONSE

Bidder's initials & date SJL
4/10/07

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CASH DISCOUNT of _____ % may be taken in addition to the price(s) stated for the terms of Net 30 days. Prompt payment discounts will be considered in award recommendation only if discount period is fifteen (15) or more calendar days. Discount period will be computed from the date Carson City acknowledges that the delivery and/or performance meets the requirements of this **REQUEST FOR BID** or from the date the correct invoice is received by the appropriate Carson City department/division accounts payable clerk, whichever is the latter date. Payment is deemed to be made on the date payment is mailed to Bidder.

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Bidder has read and agrees to abide by the **INSURANCE REQUIREMENTS** for Commercial General Liability Insurance and Workers' Compensation & Employer's Liability Insurance for this **REQUEST FOR BID**.

Yes No

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Bidder has provided "Exhibit I" - **EXCEPTION SUMMARY** additional space on company letterhead.

Yes No Not Applicable

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MASTERCARD ACCEPTANCE. Bidder agrees to accept MasterCard as a form of payment under this contract at no additional cost to Carson City.

Yes No

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PRICING SUMMARY

Cost per gallon of Sodium Hypochlorite delivered to the Carson City Wastewater Reclamation Facility, 3320 E. Fifth Street, Carson City, NV 89701.

State **COST PER GALLON** in figures:

\$.719/gallon

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State **COST PER GALLON** in words:

Point Seven One Nine per gallon

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Cost per gallon of Sodium Hypochlorite delivered to the Quill Water Treatment Plant, 2900 Kings Canyon Road, Carson City, NV 89701.

State **COST PER GALLON** in figures:

\$.719/gallon

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1335

1336

State **COST PER GALLON** in words:

Point Seven One Nine per gallon

1337

Cost per gallon of Sodium Hypochlorite delivered to the Carson Aquatic Facility, 841 N.

**CARSON CITY PURCHASING & CONTRACTS
BID RESPONSE**

Bidder's initials & date SKH
4/10/07

1338 Roop Street, Carson City, NV 89701.

1339

1340 State **COST PER GALLON** in figures:

1341 \$.719/gallon

1342

1343 State **COST PER GALLON** in words:

1344 Point Seven One Nine per gallon

1345

**CARSON CITY PURCHASING & CONTRACTS
BID RESPONSE**

Bidder's initials & date SKK
4/10/07

1346 **ACKNOWLEDGMENT AND EXECUTION:**

1347
1348 **STATE OF** Nevada)
1349) **SS**
1350 **COUNTY OF** Washoe)

1351
1352 I, Stanley K. Kinder (Name of party signing this **BID**
1353 **RESPONSE**), being first duly sworn, do depose and say: That I am the Bidder and that I
1354 have read and agree to abide by this **REQUEST FOR BID** which includes the following
1355 documents: **NOTICE TO BIDDERS, SPECIFICATIONS, TERMS AND CONDITIONS, and**
1356 **BID RESPONSE.**

1357
1358 **BIDDER:**

1359 **PRINTED NAME OF BIDDER:** Stanley K. Kinder
1360 **TITLE:** President & CEO
1361 **FIRM:** Sierra Chemical Co.
1362 **Address:** 2302 Larkin Circle
1363 **City:** Sparks, NV 89431
1364 **State / Zip Code:** NV 89431
1365 **Telephone Number:** (775) 358-0888
1366 **Fax Number:** (775) 358-0987
1367 **E-mail address:** sierrachem@gbis.com

1368
1369 Stanley K. Kinder
1370 (Signature of Bidder)
1371 **DATED this** 9 **day of** March, 2007.

1372
1373 **ATTEST:**

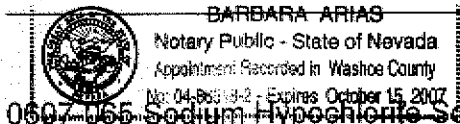
1374 On this 21 day of March, in the year 2007, before me, Barbara Arias
1375 / Notary Public, personally appeared Stanley K. Kinder
1376 personally known to me or proved to me on the basis of satisfactory evidence to be the
1377 person whose name is subscribed to this instrument, and acknowledged that he (she)
1378 executed it.

1379
1380 **WITNESS my hand and official seal.**

1381 Barbara Arias
1382 Notary's Signature
1383 My Commission Expires: Oct. 15, 2007

L.S.

1384 Notary Public for the State of Nevada



**CARSON CITY PURCHASING & CONTRACTS
BID RESPONSE**

Bidder's initials & date SKK
4/10/07

1387 **EXCEPTION SUMMARY INSTRUCTIONS:**

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Use this document to record any deviations, modifications, and/or alternates proposed to this **REQUEST FOR BID**. Failure to do so may be justification for rejection of the **BID RESPONSE**. Bidder must indicate the line number corresponding to the item and a detailed description of the deviation, modification, and/or alternate. Failure to note deviations, modifications, and/or alternates on the **EXCEPTION SUMMARY** shall be interpreted to convey that Bidder will perform in the manner described and/or specified in this **REQUEST FOR BID**.

If additional space is required, use company letterhead and mark as "Exhibit I".

If there are no deviations, modifications, and/or alternates proposed to this **REQUEST FOR BID**, write "None".

None

***** END OF BID RESPONSE *****